2018
Annual Report & Accounts

Lafarge Africa Plc

60 YEARS OF BUILDING FOR GROWTH



# 60 Years: The Journey so Far

Since 1959, we have been a part of Nigeria and the continent's growth with the goal to safely and sustainably provide the best and most innovative solutions for building and construction projects across Africa.

In celebrating our 60th anniversary, we recognize how far we have come and renew our commitment to the economic growth and sustainable development of the countries where we operate.

#### 1959

West African Portland company [WAPCO] is incorporated in February 1959.

#### 1960

The first kiln, with a 200,000 tonnes per annum (TP/capacity, is commissioned, and the first set of Elephant Cement bags are produced.

#### 1964

The second kiln is commissioned to incre WAPCO's capacity to: 400,000 TPA.

#### 1969

A third kiln is commissione and WAPCO's capacity is increased to 700,000 TPA.

The factory achieves its

#### peak cement production with 706,500 TPA.

1977

WAPCO expands its operations as a second factory is commissioned in Sagamu with an installed capacity of 600,000 TPA.

#### 1979

The Company is listed on the Nigerian Stock Exchange.

#### 1989

The Sagarnu Plant achieves an output of 1,000,000 TPA.

#### 1990

The company achieves a 25% reduction in net carbon emission per tonne of cement.

#### NATIONAL ASSEMBLY COMPLEX

Also referred to as the legislative building, the National Assembly Complex was built in 1999. The Complex's dome-shaped roof comprises a gross floor area of 40, 000 square metres. Both legislative chambers of the National assembly are made of pre-cast concrete elements.

As the company continues to grow, the Ewekovo I Plant is replaced by a state-of-the-art plant which propels the Plant to achieve 1,000,000 TPA.

#### 2007

2003

The Lafarge Group launched Health & Safety Improvement plans to accelerate the attainment of unified safety standards across all its locations. NIGERIA

#### 2008

A new era its born when WAPCO Nigeria is renamed Laforge Cement WAPCO Nigeria Pir

#### 2009

Dimini

II. IX IX IX IX IX

The Foundation is laid for Lakatabu- the project nam for Ewekoro II Plant.

#### 2010

Lafarge WAPCO celebrates its diamond jubiles with the launch of a new product called Bephant Supaset and becomes the first in the industry with more than one product to offer.

#### 2011

Ewekoro Il Plant is officially inaugurated with a 2,500,000 TPA.

#### 2013

Lafarge Africa refocates the Nigeria Corporate Head Office from Alausa to Ikoyi, Legos.

#### 2014

Lafarge Africa PLC acquires 1,312,444,260 ordinary shares in AshakaCem PIc representing a 58,61% equity stake in AshakaCem

Lafarge Africa concluded all regulatory processes for the acquisition of Lafarge South Africal in Lafarge affiliate companies.

In 2014, Lafarge and Holdim merged and decided to consol some of thier African businesse A new entity, Lafarge Africa, w armoused in june 2014. The company merged Lafarge WAP Nigeria's assets with the South African assets of Lafarge.

#### 201

An additional manufacturing lin with a production capacity of 2.5MTPA was commissioned in Miamosing plant to bring the to production capacity to SMTPA.

#### 2017

Lafarge welded together more coldings in Nigeria when Atlas Cement, Porr Haccourt and UNICEM of Calabar were merged with Lafarge Africa.

### BUILT WITH LAFARGE CEMENT

THIRD MAINLAND BRIDGE

measuring about 11.8 kilometres

is the longest of three bridges

connecting Lagos Island to the

mainland. The bridge was built

by Julius Berger Nigeria Plc and

opened by former President

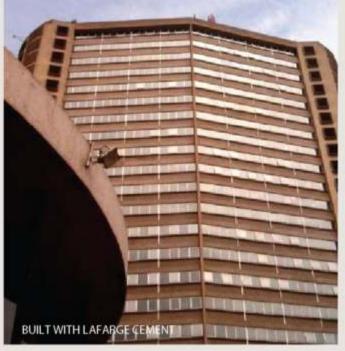
Ibrahim Babangida in 1990.

The third mainland bridge

BUILT WITH LAFARGE CEMENT

#### NIGERIA





#### COCOA HOUSE

At a height of 105 metres; this 26-storey building in tropical Africa is named Cocoa House because it was built with proceeds from Cocoa amongst other agricultural products. It is located in Ibadan, Oyo state.



#### LEKKI-IKOYI LINK BRIDGE

The Lekki-Ikoyi Link Bridge, is a 1.36KM cable-stayed pylon bridge in Lagos State constructed to offer an alternative route for linking Lekki, Ikoyi, Victoria Island and its environs. The bridge was commissioned on the 29th of May 2013 by the then Governor of Lagos State, Babatunde Raji Fashola.

#### GODSWILL AKPABIO INTERNATIONAL STADIUM

The Godswill Akpabio international stadium is a 30,000 capacity stadium that was completed during the Godswill Akpabio administration. The stadium has hosted several qualifiers for the Super Eagles and is home to a local football club, Akwa United.

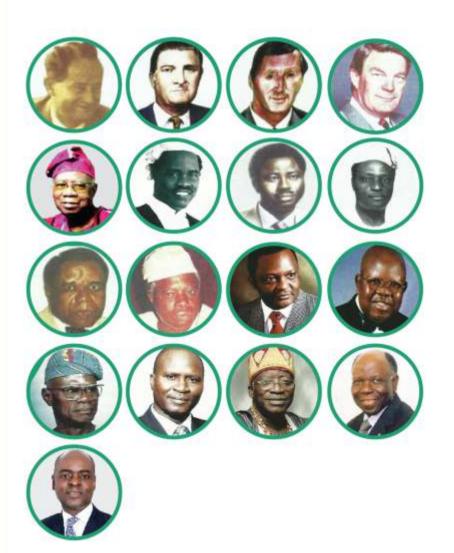
#### NATIONAL THEATRE

The National Arts Theatre was started by the military regime of a 5,000-seater Main Hall with a General Yakubu Gowon and completed during the regime of cinema halls equipped with General Olusegun Obasanjo in readiness for the Festival of Art and Culture [FESTAC] in 1977. The edifice with a military

hat-shaped design houses collapsible stage, and two facilites for simultaneous translation into 8 languages. It is located in Iganmu, Surulere, Lagos.



# LAFARGE AFRICA PLC **BOARD CHAIRMEN TO DATE**



1 T.R. CHESTERFIELD

2 A.F. TAYLOR

3 R. CHENEY

4 A.J. JACKSON

5 J.O AKINKUGBE

6 5.O. IGE

7 V.A. ODUNTAN

8 J.F. ALE

9 M.A. ADEYEMO

10 A.A. ABIDOGUN

11 0. SHOMOLU

12 T. PONNLE 13 F. ALADE

14 O. OYELAKIN

15 B. AKINNOLA

16 O OSUNKEYE, OON, OFR

17 MOBOLAJI BALOGUN

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# **OUR CORE VALUES**



TOGETHER WE DELIVER, WE WIN!

C



#### **CUSTOMERS:**

Our focus is to build and deliver solutions that meet customers' expectations. We encourage diverse thinking to promote and nurture innovation. We collaborate with our customers to achieve shared objectives.



#### **RESULTS:**

Through business insights and the quality of our decision making, we introduce new ways of looking at challenges in order to achieve excellent results while ensuring accountability.



#### INTEGRITY:

We operate a compliance focused organization and act with a clear sense of ownership.





#### SUSTAINABILITY:

We demonstrate leadership in environmental stewardship while role-modelling responsibility to future generations.

We look towards the broadest possible views of any issue or challenge.





#### PEOPLE, OPENNESS AND INCLUSION:

We truly care and respect every individual. We place a high priority on developing our people and building effective teams.



Health and Safety is an overarching value, embedded in everything we do.

# **OUR GLOBAL PRESENCE**

"The global leader in building materials and solutions, LafargeHolcim is keen to provide solutions to address challenges such as urbanization and climate change. We offer a strong asset base in around 80 countries, the most innovative cement, concrete, and aggregates solutions to meet our customers' needs and a commitment to health, safety and sustainability.



#### **OUR BUSINESSES**

#### **CEMENT**

From classic masonry cements to highperformance products tailored for specialized settings, we offer an extensive line of cements and hydraulic binders. Customers range from individuals buying bag cement to businesses undertaking major construction projects.

221.9

SALES MILLION TONNES

#### **READY-MIX**

Concrete is the world's second most consumed substance by volume after water. In this highly competitive and decentralized market, we stand apart through the quality and consistency of our products, the breadth of our portfolio and our innovative solutions.

50.9

**SALES** MILLION M <sup>3</sup> 2017: 50.6

#### **AGGREGATES**

Our aggregates serve as raw materials for concrete, masonry and asphalt as well as base materials for buildings, roads and landfills. Our recycled aggregates use crushed concrete and asphalt from deconstruction.

273.8

**SALES** MILLION TONNES 2017: 278.7

#### **SOLUTIONS & PRODUCTS**

Supported by technical expertise and generations of experience, we create innovative solutions that meet our customers' specific needs and requirements.

2.4

NET SALES (CHF bn) 2017: 2.3

#### **GEOCYCLE**

The Company's global Geocycle brand has been utilised for the treatment, processing and management of waste activities in 50 countries around the world. Through co-processing, Geocycle preserves natural resources and plays an

important role in reducing the carbon footprint of our manufacturing plants.

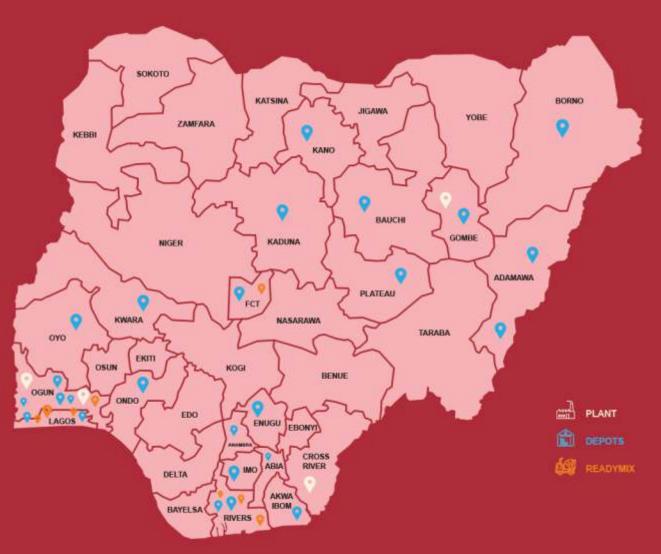
In Nigeria, Geocycle contributes to the preservation of the environment by coprocessing biomass in the Company's cement plants. In 2018, Lafarge Africa substituted 10% of its kiln energy requirement with biomass. In addition 1,800tonnes of industrial waste was treated and utilised, thereby contributing to the reduction of waste and pollution from selected companies. Geocycle activities is fully aligned with the concept of "circular economy" and has created over 1000 jobs in local communities through sourcing, preparation and transportation of biomass to the Company's cement plant

Lafarge Africa, through Geocycle is developing further the use of waste with on-going projects that will support the replacement of fuel with tyres and plastics. In addition to generation of alternative fuel, the projects will contribute to the sanitation of the environment and create many employment opportunities.



# LAFARGE AFRICA PLC Footprints

PAN-NIGERIA





The Chairman, Lafarge Africa Plc, Mr. Mobolaji Balogun and the CCEO Lafarge Africa Plc Mr. Michel Puchercos with the Vice President, Prof. Yemi Osinbajo SAN during a courtesy visit to the Presidency

# **CORPORATE PROFILE**

#### A Leader in Sub-Saharan Africa

Lafarge Africa Plc is a member of the LafargeHolcim Group – the largest building and concrete solutions company in the world. It is a publicly quoted company on the Premium Board of the Nigerian Stock Exchange (NSE) and serves Nigeria and South Africa with a wide range of building and construction solutions designed to meet housing and construction needs from small projects like individual home buildings to major construction and infrastructure projects.

With plants in Ewekoro and Sagamu in the South-West, Mfamosing in the South-South and Ashaka in the North-East of Nigeria, Lafarge Africa Plc currently has in the country an installed cement production capacity of 10.5MTPA and has plans for further expansion in the near term.

In addition to its local cement production capacity, Lafarge Africa Plc also owns 100% of Lafarge South Africa Holdings (Pty) Limited (LSAH), which is a leading building materials solutions company with significant scale and a balanced portfolio of assets across cement, aggregates, ready- mix concrete (RMC) and pulverized fly ash. LSAH has 3.6MT in annual cement production capacity with production sites in key economic centers of South Africa including the provinces of Limpopo, Mpumalanga, North West, Free State and KwaZulu-Natal.

#### **Our Cement Operations**

#### South - West Operations

For our South-West operations, we have two plants located in Sagamu and Ewekoro, both in Ogun State with a combined production capacity of 4.5MTPA. Our product portfolio includes five brands- Elephant Cement, a general purpose cement - a multi-use product suitable for majority of the applications; Supaset, a fast-setting and rapid strength gaining cement specifically designed for the needs of the block-makers; Powermax, a high strength cement for the sophisticated contractor segment; Etex, a high performance cement designed to specification for the manufacturing of roof tiles and SRC, a sulphate resistant cement for coastal construction.

#### **Northern Nigeria Operations**

Ashaka Cement plant in the North-East region also focuses on providing creative and qualitative solutions to meet the needs of both small, medium and large scale projects. In the last 4 decades, Ashaka Cement plant has contributed immensely to the economic growth and development of North-Eastern Nigeria and is well positioned to impact the ecosystem of the region.

AshakaCem Limited (formerly AshakaCem Plc) was incorporated in August 1974 and commenced production in 1979 as a cement manufacturing and marketing company under the name Ashaka Cement Company Limited. The company was founded by the defunct Nigerian Industrial Development Bank (NIDB) Limited, the Nigerian Bank for



L-R: Chairman, Lafarge Africa Plc, Mr. Mobolaji Balogun, Head of Middle East & Africa, LafargeHolcim Miljan Gutovic and CCEO, Michel Puchercos,

Commerce and Industry (NBCI), Northern Nigeria Investment Limited (NNIL) and the Government of the then North-Eastern State (now Adamawa, Bauchi, Borno, Gombe, Taraba and Yobe States). Current annual cement production of the plant is 1MTPA with plans for expansion.

#### **Southern Nigeria Operations**

Our Southern Nigeria operations comprise of a cement plant in Mfamosing, Cross River State and a product distribution hub in Port Harcourt, Rivers State. The Mfamosing plant is a modern production facility with an annual cement production capacity of 5MTPA. It was originally established in 2002 as United Cement Company of Nigeria (UNICEM) Limited, after the acquisition of the assets of moribund Calabar Cement Company (CalCemCo).

In 2012, the plant's product portfolio was expanded to offer customers two cement products catering for general purpose and specialized applications. An additional manufacturing line with a production capacity of 2.5MTPA was commissioned in 2016 to bring the total production capacity of the plant to 5MTPA. It is now the single largest cement production site for Lafarge Africa.

The distribution hub in Port Harcourt was the previous Atlas Cement Company Limited commissioned for operation in 2001 as a bulk cement import and bagging terminal within the Federal Ocean Terminal, Onne. The plant was operated on a floating vessel, which had a nominal bagging capacity of 500,000 metric tons of cement per annum.

#### **SOUTH AFRICA**

#### Lafarge South Africa Holdings (Pty) Limited (LSAH)

LSAH is a holding company through which Lafarge Africa holds interests in several South African entities. LSAH is a leading building materials platform with significant scale and a balanced portfolio of assets across cement, aggregates, ready-mix concrete (RMC) and pulverized fly ash (collectively referred to as sub segments). LSAH's subsidiaries are strategically located, with exposure to key economic centers including the provinces of Limpopo, Mpumalanga, North West, Free State and KwaZulu-Natal. Through its subsidiaries, LSAH has market leading positions in all the sub-segments. LSAH controls the third largest cement manufacturer in South Africa, with the largest cement production plant in a single location in South Africa and current total installed capacity of 3.6mtpa.

Lafarge Africa currently owns 100% of LSAH, which represents an indirect average holding of 72.40% in the underlying principal operating companies in South Africa, including Lafarge Industries South Africa, Lafarge Mining South Africa and Ash Resources. In line with the objectives of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003) the remaining shares in Lafarge Industries South Africa and Lafarge Mining South Africa are (or will be) held by the employees of these companies and Sinako Holdings (one of LSAH's Black Economic Empowerment Partners) and in the case of Ash Resources by its employees and Peotona Group Holdings (one of LSAH's Black Economic Empowerment Partners).

#### **AGGREGATES & CONCRETE**

In Nigeria, Lafarge Africa Plc benefits from first mover advantage across the concrete sector industry. We currently have eight production sites with plans for an additional five plants in the future. The Company also has ambitious plans for its aggregates business towards delivering world class solutions to Nigerians. In South Africa, Lafarge Africa Plc's aggregates and concrete business is the industry leader.

#### Lafarge Ready Mix Nigeria

Lafarge Ready Mix Nigeria Limited is a wholly owned subsidiary of Lafarge Africa Plc and is a market leader in quality concrete solutions. Leveraging the Group's over 50 years of global experience in the readymix business, it produces quality and innovative concrete and aggregates solutions for small and large construction works.

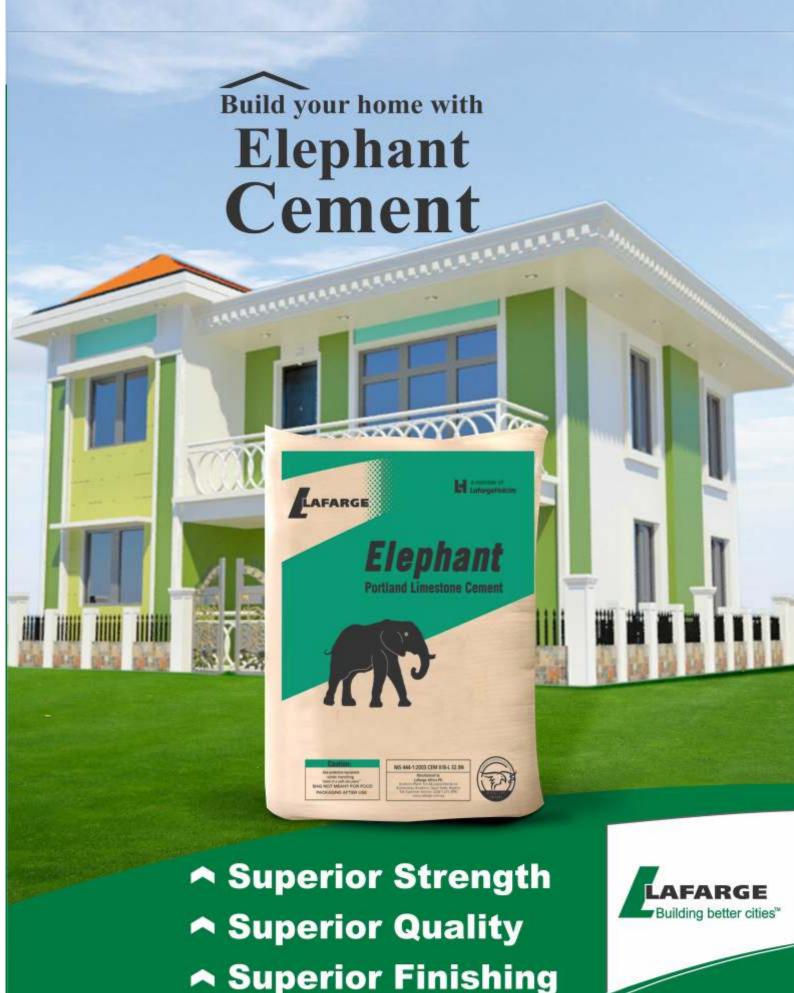
Lafarge Ready Mix operates currently in Lagos, Ogun, Abuja and Port-Harcourt, as a project enabler, driving quality and innovation as well as promoting a sustainable environment for generations to come.

national operators, with 53 Ready Mix plants and 6 Ready Mix mobile plants, which have combined capacity in excess of three million cubic metre. Ash Resources comprises an estimated "run of station" production capacity of c.4.1mtpa, being the largest in South Africa.

#### **MORTAR**

We recently launched a new product line for special building mortar-based solutions starting with Supafix Tile Adhesive. The first of its kind in the Nigerian market, Lafarge Supafix is a cementitious tile adhesive made of cement, aggregates, as well as organic and inorganic additives. The solution is designed specifically for tiling and has proven to be particularly efficient for in door floor and wall applications.





**Build to Last...Build with Lafarge Cement** 



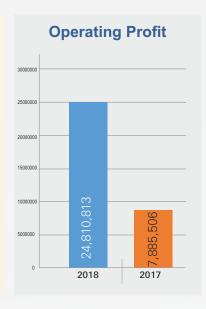
# FINANCIAL HIGHLIGHTS For the year ended 31st December, 2018

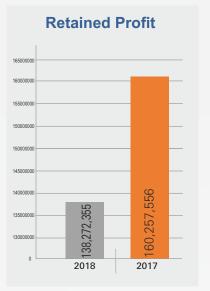
|                           | 2018<br><del>N</del> '000 | 2017<br><del>N</del> '000 | Change<br>% |
|---------------------------|---------------------------|---------------------------|-------------|
| Revenue                   | 308,425,456               | 299,153,305               | 3%          |
| Gross profit              | 69,682,870                | 48,974,413                | 42%         |
| Operating profit          | 24,810,813                | 7,885,506                 | 215%        |
| Loss after tax            | (8,801,726)               | (34,601,409)              | -75%        |
| Non-controlling interests | 305,322                   | 407,998                   | -25%        |
| Retained earnings         | 138,272,355               | 160,257,556               | -14%        |
| Share capital             | 4,336,715                 | 2,787,888                 | 56%         |
| Shareholder's fund        | 134,541,089               | 156,986,755               | -14%        |
| Proposed dividend         | -                         | 13,010,143                | -100%       |
| Per share data (kobo)     |                           |                           |             |
| (Loss) - Basic (K)        | (105)                     | (637)                     | -0.84       |
| (Loss) - Diluted (K)      | (105)                     | (631)                     | -0.83       |
| Dividend (K)              | -                         | 150                       | -1.00       |
| Net assets (K)            | 1551                      | 2816                      | -0.45       |
| Number of employees       | 2964                      | 3335                      | -0.11       |











# Build Your Dream HOME



Ashaka Cement ... Quality Assured!

- ∧ High Quality
- → Solid Structures
- ↑ Superb Finish

Build to last.....Build with Lafarge Cement







# CHAIRMAN'S STATEMENT

Fellow shareholders, I am delighted to welcome you all to the 60th Annual General Meeting ("AGM") of our Company, Lafarge Africa Plc and to lay before you the Annual Report and Accounts of the Company for the financial year ended 31st December, 2018.

This year marks the 60th anniversary of the Company since its incorporation in 1959. Looking back, I must pay tribute and commend the vision of the leadership of the then old Western Region of Nigeria to set up the Company in partnership with Associated Portland Cement, UK which later transformed to Blue Circle Industries Plc, UK. From a modest annual cement production capacity of 0.2mt commissioned in 1960 in Ewekoro, the Company through organic growth and acquisitions now have 10.5mt in total annual production capacity and has become a market leader in the domestic cement market having the widest geographical footprint in Nigeria with operations in the South West (Sagamu, Ewekoro), North East (Ashaka) and the South East (Mfamosing, Calabar). Given this footprint, the Company continues to make substantial contributions to the economic growth of Nigeria by impacting the ecosystem positively and generating opportunities for trade and employment without losing focus on sustainability and the environment.

#### DEBT RESTRUCTURING & RIGHTS ISSUE

When the N131.6 billion Rights Issue was concluded in March 2018, the Board recognized that some further steps were necessary to address outstanding debts of the Company so as to reduce financing cost and to provide additional working capital to limit the use of expensive overdrafts and other short term debts to finance operations. The first step was the restructuring of the foreign currency intercompany loans (US\$315.2m) owed to Caricement B.V, a subsidiary of the LafargeHolcim Group ("LH"). Pursuant to the resolution passed by shareholders at an Extra Ordinary General Meeting held on Tuesday September 25, 2018, US\$22.2m of the outstanding loans were retained as short tenor while US\$293m was restructured into longer tenor of 7.5 years with a moratorium of 2 years on payment of interests and split into smaller tranches to enable the Company to repay as at when its cash flow permits. Thus the terms of the restructured loans provided flexibility in terms of Lafarge Africa's financing arrangements, particularly regarding the two (2) year moratorium granted on the long term loans.

Secondly, the Board proposed at the EGM of September 25, 2018 and shareholders approved the launch of a second Rights Issue of up to N90 billion. Following this approval, a Rights Issue of N89.2 billion was concluded in January 2019, on the basis 6 new ordinary shares at N12.00 per share for every 7 ordinary shares held by

existing shareholders. At closure, the offer was fully subscribed and the net proceeds of N87.9 billion was utilized as contained in the Rights Circular to repay US\$22.2m (N8 billion - 9.1%) short term intercompany debt owed to Caricement B.V. The entire N49.7 billion (56.5%) owed to local banks on short term loans were fully repaid and the balance of N30.2 billion (34.4%) retained for working capital to limit further use of overdrafts. I would like to thank all of our shareholders who expressed their faith in the future of the Company and participated in the offer, albeit, in a difficult period for the Nigerian equities market.

#### LAFARGE SOUTH AFRICA OPERATIONS

Lafarge South Africa Holdings Pty Limited ("LSAH") is a 100% subsidiary of the Company. The Company's ownership represents an indirect average holding of 72.40% in the underlying principal operating companies in South Africa, including Lafarge Industries South Africa, Lafarge Mining South Africa and Ash Resources. The remaining shareholding (27.60%) is held under the broadbased Black Economic Empowerment Act, 2003 (Act No. 53 of 2003).

LSAH's operations have been subjected to a challenging market in South Africa, with shrinking demand in an aggressively competitive market. In the last 4 years low growth indicators, growing budget deficits, declining infrastructure spend and reduced consumer discretionary income continue to constrain industry volumes; and characterize the downward trend in South Africa's building materials sector.

As part of its audit exercise with respect to the 2018 accounts. KPMG Professional Services as auditors of the Company informed the Company's management that, based upon its assessment of the 2018 performance of LSAH, the valuation of LSAH in the accounts of the Company would have to be impaired to a tune of N 70 billion. The Board, sought further information and acting within its responsibilities, delayed the approval of the 2018 accounts, whilst seeking the optimal resolution of this significant issue which had a potential major impact on shareholders' value in the Company. During deliberations by the Board on this matter, various options were considered including an immediate exit from South Africa. The Board then arrived at the conclusion that the disposal of LSAH was the best option for limiting any further downside, especially for minority investors. In addition and having considered all the options, the Board concluded that a buy-back by LH was the most

appropriate means of deriving the best value from the proposed sale in the interest of all stakeholders and most especially the minority shareholders. Understanding the implication of the potential impairment on the Company, LH acted timeously by agreeing to enter into negotiations with the Company with respect to the potential sale.

To ensure that the negotiation was at arm's length, the Board adopted a process that fully complied with Nigerian Stock Exchange ("NSE") rule that guides transactions between Related Party and Interested Persons. The process adopted by the Board is described in paragraphs 2, 3 and 4 of the Explanatory Note on the transaction included in pages 144 -150 of this Annual Report & Accounts.

Following discussions and various negotiations on the proposed sale, LH agreed to purchase LSAH for the Consideration being a set-off of all the outstanding amounts due by the Company to Caricement under the Inter-Group Loan Agreements at the Closing Date which is July 31, 2019. The agreed Consideration is US\$316,289,061 (three hundred and sixteen million, two hundred and eighty nine thousand and sixty one United State Dollars) being the sum total of the principal sum of US\$293,000,000.00 plus all accrued interest of US\$23,289,061 as at July 31, 2019.

The proposed sale is expected to enhance the shareholder value in Lafarge Africa, which is of utmost importance to the Board. In addition, following the conclusion of the proposed sale, Lafarge Africa's shareholder loan of US\$293,000,000.00 as at July 31, 2019, which represents the only existing foreign currency loan in the books of the Company will be completely paid off. This full repayment of the Shareholder Loan will protect and preserve Lafarge Africa's net Income and cash flows considering the resulting decrease in debt service and the Company's debt will be reduced by c.N115 billion and an additional c.N47 billion through the deconsolidation of LSAH. The N162 billion reduction in the Company's debt will deliver an improvement in cash flow and net income, and will enable Lafarge Africa to consider additional investments in cement production capacity and to improve its market share in Nigeria. The sale is also expected to boost the Company's profitability, through positive cash flow generation.

The Board believes that, under the circumstances and given the likelihood that LSAH's continued operational and financial performance would have required Lafarge Africa to take a very significant impairment on its investment, the Consideration of US\$316,289,061 represents a desirable outcome, creating certainty for Lafarge Africa and simplifying the business. The Board therefore strongly recommends the transaction for consideration by shareholders of the Company and urges shareholders to approve the transaction.

On the back of this recommendation by the Board, the impairment of the investment in LSAH that is recognised

in the 2018 audited Financial Statements is c.N3.2 billion which represents the difference between the carrying value of the investment (N118.1 billion) and the net sale proceeds translated from US\$ to Naira based on the prevailing exchange rate as at 31 December 2018.

#### **NIGERIAN OPERATIONS**

Despite the challenging economic and regulatory operating environment, the Company has continued to make significant progress on a number of fronts, thereby ensuring solid operating performance. EBITDA margins in the Nigerian operations stood at 27% at the close of the year resulting from a stable pricing environment, stabilizing industrial operations, the use of alternative energy and the execution of our commercial and logistics performance improvement plan.

Overall domestic demand estimated at c.21mt for 2018 represents 11.5% on the 18,5mt estimated for 2017. Following the collapse in global commodities market in 2016 which led to a significant fall in crude oil price, the construction sector suffered a contraction that led to 18.5% drop in demand for cement by the end of 2017. The growth in demand seen in 2018 was therefore from a low base for 2017. Since Nigeria's Gross Domestic Product (GDP) pulled out of negative territory in 2017 there has been a gradual increase in demand for cement and the trend seen so far for 2019 suggest growth close to that of 2018.

#### RESULTS FOR THE YEAR

The stabilization of cement selling price plus c.9% growth in cement dispatched in Nigeria helped to improve turnover in 2018 by approx. 3% to N308.4 billion. The improvements in cost and execution of the new route to market had a positive impact on operating profit which increased by over 200% from N7.9 billion in 2017 to N24.8 billion in 2018. However, this was turned into a loss before tax of N19.5 billion as a result of N45.9 billion financing cost incurred for the year. Deferred tax asset estimated for the year was N12.1 billion on account of deductible timing differences, pioneered activities in Mfamosing and unutilized tax losses reduced the loss after tax for the year to N8.8 billion (2017: N34.6 billion).

It is expected that the reduction in the debt of the Company following the conclusion of the N89.2 billion Rights Issue and the approval of the proposed sale of LSAH will result into a substantial reduction in financing cost as from 2019.

#### DIVIDEND

On the basis of the results for the year, the Board is unable to propose a dividend. If the sale of LSAH as proposed by the Board to shareholders is approved, the only debt that will remain on the books of the Company will be the second tranche of the N60 billion corporate bond i.e N33.6 billion due for redemption in June 2021 and N11.3 billion in respect of CBN Power Intervention Funds through Bank of Industry, compared with total debt of c.N266 billion at the close of 2018. This significant reduction in debt holds prospects for dividend distribution in future.

#### CORPORATE SOCIAL RESPONSIBILITY (CSR)

Our Sustainability Report which sets out our key activities during the year under review is on pages 42 to 48 of the Annual Report. As in previous years, the Lafarge Africa National Literacy Initiative continues to be one of our CSR flagships, an annual event which covers the entire nation and supports the key priority of educating our children.

Embedded in our CSR initiatives are sustainability programmes which align with the United Nations Sustainable Development Goals covering the main pillars of Climate, Circular Economy, Water and Nature as well as People and Communities. We continue to make great strides in the areas of reduction of Co2 emissions through increased use of bio-fuels as alternative to fossil fuel for our cement manufacturing operations. We are also focused on provision of basic health care and gender diversity. In 2018, the Geocycle business of LafargeHolcim was launched in Lafarge Africa. Geocycle services preserve natural resources and play an important role in reducing the carbon footprint of the Group's manufacturing plants. Geocyle sits under the pillar of Circular Economy in our sustainable development programme which is aimed at reducing our dependency on fossil fuels and transforming waste into resources in our production processes. Our Geocycle initiative has begun to grow and impacting the ecosystem positively by creating jobs. In 2018, we used an average of 10% in alternative fuel (nearly 48% and 33% at Ewekoro I and Sagamu Plant respectively). Waste material used in 2018 was about 82 ktons as part of our contribution in resolving the emerging global issue of waste management.

#### **BOARD CHANGES**

Since the last Annual General Meeting, Mr Jean-Carlos Angulo, Ms. Sylvie Rochier, Ms Geraldine Picaud and Dr Shamsuddeen Usman resigned from the Board. I wish to express our gratitude to these Directors for their service to the Company and wish them success in all of their future endeavours.

At the Extra-Ordinary Meeting (EGM) of the Company held on 25th September, 2018 shareholders approved the appointment of Mr Rossen Papazov. Mr Papazov is the CEO of the Lafarge South Africa operations.

To fill the vacancies, Mr Jean-Philippe Benard (on 31st October 2018) and Ms Karine Uzan Mercie (22nd March 2019) were appointed to the Board. Their profiles are on pages 28 to 29 of the Annual Report. On behalf of the Board of Directors and shareholders, I warmly welcome them to the Company's Board.

In accordance with our Articles of Association, the

Directors to retire by rotation at the AGM and who being eligible now offer themselves for re-election are Mrs Adenike Ogunlesi, Mrs Elenda Giwa-Amu and Mr. Adebode Adefioye.

#### FUTURE OUTLOOK

The approval by shareholders of the proposed sale of LSAH is expected to boost the Company's cashflow and net income, given the reduction in debt service outflows, cut annual interest expense on account of the full repayment of the foreign currency inter-company loan, enable the Company to reinvest in (and expand) operations in existing plants in Nigeria, enable the management of Lafarge Africa to devote attention to Lafarge Africa's operations with higher profitability and prospects, strengthen Lafarge Africa's Balance Sheet and position the Company to improve overall profitability.

#### CONCLUSION

I would like to express gratitude on behalf of the Board to all our stakeholders particularly our management and staff whose individual and collective efforts make the difference in a challenging economic environment.

I thank our key partners namely our distributors, customers, transporters, suppliers, bankers, bondholders and other service providers for their support during 2018.

My sincere gratitude to all my fellow shareholders for their continued support and encouragement. Our largest shareholder and partner, LafargeHolcim continues to provide commercial and technical support to our operations, for which we remain grateful. I must recognize LafargeHolcim for responding timeously to the need to resolve the issue with LSAH and I express in particular, my appreciation to Ms Geraldine Picaud, the LafargeHolcim Group CFO who led the LafargeHolcim representatives at the negotiations, for the pivotal role she played in ensuring that we were able to conclude the proposed sale, in time for consideration of shareholders and approval at this AGM.

Finally, I thank my colleagues on the Board for their commitment, support, counsel and insights which have continued to guide the Company through this challenging times.

My colleagues on the Board, distinguished shareholders, ladies and gentlemen, once again I welcome you to the 60th AGM of your company and invite you to participate in the agenda of the meeting.

Thank you and God bless.

Mobolaji Balogun Chairman

Chairman Lafarge Africa Plc

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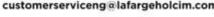
## **General Use Cement**

Lafarge General Use cement are products that offer reliable quality and high performance to the requirement of a wide range of concrete application such as; foundation, columns, beams, unreinforced light industrial works, reinforced concrete, mass concrete and masonry works (plastering and bricklaying). These products are known for very smooth finish and good workability.





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## CORPORATE INFORMATION

#### **DIRECTORS**

MR. MOBOLAJI BALOGUN Chairman

MR. GUILLAUME ROUX (resigned w.e.f. 6th April 2018)

MS. SYLVIE ROCHIER (resigned 30th October 2018)

MR. MICHEL PUCHERCOS
Group Managing Director/CEO

MR. ADEBODE ADEFIOYE

MR. JEAN-CARLOS ANGULO (resigned w.e.f 20th July 2018)

DR. SHAMSUDDEEN USMAN CON, OFR (resigned w.e.f 1st April 2019)

DR. ADEBAYO JIMOH (resigned w.e.f. 6th April 2018)

ALHAJI UMARU KWAIRANGA (resigned w.e.f. 6th April 2018)

MRS. ELENDA GIWA-AMU

MRS. ADENIKE OGUNLESI

MS. GERALDINE PICAUD (resigned w.e.f 21st March 2019)

MR. CHRISTOF HASSIG (appointed w.e.f 7th April 2018)

MR. GRANT EARNSHAW (appointed w.e.f 7th April 2018)

MR. ROSSEN PAPAZOV (appointed w.e.f 21st July 2018)

MR. JEAN-PHILIPPE BENARD (appointed w.e.f 31st October 2018)

MS. KARINE UZAN MERCIE (appointed w.e.f. 22nd March 2019)

# COMPANY REGISTRATION NUMBER

RC 1858

#### **COMPANY SECRETARY**

Mrs. Adewunmi Alode

#### REGISTERED OFFICE

No 27B, Gerrard Road, Ikoyi, Lagos.

#### INDEPENDENT AUDITOR

KPMG Professional Services KPMG Tower, Bishop Aboyade Cole Street, Victoria Island, Lagos.

#### REGISTRAR

Cardinal Stone (Registrars) Limited No 358, Herbert Macaulay Road, Yaba, Lagos.

#### **PRINCIPAL BANKERS**

Access Bank Plc
Citibank Nigeria Limited
Diamond Bank Plc
Ecobank Nigeria Limited
First Bank of Nigeria Limited
Guaranty Trust Bank Plc
Standard Chartered Bank Plc
Stanbic IBTC Bank Limited
United Bank for Africa Plc
Wema Bank Plc
Zenith Bank Plc
Union Bank of Nigeria Plc



#### MR. MOBOLAJI OLUDAMILOLA BALOGUN

#### - Chairman

Mobolaji Balogun joined the Board of the Company on the 1st of March 2005 and was appointed as the Chairman of Lafarge Africa on the 22nd of May 2015. He is the Chief Executive Officer of Chapel Hill Denham, one of Nigeria's leading investment firms and Chief Investment Officer of the Nigeria Infrastructure Debt Fund. Bolaji has over twenty-eight years of experience in investment banking and mobile telecommunications.

He spent eleven years within FCMB Group, in investment banking and securities trading, leaving the business in January 2001. From April 1993 to January 2001, he was Executive Director and Chief Operating Officer at CSL Stockbrokers (part of FCMB Group). Bolaji was also Executive Director at FCMB Capital Markets from January 1996, where he led advisory teams in major corporate and commercial transactions.

He left FCMB Capital Markets in January 2001, to become a co-founder and Director of Econet Wireless Nigeria, now Airtel Nigeria. He led the capital raising and license bid auction process for Econet Wireless Nigeria's USD285 million GSM license. He was pioneer Chief Business Development and Strategy Officer and in October 2001, was appointed Chief Marketing Officer. The US\$1.67 billion sale of Econet Wireless to Celtel in 2005 remains Nigeria's single largest successfully exited private investment. Bolaji left mobile telecommunications and returned to investment banking, when he founded Chapel Hill in 2005.

Bolaji is Vice Chairman of Endeavor Nigeria and a Director of Trustfund Pensions Plc, one of Nigeria's largest Pension Fund Managers. He was formerly Chairman of Nahco FTZ Limited, a former Director of Nahco Aviance Plc and NASD Plc. He was appointed to the Johannesburg Stock Exchange, Africa Advisory Board in September 2009. Bolaji is an Economics (Honours) graduate of the London School of Economics, University of London



Mr. Adebode Adefioye was appointed to the Board of the Company on the 20th December 2012. He has over 32 years work experience in different industries.

Mr. Adefioye is a graduate of the University of Lagos and holds a Masters of Science degree. He is a member of the Institute of Directors and the Institute of Public Analysts of Nigeria.

Mr. Adebode Adefioye currently holds Directorship positions on the Board of Wema Bank Plc and Eterna Plc.



# BOARD OF DIRECTORS' PROFILE

# MR. MICHEL PUCHERCOS - GMD/CEO

Mr. Michel Puchercos is a graduate of the Ecole Polytechnique (1976) and the Ecole Nationale du Génie Rural, des Eaux et des Forêts (1981). He started his career in 1982 at the French Ministry of Agriculture and served as a Director of Orsan, a subsidiary of Lafarge from 1989.

He worked in senior executive positions in a number of Agro- Food and Chemical Industries in Europe as follows: from 1992-1994 in Jungbunzlauer SA as Executive President, from 1994-1996 as General Manager of the Cana group and from 1996-1998 Doux, as Executive Vice President of this leading European group specializing in poultry.

Michel returned to Lafarge in 1998 when he was appointed as Director of Strategy and Information Systems of the Gypsum division in Lafarge. In 2003, he moved to the Cement Division as Director of Cement strategy, until his re - assignment to Bamburi Cement as Managing Director in September 2005 till 2009 when he was appointed the President and CEO of Lafarge South Korea Japan Operations.

He was appointed as the GMD/CEO of Lafarge Africa Plc on the 16th March 2016.







# MRS. ELENDA GIWA-AMU - Director

Mrs. Elenda Ohirenua Giwa-Amu is the CEO, Chandrea Lifestyle Limited, an Interior design company. She was the MD (Acting) Cross River State Tourism Bureau and Executive Secretary, Cross River State Carnival Commission, the prime driver of Calabar Carnival, which is regarded as Cross River State's most enduring brand.

She holds a B.Sc Honours in Microbiology/Zoology, from the University of Maiduguri and an Associate Degree in Design Technology from F.I.T New York. She is a member of the Women in Manufacturing (WIM) Africa and previously, Head, Private Banking, Chartered Bank now Stanbic IBTC.

She was appointed to the Board of Lafarge Africa Plc. on the 11th March 2015.



Mr. Christof Hassig joined Holcim Group in 1999. Before then he worked for 25 years at UBS performing in many different functions, including global relationship manager and investment banker for multinational corporates in Switzerland and abroad. Christof holds a Master's degree in Banking and the Advanced Management Program at Harvard Business School. He currently heads the Corporate Strategy, Mergers & Acquisitions function at LafargeHolcim.

He was appointed to the Board of Lafarge Africa Plc on the 7th of April 2018.





# MRS. ADENIKE OGUNLESI - Director

Mrs. Adenike Ogunlesi is the founder & Chief Responsibility Officer of Ruff 'n' Tumble, the foremost indigenous lifestyle brand operating to international standards in the design, manufacturing and retail of children's clothing.

Starting from the boot of her car, Adenike has turned Ruff 'n' Tumble into an instantly recognizable brand. As an entrepreneur of great vision and determination, she has built a reputation for being the best manufacturer of children's clothing, with a network of stores nationwide.

Adenike is a founding member and the first president of the Network of Entrepreneurial Women (NNEW) at the Nigeria Employer's Consultative Association (NECA). She was an advisory board member of the Enterprise Development Centre (EDC) at the Lagos Business School. She is an advisory board member and mentor at WISCAR (Women in Successful Careers) which is a structured mentoring programme for young women, a mentor at the Mara Foundation and an avid motivational speaker.

She is a winner of numerous awards and a finalist at the CNBC AABLA (All Africa Business Leaders Awards) in the category of the Business Woman of the year 2014 and 2015. She was appointed to the Board of Lafarge Africa Plc on the 11th March 2015.



# MR. GRANT EARNSHAW - Director

Mr. Earnshaw holds a Postgraduate Diploma in Business Administration from Edinburgh Business School, and is a certified Building and Civil Engineer from Peterborough Technical College with trainings in Concrete Technology & Construction from UK Construction Industry Training Board. Grant has held several positions at LafargeHolcim, prior to this appointment, he held several positions as Senior VP & Head of Integration, CEO of Lafarge Iraq, Group Vice President Strategy, Development, mergers & Acquisition EMEA Region - Lafarge (UK & France) and Managing Director, Lafarge Middle East and Project Engineer at Balfour Beatty Plc.

Grant is a Fellow of the Institute of Directors (UK) and is currently the Area Manager for Middle East at LafargeHolcim.

He was appointed to the Board of Lafarge Africa Plc on the 7th of April 2018.



## MR. ROSSEN PAPAZOV – Director

Mr. Rossen Papazov (Bulgarian) is currently the Country Chief Executive Officer (CEO) of LafargeHolcim South Africa. He joined LafargeHolcim Group in 2000 as a Business Development Manager. Before then, he worked at the World Bank as a Financial Management Specialist in Sofia, Bulgaria, and as a Senior Associate at Arthur Andersen. Rossen holds an MBA from the prestigious International Institute for Management Development, Lausanne, Switzerland, and he is a Fellow of the Association of Certified Chartered Accountants, Glasgow, UK.

He was appointment to the Board of Lafarge Africa Plc on the 21st of July 2018.



# MR. JEAN-PHILIPPE BENARD – Director

Mr Jean-Philippe Benard (French) is currently the Chief Procurement Officer (CPO) of LafargeHolcim. He joined LafargeHolcim in 2012 as the Vice-President, Energy Group. Before then, he worked at Saint-Gobain Glass as a Chief Procurement Officer, and as an International Energy Manager at Arcelor. Jean-Philippe holds an MSc degree in Mathematics and Mechanics from the Universite Paris VI Pierre et Marie Curie, France. He is also a graduate of Engineering school, Ecole Nationale des Ponts et Chaussées, en French engineering school.

He was appointed to the Board of Lafarge Africa Plc on the 31st of October 2018.



#### MS. KARINE UZAN MERCIE

#### - Director

Ms. Karine Uzan Mercie is currently the Group Head of Tax at LafargeHolcim.

Prior to joining LafargeHolcim in 2018, she occupied different positions in corporate finance including Vice-President Tax & Corporate Initiatives, Treasurer Europe and Vice-President Public Affairs & Communication, France at Coca-Cola Enterprises Inc. in Atlanta, USA.

She was also Vice-President Tax at Alstom in Paris, France and International Tax lawyer at Ernst & Young in Paris, France.

Karine is a lawyer and member of the Paris Bar. She is a knight of the legion of honor of France. She cochairs the investment committee of the LafargeHolcim UK pension fund, is a board member of AACHEDE and Puissance Elles, non-profit French organisations.

She was appointed to the Board of Lafarge Africa Plc on the 21st of March 2019.



# MRS. ADEWUNMI ALODE - Company Secretary

Adewunmi Alode holds a Bachelor of Laws degree from the Lagos State University and professional certification of a Chartered Secretary from the Institute of Chartered Secretaries and Administrators (ICSA) UK. She was called to the Nigerian Bar in 2005. She is currently undergoing her Masters in Business Administration (MBA) at the Business School Netherlands.

She was Company Secretary of Unicorn Holdings Limited. She joined Lafarge Africa Plc (then Lafarge Cement WAPCO Nigeria Plc) in 2008 as a legal officer and rose to assume several roles within the Company including Company Secretary of the wholly owned subsidiary, Lafarge ReadyMix Nigeria Limited, Compliance Officer, Legal Manager and Senior Legal Counsel, Commercial Contracts.

She was appointed as the Company Secretary to the Board on the 12th of December 2017.





# **LEADERSHIP TEAM**





























- 1 MICHEL PUCHERCOS GMD/CEO
- 2 BRUNO BAYET Chief Financial Officer
- 3 FIDELIA OSIME Organization & HR Director
- 4 OLUSEGUN SHOYOYE Industrial Director
- 5 GBENGA ONIMOWO Commercial Director
- 6 LOLU ALADE-AKINYEMI Supply Chain Director
- BESTOW ENUMA AKEZE Head of Aggregates & Concrete
- VIPUL AGRAWAL
  Pricing & Market Innovation Director
- EDITH ONWUCHEKWA Legal & Compliance Director
- 10 FOLASHADE AMBROSE-MEDEBEM Communications, Public Affairs & Sustainable Development Director
- 11 HELMUT KORAK
   Country Security Manager
   12 RABIU UMAR ABDULLAHI
   Managing Director, Ashaka
- 13 OLUFOLAKE ODEGBAMI Head of Safety, Health & Environment
- **DANIEL ADEDOKUN** Head of Geocycle Nigeria





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## **DIRECTORS' REPORT**

The Directors are pleased to present the Annual Report of Lafarge Africa Plc ("the Company") and its subsidiaries (together as "the Group") along with the audited Consolidated and Separate Financial Statements of the Group for the year ended 31st December, 2018.

#### 1. LEGAL FORM

Lafarge Africa Plc, a public quoted company on the Nigerian Stock Exchange was incorporated in Nigeria under the Companies Act (now Companies and Allied Matters Act) Cap C20 Laws of the Federation of Nigeria 2004 on the 24th of February 1959. The Company became listed on the Nigerian Stock Exchange in 1979. The name of the Company was changed from Lafarge Cement WAPCO Nigeria Plc to Lafarge Africa Plc on the 9th of July 2014.

#### 2. SUBSIDIARIES

The Company has full ownership of Lafarge ReadyMix Nigeria Limited, Ashakacem Limited with majority shareholding in Lafarge South Africa Holdings (pty) Limited.

#### 3. PRINCIPAL ACTIVITIES

During the year under review, the principal activities of the Group and the Company remained manufacturing and marketing of cement, concrete and aggregates products, including the provision of building solutions.

# 4. SUMMARY GROUP FINANCIAL RESULTS FOR THE YEAR

|                            | 2018<br>N'million | 2017<br>N'million | % Change |
|----------------------------|-------------------|-------------------|----------|
| Revenue                    | 308,425           | 299,153           | 3.1%     |
| Loss<br>before tax         | (19,508)          | (34,032)          | 42.7%    |
| Income tax credit (charge) | 10,707            | (281)             | 3710%    |

# 5. SHAREHOLDING AND SUBSTANTIAL SHAREHOLDERS

The issued and fully paid-up Share Capital of the Company as at 31 December 2018 was 8,673,428,465 ordinary shares of 50kobo each (31 December 2017: 5,575,775,442 ordinary shares of 50 kobo each). The Register of Members show that three companies: Associated International Cement Limited (AIC UK) holding 18.82%, Lafarge Associated Nigeria Limited holding 8.95% and CariCement BV holding 48.55% held more than 5% of the Company's Issued share capital. The remaining 23.68% of the issued shares were held by other individuals and institutions.

LafargeHolcim Limited is an international investor holding its shares in the names of its subsidiaries: AIC UK (18.82%), Lafarge Associated Nigeria Limited (8.95%), and CariCement BV (48.55%). Total shareholding of Lafargeholcim Limited in the Company was 76.32% as at 31 December 2018.

After the 2019 rights issue, the issued and fully paid up share capital became 16,107,795,721 ordinary shares of 50k each. The share holding structure post the 2019 rights issue is as follows: Associated International Cement Limited (AIC UK) holding 22.95%, Lafarge Associated Nigeria Limited holding 4.82% and CariCement BV holding 56.04%. The remaining 16.19% of the issued shares were held by other individuals and institutions.

Aside the aforementioned three companies, no other shareholder held more than 5% of the issued share capital of the Company as at 31 December 2018.

#### 6. PROPERTY, PLANT & EQUIPMENT

Information relating to changes in property, plant & equipment is disclosed in Note 16 to the Financial Statements.

#### 7. UNCLAIMED DIVIDEND AND SHARE CERTIFICATES

The Company has posted a list of unclaimed dividends and share certificates on the company's website. Shareholders are enjoined to review the list to claim their dividend(s) or share certificate(s). For further assistance in this regard, Shareholders should contact the Company Secretary or the Registrar, Cardinal Stone Registrars Limited.

The Company's Registrar has advised that the total amount of unclaimed dividends outstanding as at 31st December 2018 is N1,152,020,632.67 and the sum of N1,029,653,213 was returned to Lafarge Africa Plc in line with the Rules of the Securities and Exchange Commission leaving the cash balance of N122,367,419.52 with the Company's Registrars.

# 8. DIRECTORS' RESPONSIBILITIES IN RELATION TO THE FINANCIAL STATEMENT

The Directors accept responsibility for the preparation of the annual financial statements as set out on page 49 that give a true and fair view in accordance with the International Financial Reporting Standards (IFRS) and in the manner required by the Companies and Allied Matters Act Cap C20, Laws of the Federation of Nigeria 2004 and the Financial Reporting Council of Nigeria Act 2011.

The Directors further accept responsibility for maintaining accounting records as required by the Companies and Allied Matters Act and for such internal control as the Directors determine is necessary to ensure adequate internal control procedures are instituted to safeguard assets, prevent and detect frauds, errors and other irregularities.

The Directors have made an assessment of the Company's ability to continue as a going concern and have no reason to believe the Company will not remain a

going concern for at least twelve months from the date of this statement.

#### 9. DIRECTORS' INTEREST IN SHARES

In accordance with sections 275 and 342 of the Companies and Allied Matters Act, Cap C20 Laws of the Federation of Nigeria 2004 and in compliance with the Listing Rules of the Nigerian Stock Exchange, the interest of Directors in the issued share capital of the Company are as recorded in the Register of Members and/or notified by them are as follows:

| NAMES                            | No of Shares<br>18.06.19 | No of Shares<br>Direct<br>31.12.18 | Indirect   | No of Shares<br>Direct<br>31.12.17 | No of Shares<br>Indirect<br>31.12.17 |
|----------------------------------|--------------------------|------------------------------------|------------|------------------------------------|--------------------------------------|
| Mr. Mobolaji Balogun             | 10,000,000               | 4,000,000                          | Nil        | 2,510,331                          | Nil                                  |
| Mr. Michel Puchercos             | Nil                      | <u>N</u> iL_                       | NiL_       | Nil_                               | Nil                                  |
| Dr. Shamsuddeen Usman CON, OFR** | 113,745                  | 75,782                             | Nil_       | 48,710                             | Nil                                  |
| Mr. Adebode Adefioye             | Nil                      | NiL .                              | NiL_       | NiJ.                               | Nil                                  |
| Mrs. Elenda Giwa-Amu             | 203,550                  | 203,550                            | Nil_       | 203,550                            | Nil                                  |
| Mrs. Adenike Ogunlesi            | <u>N</u> i <u>l</u> .    | <u>N</u> iL_                       | <u>NiL</u> | N <u>i</u> l_                      | N <u>i</u> l                         |
| Ms. Geraldine Picaud**           | <u>Nil</u>               | Nil_                               | Nil_       | Nil_                               | Nil                                  |
| Mr. Christof Hassig              | Nil                      | Nil_                               | Nil_       | Nil                                | Nil                                  |
| Mr. Grant Earnshaw               | Nil                      | Nil_                               | Nil_       | Nil                                | Nil                                  |
| Mr. Rossen Papazov               | Nil                      | <u>Nil</u>                         | <u>NiL</u> | <u>Nil</u>                         | N <u>i</u> l                         |
| Mr. Jean-Philippe Benard         | Nil                      | Nil                                | Nil        | Nil                                | Nil                                  |
| Mr. Guillaume Roux*              | <u>Nil</u>               | <u>N</u> il_                       | Nil_       | Nil_                               | Nil                                  |
| Ms. Sylvie Rochier*              | Nil                      | Nil                                | Nil        | Nil                                | Nil                                  |
| Dr. Adebayo Jimoh*               | 465,687                  | 250,755                            | Nil        | 161,200                            | Nil                                  |
| Alhaji Umaru Kwairanga*          | 405,111                  | 405,111                            | Nil        | 318,149                            | Nil                                  |
| Mr. Jean Carlos Angulo*          | Nil                      | Nil                                | Nil_       | Nil                                | Nil                                  |
| Ms. Karine Uzan Mercie *         | Nil                      | Nil                                | Nil        | Nil                                | Nil                                  |
| Grand Total                      | 11,188,093               | 4,935,198                          |            | 3,241,940                          |                                      |

<sup>\*</sup> Except as disclosed, none of the Directors has notified the Company of any disclosable interests in the Company's share capital and none of the Directors has an indirect shareholding in the Company.

#### 10. DIRECTORS' INTEREST IN CONTRACTS

In accordance with Section 277 of the Companies & Allied Matters Act (cap C20, Laws of the Federation of Nigeria, 2004), Directors who had interest in contracts or transactions during the year had notified and declared their interest to the Company to the effect that they held directorship position or shareholding in companies which could be regarded as interested in a contract or transaction. The Directors' interest have been noted in the minutes of meeting.

#### 11. DONATIONS AND CHARITABLE GIFTS

In 2018, Lafarge Africa Plc expended N868,878,089 on diverse social investment programs and initiatives in our communities pan-Nigeria. The list of donations and charitable gifts are as follows:

| Host Community Development           |                         |
|--------------------------------------|-------------------------|
| Projects across Nigeria              | ₩705,808,000            |
| The Lafarge Africa National          |                         |
| Literacy Competition                 | ₩125,867,089            |
| Donations and other charitable gifts | <del>N</del> 37,203,000 |
| Total                                | ₩868,878,089            |



<sup>\*</sup> Not a member of the Board of Directors as at 31st December 2018.

<sup>\*\*</sup> Resigned from the Board in 2019

In accordance with Section 38(2) of the Companies and Allied Matters Act Cap C20 Laws of the Federation of Nigeria, 2004, which is also consistent with the LafargeHolcim Group Donations Policy, the Company did not make any donation or gift to any political party, political association or for any political purpose during the year in review.

#### 12. STATUTORY AUDIT COMMITTEE

In accordance with Section 359(3) of the Companies and Allied Matters Act cap C20 Laws of the Federation of Nigeria, 2004, an Audit Committee of the Company was constituted at the 59th Annual General Meeting held in Lagos on the 16th of May 2018 comprising of three (3) shareholders and three (3) Directors. The three (3) shareholders representatives are: Mr. Olawale Oyedele, Chief Peter Asu, Mr. Adebayo Adeleke. The three Directors are: Dr. Shamsudden Usman CON, OFR, Ms Karine Uzan Mercie and Mrs. Elenda Giwa -Amu.

#### 13. AUDITORS

In accordance with section 357 (2) of the Companies and Allied Matters Act, KPMG Professional Services had indicated their willingness to continue in office as External Auditors of the Company. A resolution will be proposed to authorize the Directors to fix their remuneration.

#### **CORPORATE GOVERNANCE REPORT**

The Board of Lafarge Africa Plc remains committed to the highest standards of corporate governance, in order to achieve long-term value and success for all stakeholder groups comprising of customers, shareholders, employees, creditors, suppliers and the communities in which the Company operates.

Our Corporate Governance principles and practices are further strengthened with the adherence to the LafargeHolcim Code of Business Conduct, which articulates the values, ethics and business principles and also serves as the ethical road map for the Company, its directors, employees and stakeholders. The Code of Business Conduct is supplemented with appropriate mechanism for reporting any concerns pertaining to non-adherence.

The Company continues to adhere to the provisions of its Memorandum and Articles of Association, the Companies and Allied Matters Act (Cap C20 Laws of the Federation of Nigeria, 2004), rules of the Nigerian Stock Exchange, the Securities and Exchange Commission (SEC), International Best Practices and other applicable regulations. This report describes how the Board has

been complying with the codes as well as best practice in corporate governance.

#### 1. BOARD COMPOSITION AND ITS COMMITTEES

In accordance with the SEC Code that the Board should be of a sufficient size relative to the scale and complexity of the Company's operations, the Company's Articles of Association provides that the Company's Board shall consist of not more than Eleven (11) Directors. In 2018, the Board comprised of Ten (10) Non-Executive Directors and One (1) Executive Director.

The composition of the Board is a mix of Executive and Non-Executive Directors with high level of competencies and experience, with admirable records of achievement in their respective fields.

The position of the Group Managing Director and the Chairman are held by separate persons.

#### 2. ROLE OF THE BOARD

The Board met regularly to consider the matters reserved for it, set broad policies for the Company's business and operations and ensured that a professional relationship was maintained with the Company's auditors in order to promote transparency in financial and non-financial reporting.

The role of the Board is highlighted as follows:

- To review and align goals, major plans of action, annual budget and business plans with the overall strategy of the Company;
- To set performance objectives; monitor implementation and oversee major capital expenditure in line with approved budget;
- To ensure the integrity of the Company's accounting and financial reporting systems and that appropriate systems are in place for monitoring risk, financial control and compliance with the laws.
- Through Board Committees, to make recommendations and take decisions on issues of expenditure that may arise outside the normal meeting schedule of the full Board.
- Ratify duly approved recommendations and decisions of the Board Committees.
- The Board has supervisory responsibility for overall budgetary planning, major treasury planning, scientific and commercial strategies. The Board is responsible for satisfying itself that planning procedures and the Company's overall objectives are appropriate.
- Periodic and regular review of actual business performance relative to established objectives.

- Review and approve internal controls and risk management policies and processes.
- Performance appraisal and compensation of Board members, succession planning and appointment, training, remuneration and replacement of Board members and senior executives.

#### 3. BOARD CHANGES

The following Directors resigned from the Board of the Company since the last Annual General Meeting:

- i. Mr. Guillaume Roux (w.e.f 6th April 2018)
- ii. Dr. Adebayo Jimoh (w.e.f 6th April 2018)
- iii. Alhaji Umaru Kwairanga (w.e.f 6th April 2018)
- iv. Mr. Jean-Carlos Angulo (w.e.f 20th July 2018)
- v. Ms. Sylvie Rochier (w.e.f 30th October 2018)
- vi. Ms. Geraldine Picaud (w.e.f 22nd March 2019)
- vii. Dr. Shamsuddeen Usman CON OFR (w.e.f 1st April 2019)

To fill the vacancies created by the resignation of the above Directors and upon due consideration and recommendation of the Board Nominations and Remuneration Committee, the following Directors were appointed by the Board;

- a. Mr. Christof Hassig (Non-Executive Director) w.e.f 7th April 2018, ratified at the 59th AGM held on the 16th May 2018:
- Mr. Grant Earnshaw (Non-Executive Director) w.e.f
   7th April 2018, ratified at the 59th AGM held on the 16th May 2018;
- Mr. Rossen Papazov (Non-Executive Director) w.e.f 21st July 2018 ratified at the EGM held on the 25th September 2018;
- d. Mr. Jean-Philippe Benard (Non-Executive Director) w.e.f31st October 2018;
- e. Ms. Karine Uzan Mercie (Non-Executive Director) w.e.f 22nd March 2019

The profiles of Mr. Jean-Philippe Benard and Ms. Karine Uzan Mercie are contained in pages 28-29 of this Annual Report. Their appointments as Directors will be presented

to Shareholders for ratification at the Annual General Meeting scheduled to hold on the 22nd of July 2019.

#### 4. RETIREMENT BY ROTATION

In accordance with Articles 97 to 99 of the Company's Articles of Association, one-third of all Non-Executive Directors (rounded down) are offered for re-election every year (depending on their tenure on the Board) together with directors appointed by the Board since the last General Meeting.

Pursuant to this, the Directors to retire by rotation and who being eligible, offer themselves for re-election are Mr. Adebode Adefioye, Mrs. Elenda Giwa-Amu and Mrs. Adenike Ogunlesi.

The profile details of the Directors standing for re-election are set out on pages 26 to 27 of this Annual Report.

#### 5. BOARD OF DIRECTORS' ATTENDANCE

In accordance with Section 258(2) of the Companies and Allied Matters Act (Cap. C20 Laws of the Federation of Nigeria 2004), the record of Director's attendance and meetings held during the year 2018 are detailed below and will be available for inspection at the venue of the Annual General Meeting.

#### 6. BOARD MEETINGS

The Board has a formal schedule of meetings each year. In 2018, the Board met seven (7) times in the course of the year under review in line with the formal schedule and met six (6) times for unscheduled emergency meetings due to the Related Party transactions and the Rights Issue programme. The record of attendance of the Directors at the scheduled meetings is as follows:

Dates of scheduled Board Meetings held in 2018: 1st March 2018, 27th March 2018, 16th May 2018, 20th July 2018, 25th September 2018, 30th October 2018 and 10th December 2018.

| S/N | NAME   | No. of Meetings |
|-----|--|-----------------|
| 1   | Mr Mobolaji Balogun                                  | <i></i>         |
| 2   | Mr. Michel Puchercos                                 | 7/7             |
| 3.  | Dr. Shamsuddeen Usman CON, OFR*                      | 7/7             |
| 4.  | Mr. Adebode Adefioye                                 | 7/7             |
| 5.  | Mrs. Elenda Giwa-Amu                                 | 6/7             |
| 6.  | Mrs. Adenike Ogunlesi                                | 6/7             |
| 7.  | Ms. Geraldine Picaud *                               | 4/7             |
| 8.  | Mr. Christof Hassig Appointed 7th April 2018         | 3/7             |
| 9.  | Mr. Grant Earnshaw Appointed 7th April 2018          | 4/7             |
| 10  | Mr. Rossen Papazov Appointed 21st July 2018          | 3/7             |
| 11. | Mr. Jean-Philippe Benard Appointed 31st October 2018 | 1/7             |
| 12. | Ms. Sylvie Rochier*                                  | 5/7             |
| 13. | Mr. Jean-Carlos Angulo*                              | 4/7             |

<sup>\*</sup> means the Director has resigned from the Board



#### 7. COMMITTEES OF THE BOARD

#### (i) Finance and Strategy Committee

In accordance with the Committee's Terms of Reference, the Finance & Strategy Committee has the responsibility to review and make recommendations to the Board of Directors with respect to the Company's annual and long-term financial strategies and objectives.

The Committee held six (6) scheduled meetings and six (6) emergency meetings in the year. The table below shows the attendance of the members of the Committee at the scheduled meetings held during the year:

Dates of the scheduled Finance and Strategy Committee meetings held in 2018: 28th February 2018, 23rd March 2018, 20th April 2018, 20th July 2018, 10th September 2018 and 29th October 2018.

| S/N | NAME                            | No. of<br>Meetings |
|-----|---------------------------------|--------------------|
|     | Dr. Shamsuddeen Usman CON, OFR* | 5/6                |
|     | Mrs. Elenda Giwa-Amu            | 5/6                |
|     | Ms. Sylvie Rochier*             | 5/6                |
| 4.  | Mr. Adebode Adefioye**          | 4/6                |
| 5.  | Ms. Geraldine Picaud**          | 1/6                |
| 6.  | Mr. Christof Hassig**           | 2/6                |
| 7.  | Mr. Michel Puchercos            | 6/6                |

<sup>\*</sup> means the Director has resigned from the Board

#### (ii) Nominations and Remuneration Committee

The objective of this Committee is to improve the selection process of the Board and to align with best practices of Corporate Governance.

The Committee meets as the need arises to review the composition of the Board, recommend the skill mix and diversity required for appointment of new members to the Board and consider remuneration of Directors and senior executives of the Company.

The Committee held three (3) meetings in the year 2018. The table below shows the attendance of the members of the Committee at the meeting:

Dates of Nominations and Remuneration Committee meetings held in 2018: 1st March 2018, 20th July 2018 and 30th October 2018.

| S/N             | NAME  | No. of<br>Meetings |
|-----------------|---|--------------------|
| 1.              | Ms. Sylvie Rochier* Mr Adebode Adefioye         | 2/3<br>3/3         |
| 3.              | Mr. Jean-Carlos Angulo*                         | 1/3                |
| <u>4.</u><br>5. | Mrs. Elenda Giwa-Amu<br>Mrs. Adenike Ogunlesi** | 2/3<br>2/3         |

<sup>\*</sup> means the Director has resigned from the Board

#### (iii) Risk Management & Ethics Committee

The Risk Management and Ethics Committee is saddled with the responsibility of ensuring that the Company's policy on ethics adequately impacts positively on its business partners and stakeholders e.g. Customers, Shareholders, Community, Government, Suppliers and the public. The Committee also considers the nature, extent and categories of the risks facing the Company, and the likelihood of such risks materializing, the Company's ability to reduce the incidence and the impact on its business, if the risks do materialize.

The Committee met twice in the year. The table below shows the attendance of the members of the Committee at the meetings:

Dates of Risk Management and Ethics Committee meetings held in 2018: 28th February 2018 and 29th October 2018.

| S/N            | NAME                                      | DESIGNATION      | No. of<br>Meetings |
|----------------|---|------------------|--------------------|
| 1. $\bar{2}$ . | Mr. Jean-Carlos<br>Angulo*<br>Mrs Adenike | Chairman         | 1/2                |
| ā              | Ogunlesi<br>Mr. Christof Hassig**         | Member<br>Member | 1/2<br>1/2         |
|                | Mr. Grant<br>Earnshaw**<br>Mr. Michel     | Member           | 1/2                |
| <u> </u>       | Puchercos                                 | Member           | 2/2                |

<sup>\*</sup> means the Director has resigned from the Board.

#### (iv) Property Optimisation Committee

This Committee is charged with the responsibility to ensure the Company's properties are fully optimized. The Committee met twice in the year, on the 10th May 2018 and 15th May 2018. The table below shows the attendance of the members of the Committee at the meetings:

| S/N   | NAME  | DESIGNATION | No. of<br>Meetings |
|-------|---|-------------|--------------------|
| 1.    | Mr. Adebode<br>Adefioye                       | Chairman    | 2/2                |
|       | Mr. Jean-Carlos<br>Angulo*<br>Dr. Shamsuddeen | Member      | 1/2                |
| <br>4 | Usman*<br>Mrs Adenike                         | Member      | 2/2                |
| 5.    | Ogunlesi<br>Mr. Michel                        | Member      | 2/2                |
|       | Puchercos                                     | Member      | 2/2                |

<sup>\*</sup> means the Director has resigned from the Board.

<sup>\*\*</sup> means the Director became a member of the Committee in June 2018

<sup>\*\*</sup> means the Director became a member of the Committee in June 2018

<sup>\*\*</sup> means the Director became a member of the Committee in June 2018

<sup>\*\*</sup> means the Director became a member of the Committee in June 2018.

#### (v) Statutory Audit Committee

The Audit Committee was established by virtue of the statutory requirement of Section 359 of the Companies and Allied Matters Act cap C20, Laws of the Federation of Nigeria 2004.

Details of the Committees' function is in accordance with section 359 (6) of the Companies and Allied Matters Act cap C20, Laws of the Federation of Nigeria 2004.

Members and Directors of the Committee were elected and nominated pursuant to Section 359 (4) of the said Act and will serve on the Committee till the conclusion of the next Annual General Meeting.

The scheduled meetings of the Committee were held three (3) times during the year and one (1) unscheduled meeting to consider the related party transaction. The table below shows the attendance of the members of the Committee at the meetings:

Dates of Audit Committee meetings held in 2018: 23rd March 2018, 19th July 2018, 23rd August 2018 and 7th December 2018

| S/N | NAME                | DESIGNATION         | No. of<br>Meetings |
|-----|---------------------|---------------------|--------------------|
| 1.  | Mr. Olawale         |                     |                    |
|     | Oyedele             | Chairman            | 4/4                |
| 2.  | Mr. Adebayo         |                     |                    |
|     | Adeleke             | Member              | 4/4                |
| 3.  | Chief Peter Asu     | Member              | 4/4                |
| 4.  | Ms. Sylvie Rochier* | <sup>†</sup> Member | 2/4                |
| 5.  | Mrs. Élenda         |                     |                    |
|     | Giwa-Amu            | Member              | 2/4                |
| 6.  | Mr. Grant           |                     |                    |
|     | Earnshaw            | Member              | 3/4                |
| 7.  | Mrs. Adenike        |                     |                    |
|     | Ogunlesi**          | Member              | 1/4                |
| 8.  | Mr. Adebode         |                     |                    |
|     | Adefioye**          | Member              | 1/4                |

<sup>\*</sup> means the Director means the Director has resigned from the Board

#### 8. BOARD EVALUATION

In line with the Securities & Exchange Commission's Code of Corporate Governance 2011, an assessment of the Board's operations during the year 2018 was conducted.

# 9. INDUCTION & CONTINUING TRAINING FOR DIRECTORS

All newly appointed directors participated in the Company's Orientation & Induction Program. The orientation & induction programme includes presentations intended to familiarize new directors with

the Company's operations, strategic plans, its compliance programs, its Code of Business Conduct and Ethics, its principal officers, and its internal and independent auditors, the Company's shareholding structure, Board Plan among others.

A new Director is provided with an induction pack containing charters/terms of reference of the various Board Committees, minutes of previous Board meetings and a calendar of Board activities, significant reports, important statutes and policies.

In 2018, the Board had a refresher course on the LafargeHolcim Group's Compliance programmes and initiatives.

#### 10. LEADERSHIPTEAM

The GMD/CEO has the overall responsibility for executing the Company's long term strategy with a view to creating sustainable shareholder value. The GMD/CEO manages the day-to-day operations of the Company and ensures that the operations are consistent with the policies approved by the Board.

The GMD/CEO acts as the Head of the Leadership Team and is responsible for ensuring that a culture of integrity and legal compliance is imbibed. He ensures that the Directors are provided with sufficient information to support their decision making.

The Leadership Team is made up of the Company's Executives. They meet once a week to deliberate on critical issues affecting the day-to-day running of the Company. They can be seen on page 30 of this Annual Report.

#### 11. DEALING IN COMPANY SECURITIES

The Company formulated an Insider Trading Policy, in line with the provisions of the Investment & Securities Act, the Nigerian Stock Exchange post-listing Rules and the LafargeHolcim Directive on Trade Restriction Market Disclosure, which prohibits Directors, employees and any other person in possession of insider information from dealing with the Company's shares at least 20days before its publication and twenty-four (24) hours after its publication (Non-Authorised Trading Periods).

The Company's Directors and employees are therefore notified and prohibited from dealing in the Company's shares during the Non-Authorised Trading Periods, in accordance with the Investment and Securities Act, 2007, the Post Listing Rules of the Nigerian Stock Exchange and the Company's policy on Insider Trading.

<sup>\*\*</sup> means the Director became a member in June 2018

#### 12. WHISTLE BLOWING

The Company is committed to conducting its affairs ethically and responsibly. Unethical behaviours cost the Company money, time, human resources and can negatively affect the Company's reputation before its stakeholders.

All ethical abuses and fraud are reported through the Company's internal and external whistle blowing process.

#### 13. RISK MANAGEMENT

The Board has the responsibility of safeguarding the maintenance of a sound system of internal control and risk management and regularly receives reports from the Risk Management and Ethics Committee on the effectiveness of the Company's risk management processes to support its strategies and objectives.

#### 14. RELATIONSHIP WITH SHAREHOLDERS

The Board and Management of the Company ensures that communication and dissemination of information regarding the operations of the Company to shareholders, stakeholders, potential investors and general public is timely, accurate and continuous.

In compliance with the requirements of the Securities & Exchange Commission's Rules Relating to the Complaints Management Framework of the Nigerian Capital Market issued on 16th February, 2015 and The Nigerian Stock Exchange Directive issued on 22nd April, 2015 to all listed Companies, the Company has put in place a Complaints Management Framework Policy.

The Complaints Management Framework Policy sets out the broad framework by which Lafarge Africa Plc ("Lafarge" or "the Company") and its Registrar will provide assistance regarding shareholder issues and concerns. It also provides the opportunity for Lafarge's shareholders to provide feedback to the Company on matters that affect shareholders.

This Policy is attached to this Annual Report on pages 155 to 156 and it can be accessed on the Company's website; www.lafarge.com.ng. In addition, information on the performance of the Company and other major corporate information are also available to shareholders in particular and the general public on the Company's website: www.lafarge.com.ng.

#### 15. STAKEHOLDERS' ENGAGEMENT

The Company strives to pro-actively engage her stakeholders through regular and constructive dialogues in order to anticipate and manage changes and, ultimately, partner together in order to create shared values. The Company considers its stakeholders as those who have influence over its activities as well as those who are impacted by them. The Company interacts and engages in sustained dialogue with broad spectrum of stakeholders, at all levels.

#### 16. ETHICS AND CODE OF BUSINESS CONDUCT

The Company has adopted the LafargeHolcim Code on Ethics and Business Conduct. LafargeHolcim's Code of Business Conduct ensures that all directors, officers and employees share LafargeHolcim's commitment to conducting business with integrity and provides guidance on how to put this commitment into practice. It also helps to ensure the company's adherence to the laws and regulations in the countries in which we operate.

We strive to ensure all suppliers behave in accordance with principles set forth in the LafargeHolcim Supplier Code of Conduct, particularly principles on human rights, labor, environment, anti-bribery and corruption.

#### 17. HEALTH & SAFETY

Health & Safety (H&S) remains a core value in Lafarge Africa Plc and we conduct our business in a manner that creates a healthy and safe environment for all our stakeholders – employees, contractors, communities and customers. We remain committed to our goal of zero harm, and this is what drives us to continually implement improvement systems.

Our leadership team leads and guides the workforce on our zero harm journey. Visible Personal Commitment (VPC) is regularly used to engage workers on the field, to recognize and commend good work practices, and to intervene in areas of safety concerns. Incident and Injury Free (IIF) program was launched and driven by senior leadership team; working with focus groups at all site levels to understand prevailing safety culture and provide resources to address touch points.

In 2018 our annual health & safety days were aligned with United Nation (UN) World Day for Safety and Health at Work. Our employees at every levels used a period of two weeks to focus on a strategy of "improving H&S every day in the workplace" A great deal of effort was put into providing guidance on four major industrial areas of Safety standards: Mobile Equipment, Energy Isolation, Work at Height and Confined Spaces. The campaign enabled people to:

- Understand what the Standards mean for them;
- · Learn from related incidents;
- Be able to continue H&S practices throughout the year and beyond, making their workplace safer.

Road transport and logistics safety remains integral, considering the impact to the company. Hence 2018 was used to further enhance our structured systems of modernized fleet of trucks, equipped with safety monitoring and enhancing systems – iVMS. This is one of the tools deployed to monitor critical driving parameters online in real time, such that necessary feedback and interventions were introduced when there was a need to correct certain driving behavior and patterns. Our aim is to ensure that road safety culture transcends our business, hence our Drivers Training Institute partnership program remains a pace setter, which we use to develop a pool of drivers that align with our H&S culture and systematically influence our society in a positive manner.

In our industrial plants; both Cement and Ready Mix, we continually invest in training of our people, employees and contractors alike. Various soft and technical topics were covered in the previous year including certified trainings in critical high risk areas such as scaffolding, working at height, hot work, electrical safety among others. This will continue to be embedded into our ways of working in years to come.

On the commercial side, we offer complimentary Health & Safety induction and awareness training to our customers on safety; with the aim of creating joint ownership and progressively spread momentum for Zero Harm into the society.

As is our practice, Lafarge Africa PIc remains committed to continuous improvement and we have done our annual assessment, which we have used to develop a road map to guide our focus priorities this year and in years to come.

# 18. ORGANISATION & HUMAN RESOURCES (O&HR)

In 2018, we focused on building for growth by laying strong capability foundations to exploit opportunities created by a recovering economy, looking inwards in terms of staffing our organisations and engaging our employees.

#### Organisational Development & Talent

Focusing talent development inwards, building internal capability/capacity, and feeding the succession pipeline were the driving force behind our talent activities in 2018, using the tools and outcomes from our talent review process as a basis.

With over 200 internal movements during the year, comprising cross-functional, vertical and lateral moves, the organization focused on building internal capability by providing opportunities for employees to acquire

new skills and improve the quality and scope of their experiences.

The pilot edition of the Lafarge Africa Mentoring Program (LAMP) was launched and involved pairing designated talent profiles with Executive Committee members in a formal structured one year mentoring program. Formal coaching, building leadership skills and closing development gaps to prepare participants for next steps in their careers were some objectives of the programme.

This deliberate coordination of our talent management process yielded results as the quality of our succession pool is improving, and internally grown talent now occupy significant and strategic roles in the business. This trend is set to continue in the coming year.

#### Learning & Development

Our aim in 2018 was to ensure that employees continue to be provided with the relevant skills and experience required to perform at a high standard, improve the quality of the leadership pipeline and build organisational capability for sustainable growth.

Strengthening the capability of line managers formed an important part of the plan for the year. LIFE; a programme targeted at frontline supervisors, HR for Non-HR Managers and New Managers' Course drove skills and competencies needed to manage self, others and business performance. Join the Group (JTG), a two-day workshop designed to help new hires learn and understand the culture, values and business goals and priorities of the business, has helped new hires integrate and engage better and faster.

Through collaboration across the organization, the attainment of business goals in the areas of compliance and Information Technology (IT) were realised, using our e-learning resources to deploy training on Group and IT compliance requirements improved coverage, accurate reporting, and higher levels of compliance with our legal and IT obligations and commitments. This year saw a strategic shift from open classes to our e-learning platform, Learn@LH, driving a significant rise in traffic to the site for self-learning and training. e-learning has contributed over 25% to our total training hours and we will drive this further in the coming year.

In the bid to strengthen our internal faculty, a Train the Trainer programme was organized for 30 trainers to be in-house facilitators at the Sagamu Safety Learning Centre. Also, several other programmes have been deployed using in-house facilitators such as the Incident & Injury Free Training and the Lunch & Learn sessions. Our Lunch and Learn sessions are effective and will be rolled out to more locations.

#### **Employee Engagement**

Employee engagement continues to remain important on our people agenda, in recognition of its positive impact on the organization's productivity and bottom line.

At team level, the individual check in and team touch point sessions introduced in 2017 continued as a mechanism for highlighting and addressing specific areas of performance and service improvement.

At a broader organization level, the results of the 2017 Employee Survey were analyzed by each of the functions to gain insight, from an employee perspective, on how the work environment could be improved to enhance productivity. The year saw the launch of 'Engage & Connect' as an initiative from the Employee Survey, to strengthen trust and collaboration across teams and locations.

#### Resourcing & Diversity

Strategic hires were engaged based on critical business needs and specific skills sets but in all, more talent movements were made internally to fill emerging vacancies and roles.

Also critical was the need to backfill the workforce with young talent who can be developed over time to become strong business managers in the organization. With this in mind, the year saw the launch of our Graduate Trainee programme, uniquely targeted at graduates from the communities we operate and piloted in Ashaka. 10 graduate trainees were recruited into the organization and have since completed their orientation and absolved into the organization for the first phase of the programme.

Our Cement Professional Technician Program (CPTP), designed to equip young science-oriented school leavers from our communities for a career in engineering and cement manufacturing, continues to thrive as we enter into the second year of their 3-year curriculum. We presently have 30 students enrolled in the programme and our goal is to have 45 students by the time the first batch commences into the third year of the curriculum.

#### 19. ANTI-BRIBERY AND CORRUPTION STATEMENT

The Board of Directors adopted the Anti- Bribery and Corruption Statement below in accordance with global best practices and the Company's commitment to upholding the highest standards of Corporate Governance. The Anti-Bribery & Corruption Statement provides that:

"Lafarge Africa Plc (the "Company") is committed to:

- Conducting its business dealings and relationships in an ethical manner and with the highest level of integrity, in accordance with the Group's Anti-Bribery and Corruption policies included in the LafargeHolcim's Code of Business Conduct, as well as applicable laws;
- Complying with relevant Anti-Bribery and Corruption laws such as Corrupt Practices and other Related Offences Act of 2000 and the UK Bribery Act of 2010 regardless of the business environment we operate in.
- Ensuring the implementation and enforcement of effective systems to counter the risks of bribery and corrupt practices in the form of gifts and entertainment, reciprocal agreements, favours, discounts, travel, education, donations and other forms of improper benefits for which the Company could be held liable;
- Prohibiting the Company as well as third parties acting on its behalf from engaging in fraudulent acts, corrupt practices and all forms of bribery, gratification, attempting to obtain gratification, facilitation payments, and improper payments or benefits to public officials, their family members and other individuals."

Lafarge Africa commits to comply with the Group Directives and comply with applicable laws on anti-bribery and corruption as well as ensure that its business practices reflect this commitment.

BY ORDER OF THE BOARD

Ado

ADEWUNMI ALODE (MRS.) FRC/2018/ICSAN/00000017796 Company Secretary Dated this 18th June 2019.



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# SUSTAINABLITY REPORT



# Shared Value and Partnerships for Growth

Creating shared value is a key focus for our business, and it is the reason why we adopt the triple bottom line approach to business; focusing on profit as well as people and our planet.

At Lafarge Africa, we benchmark our efforts and initiatives against the 17 United Nations Sustainable Development Goals (UN SDGs) and partner with organizations and agencies to complement the efforts of the Federal Government of Nigeria.

In 2015, Lafarge Africa became the first cement company in Nigeria to publish a local Sustainability Report, providing details to our customers, shareholders, and communities on our social performance and contribution to Nigeria's development through our business operations and social investments. We have since published the 2016 and 2017 Reports, with the 2018 reporting cycle currently in progress.

This step was borne out of our commitment to operate responsibly, and we continue to work in close collaboration with communities where we operate, as well as the larger society. One of our goals is to pioneer transformation of how the local building materials and construction sector in Nigeria addresses important environmental issues in line with the LafargeHolcim 2030 Plan which has four pillars of Climate, Circular Economy, Water and Nature as well as People and Communities.

# Contributing to Environmental Sustainability















Volunteers during a tree planting exercise in Ashaka, Gombe State.



Geocycle at Lafarge

At Lafarge Africa, we continue to use waste materials and by-products from other industries as alternatives to finite natural raw materials and fossil fuels in the production of cement.

Our Geocycle unit drives the use of alternative fuels such as biomass (agricultural waste) and non-degradable parts of pharmaceutical drugs and condiment wrappers in our kilns in Sagamu and Ewekoro. Our other Plants are also in the early phases of adopting the Geocycle plan with customized waste options across each region ranging from tyres and plastic to municipal and industrial waste.

Beyond utilizing resources that have been condemned as waste, this circular economy model also empowers local communities with over 300 farmers impacted already. In addition to economic empowerment, the use of alternative fuels protects the environment by eliminating open burning of waste, thus decreasing pollution. We are working on partnerships with the beverage industry in Nigeria and the Lagos State Government to utilize their waste, including expired goods, in our production process. This creates a closed model that will reduce the impact of incinerated waste in landfills across the country.

Biodiversity is embedded in our environmental policy. Lafarge Africa has an Environmental Management Plan in place to guide day-to-day operations. Some of our Plants have attained the EMS 14001:2015 certification while the process for certification of other plants are on-going. We ensure our site operations across the country are carefully examined by all classes of regulatory agencies. Reports are prepared and shared with all stakeholders as a function of our community relations.

Currently, there are country-wide quarry rehabilitations ongoing across all our sites. This is in addition to the planting of Acacia and Eucalyptus trees in Ewekoro and Sagamu Plants, and other tree planting exercises across our Plants to promote afforestation.



# **Enabling People and Communities**

In 2018, Lafarge Africa invested in societal impact initiatives and projects within and beyond our host communities in Nigeria under the pillars of Health and Safety, Shelter and Infrastructure Support, Education as well as Youth and Economic Empowerment.

### **Health and Safety**

Health and Safety is our overarching value and is at the core of all that we do. Our goal remains to create a business where our products are manufactured and delivered to our customers with zero harm. We continue to increase staff capacity in technical safety at our sites while using technology and structured systems to mitigate transportation risks and drivers' performance.

Our Health and Safety engagements with our host communities continued in 2018 with okada riders, school children, and more. Health projects delivered in 2018 include the renovation of Ipoji Health Center, Sagamu, Ogun State, construction of a 14 bed health centre, Ewekoro Ogun State and renovation of the Ashaka Clinic, Ashaka Gombe State.

Others include the construction of staff quarters for Elebute Health Center, Ewekoro, provision of medical laboratory equipment to the Community health centre, Egbado Ajegunle, construction of 14 bed health center (Phase 1) in Ewekoro and construction of a block of six toilets and septic tank in Itori, all in Ogun State.

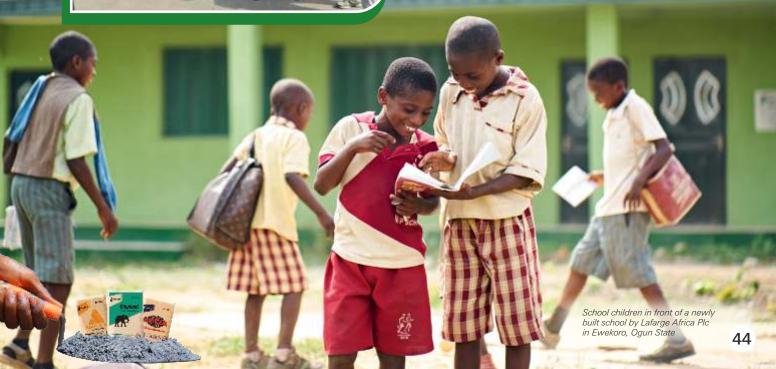
For our employees, we ran internal campaigns to reiterate our Minimum Safe Behaviours in order to enforce safety standards on our sites. The annual Health & Safety Days in 2018 revolved around trainings for employees on Working at height, Energy Isolation, Confined Spaces, and Mobile Equipment and on-site traffic. Our employees also participated in awareness campaigns to commemorate global health days such as World Malaria Day, World Cancer Day and World AIDS Day.

#### Shelter and Infrastructure

As a member of LafargeHolcim, the global leader in building materials and solutions, supporting the sustainable construction of crucial shelter and infrastructure amenities in our communities is important to us. We continue to build and improve community facilities that promote better quality of life and civic engagement such as schools, cultural centers, recreational infrastructure, transportation, sanitation, roads, bridges and more.

Some of these projects include the construction of a drainage for the Agura/Aruba/Ayepe Road Culvert, construction of a 150m long reinforced concrete road in Alagutan Community, provision of Transformer substation and Electrification (Phase 2) in Okeoko-Egbado, roofing, provision of doors and Burglary to a 14 bed community health centre, Papalanto (Phase 2), construction of Ewekoro Town Hall wall fence and reinforced concrete flooring and construction of 3-way culvert at Umure, all in Ogun State. Other projects are in progress in other parts of the country and will be commissioned in 2019.





### SUSTAINABILITY REPORT

#### Education

Our investments in education reflect the pressing needs in our communities. From construction, renovation and furnishing of classrooms to provision of bursary awards to indigenes in tertiary institutions, we contribute to achieving quality education, which is the United Nations Sustainable Development Goal 4.

In the North, we constructed essential educational amenities including a science laboratory in Bage, a JAMB center in Bajoga and a skills acquisition center in Jalingo, Gombe state. We also provided hundreds of double desks for secondary schools as well as Bursary Awards to indigenes, provision of Computer Systems, Printers, UPS and Generators to 4 Public Secondary Schools.

In the Southwest, we gave bursary grants to hundreds of students, renovated blocks of classrooms and donated toilets and boreholes in public primary schools in Atoyo, Cinema Road Sagamu, Itori, and Olapeleke communities among others. Likewise in the East, we provided educational support to hundreds of tertiary education students and renovated blocks of classrooms in Ekong Anaku community.



A block of 6 classrooms at Wesley School, Ojumele, Sagamu

# Building Nigeria by Bridging Its Child Literacy Gap

# The Lafarge Africa Plc National Literacy Competition

Nigeria's literacy level is 59.6% for people aged 15 and above (UNESCO 2015) which is significantly lower than the global average of 86.3%. Working to complement the Nigerian government's efforts to improve education in Nigeria, Lafarge Africa Plc has contributed significantly to educational initiatives over the years, from giving bursaries to providing writing materials, and, since 2014 through the Lafarge Africa Plc National Literacy Competition (LANLC).





AFARGE AFRICA NATIONAL LITERACY COMPETIT

CCEO Lafarge Africa Plc, Michel Puchercos and the Minister of State for Education, Prof. Anthony Anwukah, presenting the overall winner's prize to Ayomikun Idowu and Kehinde Lawal from Lagos State.

LAFAR

The LANLC was created to raise the standard of English Language in public primary schools, and has impacted over 700,000 pupils across 544 local government areas in Nigeria. In 2018, the 5th edition of the Competition was endorsed by the Federal Ministry of Education and the Universal Basic Education Commission (UBEC) and was delivered in partnership with State Universal Basic Education Boards (SUBEB) across Nigeria's thirty six (36) states of the Federation, the United Nations Educational, Scientific and Cultural Organization (UNESCO), British Council and Oando Foundation.

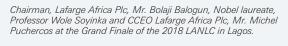
Directed at school children aged between 9 and 13 years, the competition begins with state run-offs, followed by regional finals, and ends with a grand finale. The 2018 edition had Lagos (South West), Ebonyi (South East), Rivers (South South), Gombe (North East), Nasarawa (North Central) and Kano (North West) representing the regions.

At the Grand Finale, Lagos state emerged champion while Ebonyi and Gombe states took the second and third positions respectively.

Educational grants were given to all contestants along with educational tablets pre-installed with educational software. They also took home stationery and gifts from partners and exhibiting organisations including Oando Foundation, Kelloggs Nigeria, Dufil Prima Foods, Reckitt Benkiser, Smart Sindara, Okada Books, Lantern Books and Laterna Bookshop.

Nobel laureate, Professor Wole Soyinka, gave the keynote address at the Grand Finale which had key stakeholders in the public and private sector in attendance including the Honourable Minister of State for Education, Professor Tony Gozie Anwukah. Other stakeholder organizations in attendance include UBEC, SUBEB, Office of the Special Assistant to the President on Sustainable Development Goals (SDGs), Lagos State Government, Gombe State Government, Edo State Government, Kano State Government, the British Council, UNESCO, Oando Foundation, Sahara Foundation, UBA Foundation, PwC, Kellogg's, Lantern Books, Keystone Bank, Nigerian Stock Exchange, ACT Foundation, LEAP Africa, UBA, Polaris Bank and Keystone Bank amongst others.

The Competition trended on Twitter, triggering a national conversation on collectively identifying ways to enhance the standard of education in Nigeria.



### Youth and Economic Empowerment

Lafarge Africa continues to create empowerment opportunities for young and middle-aged indigenes in our host communities. In 2018, we upskilled young people through various empowerment initiatives including the construction of a skill and vocational center in Gombe state, Youth Leadership, Entrepreneurship & Development projects in the South-East and technology training at our IT center in the Southwest.

Several artisan trainings also took place across all our plant locations in addition to donations of tools such as sewing machines, grinding machines, motorcycles and tricycles to trained individuals in the Southwest.

Our goal is to empower residents of our host communities to create and earn a sustainable living thus impacting the Nigerian economy and actively contributing to Sustainable Development Goals including Goals 1 (No Poverty), 2 (Zero Hunger), 8 (Decent Work and Economic Growth) and 10 (Reduced Inequalities).



Princess Adejoke Orelope-Adefulire, Senior Special Assistant to the President on Sustainable Development Goals (SDGs), Dr Amina Mohammed, United Nations Deputy Secretary- General and Mr. Mobolaji Balogun, Chairman, Lafarge Africa Plc at the United Nations High Level Political Forum, New York.

### Sustainability Updates

# Lafarge Africa on the Global Stage at the United Nations

In 2018, Mr. Mobolaji Balogun, Chairman Lafarge Africa, represented the Company at the United Nations High-Level Political Forum (UNHLPF) on Sustainable Development at the UN Headquarters, New York. Lafarge Africa was the only private sector representative at the program from Nigeria.

Mr Balogun was on the panel themed: "Transformation Towards Sustainable & Resilient Cities in Africa: Implementing SDG 11". Also at the session were the Senior Special Assistant to the President on Sustainable Development Goals (SDGs), Princess Adejoke Orelope-Adefulire, Deputy Secretary-General of the United Nations, Dr Amina Mohammed, Executive Director, UN Habitat, Ms. Maimunah Mohd Sharif, Chairman of Positive Planet Foundation - Jacques Attali, and the representative of the President of the European Union.

The Forum provided an opportunity to share Lafarge Africa's experience and best practices with high-level stakeholders across the world and showcase how our initiatives in Geocycle, Affordable Housing, CO2 emission reduction, advocacy & partnership, and the LafargeHolcim Awards for Sustainable Construction all add up to contribute to sustainable and better cities.

### Sustainability Week at Lafarge Africa



Exhibition of Alternative Fuels by the Geocycle Team during Sustainability Week

In 2018, we introduced the first ever Sustainability Week to raise the general awareness, understanding and involvement of employees across the organization on sustainability. The Week also aims to highlight sustainability initiatives at Lafarge Africa including Geocycle, Safety, Health and Environment, CSR, Volunteering and more.



As part of Sustainability Week 2018, we launched the CCEO Social Contributor Awards as a platform to recognize employees who have dedicated their time to volunteering and improving communities across Nigeria. Thirty (30) employees were specially honoured by the CCEO with certificates and prizes.

### Volunteering

In 2018, 'Friends of the Community', Lafarge Africa's 380 employee-strong volunteering initiative participated in 47 volunteering activities ranging from awareness sessions on health and waste in schools, bus parks and communities, reading sessions with children, and tree planting sessions.

Our volunteers dedicated 4,150 volunteering hours to impact over 10,000 people to improve host communities across Nigeria.



Volunteers including the CCEO at a volunteering session to teach public primary school children about waste management and converting Waste to Art.

#### **Awards**

# LafargeHolcim Middle East & Africa (LHMEA) CSR Inaugural Awards

The objective of the LHMEA CSR Awards is to identify impactful CSR initiatives in the 19 countries in Middle East & Africa (MEA) where LafargeHolcim is present. Lafarge Africa won the Gold Prize in 2 categories:

- Education/Employment (for our investments in Education, especially the Lafarge Africa National Literacy Competition)
- 2. Shelter/Infrastructure (for the River Ibu Bridge which improved quality of living and economic productivity in 6 communities in Ewekoro, Ogun State).

The Nigeria office was also named as the Global Prize Winner, leading 18 other Lafarge countries in the MEA region. Our winning initiative will be replicated across MEA with the support of the region.

#### The SERAS CSR - Africa Awards

Lafarge Africa has been recognized as a leading socially responsible organization at the Social Enterprise Report Awards - SERAS CSR-Africa Awards, the most prestigious awards for celebrating corporate social impact in Africa. Awards won include:

- 1. Best Company in Education for our work in literacy development via the National Literacy Competition
- 2. Best Company in Clean and Affordable Energy for our commitment to using alternative, clean fuels.
- 3. 1st runner-up for the Overall Grand Prize of the SERAS CSR-Africa Awards



# STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO THE FINANCIAL STATEMENTS

For the year ended 31st December, 2018

The Directors accept responsibility for the preparation of the annual consolidated and separate financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies and Allied Matters Act, cap C20, Laws of the Federation of Nigeria 2004 and the Financial Reporting Council of Nigeria Act, 2011.

The Directors further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act, cap C20, Laws of the Federation of Nigeria, 2004 and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

The Directors have made an assessment of the Group and Company's ability to continue as a going concern and have no reason to believe that the Group and Company will not remain a going concern in the year ahead.

SIGNED ON BEHALF OF THE DIRECTORS BY:

Mobolaji Balogun

Chairman

FRC/2013/CISN/00000004945

18th June 2019

Michel Puchercos

Group Managing Director FRC/2017/IODN/00000015919

18th June 2019

# REPORT OF THE STATUTORY AUDIT COMMITTEE

In accordance with Section 359 (6) of the Companies and Allied Matters Act, cap C20, Laws of the Federation of Nigeria 2004 (CAMA), we, the members of the Audit Committee have reviewed and considered the Auditor's Report required to be made in accordance with Section 359 (3) of CAMA and report as follows:

- i. We have reviewed the scope and planning of the audit requirements.
- ii. We have reviewed the External Auditors' Management Letter for the year ended together with Management's responses.

In our opinion, the scope and planning of the audit for the year ended 31st December, 2018 were adequate and Management's responses to the Auditors' findings were satisfactory.

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Mr. Olawale Oyedele FRCN: 2013/CIIN/00000001622 Chairman, Audit Committee

Dated 18th day of June 2019



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### INDEPENDENT AUDITOR'S REPORT

To the Shareholders of Lafarge Africa Plc

#### Report on the Audit of the Consolidated and Separate Financial Statements

#### Opinion

We have audited the Consolidated and Separate Financial Statements of Lafarge Africa Plc ("the Company") and its subsidiaries (together, "the Group"), which comprise the consolidated and separate statements of financial position as at 31 December 2018, and the consolidated and separate statements of profit or loss and other comprehensive income, consolidated and separate statements of changes in equity and consolidated and separate statements of cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information, as set out on pages 56 to 136.

In our opinion, the accompanying consolidated and separate financial statements give a true and fair view of the consolidated and separate financial position of the Company and its subsidiaries as at 31 December 2018, and of its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and in the manner required by the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004 and the Financial Reporting Council of Nigeria Act, 2011.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements* section of our report. We are independent of the Group and Company in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants (IESBA Code)* together with the ethical requirements that are relevant to our audit of the consolidated and separate financial statements in Nigeria and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### 1. Investments in subsidiaries (Lafarge South Africa Holdings (Pty) Limited)

Refer to significant accounting policies (Note 2) and Investments in subsidiaries (Note 18.1.1) on the separate financial statements.

#### Key audit matter

Investments in Subsidiaries are carried at cost less impairment in the accompanying separate financial statements of the Company. The total carrying amount of the Company's investments in subsidiaries was \$\text{\text{N179}}\$ billion as at year end (2017: \$\text{\text{\text{N182}}}\$ billion).

Included in the Company's investments in subsidiaries is an amount of \$\frac{115}{2}\$ billion, representing the carrying amount of the Company's investment in Lafarge South Africa Holdings (Pty) Limited (LSAH), which is identified and assessed by management as a separate Cash Generating Unit (CGU).

LSAH has continued to report operating losses and the carrying value of the Company's investment in this entity materially exceeds the entity's net assets.

#### How the matter was addressed in our audit

Our audit procedures included the following:

- Evaluated the internal and external sources of information to identify impairment indicators;
- Involved our internal specialists to assist with the evaluation of the appropriateness of the Value In Use calculated as part of management's impairment assessment;
- Compared the actual results with budgets to consider whether, with hindsight, any past forecast included any unreasonable assumptions;
- Assessed the reasonableness of key judgments regarding revenue growth rates and Earnings before

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#### Key audit matter

Management performed an assessment at the end of the reporting period to determine whether there is any indication that the Investment in LSAH may be impaired.

In performing this assessment, management estimated the recoverable amount of the Investment in LSAH by assessing the higher of Value in Use and Fair Value less costs of disposal.

Estimating the recoverable amount is a complex process involving a number of assumptions, judgements and estimates regarding various inputs. Consequently, we have determined the impairment assessment of the investment in LSAH to be a key audit matter.

#### How the matter was addressed in our audit

- interest, tax, depreciation and amortisation (EBITDA) by comparing to available market reports and historical trends;
- Reconciled input data to supporting evidence, such as approved budgets, inflation rates, strategic plans and market data;
- Evaluated the sensitivity analysis around the key judgments.
- Considered the impairment assessment review performed by LafargeHolcim's group auditors to Lafarge South Africa Holdings and its subsidiaries.
- Obtained the report of the Independent Fairness Opinion Adviser and checked for consistency with the Fair Value determined by management.
- Evaluated management's determination of the recoverable amount as the higher of Fair value less costs of disposal and Value in use.

#### 2. Other Assets -Prepaid gas assets

Refer to significant accounting policies (Note 2) and Other assets (Note 21.1) on the separate financial statements.

#### Key audit matter

Included in other assets is an amount of №11.8 billion (2017: №9.8 billion) relating to prepaid gas assets. As previously reported, the Company has a gas supply contract which requires that on a monthly basis, an agreed sum known as the base amount is paid by the Company for the supply of a specified quantity of gas in future regardless of the Company's ability to utilise the gas. Any excess of the base amount over the value of actual gas utilised is recognised as prepaid gas assets which is included in other assets in the financial statements.

Management performed an assessment to determine whether the prepaid gas asset is recoverable since the amount has continuously exceeded the value of actual gas utilised over the past years. This assessment involved a determination of future gas utilisation.

This continues to be considered a key audit matter due to the significant judgments, estimates and assumptions required to determine the recoverability of the prepaid gas at each reporting period. Management has performed a future gas utilization assessment to determine recoverability, which is based on assumptions such as future production volume, forecasted growth rate and projected utilisation levels, among others.

The assessment contains elements based on judgments and assumptions that are impacted by expected future growth and production levels and the ability of the vendor to fulfill its obligations under the terms of the contract. There is a risk that actual outcomes may differ from expectations.

#### How the matter was addressed in our audit

Our audit procedures included the following:

- We discussed with management to understand if any changes have been made to the assumptions used in estimating the utilisation plan for the prepaid gas amount.
- We evaluated the appropriateness of the assumptions applied to key inputs such as production volumes, forecasted growth rates, projected utilization level among others which included comparing these inputs with our own assessments based on our knowledge of the Company and the industry.
- Evaluated the sensitivity analysis around the key judgments.
- We reviewed the appropriateness of the classification / disclosure of the prepayment for gas in the financial statements.



#### 3. Recognition and recoverablility of deferred tax assets

Refer to significant accounting policies (Note 2) and Deferred taxation (Note 14.8) on the separate financial statements.

#### Key audit matter

The Company has recognised deferred tax assets of №27.9 billion (2017: №16.3 billion). Included in the deferred tax asset is an amount of №6.2 billion recognised in the year and arising from the pioneer tax relief granted on one of the Company's production lines in Mfamosing Plant.

Management has further recognised an additional deferred tax asset of \( \mathbb{\text{N}} \) 3.2 billion arising from the cost of the Company's evacuation road impaired in prior year. The impairment expense which was previously disallowed for tax purposes has now been treated as tax deductible, resulting in the additional deferred tax asset recognized. This treatment is based on a letter which the Company obtained from the Federal Inland Revenue Service (FIRS) confirming that the cost can be treated as a tax deductible expense over a period of seven (7) years, pending a tax audit by the FIRS to verify the expense incurred by the Company as well as certification of the cost by the Federal Ministry of Power, Works and Housing.

The determination of the recognition and recoverability of deferred tax assets involves significant judgment and high estimation uncertainty as management supports the recoverability of the deferred tax assets mainly with projections which contain assumptions and estimates of future taxable profits.

We have therefore determined this to be a matter of significance to the audit due to inherent uncertainty in forecasting the amount and timing of future taxable profits and the reversal of temporary differences.

#### How the matter was addressed in our audit

Our audit procedures included the following:

- Assessed the components that gave rise to the deferred tax asset to determine whether they were recognised in accordance with the requirements of the accounting standards and tax laws and in line with correspondences from the tax authorities.
- Assessed management's forecasts of future taxable profits by checking that the assumptions used in the Company's projection of taxable income were in line with the Company's historical performance, current business model and future plans.

#### Other Information

The Directors are responsible for the other information which comprises the Directors' and Other Corporate information, Directors' Report, Report of the Statutory Audit Committee, Statement of Directors' responsibilities in relation to the financial statements, Other national disclosures [but does not include the consolidated and separate financial statements and our audit report thereon], which we obtained prior to the date of this auditor's report. It also includes financial and non-financial information such as the Notice of Annual General Meeting, Financial Highlights, Chairman's Statement, Corporate Governance Report, Board of Directors' Profile, Leadership Team, Sustainability Report, Corporate Social Responsibility Report, amongst others (together "Outstanding reports"), which are expected to be made available to us after that date.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Consolidated and Separate Financial Statements

The Directors are responsible for the preparation of the consolidated and separate financial statements that give a true and fair view in accordance with IFRSs and in the manner required by the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004 and the Financial Reporting Council of Nigeria Act, 2011, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the consolidated and separate financial statements, the directors are responsible for assessing the Group and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.



#### Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and
  appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher
  than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the
  circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group and Company's internal
  control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of directors' use of the going concern basis of accounting and, based on the audit evidence
  obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group
  and Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to
  draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if
  such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the
  date of our auditor's report. However, future events or conditions may cause the Group and Company to cease to continue as
  a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors and Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors and Audit Committee, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

Compliance with the requirements of Schedule 6 of the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004.

In our opinion, proper books of account have been kept by the Company, so far as appears from our examination of those books and the Company's statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of account.

Signed:

Oluwatoyin A. Gbagi, FCA FRC/2012/ICAN/00000000565 For: KPMG Professional Services

Chartered Accountants

19 June 2019 Lagos, Nigeria



# CONSOLIDATED AND SEPARATE STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the year ended

| for the year ended   |              | Gro                                | oup                                | Company                            |                                    |  |
|--|--------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|--|
|  |              | 31 Dec<br>2018                     | 31 Dec<br>2017                     | 31 Dec<br>2018                     | 31 Dec<br>2017                     |  |
|  | Notes        | N'000                              | N'000                              | N'000                              | N'000                              |  |
| Revenue  | 6<br>7       | 308,425,456                        | 299,153,305                        | 187,043,475                        | 177,170,362                        |  |
| Cost of sales Gross profit   | /            | (238,742,586)<br><b>69,682,870</b> | (250,178,892)<br><b>48,974,413</b> | (123,009,569)<br><b>64,033,906</b> | (125,936,555)<br><b>51,233,807</b> |  |
|  |              |                                    |                                    |                                    |                                    |  |
| Selling and marketing expenses Administrative expenses   | 8<br>9       | (7,732,817)<br>(37,140,624)        | (4,711,129)<br>(38,408,177)        | (3,891,305)<br>(23,440,838)        | (2,330,240)<br>(19,044,642)        |  |
| Other income   | 10           | 1,383,985                          | 3,693,898                          | 1,293,329                          | 3,806,321                          |  |
| Impairment loss on trade receivables   | 11.1         | (74,326)                           | (862,779)                          | (44,835)                           | (75,741)                           |  |
| Other operating expenses  Operating profit   | 11           | (1,308,275)<br><b>24,810,813</b>   | (800,720)<br><b>7,885,506</b>      | (463,615)<br><b>37,486,642</b>     | (383,812)<br><b>33,205,693</b>     |  |
| Operating profit   |              | 24,010,013                         | 7,003,300                          | 37,400,042                         | 33,203,033                         |  |
| Finance income   | 12           | 1,719,176                          | 1,438,980                          | 1,317,064                          | 1,107,476                          |  |
| Finance costs Impairment loss on investments in subsidiaries   | 12<br>18.1.1 | (45,973,062)                       | (43,216,500)                       | (43,037,415)<br>(3,174,874)        | (41,299,124)                       |  |
| Share of loss from joint ventures accounted for  |              |                                    |                                    | (0,171,071)                        |                                    |  |
| using the equity method  | 18.2         | (65,155)                           | (140,263)                          | - (7, 400, 500)                    | (112,236)                          |  |
| Loss before minimum tax  | 15           | (19,508,228)                       | (34,032,277)                       | (7,408,583)                        | (7,098,191)                        |  |
| Minimum tax  | 14.1         | -                                  | (287,672)                          | -                                  | (287,672)                          |  |
| Loss after minimum tax   |              | (19,508,228)                       | (34,319,949)                       | (7,408,583)                        | (7,385,863)                        |  |
| Income tax credit/(expense)  | 14.2         | 10,706,502                         | (281,460)                          | 11,550,347                         | (5,837,763)                        |  |
| (Loss)/profit after tax  |              | (8,801,726)                        | (34,601,409)                       | 4,141,764                          | (13,223,626)                       |  |
| Other comprehensive income:<br>Items that may be reclassified to profit or loss:<br>Exchange differences on translation of foreign | 20           | (571,000)                          | 10 545 417                         |                                    |                                    |  |
| operations  Exchange differences on translation of foreign join  | 28<br>t      | (571,382)                          | 18,545,417                         | -                                  | -                                  |  |
| ventures   | 18.2         |                                    | 50,712                             |                                    | 39,103                             |  |
| Items that will not be subsequently reclassified   | ı            | (571,382)                          | 18,596,129                         | -                                  | 39,103                             |  |
| into profit or loss:   |              |                                    |                                    |                                    |                                    |  |
| Remeasurements of defined benefit obligations  | 33.2         | 186,391                            | 319,757                            | 55,314                             | 182,449                            |  |
| Income tax relating to these items   | 14.4         | (54,401)<br><b>131,990</b>         | (96,854)<br><b>222,903</b>         | (17,700)<br><b>37,614</b>          | (58,384)<br><b>124,065</b>         |  |
| Other comprehensive income for the year, net   | of tax       | (439,392)                          | 18,819,032                         | 37,614                             | 163,168                            |  |
| Total comprehensive (loss)/income for the year   |              | (9,241,118)                        | (15,782,377)                       | 4,179,378                          | (13,060,458)                       |  |
| (Loss)/profit attributable to : - Owners of Lafarge Africa Plc   |              | (9,107,048)                        | (35,009,407)                       | 4,141,764                          | (13,223,626)                       |  |
| - Non-controlling interests  | 18.3         | 305,322                            | 407,998                            |                                    | -                                  |  |
| Total comprehensive (loss)/income for the year is  |              | (8,801,726)                        | (34,601,409)                       | 4,141,764                          | (13,223,626)                       |  |
| attributable to: - Owners of Lafarge Africa Plc  |              | (9,546,440)                        | (16,190,375)                       | 4,179,378                          | (13,060,458)                       |  |
| - Non-controlling interests  | 18.3         | 305,322                            | 407,998                            | <del></del> ,175,576<br>-          | (10,000,400)                       |  |
|  |              | (9,241,118)                        | (15,782,377)                       | 4,179,378                          | (13,060,458)                       |  |
| Earnings per share attributable to the ordinary equity holders of the Company:   |              |                                    |                                    |                                    |                                    |  |
| Basic earnings per share (Naira)   | 26           | (105)                              | (637)                              | 48                                 | (240)                              |  |
| Diluted earnings per share (Naira)   | 26           | (105)                              | (631)                              | 48                                 | (238)                              |  |
|  |              |                                    |                                    |                                    |                                    |  |

The accompanying notes and significant accounting policies on pages 61 to 136 form an integral part of these financial statements.

# CONSOLIDATED AND SEPARATE STATEMENTS OF FINANCIAL POSITION

as at

|  |                  | Gro                                       | oup   | Comp                                      | any   |
|--|------------------|---|---|---|---|
| ASSETS<br>Non-current assets   | Notes            | 31 Dec<br>2018<br>N'000                   | 31 Dec<br>2017<br>N'000                     | 31 Dec<br>2018<br>N'000                   | 31 Dec<br>2017<br>N'000                     |
| Property, plant and equipment Intangible assets  | 16<br>17         | 394,488,764<br>6,194,518                  | 393,651,934<br>2,634,326                    | 291,775,732<br>3,204,505                  | 292,872,779                                 |
| Investments in subsidiaries Other financial assets Other assets  | 18.1<br>19<br>21 | 1,301,148<br>16,671,760                   | 1,582,622<br>20,803,113                     | 178,923,532<br>1,134,509<br>15,073,457    | 182,088,406<br>1,556,738<br>14,984,747      |
| Deferred tax assets  Total non-current assets  | 14.8             | 28,720,032<br><b>447,376,222</b>          | 17,514,432<br>436,186,427                   | 27,950,907<br><b>518,062,642</b>          | 16,333,384<br><b>507,836,054</b>            |
| Current assets Inventories   | 22               | 47,156,521                                | 58,266,466                                  | 28,921,467                                | 39,057,831                                  |
| Trade and other receivables Current tax asset  | 23<br>14.5       | 21,163,994<br>658,291                     | 25,110,116<br>917,797                       | 11,167,705                                | 15,930,970                                  |
| Other assets Other financial assets  | 21<br>19         | 10,594,409<br>1,140,956                   | 15,162,092<br>592,538                       | 8,661,903<br>605,230                      | 10,679,505<br>326,635                       |
| Derivative assets Cash and cash equivalents Total current assets   | 20<br>24         | 95,573<br>12,550,697<br><b>93,360,441</b> | 640,091<br>50,414,757<br><b>151,103,857</b> | 95,573<br>10,177,776<br><b>59,629,654</b> | 640,091<br>41,698,854<br><b>108,333,886</b> |
| Total assets   |                  | 540,736,663                               | 587,290,284                                 | 577,692,296                               | 616,169,940                                 |
| LIABILITIES<br>Non-current liabilities   |                  |   |   |   |   |
| Loans and borrowings Deferred tax liabilities  | 30<br>14.8       | 172,373,209<br>10,200,112                 | 68,715,378<br>11,025,943                    | 144,391,743                               | 64,900,757                                  |
| Provisions<br>Deferred income  | 31<br>32         | 3,645,751<br>2,597,602                    | 3,472,388<br>1,518,467                      | 618,970<br>1,455,770                      | 909,320<br>1,518,467                        |
| Employee benefit obligations  Total non-current liabilities  | 33               | 4,729,183<br><b>193,545,857</b>           | 4,916,931<br><b>89,649,107</b>              | 1,611,411<br>148,077,894                  | 1,616,733<br><b>68,945,277</b>              |
| <b>Current liabilities</b> Trade and other payables  | 34               | 80,537,816                                | 113,000,180                                 | 49,921,178                                | 69,930,054                                  |
| Loans and borrowings<br>Current tax liabilities  | 30<br>14.6       | 93,833,850<br>1,156,231                   | 187,831,582<br>3,251,525                    | 105,685,719<br>201,199                    | 190,724,579<br>1,544,949                    |
| Provisions Derivative liabilities Deferred income  | 31<br>20<br>32   | 1,281,247<br>244,176<br>315,452           | 1,166,217<br>4,212,406<br>110,732           | 845,328<br>244,176<br>110,732             | 895,268<br>4,212,406<br>110,732             |
| Bank overdrafts  Total current liabilities   | 24.2             | 35,280,945<br>212,649,717                 | 31,081,780<br>340,654,422                   | 16,862,345<br>173,870,677                 | 15,037,780<br><b>282,455,768</b>            |
| Total liabilities  |                  | 406,195,574                               | 430,303,529                                 | 321,948,571                               | 351,401,045                                 |
| <b>EQUITY</b> Share capital  | 25.1             | 4,336,715                                 | 2,787,888                                   | 4,336,715                                 | 2,787,888                                   |
| Share premium Retained earnings  | 25.2             | 350,945,748<br>138,272,355                | 222,272,108<br>160,257,556                  | 350,945,748<br>92,140,223                 | 222,272,108<br>100,970,988                  |
| Deposit for shares Foreign currency translation reserve  | 27<br>28         | 9,364,261                                 | 130,416,872<br>9,935,643                    | 39,103                                    | 130,416,872<br>39,103                       |
| Other reserves arising on business combination and re-organisations  Capital and reserves attributable to owners | 29               | (368,683,312)<br><b>134,235,767</b>       | (368,683,312)<br><b>156,986,755</b>         | (191,718,064)<br><b>255,743,725</b>       | (191,718,064)<br><b>264,768,895</b>         |
| Non-controlling interests  Total equity  | 18.3             | 305,322<br>134,541,089                    | 156,986,755                                 | 255,743,725                               | 264,768,895                                 |
| Total equity and liabilities   |                  | 540,736,663                               | 587,290,284                                 | 577,692,296                               | 616,169,940                                 |

The accompanying notes and significant accounting policies on pages 61 to 136 form an integral part of these financial statements. These financial statements were approved and authorised for issue by the board of directors on 18th June 2019 and were signed on its behalf by:

Mobolaji Balogun
Chairman
FRC/2013/CISN/00000004945

Michel Puchercos
Group Managing Director
FRC/2017/IODN/00000015919

Bruno Bayet
Group Chief Financial Officer
FRC/2014/MULTI/00000009554

# CONSOLIDATED AND SEPARATE STATEMENTS OF CHANGES IN EQUITY

| for the year ended 31 December                    | •    |                  | Attri            | butable to equ    | ity holders of      | the parent          |  |                     |               |               |
|---|------|------------------|------------------|-------------------|---------------------|---------------------|--|---------------------|---------------|---------------|
| ·   |      | Charra           |                  |                   |                     | Foreign<br>currency | Other reserves<br>arising on<br>business |                     | Non-contro    | · ·           |
| Group   |      | Share            | Share            | Retained          | Deposit             | translation         | combination and                          |                     | nterests      | Total equity  |
| Not   | tes  | capital<br>N'000 | premium<br>N'000 | earnings<br>N'000 | for shares<br>N'000 | reserve<br>N'000    | re-organisations<br>N'000                | N'000               | N'000         |               |
| Balance at 1 January 2017                         |      | 2,740,367        | 217,528,456      | 102,842,886       | -                   | (8,660,486)         | (256,899,951)                            |                     |               | 248,952,548   |
| (Loss)/profit for the year                        |      | -                | -                | (35,009,407)      | -                   | -                   | -  | (35,009,407)        | 407,998       | (34,601,409)  |
| Other comprehensive income (Net of tax)           |      |                  |                  | 222,903           |                     | 18,596,129          |  | 18,819,032          |               | 18,819,032    |
| Total comprehensive income for                    |      | _                |                  | 222,303           | _                   | 10,000,120          |  | 10,010,002          |               | 10,010,002    |
| the period  |      |                  | _                | (34,786,504)      | _                   | 18,596,129          | -  | (16,190,375)        | 407,998       | (15,782,377)  |
| •   |      |                  |                  | , , , , ,         |                     |                     |  | , , , ,             | •             | , , , ,       |
| Transactions with owners:                         |      |                  |                  |                   |                     |                     |  |                     |               |               |
|   | 27   | -                | -                | -                 | 130,416,872         | -                   | -  | 130,416,872         | -             | 130,416,872   |
| Movement in reserves arising from re-organisation |      |                  |                  | 97,955,945        |                     |                     | 40,729,323                               | 138,685,268         |               | 138,685,268   |
| Net movement of Quasi-Equity loan                 |      | _                | _                | 97,900,940        | _                   | -                   | (199,453,879)                            |                     | _             | (199,453,879) |
| Quasi-equity loan taken over by Parent            |      | -                | _                | -                 | _                   | -                   | (100,100,070)                            |                     | (139,361,637) | (139,361,637) |
|   | 34.3 | -                | -                | (5,754,771)       | -                   | -                   | -  | (5,754,771)         | -             | (5,754,771)   |
| Dividends paid to NCI                             |      | -                | -                | -                 | -                   | -                   | -  | -                   | (41,863)      |               |
| Acquisition of NCI in Ashaka                      |      | 47,521           | 4,743,652        |                   | -                   |                     | 46,941,195                               |                     | (52,405,774)  |               |
| Total transaction with owners                     |      | 47,521           | 4,743,652        | 92,201,174        | 130,416,872         |                     | (111,783,361)                            | 115,625,858 (       | 191,809,274   | (76,183,416)  |
| Balance at 31 December 2017                       |      | 2,787,888        | 222,272,108      | 160,257,556       | 130,416,872         | 9,935,643           | (368,683,312)                            | 1 <u>56,986,755</u> | -             | 156,986,755   |
| At 1 January 2018                                 |      | 2,787,888        | 222,272,108      | 160,257,556       | 130,416,872         | 9,935,643           | (368,683,312)                            | 156,986,755         | _             | 156,986,755   |
| (Loss)/profit for the year                        |      | -                | -                | (9,107,048)       | -                   | -                   | -  | (9,107,048)         | 305,322       |               |
| Other comprehensive income                        |      |                  |                  |                   |                     |                     |  |                     |               |               |
| (Net of tax)                                      |      | -                | -                | 131,990           | -                   | (571,382)           | -  | (439,392)           | -             | (439,392)     |
| Total comprehensive income for<br>the period      | 18.3 |                  | _                | (8,975,058)       | _                   | (571,382)           | _  | (9,546,440)         | 305,322       | (9,241,118)   |
| Transaction with owners:                          | 10.0 |                  |                  | (0,070,000)       |                     | (07 1,002)          |  | (0,040,440)         | 000,022       | (0,241,110)   |
| Issue of shares                                   | 25   | 1,548,827        | 130,101,427      |                   | -                   |                     |  | 131,650,254         | -             | 131,650,254   |
|   | 27   | -                | -                |                   | (130,416,872)       | -                   | -  | (130,416,872)       | -             | (130,416,872) |
|   | 34.3 | -                | -                | (13,010,143)      | -                   | -                   | -  | (13,010,143)        | -             | (13,010,143)  |
| Right issue costs                                 | 25.2 |                  | (1,427,787)      | -                 |                     | -                   | -  | (1,427,787)         | -             | (1,427,787)   |
| Total transaction with owners                     |      | 1,548,827        | 128,673,640      | (13,010,143)      | (130,416,872)       | -                   | -  | (13,204,548)        | -             | (13,204,548)  |
| Balance at 31 December 2018                       |      | 4,336,715        | 350,945,748      | 138,272,355       | -                   | 9,364,261           | (368,683,312)                            | 134,235,767         | 305,322       | 134,541,089   |
|   |      |                  |                  |                   |                     |                     |  |                     |               |               |

The accompanying notes and significant accounting policies on pages 61 to 136 form an integral part of these financial statements.

# CONSOLIDATED AND SEPARATE STATEMENTS OF CHANGES IN EQUITY

|   |  | Attr   | ibutable to equ  | uity holders of                | the parent   |  |   |
|---|--|--|--|--------------------------------|--|--|---|
| Company Notes   | Share<br>capital<br>N'000                      | Share<br>premium<br>N'000  | Retained<br>earnings<br>N'000                          | Deposit<br>for shares<br>N'000 | Foreign<br>currency<br>translation<br>reserve<br>N'000 | Other reserves<br>arising on<br>business<br>combination and<br>re-organisations<br>N'000 | Total equity<br>N'000   |
| Balance at 1 January 2017 Loss for the year Other comprehensive income (Net of tax Total comprehensive income for the period  | 2,740,367                                      | 217,528,456  | 119,825,320<br>(13,223,626)<br>124,065<br>(13,099,561) |                                | 39,103   |  | 340,094,143<br>(13,223,626)<br>163,168<br>(13,060,458)                                |
| Transaction with owners: Issue of shares 25 Deposit for shares 27 Movement in reserves arising from re-organisation Net movement of Quasi-Equity loan Dividends declared 34.3 Total transaction with owners | 47,521<br>-<br>-<br>-<br>-<br>-<br>-<br>47,521 | 4,743,652<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | (13,099,361) (5,754,771) (5,754,771)                   | 130,416,872                    |  | -<br>-<br>7,735,815  | 4,791,173<br>130,416,872<br>7,735,815<br>(199,453,879)<br>(5,754,771)<br>(62,264,790) |
| Balance at 31 December 2017   | 2,787,888                                      | 222,272,108  | 100,970,988  | 130,416,872                    | 39,103   | (191,718,064)  | 264,768,895   |
| At 1 January 2018 Profit for the year Other comprehensive income (Net of tax Total comprehensive income for the period  | 2,787,888                                      | 222,272,108  | 100,970,988<br>4,141,764<br>37,614<br>4,179,378        | 130,416,872                    | 39,103   | (191,718,064)<br>-<br>-<br>-   | 264,768,895<br>4,141,764<br>37,614<br>4,179,378                                       |
| Transaction with owners: Issue of shares 25 Deposit for shares 27 Right issue costs   |  | 130,101,427  | -<br>-   | 130,416,872)                   | -  | -<br>-   | 131,650,254<br>(130,416,872)<br>(1,427,787)   |
| Dividends declared 34.3  Total transaction with owners  | 1,548,827                                      | (1,427,787)<br>-<br>128,673,640  | (13,010,143)<br>(13,010,143)                           | (130,416,872)                  |  | -  | (13,010,143)<br>13,204,548)   |
| Balance at 31 December 2018   | 4,336,715                                      | 350,945,748  | 92,140,223   | -                              | 39,103   | (191,718,064)  | 255,743,725   |

The accompanying notes and significant accounting policies on pages 61 to 136 form an integral part of these financial statements.

# CONSOLIDATED AND SEPARATE STATEMENTS OF CASH FLOWS for the year ended

| Cash flows from operating activities:   Notes   2018   Notes   2018   Notes   2018   Notes   2018   Notes   2018   Notes   2017   Notes   2018   Notes   2   |  |             | Gro            | oup            | Comp           | oany           |
|--|--|-------------|----------------|----------------|----------------|----------------|
| Lass from tartier tax Adjustments to reconcile Loss for the year to not eash flows: Depresention Inspiriment losses on property, plant and equipment Inspiriment of integrating activities Income taxes flows: Inspiriment of integrating activities Inspiriment of integrating integrat |  | Notes       | 31 Dec<br>2018 | 31 Dec<br>2017 | 31 Dec<br>2018 | 31 Dec<br>2017 |
| Adjustments to reconcile Loss for the year to net cash flows:  Depreciation The year to net cash flows:  Impairment losses on property, plant and equipment The dequipment of intangible asset The year to recommend the department of intangible asset The year to recommend the property plant and equipment of intangible asset The year to recommend the year to r |  |             |                |                |                |                |
| The year to net cash flows:   Depreciation   16   22,288,279   22,181,159   16,369,888   16,304,267   Impairment losses on property, plant   and equipment   16   925,207   19,178,254   219,000   12,394,270   Amortization of intangible asset   17   494,990   166,023   2,280   16,000   17,304,470   17,304   17,256,480   16,000   17,304,470   17,256,480     |  |             | (0,001,720)    | (34,001,400)   | 4,141,704      | (13,223,020)   |
| Depreciation   16  |  |             |                |                |                |                |
| And equipment  |  | 16          | 22,288,279     | 22,181,159     | 16,369,888     | 16,304,267     |
| Amortization of intangible asset 17  | Impairment losses on property, plant     |             |                |                |                |                |
| Impairment of intangible asset   17  | and equipment                            | 16          |                | 19,178,254     | 219,000        | 12,394,270     |
| Impairment of investments in subsidiaries   18.1.1   1.726,648   1.677,899   3.174,874   1.725,648   1.677,899   3.885,150   1.416,442   1.725,648   1.677,899   3.885,150   1.416,442   1.719,176   1.725,648   1.677,899   3.885,150   1.416,442   1.719,176   1.726,648   1.719,176   1.726,648   1.719,176   1.726,648   1.719,176   1.726,648   1.719,176   1.726,648   1.719,176   1.726,648   1.719,176   1.726,648     |  | 17          | 494,990        |                | 2,280          | -              |
| Differ non-cash items   35.3   (59,859)   (1,262,945)   (1,107,304)   (1,725,648)   (1,107,304)   (1,725,648)   (1,107,304)   (1,725,648)   (1,107,304)   (1,725,648)   (1,107,304)   (1,725,648)   (1,107,304)   (1,725,648)   (1,107,304)   (1,107,304)   (1,107,404)      |  |             | -              | 226,670        | -              | -              |
| Net unrealized foreign exchange loss   12(b)   37,526,676   29,740,993   3,885,150   1,416,442   |  |             | -              | -              |                |                |
| Finance costs 12(b) 37,526,676 29,740,993 34,890,220 28,956,601 Finance income 12(a) (1,719,176) (1,438,980) (1,317,064) (1,107,476) 20 (1,10 |  | 35.3        |                |                |                |                |
| Finance income 12(a) (1,719,176) (1,438,980) (1,317,064) (1,177,76) (294,055) Share of loss from joint venture 18.2 (65,155 140,263 12,236) Income tax expense/(redit) 14.2 (10,706,502) 281,460 (11,550,347) 5,837,763 287,672 281,460 (11,550,347) 5,837,763 287,672 281,460 (11,550,347) 5,837,763 287,672 281,460 (11,550,347) 5,837,763 287,672 281,460 (11,550,347) 5,837,763 287,672 281,460 (11,550,347) 5,837,763 287,672 281,460 (11,550,347) 5,837,763 287,672 287, |  | 10/1)       |                |                |                |                |
| Dividend income   10.4   (1.977)   (1.767)   - (294.055)   |  |             |                |                |                |                |
| Share of loss from joint venture   18.2   65,155   140,263   - 112,236   112,236   112,236   128,460   11,550,347   5,837,763   287,672   287,67   |  |             |                |                | (1,317,004)    |                |
| Income tax expense/(credit)  |  |             |                |                | _              |                |
| Minimum tax Provisions and net movement on employee benefits of it, 61,30,965 on on employee benefits on employee benefits on employee benefits of it, 61,30,965 on on employee benefits of it, 61,30,965 on on on expective on (1,846,464) on o   |  |             |                |                | (11 550 347)   |                |
| Provisions and net movement on employee benefits 35.1.6 (234,601) (409,279) (237,782) (408,231) Change in net working capital 35.1 (16,130,965) (43,675,458) (8,758,260) (46,464,644) 2,085,571 (46,130,965) (43,675,458) (8,758,260) (46,464,644) 2,085,571 (48,287,483) (7,509,445) 39,712,419 2,085,571 (48,287,483) (7,509,445) 39,712,419 2,085,571 (48,287,483) (7,72,057) (587,307) (307,000) (807,000) (807,000) (82,81,502) 39,125,112 (1,778,571) (1,877,671) (1,877 |  |             | (10,700,002)   |                | (11,000,017)   |                |
| on employee benefits 35.1.6 (234,601) (409,279) (237,782) (408,231) Change in net working capital 35.1 (16,130,965) (43,675,458) (8,758,260) (46,464,644) 29,852,483 (7,509,445) 39,712,419 2,085,571 Income taxes paid 14.7 (1,887,486) (772,057) (587,307) (307,000) Net cash flow (used in)/generated from operating activities 27,964,997 (8,281,502) 39,125,112 1,778,571 (2ash flows from investing activities 27,964,997 (8,281,502) 39,125,112 1,778,571 (2ash flows from investing activities (21,844,551) (16,278,494) (10,512,487) (10,360,055) (44,220,284) (228,192) (3,206,785) (11,805,09 1,380,523 986,135 1,049,045 (673,406) (67 |  |             |                | 20,70,2        |                | 201,012        |
| Cash flow generated from/(used in) operations   14.7   (1,887,486)   (772,057)   (587,307)   (307,000)   |  | 35.1.6      | (234,601)      | (409,279)      | (237,782)      | (408,231)      |
| Income taxes paid   14.7   (1,887,486)   (772,057)   (587,307)   (307,000)     Net cash flow (used in)/generated from operating activities   27,964,997   (8,281,502)   39,125,112   1,778,571     Cash flows from investing activities   Acquisition of property, plant and equipment   16.2   (21,844,551)   (15,278,494)   (10,512,487)   (10,360,055)     Acquisition of intangible assets   17   (4,220,284)   (228,192)   (3,206,785)     Interest received   12   1,180,509   1,380,523   986,135   1,049,045     Acquisition of subsidiary, net of cash acquired 18.2   1,180,509   1,380,523   986,135   1,049,045     Acquisition of subsidiary, net of cash acquired 18.2   1,180,509   1,380,523   986,135   1,049,045     Acquisition of subsidiary, net of cash acquired 18.2   1,187,77   1,767   - 294,055     Proceeds from subsidiaries   10.4   - 2   - 294,055     Proceeds from sale of property, plant and equipment   35.2   969,990   3,129,895   931,931   2,983,969     Net cash flow (used in)/generated from investing activities   (23,912,359)   (11,667,907)   (11,801,206)   (6,706,392)     Cash flows from financing activities   12   (37,298,875)   (23,698,165)   (33,794,289)   (16,790,392)     Cash flow from financing activities   12   (37,298,875)   (23,698,165)   (33,794,289)   (16,280,825)     Dividend paid to Roy Controlling Interest   34.4   (41,863)   (41,   | Change in net working capital            | 35.1        |                | (43,675,458)   | (8,758,260)    | (46,464,644)   |
| Net cash flow (used in)/generated from operating activities   27,964,997   (8,281,502)   39,125,112   1,778,571  | Cash flow generated from/(used in) opera | tions       | 29,852,483     | (7,509,445)    | 39,712,419     | 2,085,571      |
| Cash flows from investing activities   |  | 14.7        | (1,887,486)    | (772,057)      | (587,307)      | (307,000)      |
| Acquisition of property, plant and equipment 16.2 Acquisition of intangible assets 17 (4,220,284) (228,192) (3,206,785) Interest received 12 1,180,509 1,380,523 986,135 1,049,045 Acquisition of subsidiary, net of cash acquired 18.2 Dividend received from unlisted investments 10.4 Dividend received from subsidiaries 10.4 Dividend received from subsidiaries 10.4 Dividend received from subsidiaries 10.4 Proceeds from sale of property, plant and equipment 35.2 Repayment Mon Controlling Interest 34.4 Transaction cost on rights issue 27.1 Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning and provided paid to equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning and provided the provided prov |  |             | 27,964,997     | (8,281,502)    | 39,125,112     | 1,778,571      |
| Acquisition of property, plant and equipment 16.2 Acquisition of intangible assets 17 (4,220,284) (228,192) (3,206,785) Interest received 12 1,180,509 1,380,523 986,135 1,049,045 Acquisition of subsidiary, net of cash acquired 18.2 Dividend received from unlisted investments 10.4 Dividend received from subsidiaries 10.4 Dividend received from subsidiaries 10.4 Dividend received from subsidiaries 10.4 Proceeds from sale of property, plant and equipment 35.2 Repayment Mon Controlling Interest 34.4 Transaction cost on rights issue 27.1 Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning and provided paid to equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the beginning and provided the provided prov | Cash flows from investing activities     |             |                |                |                |                |
| Acquisition of intangible assets 17 (4,220,284) (228,192) (3,206,785) 1-1 (1,049,045) 1,180,509 1,380,523 986,135 1,049,045  |  | t 16.2      | (21,844,551)   | (15,278,494)   | (10,512,487)   | (10,360,055)   |
| Interest received 12   |  |             |                |                |                | -              |
| Dividend received from unlisted investments 10.4 Dividend received from subsidiaries 10.4 Proceeds from sale of property, plant and equipment 35.2  Net cash flow (used in)/generated from investing activities  Cash flows from financing activities  Literest paid 12 Dividend paid to equity holders of the company 34.3 Dividend paid to Non Controlling Interest 34.4 Transaction cost on rights issue 27.1 Cash paid/received from futures and forward contracts Net proceed from loans and borrowings 30.5 Repayment of loans and borrowings 30.5 Repayment of loans and borrowings 30.5 Repayment of loans and borrowings 30.5 Net cash inflow (used in)/generated from financing activities  Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at the beginning of the year 24.2 Cash and cash equivalents at the  10.4 1.,977 1.,767 2.94,055 294,055  1,066,999 3,129,895 931,931 2,983,969 (11,667,907) (11,801,206) (6,706,392) (11,667,907) (11,801,206) (6,706,392) (11,667,907) (11,801,206) (11,845,272) (16,280,825) (11,6280,8 | Interest received                        | 12          | 1,180,509      | 1,380,523      | 986,135        | 1,049,045      |
| Dividend received from subsidiaries  |  |             | -              | (673,406)      | -              | (673,406)      |
| Proceeds from sale of property, plant and equipment 35.2 969,990 3,129,895 931,931 2,983,969  Net cash flow (used in)/generated from investing activities (23,912,359) (11,667,907) (11,801,206) (6,706,392)  Cash flows from financing activities (23,912,359) (11,667,907) (11,801,206) (6,706,392)  Cash flows from financing activities (37,298,875) (23,698,165) (33,794,289) (18,739,561)  Dividend paid to equity holders of the company (11,845,272) (16,280,825) (11,845,272) (16,280,825)  Dividend paid to Non Controlling Interest 34.4 (41,863) - (41,863 |  |             | 1,977          | 1,767          | -              | -              |
| And equipment   35.2   969,990   3,129,895   931,931   2,983,969   |  | 10.4        | -              | -              | -              | 294,055        |
| Net cash flow (used in)/generated from investing activities   (23,912,359)   (11,667,907)   (11,801,206)   (6,706,392)   |  | 05.0        | 000 000        | 0.100.005      | 001 001        | 2 002 000      |
| Cash flows from financing activities   12   (37,298,875)   (23,698,165)   (33,794,289)   (18,739,561)  |  | 35.2        | 969,990        | 3,129,895      | 931,931        | 2,983,969      |
| Cash flows from financing activities         12         (37,298,875)         (23,698,165)         (33,794,289)         (18,739,561)           Dividend paid to equity holders of the company of the company Dividend paid to Non Controlling Interest 34.4         34.3         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,845,272)         (16,280,825)         (11,555,428)         (574,743)         (1,555,428)         (574,743)         (1,555,428)         (574,743)         (1,555,428)         (574,743)         (1,555,428)         (574,743)         (1,555,428)         (574,743)         7,661,124         (5,536,300)         7,661,124         (5,536,300)         7,661,124         9,772,348         19,378,284         - 19,378,284         - 19,378,284         - 19,378,284         - 20,272,761  |  |             | (23 912 359)   | (11 667 907)   | (11 801 206)   | (6 706 392)    |
| Interest paid Dividend paid to equity holders of the company Dividend paid to Non Controlling Interest 34.4 Transaction cost on rights issue 27.1 Cash paid/received from futures and forward contracts Net proceeds from loans and borrowings Repayment of loans and borrowings Net cash inflow (used in)/generated from financing activities  Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the   |  |             | (20/012/000/   | (11/00//00//   | (11/001/200/   | (0)100/002/    |
| Dividend paid to equity holders of the company 34.3 (11,845,272) (16,280,825) (11,845,272) (16,280,825) Dividend paid to Non Controlling Interest 34.4 (1,555,428) (574,743) (1,555,428) (1,555,428) (1,5536,300) (1,5536 |  | 12          | 127 200 0751   | (22 600 16E)   | (22 704 200)   | (10 720 EG1)   |
| of the company Dividend paid to Non Controlling Interest 34.4 Transaction cost on rights issue 27.1 (1,555,428) (574,743) (1,555,428) (574,743) (1,555,428) (574,743) (1,555,428) (574,743) (1,555,428) (5,536,300) 7,661,124 (5,536,300) 7,661,12 |  | 12          | (37,290,070)   | (23,090,100)   | (33,794,209)   | (10,739,501)   |
| Dividend paid to Non Controlling Interest 34.4 Transaction cost on rights issue 27.1 Cash paid/received from futures and forward contracts Net proceed from rights issues 27.1 Proceeds from loans and borrowings 30.5 Repayment of loans and borrowings 30.5 Net cash inflow (used in)/generated from financing activities  Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at the beginning of the year 24.2 Cash and cash equivalents at the   |  | 34.3        | (11.845 272)   | (16.280.825)   | (11.845.272)   | (16.280.825)   |
| Transaction cost on rights issue 27.1 (1,555,428) (574,743) (1,555,428) (574,743) (25,536,300) (5,536, |  |             | -              |                | -              | -              |
| Cash paid/received from futures and forward contracts       (5,536,300)       7,661,124       (5,536,300)       7,661,124         Net proceeds from loans and borrowings       30.5       99,712,346       195,099,306       81,266,692       187,310,535         Repayment of loans and borrowings       30.5       (87,925,710)       (138,981,397)       (88,528,977)       (138,646,769)         Net cash inflow (used in)/generated from financing activities       (25,070,955)       23,183,437       (40,615,290)       20,729,761         Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at the beginning of the year       24.2       (1,148,616)       (3,730,386)       6,179,481       (7,783,026)         Cash and cash equivalents       (1,641,109)       (652,258)       (650,460)       43,033         Cash and cash equivalents at the       (1,641,109)       (652,258)       (650,460)       43,033   |  |             | (1,555,428)    |                | (1,555,428)    | (574,743)      |
| Proceeds from loans and borrowings 30.5 Repayment of loans and borrowings 30.5 Net cash inflow (used in)/generated from financing activities  Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at the beginning of the year Cash and cash equivalents and cash equivalents arising from merger Effects of exchange rate changes on cash and cash equivalents (25,070,955)  Cash and cash equivalents  Cash and cash equivalents at the   |  | d contracts |                |                |                | 7,661,124      |
| Repayment of loans and borrowings   30.5   (87,925,710)   (138,981,397)   (88,528,977)   (138,646,769)   |  |             |                | -              |                | -              |
| Net cash inflow (used in)/generated from financing activities       (25,070,955)       23,183,437       (40,615,290)       20,729,761         Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at the beginning of the year       (21,018,317)       3,234,028       (13,291,384)       15,801,940         Cash and cash equivalents arising from merger Effects of exchange rate changes on cash and cash equivalents       (1,148,616)       (3,730,386)       6,179,481       (7,783,026)         Cash and cash equivalents       (1,641,109)       (652,258)       (650,460)       43,033  |  |             |                |                |                |                |
| financing activities       (25,070,955)       23,183,437       (40,615,290)       20,729,761         Net (decrease)/increase in cash and cash equivalents       (21,018,317)       3,234,028       (13,291,384)       15,801,940         Cash and cash equivalents arising from merger       24.2       (1,148,616)       (3,730,386)       6,179,481       (7,783,026)         Effects of exchange rate changes on cash and cash equivalents       (1,641,109)       (652,258)       (650,460)       43,033         Cash and cash equivalents at the       (1,641,109)  |  | 30.5        | (87,925,710)   | (138,981,397)  | (88,528,977)   | (138,646,769)  |
| Net (decrease)/increase in cash and cash equivalents       (21,018,317)       3,234,028       (13,291,384)       15,801,940         Cash and cash equivalents at the beginning of the year       24.2       (1,148,616)       (3,730,386)       6,179,481       (7,783,026)         Cash and cash equivalents arising from merger and cash equivalents       -       -       -       (1,882,466)         Cash and cash equivalents       (1,641,109)       (652,258)       (650,460)       43,033  |  |             | (25 070 055)   | 22 102 427     | //O 61E 200\   | 20 720 761     |
| Cash and cash equivalents at the beginning of the year 24.2 (1,148,616) (3,730,386) 6,179,481 (7,783,026) (1,882,466) Effects of exchange rate changes on cash and cash equivalents (1,641,109) (652,258) (650,460) 43,033 (650,460)   |  |             |                |                |                | 20,729,761     |
| of the year 24.2 (1,148,616) (3,730,386) 6,179,481 (7,783,026)  Cash and cash equivalents arising from merger  Effects of exchange rate changes on cash and cash equivalents  Cash and cash equivalents at the (1,641,109) (652,258) (650,460) 43,033  |  | equivalents | (21,018,317)   | 3,234,028      | (13,291,384)   | 15,801,940     |
| Cash and cash equivalents arising from merger  Effects of exchange rate changes on cash and cash equivalents  (1,641,109)  Cash and cash equivalents at the  |  | 24.2        | (1.148.616)    | (3.730.386)    | 6.179.481      | (7.783.026)    |
| Effects of exchange rate changes on cash and cash equivalents (1,641,109) (652,258) (650,460) 43,033 (652,258)   |  |             | (1,170,010)    | (0,700,000)    |                |                |
| and cash equivalents (1,641,109) (652,258) (650,460) 43,033  Cash and cash equivalents at the (1,641,109)  |  | 901         |                |                |                | (1,302,400)    |
| Cash and cash equivalents at the   |  |             | (1,641,109)    | (652,258)      | (650,460)      | 43,033         |
|  | Cash and cash equivalents at the         |             |                |                |                |                |
|  | end of the year                          | 24.2        | (23,808,042)   | (1,148,616)    | (7,762,363)    | 6,179,481      |

The accompanying notes and significant accounting policies on pages 61 to 136 form an integral part of these financial statements.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

for the year ended 31 December 2018

#### 1 Business description

Lafarge Africa PLC (Lafarge Africa) was incorporated in Nigeria on 26 February, 1959 and commenced business on 10 January 1961. The Company formerly known as Lafarge Cement WAPCO Nigeria Plc changed its name after a special resolution was passed by the shareholders at an Annual General Meeting held on Wednesday 9 July 2014. The change of name became effective with the acquisition of shares in Lafarge South Africa Holdings (Proprietary) Limited (LSAH), United Cement Company of Nigeria Limited (UNICEM), AshakaCem Ltd (AshakaCem) and Atlas Cement Company Limited (Atlas). The Company's corporate head office is situated at 27B Gerrard Road, Ikoyi, Lagos which is same as the registered office.

Lafarge Africa is in the business of manufacturing and marketing of cement and other cementitious products such as Ready-Mix Concrete, Aggregates, Fly-Ash etc. On July 15, 2016, Lafarge S.A. France and Holcim Limited, Switzerland two large global players merged to form LafargeHolcim Group based in Zurich, Switzerland. Consequently Lafarge Africa is now a subsidiary company of Lafarge Holcim.

The term 'Group' as used in this report refers to Lafarge Africa, its subsidiaries and investment in joint ventures. Lafarge Africa Group comprises of Lafarge Africa Plc and its subsidiaries below:

- Lafarge Ready Mix Nigeria Limited was incorporated in Nigeria on 21 December, 2010, as a fully owned subsidiary of Lafarge Africa. Its main business is the production and sale of ready mix concrete used in the construction industry. Its principal office is located at 38 Kudirat Abiola Way, Oregun, Lagos, Nigeria.
- AshakaCem Ltd was incorporated in Nigeria on 7 August 1974 as a private limited liability company and was converted to a public limited liability company in July 1990. In April 2017, the shareholders of AshakaCem at an Extraordinary General Meeting (EGM) passed a resolution to delist the company from the official list of the Nigerian Stock Exchange (NSE). Subsequent to the delisting of the company, the shareholders of AshakaCem at a meeting ordered by the Court held an EGM on October 23, 2017 at which a Scheme to reorganize the issued share capital of the company was passed. The resolution passed at the court ordered meeting was subsequently filed and sanctioned by the Federal High Court and the sanction officially gazetted. At the conclusion of the scheme, Lafarge Africa owns 100% of the issued share capital of AshakaCem. AshakaCem's main business is the manufacturing and marketing

of cementitious materials. Ashaka Cem has a production capacity of 1.0 mtpa.

- Lafarge South Africa Holdings (LSAH) is owned 100% by Lafarge Africa. LSAH own 72.40% of the operating companies of Lafarge South Africa Pty which consist of Lafarge Industries South Africa and Lafarge Mining South Africa. In total Lafarge South Africa's operations has 3.0mtpa cement production capacity in addition to assets in ready mix and fly ash. LSAH also owns 50% interest in Qala a joint operation involved in aggregate business located in South Africa.
- Wapsila Nigeria Limited was incorporated in Nigeria on 1 December 2014 as a wholly owned subsidiary of Lafarge Africa Plc. Its main business is the generation and sales of power. The Company is yet to commence operations as at 31 December 2018.

Lafarge Africa Plc owns a 35% interest in Continental Blue Investment (CBI), a Company involved in development, financing and operation of a cement grinding plant in Ghana.

The Group's subsidiaries are as stated below;

# 31 December 2018 Lafarge Ready Mix Nigeria Limited Lafarge South Africa Holdings (PTY) Limited Ashaka Cement Limited Wapsila Nigeria Limited

31 December 2017
Lafarge Ready Mix
Nigeria Limited
Lafarge South Africa
Holdings (PTY) Limited
Ashaka Cement Limited

#### 2 Summary of significant accounting policies

### 2.1 Introduction to summary of significant accounting policies

The note provides a list of the significant accounting policies adopted in the preparation of these consolidated and separate financial statements to the extent they have not already been disclosed in other notes. These policies have been consistently applied to all the years presented unless otherwise stated.

Certain comparative amounts in the consolidated and separate statements of profit or loss, consolidated and separate statements of financial position and consolidated and separate statements of cash flows have been reclassified or re-represented. The changes were made in order to achieve fairer presentation and had no impact on profit or loss, total comprehensive income or loss, net assets and equity as previously reported (See Note 41).

#### 2.2 Basis of preparation

#### i) Compliance with IFRS

These consolidated and separate financial statements of Lafarge Africa Plc have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board (IASB), and the requirements of the Companies and Allied Matters Act CAP C.20 Laws of the Federation of Nigeria, 2004 and the Financial Reporting Council of Nigeria Act, 2011. The financial statements which were prepared on a going concern basis, were authorized for issue by the Company's board of directors on 18th June 2019.

The financial statements comprise the statement of profit or loss and other comprehensive income, the statement of financial position, the statement of changes in equity, the statement of cash flows and the notes to the financial statements.

This is the first set of the Group's annual financial statements in which IFRS 15 Revenue from Contracts with Customers and IFRS 9 Financial Instruments have been applied. Changes to significant accounting policies are described in Note 2.2.2.

#### ii) Basis of measurement

The financial statements have been prepared in accordance with the going concern assumption under the historical cost concept except for the following:

- non-derivative financial instruments initially at fair value and subsequently at amortized cost using effective interest rate
- derivative financial instruments measured at fair
- defined benefit pension plans plan assets measured at fair value
- inventory lower of cost and net realisable value

The historical financial information is presented in Naira and all values are rounded to the nearest thousand (N'000), except where otherwise indicated. The accounting policies are applicable to both the Company and Group.

#### iii) Use of judgements and accounting estimates

In preparing these consolidated and separate financial statements, management has made judgments, estimates and assumptions that affect the application of the Group/Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

#### **Judgements**

Information about judgments made in applying accounting policies that have the most significant effects on the amounts recognized in the separate and consolidated financial statements is disclosed in Note 3.1.

#### Assumptions and estimation uncertainties

Information about assumptions and estimation uncertainties at 31 December 2018 that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities in the next financial year is disclosed in Note 3.1

#### 2.2.1 Going concern

The Group incurred a loss after tax for the year ended 31 December 2018 of N8.8 billion (2017: N34.6 billion) and as of that date, the Group's current liabilities exceeded its current assets by N119.3 billion (2017: N189.6 billion) while the Company's current liabilities exceeded its current assets by N114.2billion (2017: N174.1 billion).

On 4 December 2018, the Company launched a Rights Issue to raise N89.2 billion which was fully subscribed and closed subsequent to year end as further described in Note 40.1. Furthermore, on 24th May 2019, the board of Lafarge Africa Plc approved the disposal of the Company's investment in Lafarge South Africa Holdings (LSAH) via a planned sale of the total equity interest held by the Company in LSAH to Caricement B.V., a related party within the LafargeHolcim Group. The disposal was negotiated and the sales price was agreed at USD 316.3 million (₩115.2 billion) as further described in note 40.3. The proceeds from the sale will be used to settle the Company's shareholder loan which represents the only existing foreign currency loan in the books of the Company. The full repayment of the Shareholder Loan will result in a significant reduction in debt, interest charges and foreign exchange exposures which will in turn enhance the Company's profitability, financial position and cash flows. Additionally, the deconsolidation of LSAH which has been loss making and in a net current liabilities position will further enhance the Group's financial performance and position.

The planned improvement in cash flows and net income, resulting from the reduction in debt service outflows will enable Lafarge Africa Plc to effectively implement its growth strategies, optimize operating costs and improve the Company's profitability.

Based on the foregoing, the directors believe that the Group and Company will continue to be able to meet their obligations as they become due in the normal course of business. Accordingly, these financial statements have been prepared on the basis of accounting policies applicable to a going concern.

#### 2.2.2 Changes in accounting policies and disclosures

### New and amended standards and interpretations adopted by the Group

The Group has initially applied *IFRS 15 - Revenue* from Contracts with Customers (See A) and *IFRS 9 -*

Financial instruments (See B) from 1 January 2018. A number of other new standards are also effective from 1 January 2018 but they do not have a material effect on the Group's financial statements.

Due to the transition methods chosen by the Group in applying these standards, comparative information throughout these financial statements has not been restated to reflect the requirements of the new standards, except for certain hedging requirements and separately presenting impairment loss on trade receivables and contract assets.

The effect of initially applying IFRS 15 is immaterial while the initial application of IFRS 9 is mainly attributed to an increase in impairment losses recognised on financial assets.

### A IFRS 15 - Revenue from Contracts with Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced *IAS 18 Revenue*, *IAS 11 Construction Contracts* and related interpretations. Under IFRS 15, revenue is recognised when a customer obtains control of the goods or services. Determining the timing of the transfer of control - at a point in time or over time - requires judgement.

The Group has adopted IFRS 15 using the cumulative effect method (without practical expedients), with the effect of initially applying this standard recognised at the date of initial application (i.e. 1 January 2018). Accordingly, the information presented for 2017 has not been restated – i.e. it is presented, as previously reported, under IAS 18 and related interpretations. Additionally, the disclosure requirements in IFRS 15 have not generally been applied to comparative information.

The impact of IFRS 15 on the Group's accounting for returns is immaterial as the Group historically records very immaterial returns on sales. Therefore, it is improbable that a significant reversal in the amount of cumulative revenue recognized will occur. The Group does not incur material costs to obtain its revenue contracts, therefore, the impact of IFRS 15 on accounting for contract costs is immaterial to the Group.

#### B IFRS 9 - Financial instruments

IFRS 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement.

As a result of the adoption of IFRS 9, the Group has adopted consequential amendments to IAS 1 Presentation of Financial Statements, which require impairment of financial assets to be presented in a separate line item in the statement of profit or loss and OCI. Previously, the Group's approach was to include the impairment of trade receivables in other expenses. Consequently, the Group reclassified impairment losses amounting to N862.8million, recognised under IAS 39, from 'other expenses' to 'impairment loss on trade receivables' in the statement of profit or loss and OCI for the year ended 31 December 2017. Impairment losses on other financial assets are presented under 'finance costs', similar to the presentation under IAS 39, and not presented separately in the statement of profit or loss and OCI due to materiality considerations.

Additionally, the Group has adopted consequential amendments to IFRS 7 Financial Instruments: Disclosures that are applied to disclosures about 2018 but have not been generally applied to comparative information.

The impact of IFRS 9 on opening balances was considered immaterial.

### i) Classification and measurement of financial assets and financial liabilities

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, FVOCI and FVTPL. The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. IFRS 9 eliminates the previous IAS 39 categories of held to maturity, loans and receivables and available for sale. Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are never separated. Instead, the hybrid financial instrument as a whole is assessed for classification.

IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities.

The adoption of IFRS 9 has not had a significant effect on the Group's accounting policies related to financial liabilities and derivative financial instruments (for derivatives that are used as hedging instruments).

For an explanation of how the Group classifies and measures financial instruments and accounts for related gains and losses under IFRS 9, see Note 2.14.

The following table and the accompanying notes below explain the original measurement categories under IAS 39 and the new measurement categories under IFRS 9 for each class of the Group's financial assets and financial liabilities as at 1 January 2018.

|  |  |   | Group   |   |
|--|--|---|---|---|
|  | Original classification under IAS 39   | New<br>classification<br>under IFRS 9   | Original carrying<br>amount under<br>IAS 39<br>N'000                  | New carrying<br>amount under<br>IFRS 9<br>N'000                       |
| Financial assets Derivative assets Trade and other receivables Cash and cash equivalents Other financial assets Total financial assets | FVTPL<br>Loans and receivables<br>Loans and receivables<br>Held to maturity                        | Mandatorily at FVTPL<br>Amortised cost<br>Amortised cost<br>Amortised cost  | 640,091<br>25,110,116<br>50,414,757<br>2,163,689<br><b>78,328,653</b> | 640,091<br>25,110,116<br>50,414,757<br>2,163,689<br><b>78,328,653</b> |
| Financial liabilities Derivative liabilities Bank overdrafts Interest bearing loans Trade payables Total financial liabilities         | FVTPL<br>Other financialliabilities<br>Other financial liabilities<br>Other financial liabilities  | Mandatorily at FVTPL<br>Other financial liabilities<br>Other financial liabilities<br>Other financial liabilities | 4,212,406<br>31,081,780<br>256,546,960<br>106,416,598<br>398,257,744  | 4,212,406<br>31,081,780<br>256,546,960<br>106,416,598<br>398,257,744  |
|  |  |   | Company   |   |
|  | Original classification under IAS 39   | New<br>classification<br>under IFRS 9   | Original carrying<br>amount under<br>IAS 39<br>N'000                  | New carrying<br>amount under<br>IFRS 9<br>N'000                       |
| Financial assets Derivative assets Trade and other receivables Cash and cash equivalents Other financial assets Total financial assets | FVTPL<br>Loans and receivables<br>Loans and receivables<br>Held to maturity                        | Mandatorily at FVTPL<br>Amortised cost<br>Amortised cost<br>Amortised cost  | 640,091<br>15,930,970<br>41,698,854<br>1,883,373<br><b>60,153,288</b> | 640,091<br>15,930,970<br>41,698,854<br>1,883,373<br><b>60,153,288</b> |
| Financial liabilities Derivative liabilities Bank overdrafts Interest bearing loans Trade payables                                     | FVTPL<br>Other financial liabilities<br>Other financial liabilities<br>Other financial liabilities | Mandatorily at FVTPL<br>Other financial liabilities<br>Other financial liabilities<br>Other financial liabilities | 4,212,406<br>15,037,780<br>255,625,336<br>64,531,244                  | 4,212,406<br>15,037,780<br>255,625,336<br>64,531,244                  |

a. Trade and other receivables that were classified as loans and receivables under IAS 39 are now classified at amortised cost.

Total financial liabilities

b. Corporate debt securities that were previously classified as held-to-maturity are now classified at amortised cost. The Group intends to hold the assets to maturity to collect contractual cash flows and these cash flows consist solely of payments of principal and interest on the principal amount outstanding.

The impact of IFRS 9 on opening balances was considered immaterial.

#### ii) Standards issued but not yet effective

A number of new standards are effective for annual periods beginning after 1 January 2018 and earlier application is permitted; however, the Group has not early adopted the new or amended standards in preparing these consolidated financial statements.

Of those standards that are not yet effective, IFRS 16 is expected to have a material impact on the Group's financial statements in the period of initial application.

#### A IFRS 16 Leases

The Group is required to adopt IFRS 16 Leases from 1 January 2019. The Group has assessed the estimated impact that initial application of IFRS 16 will have on its consolidated financial statements, as described below. The actual impacts of adopting the standard on 1 January 2019 may change because:

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339,406,766

-the new accounting policies are subject to change until the Group presents its first financial statements that include the date of initial application.

IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard—i.e. lessors continue to classify leases as finance or operating leases.

IFRS 16 replaces existing leases guidance,

or the year ended 31 December 2018

including IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases – Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

#### i) Leases in which the Group is a lessee

The Group will recognise new assets and liabilities for its operating leases of warehouse, plant and machinery and factory facilities. The nature of expenses related to those leases will now change because the Group will recognise a depreciation charge for right-of-use assets and interest expense on lease liabilities.

Previously, the Group recognised operating lease expense on a straight-line basis over the term of the lease, and recognised assets and liabilities only to the extent that there was a timing difference between actual lease payments and the expense recognised.

In addition, the Group will no longer recognise provisions for operating leases that it assesses to be onerous as described. Instead, the Group will include the payments due under the lease in its lease liability.

No significant impact is expected for the Group's finance leases.

Based on the information currently available, the Group estimates that it will recognise additional lease liabilities and corresponding right of use asset of between \$\mathbb{H}20.5\$ billion to \$\mathbb{H}27.8\$ billion as at 1 January 2019.

#### ii) Leases in which the Group is a lessor

Based on the information currently available, no significant impact is expected for leases in which the Group is a lessor as at 1 January 2019.

#### iii) Transition

The Group plans to apply IFRS 16 initially on 1 January 2019, using the modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 will be recognised as an adjustment to the opening balance of retained earnings at 1 January 2019, with no restatement of comparative information.

The Group plans to apply the practical expedient to grandfather the definition of a lease on transition. This means that it will apply IFRS 16 to all contracts entered into before 1 January 2019 and identified as leases in accordance with IAS 17 and IFRIC 4.

#### B Other standards

The following amended standards and interpretations are not expected to have a significant impact on the Group's consolidated financial statements.

#### New standards or amendments Effective date

| - IFRIC 23 Uncertainty over   |                       |
|-------------------------------|-----------------------|
| Tax Treatments.               | 1 January 2019        |
| - Prepayment Features with    |                       |
| Negative Compensation         |                       |
| (Amendments to IFRS 9).       | 1 January 2019        |
| - Long-term Interests in      |                       |
| Associates and Joint Ventures |                       |
| (Amendments to IAS 28).       | 1 January 2019        |
| - Plan Amendment, Curtailment |                       |
| or Settlement                 |                       |
| (Amendments to IAS 19).       | 1 January 2019        |
| - Annual Improvements to      |                       |
| IFRS Standards 2015–2017      |                       |
| Cycle – various standards     | <u>1 January 2019</u> |
| - Amendments to References    |                       |
| to Conceptual Framework       |                       |
| in IFRS Standards             | 1 January 2020        |

### 2.3 Principles of consolidation and equity accounting

The financial statements of the consolidated subsidiaries used to prepare the consolidated financial statements were prepared as at the parent company's reporting date.

#### i) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when the Group is exposed to, or has the right to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group and unconsolidated from the date that control ceases.

Common control business combination and reorganization:

The Group uses the pooling of interest method to account for business combinations involving entities ultimately controlled by LafargeHolcim group. A business combination is a "common control combination" if:

- The combining entities are ultimately controlled by the same party both before and after the combination and
- Common control is not transitory

Under a pooling of interest-type method, the Group accounts for the combination as follows:

- a) The assets and liabilities of the acquiree are recorded at book value and not at fair value.
- b) Intangible assets and contingent liabilities are recognized only to the extent that they were recognised by the acquiree in accordance with applicable IFRS (in particular IAS 38: Intangible Assets)
- c) No goodwill is recorded. The difference between the acquirer's cost of investment and the acquiree's equity is recorded directly in equity.
- d) Any non-controlling interest is measured as a proportionate share of the book values of the related assets and liabilities.

- Any expenses of the combination are written off immediately in the statement of profit or loss and comprehensive income.
- f) For business combinations, comparative amounts are restated as if the combination had taken place at the beginning of the earliest comparative period presented.

For capital re-organisations between entities already controlled by Lafarge Africa, transactions are effected as though they started at the beginning of the year of merger using the book value of the entities. Comparatives are not restated.

g) Adjustments are made to achieve uniform accounting policies.

Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities.

Inter-company transactions, balances, income and expenses on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### ii) Non-controlling interests (NCI)

NCI is measured at their proportionate share of the acquiree's identifiable net assets at the date of acquisition. Changes in the Group's interest in a subsidiary that does not result in a loss of control are accounted for as equity transactions.

iii) Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary and any related NCI and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

iv) Joint arrangements

The Group's joint arrangements are classified as joint venture. A joint venture is an arrangement in which the Group and other parties have joint control, whereby the group has rights to the net assets of the joint arrangement. The classification is based on the contractual rights and obligations of each investor, rather than the legal structure of the joint arrangement.

Interests in joint ventures are accounted for using the equity method (see (v) below).

v) Interest in equity-accounted investees
Under the equity method of accounting, the

investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from joint ventures are recognised as a reduction in the carrying amount of the investment.

When the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group.

The carrying amount of equity-accounted investments is tested for impairment in accordance with the policy described in Note 2.11.

Interests in the joint ventures are derecognised when the Group loses joint control over the joint venture. Any resulting gain or loss is recognized in profit or loss.

vi) Changes in ownership interests

Interests in the equity of subsidiaries not attributable to the parent are reported in equity as non-controlling interest. Profits or losses attributable to non-controlling interests are reported as profit or loss attributable to non-controlling interests.

In the separate financial statements of Lafarge Africa Plc (the Company) investment in subsidiaries is recognised at cost and dividend income is recognised in other income in the statement of profit or loss.

The Group assesses at the end of each reporting period whether there is objective evidence that an investment is impaired. An investment is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the investment and has an impact on the estimated future cash flows of the financial asset or Group of financial assets that can be reliably estimated.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be

related objectively to an event occurring after the impairment was recognised, the reversal of the previously recognised impairment loss is recognised in profit or loss.

#### vii) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### 2.4 Foreign currency translations

#### a) Functional and presentation currency

Items included in the financial statements of the Group are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The functional currency for the Nigerian entities is Nigerian Naira and South Africa Rand for the South African entities. The presentation currency of the Group is the Nigerian Naira (N).

#### b) Foreign currency transactions

Transactions in foreign currencies are translated into the respective functional currencies of the entities of the Group by applying the exchange rate at the date of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date. Differences arising on settlement or translation of monetary items are recognised in profit or loss.

Non-monetary assets and liabilities in a foreign currency that are measured at historical cost are translated using the exchange rates at the date of the transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. Foreign currency differences are generally recognised in profit or loss and presented within finance costs.

The gain or loss arising on translation of nonmonetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e. translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

#### c) Foreign operations

On consolidation, the assets and liabilities of foreign operations are translated into Naira at the rate of exchange prevailing at the reporting date and their statements of profit or loss are translated at exchange rates prevailing at the dates of the transactions. The exchange differences arising on translation for consolidation are recognised in

OCI. On disposal of a foreign operation, the component of OCI relating to that particular foreign operation is reclassified to profit or loss.

The exchange differences arising on the translation are recorded in other comprehensive income under "Exchange differences on translation of foreign operations". On the partial or total disposal of a foreign entity with a loss of control, the related share in the cumulative translation differences recorded in equity is recycled to the statement of profit or loss as part of gain or loss on disposal. The same is applicable in a loss of significant influence or joint control.

If the Group disposes of part of its interest in a subsidiary but retains control, then the relevant proportion of the cumulative amount is retributted to NCI. When the Group disposes of only part of an associate or joint venture while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

#### 2.5 Revenue recognition

The Group has initially applied IFRS 15 from 1 January 2018. The effect of initially applying IFRS 15 is described in note 2.2.2a

The specific recognition criteria described below must also be met before revenue is recognized:

### Policy applicable before 1 January 2018 Sale of goods

Revenue from the sale of goods is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon delivery or self-collection. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. The Group's product includes cement, aggregates, flyash and admixtures.

#### Policy applicable from 1 January 2018

The Group recognizes revenue when (or as) it satisfies a performance obligation by transferring a promised good or service to a customer (which is when the customer obtains control of that good or service). The amount of revenue recognized is the amount allocated to the satisfied performance obligation. A performance obligation may be satisfied at a point in time (typically for promises to transfer goods to a customer) or over time (typically for promises to transfer services to a customer or for construction related activities).

#### Investment income

Investment income arising on dividends from subsidiaries and un-listed investments are usually classified as part of other income. Dividend income from investments is recognised when the shareholders' rights to receive payment have been established.

#### 2.7 Finance income and expenses

For all financial instruments measured at amortised cost and interest-bearing financial assets classified as Available For Sale, interest income is recorded using the effective interest rate (EIR). The EIR is the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. Interest income is included in finance income in profit or loss. Foreign exchange gains and losses on transactions are presented net in finance income or finance expense. Dividend income is recognised in profit or loss on the date the Group's right to receive the payment is established.

Finance expense is recognised in profit or loss and would normally include; bank charges, interest expense calculated using the effective interest rate method, exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs and the unwinding of the effect of discounting provisions.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

#### 2.8 Government grants

The Group's government grants are not recognized until there is reasonable assurance that the Group will comply with the conditions attached to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Group should purchase, construct or otherwise acquire non-current assets are recognized as deferred revenue in the consolidated statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets. Grants that compensate the Group for expenses incurred are recognised in profit or loss on a systematic basis in the periods in which the expenses are recognised.

The benefit of a government loan at a belowmarket rate of interest is treated as government grant, measured as the difference between proceeds received and the fair value of the loan based on prevailing market interest rates. The unwinding of the discount is recognised each year as a finance cost in the profit or loss.

#### 2.9 Current, deferred and minimum taxation

#### a) Current tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in arriving at profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the applicable tax laws enacted or substantively enacted at the reporting date in the country where the Group generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### b) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- -temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss
- temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans for individual subsidiaries in the Group. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the Group has not rebutted this presumption. Deferred tax assets and liabilities are offset only if certain criteria are met.

c) Investment allowances and similar tax incentives
Companies within the Group may be entitled to
claim special tax deductions for investments in
qualifying assets or in relation to qualifying
expenditure. The Group accounts for such
allowances as tax credits, which means that the
allowance reduces income tax payable and
current tax expense. A deferred tax asset is
recognised for unutilised tax credits that are
carried forward as deferred tax assets.

#### d) Minimum tax

The Company is subject to the Companies Income Tax Act (CITA). Total amount of tax payable under CITA is determined based on the higher of two components namely Company Income Tax (based on taxable income (or loss) for the year); and Minimum tax (determined based on the sum of (i) the highest of; 0.25% of revenue of N500,000, 0.5% of gross profit, 0.25% of paid up share capital and 0.5% of net assets; and (ii) 0.125% of revenue in excess of N500,000). Taxes based on taxable profit for the period are treated as income tax in line with IAS 12; whereas Minimum tax which is based on a gross amount is outside the scope of IAS 12 and therefore, are not presented as part of income tax expense in the profit or loss.

#### 2.10 Leases

### Determining whether an arrangement contains a lease

At inception of an arrangement, the Group determines whether the arrangement is or contains a lease.

At inception or on reassessment of an arrangement that contains a lease, the Group separates payments and other consideration required by the arrangement into those for the lease and those for other elements on the basis of their relative fair values. If the Group concludes for a finance lease that it is impracticable to separate

the payments reliably, then an asset and a liability are recognised at an amount equal to the fair value of the underlying asset; subsequently, the liability is reduced as payments are made and an imputed finance cost on the liability is recognised using the Group's incremental borrowing rate.

Leases are classified as finance leases and operating leases.

#### i) Operating lease

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Group as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

Lease income from operating leases where the group is a lessor is recognised in income on a straight-line basis over the lease term. The respective leased assets are included in the statement of financial position based on their nature.

#### ii) Finance lease

Leases of property, plant and equipment where the Group, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the fair value of the leased property or, if lower, the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other shortterm and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the Group will obtain ownership at the end of the lease term.

Amounts due from lessees under finance leases are recorded as receivables at the amount of the group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the group's net investment outstanding in respect of the leases. Finance lease income is recognised as 'other income' in the profit or loss.

#### 2.11 Impairment of non-financial assets

At each reporting date, the Group reviews the carrying amounts of its non-financial assets (other than biological assets, investment property, inventories and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Goodwill arising from a business combination is allocated to CGUs or groups of CGUs that are expected to benefit from the synergies of the combination.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount. Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Subsequent measurement and gains and losses: Policy applicable from 1 January 2018

#### Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

#### Financial assets at amortised cost

These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

#### Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

### at FVOCI

Equity investments These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the

investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

#### 2.12 Cash and cash equivalents

Cash and cash equivalents as shown in the statement of financial position comprise cash in hand or bank, deposit held at call with banks and time deposits which are readily convertible to cash with original maturities of three months or less.

Bank overdrafts that are repayable on demand and form an integral part of the Group/Company's cash management are included as a component of cash and cash equivalents for the purpose of statement of cash flows.

#### 2.13 **Inventories**

Inventories are valued at the lower of cost and net realisable value. The cost of raw materials, spare parts, other supplies (consumables) and purchased finished goods is the weighted average cost less amount written down to net realizable

In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overhead based on normal operating capacity.

Net realisable value of inventories is the estimated selling price of the inventories in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

Slow moving and obsolete inventory items are written off to profit or loss.

#### 2.14 Financial instruments

#### 2.14.1 Financial assets

Non-Derivative financial assets:

#### Recognition and initial measurement

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction.

#### Classification and subsequent measurement Financial assets - Policy applicable from 1 January 2018

On initial recognition, a financial asset is classified as measured at: amortised cost; FVOCI - debt investment; FVOCI - equity investment; or FVTPL. Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows: and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets (see Note 32(A)). On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Subsequent measurement and gains and losses: Policy applicable from 1 January 2018.

#### Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

#### Financial assets at amortised cost

These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

#### Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

### at FVOCI

1)

Equity investments These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

#### Policy applicable before 1 January 2018 Classification

The Group classifies its financial assets as loans and receivables and available-for-sale financial assets, the Group does not hold any financial assets in any other financial instrument category. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of financial assets at initial recognition.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Group's loans and receivables comprise trade and other receivables, loans and advances, receivables due from related parties and cash and cash equivalents, and are included in current and noncurrent assets depending on their contractual settlement date. They are classified as current if they are to be settled within one year and noncurrent if they are to be settled after one year.

#### Available-for-sale b)

AFS financial assets are non-derivatives that are either designated as AFS or are not classified as (a) loans and receivables, (b) held-to-maturity investments or (c) financial assets at fair value through profit or loss at the initial recognition. Debt securities in this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs for liquidity or in response to changes in market conditions. After initial measurement, AFS financial assets are subsequently measured at fair value with unrealised gains or losses recognised in OCI and credited to the AFS reserve until the investment is derecognised, at which time, the cumulative gain or loss is recognised in other income, or the investment is determined to be impaired, when the cumulative loss is reclassified from the AFS reserve to the statement of profit or loss in finance costs. Interest earned whilst holding AFS financial assets is reported as interest income using the EIR method.

#### ii) Recognition and measurement

Loans and receivables are initially recognized at fair value plus any directly attributable transaction costs using the effective interest rate method on the date when they are originated. All other financial assets are initially recognized on the trade date when the entity becomes a party to the contractual provisions of the instrument. Subsequently, loans and receivables are carried at amortised cost less any impairment.

#### Subsequent measurement and gains and losses: Policy applicable before 1 January 2018

at FVTPL

Financial assets Measured at fair value and changes therein, including any interest or dividend income, were recognised in profit or loss.

Held-to-maturity Measured at amortised cost financial assets using the effective interest method.

Loans and receivables Measured at amortised cost using the effective interest method.

Available-forsale financial assets

Measured at fair value and changes therein, other than impairment losses, interest income and foreign currency differences on debt instruments, were recognised in OCI and accumulated in the fair value reserve. When these assets were derecognised, the gain or loss accumulated in equity was reclassified to profit or loss.

#### 2.14.2 Financial liabilities

#### Non-Derivative financial liabilities:

#### I) Classification

Financial liabilities are classified as financial liabilities at amortised cost. The Group has no financial liabilities in any other category. Management determines the classification of financial liabilities at initial recognition.

#### Financial liabilities at amortised cost a)

These includes trade and other payables, loan payables and borrowings. Trade payables are classified as current liabilities due to their short term nature while borrowings are spilt into current and non current liabilities. Borrowings included in non-current liabilities are those with maturities greater than 12 months after the reporting date.

#### Recognition & measurement ii)

Financial liabilities are recognized initially at fair value, net of any transaction costs. Loan payables and borrowings are recognized on the date when they are originated. All other financial liabilities are initially recognized on the trade date when the entity becomes party to the contractual provisions

of the instrument. Subsequently, they are measured at amortised cost using the effective interest method.

#### Classification of Shareholder loans as debt or iii) equity

Debt and equity instruments issued by the Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

The critical feature that distinguishes a financial liability from an equity instrument is the existence of a contractual obligation to either deliver cash or another financial asset to the holder. In other words, if the instrument does not have a contractual obligation to deliver or pay cash or another financial asset, it is classified as an equity instrument. Therefore, where payments of interest and principal are discretionary in nature, equity treatment is appropriate, and the interest on the equity instrument would be recognized in retained earnings.

#### 2.14.3 Derecognition

Financial assets are derecognised when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets are also transferred (that is, if substantially all the risks and rewards have not been transferred, the Company tests control to ensure that continuing involvement on the basis of any retained powers of control does not prevent derecognition).

Financial liabilities are derecognised when they have been redeemed or otherwise extinguished.

#### 2.14.4 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legal enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in event of default, insolvency or bankruptcy of the Bank or the counterparty.

#### 2.14.5 Impairment of financial assets

#### (i) Non-derivative financial assets

#### Policy applicable from 1 January 2018

The Group recognises loss allowances for ECLs on financial assets measured at amortised cost. The Group measures loss allowances at an amount equal to the 12 month ECLs.

The Expected credit losses for trade and other receivables are estimated using a provision matrix based on the Group's historical credit loss

experience adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both current as well as the forecast direction of conditions at the reporting date When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information. The Group has identified the change in annual GDP to be the most relevant factors and accordingly adjusts the historical loss rates if a significant change in GDP is expected within the next 12 months.

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 90 days past due.

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or
- the financial asset is more than 90 days past due.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

#### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive). ECLs are discounted at the effective interest rate of the financial asset.

#### Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt securities at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the

Group on terms that the Group would not consider otherwise;

- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or - the disappearance of an active market for a security because of financial difficulties.

#### Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

#### Write-off

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. For individual customers, the Group has a policy of writing off the gross carrying amount when the financial asset is 180 days past due based on historical experience of recoveries of similar assets. For corporate customers, the Group individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Group expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

#### Policy applicable before 1 January 2018 (i) Non-derivative financial assets

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a Group of financial assets is impaired. A financial asset or Group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or Group of financial assets that can be reliably estimated.

The Group considers evidence of impairment for these assets at both an individual asset and a collective level. All individually significant assets are individually assessed for impairment. Those found not to be impaired are then collectively assessed for any impairment that has been incurred but not yet individually identified. Assets that are not individually significant are collectively assessed for impairment. Collective assessment is carried out by grouping together assets with similar risk characteristics.

In assessing collective impairment, the Group uses historical information on the timing of recoveries and the amount of loss incurred, and makes an adjustment if current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account.

When the Group considers that there are no realistic prospects of recovery of the asset, the relative amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss (in profit or loss) is recognised in the profit or loss.

#### Derivative financial instruments

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Derivatives are initially measured at fair value; any directly attributable transaction costs are recognised in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognised in profit or loss.

#### 2.15 Property, plant and equipment

All property, plant and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items. If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item

will flow to the Group and the cost can be measured reliably. All other repairs and maintenance costs are charged to profit or loss during the financial period in which they are incurred

Spares expected to be in use for more than one year with material values as determined by the Directors are capitalised and depreciated over a period of 3-10 years.

Construction work in progress (Construction expenditure) is not depreciated, it is carried at cost less any recognised impairment losses. Cost includes professional fees and for qualifying assets, borrowing costs capitalised in accordance with the company accounting policies. All such assets, once available for use are capitalised within the appropriate class of property, plant and equipment and subjected to the applicable depreciation rate in the year they are used.

Freehold or leasehold land with indefinite extension is not depreciated by the Group. Depreciation of property, plant and equipment is calculated using the straight-line method to write down the cost or revalued amounts to the residual values over the estimated useful lives, as follows:

|                             | Useful life          |
|-----------------------------|----------------------|
| Leasehold land              | Depreciated over the |
|                             | lease term (years)   |
| Buildings                   | 20-35                |
| Production plant            | 20-30                |
| Capitalized spares          | 3-10                 |
| Furniture                   | 3-10                 |
| Motor vehicles              | 3-10                 |
| Computer equipment          | 4-10                 |
| Ancillary plant & machinery | 10-20                |
| Computer equipment          | 4-10                 |

The assets' residual values, useful lives and depreciation method are reviewed and adjusted if appropriate, at the end of each reporting date.

Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the estimated selling price in the ordinary course of business less costs to sell and value in use.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

The Group require minimum levels of inventory to be able to operate the plant, such inventories were capitalised in line with recognition criteria in IAS 16.16(b) as costs that are necessary to bring the assets to its working condition.

#### 2.15.1 Major maintenance and repairs

Expenditure on major maintenance refits or repairs comprises the cost of replacement assets or parts of assets and overhaul costs. Where an asset, or part of an asset, that was separately depreciated and is now written off is replaced, and it is probable that future economic benefits associated with the item will flow to the Group through an extended life, the expenditure is capitalised.

Where part of the asset was not separately considered as a component and therefore not depreciated separately, the replacement value is used to estimate the carrying amount of the replaced asset(s) which is immediately written off. All other day-to-day maintenance and repairs costs are expensed as incurred.

#### 2.15.2 Inspection costs

Where an asset requires an inspection after a specified interval then the Group recognizes the cost of such inspection in the carrying value of related asset, if its economic benefits are for more than one accounting period.

#### 2.16 Intangible assets

#### Initial recognition and measurement

In accordance with criteria set in IAS 38, intangible assets are recognized only if:

- they are identifiable,
- they are controlled by the entity because of past events, and
- It is probable that the expected future economic benefits that are attributable to the asset will flow to the Group and the cost of the asset can be measured reliably.

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition.

#### Subsequent recognition

Intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses. Internally generated intangibles, excluding capitalised development costs, are not capitalised and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred. Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Group.

#### Amortisation methods and periods

The useful lives of intangible assets are assessed as finite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the statement of profit or loss in the expense category that is consistent with the function of the intangible assets.

#### Derecognition

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit or loss when the asset is derecognised. An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal.

#### 2.16.1 Software

Intangible assets primarily include software costs and are amortized using the straight-line method over their estimated useful life of 3years which is based on management estimation. This expense is recorded in administrative expenses based on the function of the underlying assets. An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal.

#### 2.17 Borrowing costs

General and specific borrowing cost directly attributable to the acquisition, construction or production of a qualifying assets, which are assets that necessarily takes a substantial period of time to get ready for their intended use or sale, are added to the cost of those asset, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation. Other borrowing costs are expensed in the period in which they are incurred.

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. These include interest expenses calculated using the effective interest rate method, finance charges in respect of finance leases and exchange differences arising from foreign currency borrowings. Where a range of debt instruments is used to borrow funds, or where

the financing activities are coordinated centrally, a weighted average capitalization rate is applied.

#### 2.18 Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date taking into account the risks and uncertainties surrounding the obligation.

The amount of provisions are at the present value of expected costs to settle the obligation using estimated cash flows and are recognised as part of the cost of the relevant asset. The cash flows are discounted at a current pre-tax rate that reflects the current market assessments of the time value of money and the risk specific to the liability. The increase in the provision due to passage of time is recognised as interest expense.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### 2.18.1 Contingent liabilities

A contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or nonoccurrence of one or more uncertain future events not wholly within the control of the company, or a present obligation that arise from past events but is not recognised because it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or the amount of the obligation cannot be measured with sufficient reliability. Contingent liabilities are only disclosed and not recognised as liabilities in the statement of financial position. If the likelihood of an outflow of resources is remote, the possible obligation is neither a provision nor a contingent liability and no disclosure is made.

#### 2.18.2 Site restoration provisions

In accordance with the Group's policy and general commitment to respect the environment, the Group has a constructive obligation to restore all quarry sites. The provision for such site restoration is recorded in Statement of financial position and charged to finance cost on commencement of mining activities. This provision is recorded over the operating life of the quarry on the basis of production levels and depletion rates. The estimated future costs for known restoration

requirements are determined on a site-by-site basis.

Site restoration costs are provided for at the present value of expected costs to settle the obligation using estimated cash flows. The cash flows are discounted at a current pre-tax rate that reflects the risks specific to the site restoration liability. The unwinding of the discount is expensed as incurred and recognised in the statement of profit or loss as a finance cost. The estimated future costs of decommissioning are reviewed annually and adjusted as appropriate. Changes in the estimated future costs, or in the discount rate applied, are included in profit or loss.

#### 2.19 Exploration and evaluation

#### (a) Pre-licence costs

Pre-licence costs relate to costs incurred before the Group has obtained legal rights to explore in a specific area. Such costs may include the acquisition of exploration data and the associated costs of analysing that data. These costs are expensed in the period in which they are incurred.

#### (b) Exploration and evaluation expenditure

Exploration and evaluation activity involves the search for mineral resources, the determination of technical feasibility and the assessment of commercial viability of an identified resource

Exploration and evaluation activity includes:

- Researching and analysing historical exploration data
- Gathering exploration data through geophysical studies
- Exploratory drilling and sampling
- Determining and examining the volume and grade of the resource
- Surveying transportation and infrastructure requirements
- Conducting market and finance studies

Licence costs paid in connection with a right to explore in an existing exploration area are capitalised and amortised over the term of the permit.

Once the legal right to explore has been acquired, exploration and evaluation expenditure is charged to profit or loss as incurred, unless the Group concludes that a future economic benefit is more likely than not to be realised. These costs include directly attributable employee remuneration, materials and fuel used, surveying costs, drilling costs and payments made to contractors. In evaluating whether the expenditures meet the criteria to be capitalised, several different sources of information are used. The information that is used to determine the probability of future benefits depends on the extent of exploration and evaluation that has been performed.

#### 2.20 Employee benefits

#### a) Short-term employee benefits

This includes wages, salaries, bonuses, paid annual leave, sick leave and other contributions. These benefits are expensed in the period in which the associated services are rendered by employees of the Group. A liability is recognized for the amount that is expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably. The Group ensures that each employee is paid his/her annual leave entitlement at the end of each reporting period.

### b) Other long-term employee benefits (Long service award)

The company provides employees with two (2) Long Service Award Benefits. The benefits are gift items, Ex-Gratia (expressed as a multiple of Monthly Basic Salary), a plaque and certificate. The liability recognised in respect of these awards is computed using actuarial methods (discounted at present value). Any resulting remeasurement gain/loss is recognised in full within other income/administrative expense in the profit or loss. Current service cost is included as part of administrative expense and interest cost is included as part of finance cost in the profit or loss.

#### c) Post-employment benefit obligations

#### i) Defined contribution scheme

The Group operates a defined contribution retirement benefit scheme for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. In a defined contribution plan, the actuarial risk falls 'in substance' on the employee. For Nigerian entities, the employee contributes 8% while the Group contributes 10% of the emoluments (basic, housing and transport allowance). The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. Lafarge South Africa facilitate and contribute to the provision of retirement benefits for all permanent employees in accordance with South African Pension Funds Act, 1956.

The assets of this scheme are held in separate trustee administered funds, which are funded by contributions from both the employee and the Group. The contributions are recognised as employee benefit expense as the related service is provided. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### ii) Defined benefit plans

Lafarge South Africa operates defined benefit plans for certain qualifying employees. The scheme includes post-retirement medical and retirement gratuity benefits. Defined benefit plans define an

amount of pension benefit that an employee will receive on retirement, dependent on, years of service and compensation. The liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets.

The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. Where there is no deep market in such bonds, the market rates on government bonds are used.

The estimated cost of providing such benefits is charged to the statement of comprehensive income on a systematic basis over the employees' working lives.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions (remeasurements) are recognised in other comprehensive income in the period in which they arise and accumulated in retained earnings.

Current service cost is included as part of administrative expense and interest cost is included as part of finance cost in the profit or loss.

#### d) Termination benefits

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months of the reporting date, then they are discounted.

#### 2.21 Share capital

The Company has only one class of shares; ordinary shares. Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Income tax relating to transaction costs of an equity transaction is accounted for in accordance with IAS 12

#### 2.22 Dividends

Dividends are recognized as liability in the period they are declared.

Dividends which remained unclaimed for a period exceeding twelve (12) years from the date of declaration and which are no longer actionable by shareholders in accordance with Section 385 of the Companies and Allied Matters Act CAP C.20 Laws of the Federation of Nigeria, 2004 are written back to retained earnings.

# 2.23 Earnings per share

Basic earnings per share is computed by dividing the profit or loss attributable to owners of the Company by the weighted average number of shares outstanding during the period.

Diluted earnings per share is calculated by dividing the profit or loss attributable to the owners of the Company, by the weighted average number of shares outstanding after adjusting for the effects of all dilutive potential ordinary shares.

### 2.24 Deposit for shares

The company received deposits for shares to be issued at a future date. At the time of receipt of these funds, and at every reporting period thereafter during which such funds are outstanding and not refunded or converted to shares, and while the company has the discretion to either issue shares or refund the money, it is classified as a financial liability measured at amortised cost. At such time as the company issues the shares, this is converted to equity.

### 2.25 Statement of cash flows

The statement of cash flows shows the changes in cash and cash equivalents arising during the period from operating activities, investing activities and financing activities.

The cash flows from operating activities are determined by using the indirect method. Net income is therefore adjusted by non-cash items, such as changes from receivables and liabilities. In addition, all income and expenses from cash transactions that are attributable to investing or financing activities are eliminated for the purpose of preparing the statement.

In the statement of cash flows, cash and cash equivalents includes cash in hand, deposit held at call with banks, other short term highly liquid investments with original maturities of three months or less and bank overdrafts. The cash flows from investing and financing activities are determined by using the direct method.

### 2.26 Fair value measurement

"Fair value" is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. This includes a valuation team that has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values, and reports directly to the chief financial officer. The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of IFRS, including the level in the fair value hierarchy in which the valuations should be classified.

Significant valuation issues are reported to the Group's audit committee.

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

Level 1 — quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 — inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3- inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred

Further information about the assumptions made in measuring fair values is included in the following notes:

Note 4.3.1 – Financial Instrument – Fair value measurement.

The Group only has assets measured on recurring basis in each reporting period. There were no non-recurring assets measured at fair value. Further information about the assumptions made in measuring the fair value is included in Note 4.3.1 - Financial Instruments Fair Value measurement.

### 2.27 Operating profit

Operating profit is the result generated from the continuing principal revenue producing activities of the Group as well as other income and expenses related to operating activities. Operating profit excludes net finance costs, share of profit or loss of equity accounted investees and income taxes.

# 3 Accounting estimates and judgments

The preparation of financial statements requires management to make certain judgments, accounting estimates and assumptions that affect the amounts reported for the assets and liabilities as at the reporting date and the amounts reported for revenues and expenses during the year. The nature of the estimation means that actual outcomes could differ from those estimates. The key source of estimation uncertainty that have a significant risk of causing material adjustments to the carrying amounts of assets and liabilities are discussed below.

# 3.1 Judgements

#### Leases

The judgements on whether an arrangement contains a lease and lease classification is disclosed in Note 2.10.

### 3.2 Key sources of estimation uncertainty

### 3.2.1 Site restoration provisions

Where the Group is legally, contractually or constructively required to restore a site, the estimated costs of site restoration are accrued for at the present value of expected costs to settle the obligation using estimated cash flows and are recognised as part of the cost of the site. The unwinding of the discount is expensed as incurred and recognised in the statement of profit or loss as a finance cost. The estimated future costs of site restoration are reviewed annually and adjusted as appropriate. Changes in the estimated future costs, or in the discount rate applied, are added to or deducted from the cost of the site,. The estimated future costs for known restoration requirements are determined on a site-by-site basis and are calculated based on the present value of future activities. See further details in Note 31.1.

### 3.2.2 Trade receivables

The Group assesses its trade receivables for impairment at the end of each reporting period. In determining whether an impairment should be recorded in profit or loss, the Group makes significant assumptions in line with the expected credit loss model of IFRS 9 in determining the weighted average loss rate. See further details in Note 23.

### 3.2.3 Rate for translation of foreign operations

The Group determines the rate to be used for translation of its foreign operations based on the rate available for immediate delivery. Based on

management's assessment, this is the NIFEX rate because it is the rate that will be used for dividend remittance by the foreign subsidiary. Where the NIFEX rate fluctuates by 10% from management's estimates, the amount of loss recognised in the year would be increased by N254 million and net assets would reduce by N1.22 billion.

### 3.2.4 Staff gratuities and Long Service awards

The cost of the defined benefit plans and the present value of retirement benefit obligations and long service awards are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and changes in inflation rates. Due to the complexities involved in the valuation and its long-term nature, these obligations are highly sensitive to changes in assumptions.

All assumptions are reviewed at each reporting date. The parameter most subject to change is the discount rate. In determining the appropriate discount rate, management considers market yield on federal government bond in currencies consistent with the currencies of the postemployment benefit obligation and extrapolated as needed along the yield curve to correspond with the expected term of the defined benefit obligation. The rates of mortality assumed for employees are the rates published in 67/70 ultimate tables, published jointly by the Institute and Faculty of Actuaries in the UK. Further information is provided in Note 33.

# 3.2.5 Impairment of Property, Plant and Equipment

The Group assesses its property, plant and equipment, for possible impairment if there are events or changes in circumstances that indicate that carrying values of the assets may not be recoverable, or at least at every reporting date.

The assessment for impairment entailed comparing the carrying value of the cash generating unit with its recoverable amount. The recoverable amount is based on an estimate of the value in use of these assets. Value in use is determined on the basis of discounted estimated future net cash flows. During the year, the Group recognised impairment losses in respect of crusher in Mfamosing Plant, Exploration and evaluation costs and items of PPE in aggregation sites in South Africa. The value in use for all impaired items during the period is estimated to be zero as the Group does not expect any positive net cash flows arising from use or abandonment. These assets cannot be sold or transferred. See further details in Notes 16.3 and 16.4.

# 3.2.6 Deferred tax

Management is required to assess the ability of the Group to generate future taxable economic earnings that will be used to recover all deferred tax assets. Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. The estimates are based on the future cash flow from operations. See Note 14.8 for further details.

### 3.2.7 Exploration and evaluation

The application of the Group's accounting policy for exploration and evaluation expenditure requires judgement to determine whether future economic benefits are likely from either future exploitation or sale, or whether activities have not reached a stage that permits a reasonable assessment of the existence of reserves.

In addition to applying judgement to determine whether future economic benefits are likely to arise from the Group's exploration and evaluation assets or whether activities have not reached a stage that permits a reasonable assessment of the existence of reserves, the Group has to apply a number of estimates and assumptions.

The estimates directly impact when the Group defers exploration and evaluation expenditure. The deferral policy requires management to make certain estimates and assumptions about future events and circumstances, particularly, whether an economically viable extraction operation can be established. Any such estimates and assumptions may change as new information becomes available. If, after expenditure is capitalised, information becomes available suggesting that the recovery of expenditure is unlikely, the relevant capitalised amount is written off to the statement of profit or loss and other comprehensive income in the period when the new information becomes available.

### 3.2.8 Prepayment of Gas

The Company has a gas supply contract with a vendor. The contract requires that a base amount is paid (take-or-pay (TOP)) by the Company regardless of its gas utilisation. The excess of the base amount over the value of actual gas utilised is recognized in the financial statements as prepayment for gas.

Based on the contract, any quantities of Gas forming part of the TOP quantity paid for by the Company and not utilised during a contract year shall be designated as Make-up Gas (MUG) and the Company shall be entitled to utilise the remaining balance of the accrued Make-up Gas in any subsequent period in the chronological order

in which it is accrued during the contract period. See Prepayment for Gas in Note 21.1.

# 3.2.9 Impairment of Investment in Subsidiary

Investments in Subsidiaries are carried at cost less impairment in the accompanying separate financial statements of the Company. The carrying amount of the Company's investment subsidiaries of the Company is identified and assessed by management as a separate Cash Generating Unit (CGU).

Management performs an assessment at the end of each reporting period to determine whether there is any indication that the Investment in the subsidiaries may be impaired.

Management has estimated the recoverable amount of the Investment in LSAH by assessing the fair value less costs to sell. Estimating the recoverable amount is a complex process involving a number of assumptions, judgements and estimates regarding various inputs. See Note 18.1.1 for further details.

# 4 Financial risk management

The Group has exposure to credit, liquidity and market risk arising from financial instruments.

## 4.1 Financial risk factors

The Corporate Investment and Treasury function provides services to the business, co-ordinates access to domestic and international financial markets, monitors and manages the financial risks relating to the operations of the Group through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include market risk (including currency risk and interest rate risk), credit and liquidity risk.

The Group seeks to minimise the effects of these risks by aligning to parent company's policies as approved.

Compliance with policies and established controls is reviewed by the internal auditors on a continuous basis.

The Corporate Investment and Treasury function reports monthly to the executive committee and periodically to the Risk and Ethics committee of the Board of Directors, for monitoring and implementation of mitigating policies.

for the year ended 31 December 2018

The Internal Audit Department provides an independent assurance of the risk frame work. They assess compliance with established controls and recommendations for improvement in processes are escalated to relevant management, Audit Committee and Board of Directors.

### 4.1.1 Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss to the Group. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

# (a) Credit risk management

The Group has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. This information is supplied by independent rating agencies where available, and if not available, the Group uses other publicly available financial information and its own trading records to rate its major customers. The credit limit determined on an individual customer basis and as approved by the credit committee based on a assessment of each customers credit worthiness. Bank

guarantees are required from every customer that is granted credit.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets. The Group's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by the executive committee periodically.

The average credit period on sales of goods is 30 days. No interest is charged on trade receivable by the Group.

Before accepting a new customer with no historical information on their credit worthiness, the Group ensures that bank guarantees are in place in order to limit its credit risk exposure. The bank guarantees mitigates 90% of the credit risk exposure.

The Group does not have a single customer with a contribution of more than 5% of the total balance of trade receivables.

The group does not require collateral in respect of trade and other receivables. The group does not have trade receivables for which no loss allowance is required because of collateral.

The financial assets of the Group and Company are stated below:

Trade receivables - Net (Note 23) Other receivables (Note 23) Other financial assets (Note 19) \*\* Cash and cash equivalents (Note 24) Derivative assets

| Gro        | up         | Comp       | any        |
|------------|------------|------------|------------|
| 31 Dec     | 31 Dec     | 31 Dec     | 31 Dec     |
| 2018       | 2017       | 2018       | 2017       |
| N'000      | N'000      | N'000      | N'000      |
| 13,557,082 | 19,983,703 | 2,125,426  | 3,631,951  |
| 7,606,912  | 5,126,413  | 9,042,279  | 12,299,019 |
| 2,276,013  | 2,163,689  | 1,739,739  | 1,883,373  |
| 12,550,697 | 50,414,757 | 10,177,776 | 41,698,854 |
| 95,573     | 640,091    | 95,573     | 640,091    |
| 36,086,277 | 78,328,653 | 23,180,793 | 60,153,288 |

Financial assets exclude prepayment, VAT receivable and withholding tax recoverable as these are non financial instruments.

<sup>\*\*</sup> Other financial assets exclude available for sale assets.

| Trade receivables:   | Gro  | oup  | Comp                                    | any  |
|--|--|--|---|--|
| Trade receivables are further broken down into:  | 31 Dec<br>2018<br>N'000                        | 31 Dec<br>2017<br>N'000                          | 31 Dec<br>2018<br>N'000                 | 31 Dec<br>2017<br>N'000                    |
| <b>Neither past due nor impaired (Stage 1)</b> 0 - 30 days   | 12,728,402                                     | 12,491,392                                       | 1,432,180                               | 1,739,680                                  |
| Past due but not impaired (Stage 2) The ageing of amounts past due but not impaired is as follows: |  |  |   |  |
| 31 - 60 days<br>61 - 90 days<br>Over 90 days   | 649,203<br>136,046<br><u>43,431</u><br>828,680 | 2,684,415<br>1,753,196<br>3,054,700<br>7,492,311 | 502,421<br>89,753<br>101,072<br>693,246 | 883,999<br>236,969<br>771,303<br>1,892,271 |
| Impaired (Stage 3) Credit impaired   | 764,220  | 954,963  | 149,573                                 | 127,621                                    |
| Total amount exposed to credit risk (Gross)  | 14,321,302                                     | 20,938,666                                       | 2,274,999                               | 3,759,572                                  |
| Impairment allowance (Note 23.3)   | (764,220)                                      | (954,963)  | (149,573)                               | (127,621)                                  |
| Total amount exposed to credit risk (Net)  | 13,557,082                                     | 19,983,703                                       | 2,125,426                               | 3,631,951                                  |

Management believes that the unimpaired amounts that are past due by more than 30 days are still collectible in full, based on historical payment behaviour and extensive analysis of customer credit risk, including underlying customers' credit ratings as available.

Amounts due from related parties are considered recoverable by management as the Group has not suffered significant impairment losses in the past on related party receivables.

# Impairment of trade receivables

An impairment analysis is performed at each reporting date and the calculation is based on actual incurred historical data. Individual receivables which are known to be uncollectible are written off by reducing the carrying amount directly. The other receivables are assessed collectively to determine whether there is objective evidence that an impairment has been incurred but not yet identified. For these receivables the estimated impairment losses are recognised in a separate provision for impairment. The Group considers that there is evidence of impairment if any of the following indicators are present:

- significant financial difficulties of the debtor
- probability that the debtor will enter bankruptcy or financial reorganisation, and
- default or delinquency in payments (more than 30 days overdue).

Receivables for which an impairment provision was recognised are written off against the provision when there is no expectation of recovering additional cash.

Impairment losses are recognised in profit or loss. Subsequent recoveries of amounts previously written off are credited to profit or loss.

Reconciliation of changes in the allowance for credit losses impairment account is disclosed in Note 23.3.

# $Expected\ credit\ loss\ assessment\ for\ corporate\ customers\ as\ at\ 1\ January\ and\ 31\ December\ 2018$

The Group allocates each exposure to a credit risk grade based on data that is determined to be predictive of the risk of loss (including but not limited to external ratings, audited financial statements, management accounts and cash flow projections and available press information about customers) and applying experienced credit judgement. Credit risk grades are defined using qualitative and quantitative factors that are indicative of the risk of default and are aligned to external credit rating definitions from agencies.

Exposures within each credit risk grade are segmented by geographic region and industry classification and an ECL rate is calculated for each segment based on delinquency status and actual credit loss experience over the past two years. These rates are multiplied by scalar factors to reflect differences between economic conditions during the period over which the historical data has been collected, current conditions and the Group's view of economic conditions over the expected lives of the receivables.

### (b) Security

The Group holds bank guarantees to cover its credit risks associated with its financial assets.

Credit quality

(c)

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rates. The Group mitigates its credit risk of its bank balance and derivative financial assets by selecting and transacting with reputable banks with good credit ratings and a history of strong financial performance.

Bank ratings are based on Fitch national long term rating (2018). The credit ratings of the banks with the bank balances are shown below.

|  | Group Comp   |  | pany   |  |
|--|--|--|--|--|
|  | 31 Dec<br>2018<br>N'000  | 31 Dec<br>2017<br>N'000  | 31 Dec<br>2018<br>N'000  | 31 Dec<br>2017<br>N'000  |
| Cash at bank   |  |  |  |  |
| AAA<br>AA+<br>AA-<br>A+<br>A<br>BBB<br>BBB-<br>BB+<br>B+<br>B+<br>B-<br>F1<br>F3 | 558,986<br>5,336<br>63,241<br>8,347<br>-<br>-<br>333,022<br>8,007,595<br>130,748<br>127,889<br>28,211<br>9,263,375 | 1,902,737<br>219,295<br>10,037,563<br>13,078,340<br>357,258<br>2,760,362<br>104,178<br>1,184,001<br>-<br>201,564<br>-<br>-<br>29,845,298 | 537,553<br>-<br>8,347<br>-<br>-<br>-<br>-<br>-<br>7,706,995<br>78,710<br>96,885<br>28,211<br>8,456,701 | 1,173,742<br>4,810,254<br>12,942,725<br>32,191<br>766,312<br>31,954<br>1,184,001<br>-<br>201,564<br>-<br>-<br>21,142,743 |
| Restricted cash at bank*   | 1,077,794  | 20,481,593   | 1,077,794  | 20,481,593   |
| Others** Total cash and cash equivalents   | 2,209,528<br><b>12,550,697</b>   | 87,866<br><b>50,414,757</b>  | 643,281<br><b>10,177,776</b>   | 74,518<br><b>41,698,854</b>  |

<sup>\*\*</sup>Others include cash in hand which have not been assessed for credit risk.

AAA' ratings denote the lowest expectation of credit risk. They are assigned only in cases of exceptionally strong capacity for payment of financial commitments. This capacity is highly unlikely to be adversely affected by foreseeable events.

'AA' ratings denote expectations of very low credit risk. They indicate very strong capacity for payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events.

'A' ratings denote expectations of low credit risk. The capacity for payment of financial commitments is considered strong. This capacity may, nevertheless, be more vulnerable to adverse business or economic conditions than is the case for higher ratings.

'BBB' ratings indicate that expectations of credit risk are currently low. The capacity for payment of financial commitments is considered adequate, but adverse business or economic conditions are more likely to impair this capacity.

'BB' ratings indicate an elevated vulnerability to credit risk, particularly in the event of adverse changes in business or economic conditions over time; however, business or financial alternatives may be available to allow financial commitments to be met.

'B' ratings indicate that material credit risk is present.

'The modifiers "+" or "-" may be appended to a rating to denote relative status within major rating categories.

| _     |        |     |     |    |      |
|-------|--------|-----|-----|----|------|
| Trac  | $\sim$ | raa | OIL | nh | Inc  |
| II au |        | ıe. | ₽IV | au | 16.5 |
|       |        |     |     |    |      |

Counterparties without external rating Group 1 - New customers < 1 year Group 2 - Existing customer with no default Group 3 - Existing customer with default

| Gro        | oup        | Comp      | any       |
|------------|------------|-----------|-----------|
| 31 Dec     | 31 Dec     | 31 Dec    | 31 Dec    |
| 2018       | 2017       | 2018      | 2017      |
| N'000      | N'000      | N'000     | N'000     |
|            |            |           |           |
| 1,611,707  | 1,288,346  | 727,865   | 699,800   |
| 10,184,281 | 7,921,147  | 521,989   | 134,793   |
| 932,414    | 3,281,899  | 182,326   | 905,087   |
| 12,728,402 | 12,491,392 | 1,432,180 | 1,739,680 |

Campany

### 4.1.2 Liquidity risk

### (a) Management of liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group and Company manage liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.

The Group maintains the following lines of credit:

-N27.8billion overdraft facility that is unsecured. Interest payable ranges from 19% - 23%. -N60billion commercial papers that is unsecured and can be drawn to meet short-term financing needs. The facility has a maximum maturity period of 270 days. Interest payable ranges from 16.48% - 17.01%. The Group maintains a margin call account as security on its non-deliverable futures. It attracts interest at the prevailing bank's interest rate.

# (b) Maturities of financial liabilities

Ultimate responsibility for liquidity risk management rests with the board of directors, which has established an appropriate liquidity risk management framework for the management of the Group's short-, medium- and long-term funding and liquidity management requirements. The Group and Company manage liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.

The Group maintains the following lines of credit:

- N27.8billion overdraft facility that is unsecured. Interest payable ranges from 19% - 23%. - N60billion commercial papers that is unsecured and can be drawn to meet short-term financing needs. The facility has a maximum maturity period of 270 days. Interest payable ranges from 16.48% - 17.01%. The Group maintains a margin call account as security on its non-deliverable futures. It attracts interest at the prevailing bank's interest rate.

### Group

| 31 December 2018  | Carrying<br>amount<br>N'000              | Contractual<br>cash flows<br>N'000       | 0 - 12<br>months<br>N'000                | 1-3<br>years<br>N'000 | Above<br>3 years<br>N'000 |
|---|--|--|--|-----------------------|---------------------------|
| Non derivative financial instruments Interest-bearing loans and borrowings Trade and other payables** Bank overdraft Derivative financial instruments             | 266,207,059<br>73,918,278<br>35,280,945  | 271,796,196<br>73,918,278<br>35,280,945  | 108,570,315<br>73,918,278<br>35,280,945  | 41,009,771<br>-<br>-  | 122,216,110<br>-<br>-     |
| Derivative liability  | 244,176<br>375,650,458                   | 247,805<br>381,243,224                   | 247,805<br>218,017,343                   | 41,009,771            | 122,216,110               |
| 31 December 2017  | Carrying<br>amount<br>N'000              | Contractual<br>cash flows<br>N'000       | 0 - 12<br>months<br>N'000                | 1-3<br>years<br>N'000 | Above<br>3 years<br>N'000 |
| Non derivative financial instruments<br>Interest-bearing loans and borrowings<br>Trade and other payables**<br>Bank overdraft<br>Derivative financial instruments | 256,546,960<br>106,416,598<br>31,081,780 | 277,917,845<br>106,416,598<br>31,081,780 | 199,435,400<br>106,416,598<br>31,081,780 | 77,407,803<br>-<br>-  | 1,074,642                 |
| Derivative liability  | 4,212,406<br>398,257,744                 | 4,532,198<br>419,948,421                 | 4,532,198<br>341,465,976                 | 77,407,803            | 1,074,642                 |
| Company<br>31 December 2018   | Carrying<br>amount<br>N'000              | Contractual<br>cash flows<br>N'000       | 0 - 12<br>months<br>N'000                | 1-3<br>years<br>N'000 | Above<br>3 years<br>N'000 |
| Non derivative financial instruments Interest-bearing loans and borrowings Trade and other payables** Bank overdraft Derivative financial instruments             | 250,077,462<br>44,254,829<br>16,862,345  | 254,633,695<br>44,254,829<br>16,862,345  | 97,974,390<br>44,254,829<br>16,862,345   | 38,002,862<br>-<br>-  | 118,656,443<br>-<br>-     |
| Derivative liability  | 244,176<br>311,438,812                   | 247,80 <u>5</u><br>315,998,674           | 247,805<br>159,339,369                   | 38,002,862            | 118,656,443               |

# 31 December 2017

Non derivative financial instruments Interest-bearing loans and borrowings Trade and other payables\*\* Bank overdraft Derivative financial instruments Derivative liability

| Carrying                 | Contractual              | 0 - 12                   | 1-3        | Above     |
|--------------------------|--------------------------|--------------------------|------------|-----------|
| amount                   | cash flows               | months                   | years      | 3 years   |
| N'000                    | N'000                    | N'000                    | N'000      | N'000     |
| 255,625,336              | 276,996,221              | 198,513,776              | 77,407,803 | 1,074,642 |
| 64,531,244               | 64,531,244               | 64,531,244               | -          | -         |
| 15,037,780               | 15,037,780               | 15,037,780               | -          | -         |
| 4,212,406<br>339,406,766 | 4,532,198<br>361,097,443 | 4,532,198<br>282,614,998 | 77,407,803 | 1,074,642 |

The amounts disclosed in the tables above are the contractual undiscounted cash flows of the liabilities. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

### 4.1.3 Market risk

The Group takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The Group is exposed to interest rate risk and foreign exchange rate risk.

# (I) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to the changes in market interest rates. The Group's main interest rate risk arises from long-term borrowings with variable rates, which expose the group to cash flow interest rate risk.

The Group is not exposed to fair value interest rate risk because its fixed interest rate borrowings are not carried at fair value. Interest rate risk is managed by the Group by maintaining an appropriate mix between fixed and floating borrowings. The sensitivity analysis below have been determined based on the exposure to interest rates for borrowings at the end of the reporting period. For floating rate liabilities, the analysis is prepared assuming the amount of the liability outstanding at the end of the reporting period was outstanding for the whole year. 200 basis points increase or decrease are used when reporting LIBOR and NIBOR risk respectively to key management personnel and these represent management's assessment of the reasonably possible change in interest rates.

Group

### Floating interest rate (variable rate):

The financial liabilities with floating interest rates are shown below;

|   | 31 Dec             | 31 Dec             | 31 Dec      | 31 Dec      |
|---|--------------------|--------------------|-------------|-------------|
|   | 2018               | 2017               | 2018        | 2017        |
|   | N'000              | N'000              | N'000       | N'000       |
| Foreign denominated variable rates Related party loan (Note 30.4)   | 140,411,911        | 144,391,559        | 129,996,764 | 143,808,356 |
|   | 140,411,911        | 144,391,559        | 129,996,764 | 143,808,356 |
| Fixed rates for financial liabilities: The financial liabilities with fixed interest rates are shown below; |                    |                    |             |             |
| Foreign denominated fixed rates Lafarge Gypsum S. A Pty Ltd   | 315,008<br>315,008 | 338,421<br>338,421 |             | -           |
| Naira denominated fixed rates Power Fund (7%, 9%) Bond (14.25%/14.75%) Due to FBN: Commercial Papers        | 11,345,910         | 7,698,505          | 5,946,467   | 7,698,505   |
|   | 60,249,338         | 59,842,611         | 60,249,338  | 59,842,611  |
| (16.53% - 17.01% p.a) Bank overdrafts   | 53,884,892         | 44,275,864         | 53,884,893  | 44,275,864  |
|   | 35,280,945         | 31,081,780         | 16,862,345  | 15,037,780  |
|   | 160,761,085        | 142,898,760        | 136,943,043 | 126,854,760 |
| Total   | 301,488,004        | 287,628,740        | 266,939,807 | 270,663,116 |

Company

<sup>\*\*</sup> Trade and other payables exclude VAT payable, advance rent received, customer deposits and withholding tax payable as these are non financial instruments.

### Floating interest rate (variable rate):

The financial assets with floating interest rates are shown below;

| Gro       | oup       | Comp      | oany      |
|-----------|-----------|-----------|-----------|
| 31 Dec    | 31 Dec    | 31 Dec    | 31 Dec    |
| 2018      | 2017      | 2018      | 2017      |
| N'000     | N'000     | N'000     | N'000     |
|           |           |           |           |
| 1,739,739 | 1,585,630 | 1,739,739 | 1,585,630 |
| 1,739,739 | 1,585,630 | 1,739,739 | 1,585,630 |

Foreign denominated variable rates Loan to CBI Ghana (12 months LIBOR +11%)

## Sensitivity of interest rates for financial liabilities

The Group is exposed to cash flow interest rate risk on related party loans and bank overdrafts. The table below details the impact on the post-tax profit of the Group and the Company (no impact on equity).

| Gro         | oup         | Comp        | any         |
|-------------|-------------|-------------|-------------|
| 31 Dec      | 31 Dec      | 31 Dec      | 31 Dec      |
| 2018        | 2017        | 2018        | 2017        |
| N'000       | N'000       | N'000       | N'000       |
|             |             |             |             |
| (2,808,238) | (2,887,831) | (2,599,935) | (2,876,167) |
| 2,808,238   | 2,887,831   | 2,599,935   | 2,876,167   |

# Foreign denominated variable rates

Interest rates- decrease by 200 basis point Interest rates-Increase by 200 basis point

## Sensitivity of interest rates for financial assets

The Group is exposed to cash flow interest rate risk on related party loans. The table below details the impact on the post- tax profit of the Group and the Company (no impact on equity).

| Gro      | oup      | Company  |          |  |
|----------|----------|----------|----------|--|
| 31 Dec   | 31 Dec   | 31 Dec   | 31 Dec   |  |
| 2018     | 2017     | 2018     | 2017     |  |
| N'000    | N'000    | N'000    | N'000    |  |
| (34,795) | (31,713) | (34,795) | (31,713) |  |
| 34,795   | 31,713   | 34,795   | 31,713   |  |

# Foreign denominated variable rates Interest rates-decrease by 200 basis point

Interest rates-Increase by 200 basis point

#### Foreign exchange risk (ii)

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to the changes in foreign exchange rates. The Group is exposed to risks resulting from fluctuations in foreign currency exchange rates. A change in the value of any such foreign currency could have an effect on the Group's cash flow and future profits. The Group is exposed to exchange rate risk as a result of cash balances denominated in a currency other than the Naira. The Group is mainly exposed to USD.

The following table details the Group's sensitivity to a 21%, increase and decrease in Naira against US dollar, Euro, Great Britain's Pound (GBP), Swiss Franc (CHF) and South Africa Rand (ZAR). Management believes that a 21% movement in either direction is reasonably possible at the 31 December 2018. The sensitivity analyses below include outstanding US dollar denominated assets and liabilities. A positive number indicates an increase in profit where Naira strengthens by 21% against the US dollar. For a 21% weakening of Naira against the US dollar there would be an equal and opposite impact on profit, and the balances below would be negative.

Below are the foreign denominated currencies the Group is exposed to;

|   | 31 Dec  | 2018  | 31 Dec 2017                                   |   |
|---|---|---|---|---|
|   | Average rates                                 | Closing rates                                 | Average rates                                 | Closing rates                                 |
| US Dollars<br>Euros<br>GBP (Great Britain Pounds)<br>ZAR<br>CHF | 347.07<br>409.93<br>463.36<br>26.38<br>354.84 | 358.60<br>410.24<br>456.61<br>24.89<br>364.12 | 331.28<br>397.70<br>447.66<br>24.55<br>340.02 | 331.16<br>397.56<br>447.50<br>26.74<br>339.90 |

# Foreign currency denominated balances

| gir darrondy donominated balaness   | Group                             |                     | Company                           |                     |  |
|---|-----------------------------------|---------------------|-----------------------------------|---------------------|--|
|   | 31 Dec                            | 31 Dec              | 31 Dec                            | 31 Dec              |  |
|   | 2018                              | 2017                | 2018                              | 2017                |  |
|   | N'000                             | N'000               | N'000                             | N'000               |  |
| US Dollar Financial assets Cash and cash equivalents Loan receivables                       | 3,904                             | 2,940               | 3,619                             | 2,257               |  |
|   | 4,994                             | 4,395               | 4,994                             | 4,395               |  |
| Financial liabilities Borrowings Trade and other payables Net financial (liabilities)/asset | (322,493)<br>(3,103)<br>(316,698) | (16,298)<br>(8,963) | (322,493)<br>(2,785)<br>(316,665) | (16,298)<br>(9,646) |  |
| Euro Financial assets Cash and cash equivalents Other receivables                           | 116                               | 427                 | 47<br>-                           | 38<br>-             |  |
| Financial liabilities Borrowings Trade and other payables Net financial (liabilities)/asset | (3,341)                           | (9,316)             | (2,921)                           | (9,316)             |  |
|   | (3,225)                           | (8,889)             | (2,874)                           | (9,278)             |  |
| GBP Financial assets Cash and cash equivalents  | 25                                | 30                  | 1                                 | 2                   |  |
| Financial liabilities Trade and other payables Net financial (liabilities)/asset            | (551)                             | (140)               | (155)                             | (140)               |  |
|   | (526)                             | (110)               | (154)                             | (138)               |  |
| CHF Financial liabilities Trade and other payables  | (250)                             | (58)                | (250)                             | (58)                |  |
|   | (250)                             | (58)                | (250)                             | (58)                |  |
| ZAR Financial liabilities Trade and other payables  | (797)                             | (2,437)             | (257)                             | (2,437)             |  |
|   | (797)                             | (2,437)             | (257)                             | (2,437)             |  |

# Sensitivity analysis for foreign exchange risk

The sensitivity analysis for currency rate risk shows how changes in the fair value or future cash flows of a financial instrument will fluctuate because of changes in market rates at the reporting date.

The sensitivity of the Group's earnings to fluctuations in USD, Euro, GBP, CHF and ZAR exchange rates is reflected by varying the exchange rates as shown below:

|  | Gr        | oup      | Company   |          |
|--|-----------|----------|-----------|----------|
| US Dollar  | 31 Dec    | 31 Dec   | 31 Dec    | 31 Dec   |
|  | 2018      | 2017     | 2018      | 2017     |
|  | N'000     | N'000    | N'000     | N'000    |
| Increase in exchange rate by 21% Decrease in exchange rate by 21%      | (699,903) | (19,808) | (699,830) | (21,318) |
|  | 699,903   | 19,808   | 699,830   | 21,318   |
| Euro Increase in exchange rate by 21% Decrease in exchange rate by 21% | (7,127)   | (19,645) | (6,352)   | (20,504) |
|  | 7,127     | 19,645   | 6,352     | 20,504   |
| GBP Increase in exchange rate by 21% Decrease in exchange rate by 21%  | (1,162)   | (243)    | (340)     | (305)    |
|  | 1,162     | 243      | 340       | 305      |

| for the vea | r ended | 31 Dec | ember | 2018 |
|-------------|---------|--------|-------|------|

| CHF Increase in exchange rate by 21% Decrease in exchange rate by 21% | (553)   | (128)   | (553) | (128)   |
|---|---------|---------|-------|---------|
|   | 553     | 128     | 553   | 128     |
| ZAR Increase in exchange rate by 21% Decrease in exchange rate by 21% | (1,761) | (5,386) | (568) | (5,386) |
|   | 1,761   | 5,386   | 568   | 5,386   |

#### 4.2 Capital management

# 4.2.1 Risk management

The Group's objectives when managing capital are to safeguard its ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders, and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including 'current and non-current borrowings' as shown in the statement of financial position) less cash and cash equivalents. Total capital is calculated as the sum of all equity components on the statement of financial position plus net debt.

The gearing ratios at 31 December 2018 and 31 December 2017 were as follows:

|   | Group                      |                            | Company                    |                           |
|---|----------------------------|----------------------------|----------------------------|---------------------------|
|   | 31 Dec<br>2018<br>N'000    | 31 Dec<br>2017<br>N'000    | 31 Dec<br>2018<br>N'000    | 31 Dec<br>2017<br>N'000   |
| Total borrowings<br>Less: Cash and cash equivalents | 301,488,004                | 287,628,740                | 266,939,807                | 270,663,116               |
| excluding bank overdrafts                           | 12,550,697_                | 50,414,757                 | 10,177,776                 | 41,698,854                |
| Net debt<br>Total equity                            | 288,937,307<br>134,541,089 | 237,213,983<br>130,574,345 | 256,762,031<br>255,743,725 | 228,964,262<br>77,843,339 |
| Total capital                                       | 423,478,396                | 367,788,328                | 512,505,756                | 306,807,601               |
| Gearing ratio                                       | 2.15                       | 1.82                       | 1.00                       | 2.94                      |

#### Fair value 4.3

IFRS 13 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable input reflect market data obtained from independent sources; unobservable inputs reflect the group's market assumptions.

At the reporting date, the directors believe that the book value of the financial assets and liabilities except borrowings are not materially different from the fair value.

All financial assets and liabilities are classified as level 2 except for non-deliverable futures which is classified as level 1. The book value of the trade and other receivables, financial assets, trade and other payables is expected to approximate the fair value of these financial instruments due to their short term maturities. There were no transfers between levels during the reporting period.

Group

|  | 31 December 2018 |            | 31 December 2017 |            |
|--|------------------|------------|------------------|------------|
|  | N'000            | N'000      | N'000            | N'000      |
|  | Fair value       | Book Value | Fair value       | Book Value |
| Financial Assets                                     |                  |            |                  |            |
| Financial Assets classified as loans and receivables | 3                |            |                  |            |
| Trade and other receivables                          | 21,163,994       | 21,163,994 | 25,110,116       | 25,110,116 |
| Financial assets (excluding non-deliverable futures) | 2,276,013        | 2,276,013  | 2,163,689        | 2,163,689  |
| Cash and cash equivalents                            | 12,550,697       | 12,550,697 | 50,414,757       | 50,414,757 |
| Financial Assets classified at fair value through    |                  |            |                  |            |
| profit or loss                                       |                  |            |                  |            |
| Derivative assets                                    | 95,573           | 95,573     | 640,091          | 640,091    |
|  |                  |            |                  |            |

| Financial Liabilities Financial liabilities classified as amortised cost |                            |                            |                               |                               |
|--|----------------------------|----------------------------|-------------------------------|-------------------------------|
| Trade and other payables**  Bank overdraft                               | 73,918,278<br>(35,280,945) | 73,918,278<br>(35,280,945) | (106,416,598)<br>(31,081,780) | (106,416,598)<br>(31,081,780) |
| Borrowings Financial liabilities classified at fair value through        | (266,207,059)              | (266,207,059)              | (108,617,615)                 | (108,617,615)                 |
| profit or loss Derivative liability                                      | 244,176                    | 244,176                    | 4,212,406                     | 4,212,406                     |

|  | Company  |  |  |  |
|--|--|--|--|--|
|  | 31 Dec   | ember 2018   | 31 Dece  | ember 2017   |
|  | N'000  | N'000  | N'000  | N'000  |
|  | Fair value   | Book Value   | Fair value   | Book Value   |
| Financial Asset Financial Assets classified as loans and receivables Trade and other receivables Financial assets Cash and cash equivalents Financial Assets classified at fair value through                            | 11,167,705<br>1,739,739<br>10,177,776                  | 11,167,705<br>1,739,739<br>10,177,776                  | 15,930,970<br>1,556,738<br>41,698,854                      | 15,930,970<br>1,556,738<br>41,698,854                      |
| profit or loss Derivative assets   | 95,573   | 95,573   | 640,091  | 640,091  |
| Financial Liabilities Financial liabilities classified at amortised cost **Trade and other payables Bank overdraft Borrowings Financial liabilities classified at fair value through profit or loss Derivative liability | 44,254,829<br>(16,862,345)<br>(250,077,462)<br>244,176 | 44,254,829<br>(16,862,345)<br>(250,077,462)<br>244,176 | (64,531,244)<br>(15,037,780)<br>(110,463,597)<br>4,212,406 | (64,531,244)<br>(15,037,780)<br>(110,463,597)<br>4,212,406 |

<sup>\*\*</sup> Trade and other payables exclude VAT payable, advance rent received, customer deposits and withholding tax payable as these are non financial instruments.

# 4.3.1 Fair value measurement

### Group

## Financial Instruments in Level 1

The fair value of financial instruments traded in active markets (quoted equity) is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

The quoted market price used for financial assets held by the Company is the bid price at the reporting date. These instruments are included in level 1. There were no transfers between levels during the year.

The fair value of future and forward exchange contracts is determined using quoted forward exchange rates at the reporting date and present value calculations based on high credit quality yield curves in the respective currencies.

### Financial Instruments in Level 2

The fair value of financial instruments that are not traded in an active market (loans and borrowings) is determined by using discounted cash flow valuation techniques. This valuation technique maximize the use of observable market data by using the market related interest rate for discounting the contractual cash flows. There are no significant unobservable inputs. There were no transfers between levels during the year. The basis of measurement has remained the same between current and prior years.

# 4.4 Offsetting financial assets and financial liabilities

There are no offsetting arrangements. Financial assets and liabilities are settled and disclosed on a gross basis.

## 5 Segment Reporting

The Board of Directors (BOD) is the chief operating decision maker who reviews the internal reporting to assess performance and allocate resources. The Directors have identified operating segments based on these internal reports. The BOD considers business from the range of product perspective.

Revenue

Current operating Income/ (loss) \*\*

The BOD assesses the performance of the operating segments based on a measure of total assets and liabilities, gross profit and other directly attributable expenses. These operating segments are:

| Cement                        | Established for the business of cement production . This segment typically has three major business operations within Nigeria which are the South-West operations, the Southern Nigeria operation and the Northern Nigeria operation.  |
|-------------------------------|--|
| Aggregates and concrete       | Established for the business of concrete and aggregates. Lafarge Ready Mix Nigeria Limited, a wholly owned subsidiary of Lafarge Africa Plc is established basically for these operations. The operations are currently in Lagos, Abuja, Port-Harcourt, and Ewekoro and is expected to spread to other states of Nigeria in the near future. |
| Admixtures and other products | Established for the business of admixtures and other solutions. Admixtures are chemical compounds added to concrete to modify its properties.  |

The segments identified meet the recognition criteria as a reportable segment under IFRS 8.

The amounts provided to the board of directors with respect to total income and expense are measured in a manner consistent with that of the financial statements. These assets are allocated based on the use of the segment and the physical location of the asset.

\*Deferred tax assets and liabilities are not assessed for the purpose of segment reporting. No revenue in excess of 10% was generated from a single customer.

#### Segment Information by Country - 31 December 2018 5.1

| Segment Information by Country - 31 December 2018  |  |  |   |
|--|--|--|---|
| Segment information by Country - 31 December 2010  | Nigeria<br>N'000   | South Africa<br>N'000                                      | Total<br>N'000  |
| Revenue  | 217,813,136  | 90,612,320   | 308,425,456   |
| Current operating Income/ (loss) **  | 38,336,359   | (13,526,930)   | 24,809,429  |
| Other Income Other operating expenses Operating profit/ (loss)                                       | 1,382,008<br>(1,115,728)<br>38,602,639                   | 1,977<br>(192,547)<br>(13,717,500)                         | 1,383,985<br>(1,308,275)<br><b>24,885,139</b>                   |
| **This comprises gross profit, selling and marketing expenses and administrative expenses.           |  |  |   |
| Other Information Capital expenditure *** Capital employed   | (27,088,927)<br>294,821,001                              | 1,214,139<br>33,265,945                                    | (25,874,788)<br>328,086,946                                     |
| ***Capital expenditure refers to acquisition of property, plant and equipment and intangible assets. |  |  |   |
| Statement of financial position Segment non-current assets Segment Current Assets Total assets       | 400,903,779<br>64,616,671<br><b>465,520,450</b>          | 46,472,443<br>28,743,770<br><b>75,216,213</b>              | 447,376,222<br>93,360,441<br><b>540,736,663</b>                 |
| Segment non-current liabilities Segment current liabilities Equity Total equity and liabilities      | 164,468,123<br>170,699,449<br>130,352,878<br>465,520,450 | 29,077,734<br>41,950,268<br>4,188,211<br><b>75,216,213</b> | 193,545,857<br>212,649,717<br>134,541,089<br><b>540,736,663</b> |
| Segment Information by Country - 31 December 2017  |  |  |   |
| ,  | Nigeria<br>N'000   | South Africa   | Total   |

204,484,731

26,853,511

94,668,574

(21,374,030)

299,153,305

5,479,481

| Other Income Other operating expenses Operating profit / (loss)                                 | 3,956,473          | 113,051           | 4,069,524          |
|---|--------------------|-------------------|--------------------|
|   | (654,150)          | (1,009,349)       | (1,663,499)        |
|   | <b>30,155,834</b>  | (22,270,328)      | <b>7,885,506</b>   |
| **This comprises gross profit, selling and marketing expenses and administrative expenses.      |                    |                   |                    |
| Other Information Capital expenditure *** Capital employed                                      | (17,394,667)       | (3,184,868)       | (20,579,535)       |
|   | 206,525,641        | 30,547,384        | 237,073,025        |
| Statement of financial position Segment non-current assets Segment Current Assets Total assets  | 376,251,046        | 50,372,544        | 426,623,590        |
|   | 112,255,263        | 38,848,594        | 151,103,857        |
|   | <b>488,506,309</b> | <b>89,221,138</b> | <b>577,727,447</b> |
|   | Nigeria            | South Africa      | Total              |
|   | N'000              | N'000             | N'000              |
| Segment non-current liabilities Segment current liabilities Equity Total equity and liabilities | 71,102,860         | 8,983,410         | 80,086,270         |
|   | 281,980,668        | 58,673,754        | 340,654,422        |
|   | 135,422,781        | 21,563,974        | 156,986,755        |
|   | <b>488,506,309</b> | <b>89,221,138</b> | <b>577,727,447</b> |

<sup>\*\*\*</sup>Capital eituxpendre refers to acquisition of property, plant and equipment and intangible assets.

# Segment Information by Product line

|   | 31 Dec      | 31 Dec             | 31 Dec      | 31 Dec      |
|---|-------------|--------------------|-------------|-------------|
|   | 2018        | 2017               | 2018        | 2017        |
|   | N'000       | N'000              | N'000       | N'000       |
| Cement Aggregates and concrete Others Related party sales elimination Total | 251,424,416 | 238,779,718        | 251,424,416 | 238,779,718 |
|   | 55,267,509  | 57,701,767         | 55,267,509  | 57,701,767  |
|   | 4,904,871   | 5,615,248          | 4,904,871   | 5,615,248   |
|   | (3,171,340) | (2,943,428)        | -           | -           |
|   | 308,425,456 | <b>299,153,305</b> | 311,596,796 | 302,096,733 |

External revenue

Gross revenue

Revenue from internal customers of N3.17 billion (2017:N2.94 billion) has been eliminated on consolidation.

| Revenue   | Cement        | and others        | Total             |
|---|---------------|-------------------|-------------------|
|   | N'000         | N'000             | N'000             |
|   | 248,253,076   | 60,172,380        | 308,425,456       |
| Cost of sales                                   | (234,369,149) | (4,373,437)       | (238,742,586)     |
| Other Income Other expenses*** Operating Profit | 1,379,896     | 4,089             | 1,383,985         |
|   | (45,400,012)  | (856,030)         | (46,256,042)      |
|   | (30,136,189)  | <b>54,947,002</b> | <b>24,810,813</b> |

<sup>\*\*</sup>This comprises selling and marketing expenses, administrative expenses and other operating expenses

|   |  | Gre                                    | oup                                    | Company                 |                         |
|---|--|--|--|-------------------------|-------------------------|
| 6 | Payanya  | 31 Dec<br>2018<br>N'000                | 31 Dec<br>2017<br>N'000                | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 |
| O | Revenue  |  |  |                         |                         |
|   | Sale of goods  | 308,425,456                            | 299,153,305                            | 187,043,475             | 177,170,362             |
|   | The following is an analysis of revenue by product:                          |  |  |                         |                         |
|   | Cement<br>Aggregate and concrete<br>Admixtures and other products (Note 6.1) | 248,253,076<br>55,267,509<br>4,904,871 | 235,836,290<br>57,701,767<br>5,615,248 | 187,043,475<br>-<br>    | 177,170,362<br>-<br>-   |
|   |  | 308,425,456                            | 299,153,305                            | 187,043,475             | 177,170,362             |

6.1 Admixtures and other products represent revenue earned from the sale of fly ash, ready-mix pump sales and other mineral components from South African operations.

|     | minoral components from country into an operation  |  | oup   | Comp   | any   |
|-----|--|--|---|--|---|
| 7   | Cost of sales by nature  | 31 Dec<br>2018<br>N'000  | 31 Dec<br>2017<br>N'000   | 31 Dec<br>2018<br>N'000  | 31 Dec<br>2017<br>N'000   |
|     | Variable costs (Note 7.1) Production costs (Note 7.2) Maintenance costs Distribution costs Depreciation (Note 16.9) Impairment of property, plant and equipment (Note 16) Amortisation and impairment of intangible assets Prepaid medical | 152,812,744<br>36,645,425<br>16,522,640<br>9,645,538<br>21,649,458<br>925,207<br>494,990<br>46,584 | 147,447,890<br>37,172,050<br>17,992,100<br>6,502,036<br>21,447,285<br>19,178,254<br>392,693<br>46,584 | 81,399,223<br>13,393,034<br>6,917,056<br>4,766,457<br>16,265,935<br>219,000<br>2,280<br>46,584 | 73,342,162<br>14,208,201<br>6,916,667<br>3,213,294<br>15,815,377<br>12,394,270<br>-<br>46,584 |
|     |  | 238,742,586  | 250,178,892   | 123,009,569  | 125,936,555   |
| 7.1 | Variable costs Distribution variable cost Gas Power Raw materials and consumables  | 64,785,712<br>22,242,573<br>20,066,341<br>45,718,118<br><b>152,812,744</b>                         | 65,564,805<br>22,416,223<br>20,801,914<br>38,664,948<br><b>147,447,890</b>                            | 36,567,944<br>13,947,096<br>10,072,639<br>20,811,544<br><b>81,399,223</b>                      | 32,669,433<br>16,032,661<br>11,957,412<br>12,682,656<br><b>73,342,162</b>                     |

# 7.2 Production costs

Included in the production costs are personnel expenses, by-products costs, inventory write-offs and electrical energy expenses.

| 8. | Selling and | l marketing | expenses |
|----|-------------|-------------|----------|
|    |             |             |          |

Advertising expenses Campaign and innovation expenses Marketing Staff salaries and other staff related cost

| Gre                           | oup                           | Comp                   | any                           |
|-------------------------------|-------------------------------|------------------------|-------------------------------|
| 31 Dec                        | 31 Dec                        | 31 Dec                 | 31 Dec                        |
| 2018                          | 2017                          | 2018                   | 2017                          |
| N'000                         | N'000                         | N'000                  | N'000                         |
|                               |                               |                        |                               |
| 1,146,586                     | 97,224                        | 1,146,586              | 97,224                        |
| 2,247                         | 3,328                         | 2,247                  | 3,328                         |
| 6,583,984<br><b>7,732,817</b> | 4,610,577<br><b>4,711,129</b> | 2,742,472<br>3,891,305 | 2,229,688<br><b>2,330,240</b> |
|                               |                               |                        |                               |

|   | Gre        | oup        | Compa      | Company    |  |
|---|------------|------------|------------|------------|--|
| Administrative expenses by nature   | 31 Dec     | 31 Dec     | 31 Dec     | 31 Dec     |  |
|   | 2018       | 2017       | 2018       | 2017       |  |
|   | N'000      | N'000      | N'000      | N'000      |  |
| Administrative expenses by nature   |            |            |            |            |  |
| Salaries and other staff related costs Directors' costs AGM Costs Audit fee Community relation Electricity Fuel Insurance Advance payment of taxes and levies (Note 9.1) Other supplies & spare parts Rent Consultancy fee Repair and maintenance Security Cost Training Travel Vehicle leasing | 11,649,867 | 10,232,868 | 5,615,380  | 5,061,561  |  |
|   | 176,004    | 186,421    | 170,344    | 183,534    |  |
|   | 105,597    | 130,360    | 105,597    | 88,660     |  |
|   | 206,640    | 221,264    | 98,500     | 85,000     |  |
|   | 99,672     | 340,495    | 82,086     | 103,474    |  |
|   | 50,292     | 35,355     | -          | 894        |  |
|   | 47,438     | 77,079     | 38,800     | 62,478     |  |
|   | 331,231    | 814,033    | 303,701    | 83,587     |  |
|   | 2,166,775  | 1,381,277  | 2,166,775  | 1,381,277  |  |
|   | 1,000,207  | 411,844    | 1,000,007  | 357,350    |  |
|   | 836,195    | 1,784,226  | 97,505     | 242,284    |  |
|   | 4,606,052  | 3,144,284  | 3,070,784  | 2,330,767  |  |
|   | 736,773    | 768,292    | 736,565    | 752,612    |  |
|   | 414,737    | 298,126    | 388,331    | 226,970    |  |
|   | 36,396     | 297,257    | 36,396     | 12,595     |  |
|   | 875,683    | 1,216,910  | 875,683    | 712,610    |  |
|   | 275,177    | 161,814    | 275,177    | 130,830    |  |
| Office and general expenses (Note 9.2) Depreciation (Note 16.9) Technical service fees (Note 9.4)   | 3,548,179  | 6,398,230  | 2,458,575  | 1,660,425  |  |
|   | 638,821    | 733,874    | 103,953    | 488,890    |  |
|   | 9,338,888  | 9,774,168  | 5,816,679  | 5,078,844  |  |
| recrimear service rees (Note 3.4)   | 37,140,624 | 38,408,177 | 23,440,838 | 19,044,642 |  |

### 9.1 Advance payment of taxes and levies

9

In the year 2017, the Company entered into an agreement with a state government to advance an amount not exceeding N2.8 billion annually as payments for all taxes, dues and levies payable in the state. The agreement is for a three-year period which commenced in April 2017, which effectively exempts the Company from all state and local government taxes, dues and levies during the agreed period.

In line with the agreement, the Company made an advance payment of N2.8 billion, of which N2.1 billion relates to the current financial year. N0.7million advance payment brought forward in the year has also been ammortised in the income statement in current year. These amounts have been included in the consolidated and separate statements of profit or loss and other comprehensive income as Cost of sales N0.7 billion (under Note 7.1 - Distribution variable cost) and Administrative expenses N2.1 billion (Under Note 9 – Administrative expenses).

# 9.2 Office and general expenses

Office and general expenses mainly relate to office expenses and stationary, legal cost, fees, subscriptions, other personnel costs, IT costs, canteen, cleaning, distribution and licenses.

### 9.3 Non-audit fees paid to KPMG Professional Services

The total amount of non-audit fees paid to KPMG Professional Services is N101 million. This is in respect of assurance and tax services rendered during the year.

### 9.4 Technical service fees

Lafarge Africa Plc has a technical service agreement with Lafarge S.A., France, a related party which relates to Industrial Franchise. This agreement has been registered with the National Office for Technology Acquisition and Promotion (NOTAP) in Nigeria and is computed as 3.5% of net sales. In addition, Ashaka Cement Plc (a subsidiary of the Group) has an industrial franchise and technical support agreement with Lafarge S.A., France, a related party. This agreement, which has been duly registered and approved by NOTAP, is computed as 2% of net sales, for a period of one year. Additionally, Lafarge South Africa Holdings (Pty) Ltd (a subsidiary of the Company) has an industrial franchise and technical support agreement with Lafarge S.A., France, a related party and is computed as 3.5% of net sales. The total technical service fees payable at year end for the Group and Company amounted to N13.6 billion and N9.04 billion (2017: N27.98 billion and N18.27 billion) respectively.

|    |   | Group                   |                         | Comp                    | any                     |
|----|---|-------------------------|-------------------------|-------------------------|-------------------------|
|    |   | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 |
| 10 | Other income                                    |                         |                         |                         |                         |
|    | Gain on disposal of property, plant and equipme | nt                      |                         |                         |                         |
|    | (Note 10.1)                                     | 936,326                 | 2,373,837               | 926,622                 | 2,321,399               |
|    | Government grants (Note 10.2)                   | 110,732                 | 160,192                 | 110,732                 | 160,192                 |
|    | Scrapped and other miscellaneous income         | ·                       |                         |                         |                         |
|    | (Note 10.3)                                     | 319,006                 | 1,158,102               | 255,975                 | 1,030,675               |
|    | Write back of impairment of other receivables   | 15,944                  | -                       | -                       | -                       |
|    | Investment income (Note 10.4)                   | 1,977                   | 1,767                   | _                       | 294,055                 |
|    |   |                         |                         |                         |                         |
|    |   | 1,383,985               | 3,693,898               | 1,293,329               | 3,806,321               |

# 10.1 Gain on disposal of property, plant and equipment

In the current year, this represents gain on disposal of the Company's motor vehicle across all Nigerian entities and disposal of land held by the parent Company. In prior year, this represents the gain on the disposal of the Company's property plant and equipment (Elephant Cement House Building) located in Alausa, Ikeja to Lagos State Government.

## 10.2 Government grants

Government grants arise from below-market interest rate government loan (CBN/BOI Intervention Fund loan) received in July 2011 and in March 2018. There are no unfulfilled conditions or contingencies attached to these grants.

### 10.3 Scrapped and other miscellaneous income

This comprises of the total income earned on miscellaneous activities not related to cementitious products including sale of scrap and product shortage recoveries (haulers).

| 10.4 | Investment income                           |
|------|---|
|      | Dividends received from subsidiaries        |
|      | (Note 10.4.1)                               |
|      | Dividend received from unlisted investments |
|      | (Note 10.4.2)                               |

| Gr                      | oup                     | Compa                   | any                     |
|-------------------------|-------------------------|-------------------------|-------------------------|
| 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 |
| -                       | -                       | -                       | 294,055                 |
| 1,977                   | 1,767                   | -                       | -                       |
| 1,977                   | 1,767                   |                         | 294,055                 |

### 10.4.1 Dividend received from subsidiaries

This represents dividend received from AshakaCem.

## 10.4.2 Dividend received from unlisted investments

This represents dividend received by Lafarge South Africa holdings (PTY) Limited on its unlisted investments.

# 11 Other operating expenses

Impairment of other receivables Write off of assets

| Gr        | oup     | Comp    | any     |
|-----------|---------|---------|---------|
| 31 Dec    | 31 Dec  | 31 Dec  | 31 Dec  |
| 2018      | 2017    | 2018    | 2017    |
| N'000     | N'000   | N'000   | N'000   |
|           |         |         |         |
| 351,764   | -       | 159,217 | -       |
| 956,511   | 800,720 | 304,398 | 383,812 |
| 1,308,275 | 800,720 | 463,615 | 383,812 |

|      |                                      | Group                                     |                           | Company                 |                         |
|------|--------------------------------------|---|---------------------------|-------------------------|-------------------------|
|      |                                      | 31 Dec 31 Dec<br>2018 2017<br>N'000 N'000 |                           | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 |
| 11.1 | Impairment loss on trade receivables |   |                           |                         |                         |
|      | Impairment of trade receivables      | 74,326<br><b>74,326</b>                   | 862,779<br><b>862,779</b> | 44,835<br><b>44,835</b> | 75,741<br><b>75,741</b> |

An impairment loss on trade receivables in the year 2017 amounting to N862.9 million and N75.7 million for Group and Company respectively was reclassified from other operating expenses to a separate line item.

|    |  | Group                       |              | Company      |              |
|----|--|-----------------------------|--------------|--------------|--------------|
|    |  | 31 Dec                      | 31 Dec       | 31 Dec       | 31 Dec       |
|    |  | 2018                        | 2017         | 2018         | 2017         |
| 12 | Finance income and costs                       | N'000                       | N'000        | N'000        | N'000        |
| a) | Interest income under the effective interest   |                             |              |              |              |
|    | method and other finance income:               |                             |              |              |              |
|    | Interest income on current accounts            | 798,754                     | 1,324,165    | 798,754      | 1,047,462    |
|    | Other finance income                           | 186,191                     | 4 500        | 186,191      | - 4.500      |
|    | Interest income from Short term fixed deposits | 195,564                     | 1,582        | 1,190        | 1,582        |
|    | Interest on loan receivable                    | 538,667                     | 113,233      | 330,929      | 58,432       |
|    |  | 1,719,176                   | 1,438,980    | 1,317,064    | 1,107,476    |
| b) | Finance costs:                                 |                             |              |              |              |
| D) | Interest on bank overdraft                     | (4,543,507)                 | (6,642,228)  | (3,478,896)  | (3,548,707)  |
|    | Interest on borrowings (Note 30.5)             | (29,602,641)                | (22,067,619) | (28,673,150) | (24,782,932) |
|    | Unwinding of discount on provisions            | , , , ,                     | , , , ,      | , , , ,      | , , , ,      |
|    | (Note 31.1)                                    | (456,084)                   | (182,154)    | (250,272)    | (118,412)    |
|    | Interest cost on employee's long service       |                             |              |              |              |
|    | award (Note 33.1)                              | (236,308)                   | (167,137)    | (161,322)    | (127,147)    |
|    | Interest cost on staff gratuities (Note 33.2)  | (367,897)                   | (372,786)    | (76,512)     | (108,529)    |
|    | Bank charges                                   | (2,320,239)                 | (309,069)    | (2,250,068)  | (270,874)    |
|    | Finance costs per statement of cash flows      | (37,526,676)                | (29,740,993) | (34,890,220) | (28,956,601) |
|    | Foreign exchange loss (net)                    | (8,446,386)<br>(45,073,063) | (13,475,507) | (8,147,195)  | (12,342,523) |
|    | Finance costs                                  | (45,973,062)                | (43,216,500) | (43,037,415) | (41,299,124) |
|    | Net finance (costs)/ income recognised         |                             |              |              |              |
|    | in the profit or loss                          | (44,253,886)                | (41,777,520) | (41,720,351) | (40,191,648) |

Bank charges represent Letter of credit charges, Over-the-counter (OTC) charges for non deliverable futures and other

| bank account operational charges.  | Gr  | oup  | Comp  | any  |
|--|---|--|---|--|
|  | 31 Dec<br>2018<br>N'000                             | 31 Dec<br>2017<br>N'000                            | 31 Dec<br>2018<br>N'000                         | 31 Dec<br>2017<br>N'000                            |
| c) Interest received per statement of cash flow  | s   |  |   |  |
| Finance income per profit or loss<br>Interest receivable<br>Interest received per statement of cash flows                              | 1,719,176<br>(538,667)<br>1,180,509                 | 1,438,980<br>(58,457)<br><b>1,380,523</b>          | 1,317,064<br>(330,929)<br><b>986,135</b>        | 1,107,476<br>(58,431)<br><b>1,049,045</b>          |
| d) Interest paid per statement of cash flows   |   |  |   |  |
| Finance costs per profit or loss Interest payable/(recievable) Non-cash interest charged to profit or loss Foreign exchange loss (net) | (45,973,062)<br>(832,488)<br>1,060,289<br>8,446,386 | (43,216,500)<br>5,320,751<br>722,077<br>13,475,507 | (43,037,415)<br>607,825<br>488,106<br>8,147,195 | (41,299,124)<br>9,862,952<br>354,088<br>12,342,523 |
| Interest paid per statement of cash flows  | (37,298,875)  | (23,698,165)                                       | (33,794,289)                                    | (18,739,561)                                       |

# 13 Impairment loss on investment in subsidiaries

Impairment loss on investments in subsidiaries relate to impairment charge of N3.2 billion on the Company's investment in Lafarge South Africa Holdings Limited. No impairment loss has been recorded in the group. See Note 18.1.1 for further details.

# 14 Income tax (credit)/ expense

14.1

This note provides an analysis of the Group and Company's income tax expense. It shows what amounts are recognised directly in equity and how the tax expense is affected by non-assessable and non-deductible items. It also explains significant estimates made, if any, in relation to the Group and Company's tax position.

|   | Group  |         | Company |         |
|---|--------|---------|---------|---------|
|   | 31 Dec | 31 Dec  | 31 Dec  | 31 Dec  |
|   | 2018   | 2017    | 2018    | 2017    |
|   | N'000  | N'000   | N'000   | N'000   |
| Minimum tax charge recognised in profit or loss | -      | 287,672 |         | 287,672 |

Company

# 14.2 Income tax (credit)/ expense recognised in profit or loss

|  | OI.                     | oup                     | Comp                    | arry                    |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
|  | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 |
| Current taxation   | 14 000                  | 14 000                  | 14 000                  | 14 000                  |
| Company income tax   | 1.153.091               | 1.387.188               | -                       | -                       |
| Education tax  | 113,278                 | 935,459                 | -                       | 821,406                 |
| Prior year over provision  | -                       | 16,228                  | -                       | -                       |
| Capital gains tax  | 84.876                  | 116,326                 | 84.876                  | 116,326                 |
| Total current tax expense  | 1,351,245               | 2,455,201               | 84,876                  | 937,732                 |
| Deferred taxation Deferred income tax (credit)/expense to profit or loss (Note 14.8) | (12,057,747)            | (2.173.741)             | (11.635.223)            | 4,900,031               |
| Income tax (credit)/expense  | (10,706,502)            | 281.460                 | (11,550,347)            | 5,837,763               |
| income tax torearthey beinge   | (10,700,002)            | 201,400                 | (11,000,047)            | 3,037,703               |
| Income tax (credit)/ expense   | (10,706,502)            | 281,460                 | (11,550,347)            | 5,837,763               |

Group

The Company's operating results when adjusted for tax purposes, resulted in a nil assessable income and a nil taxable income. Accordingly, in current year, no provision has been made for Company Income tax and tertiary education tax.

# 14.3 Reconciliation of effective tax to statutory tax

The tax on the Company's loss before income tax differs from the amount that would arise using the statutory income tax rate as follows:

| tax rate as ronows.                             | Group                   |                         | Comp                    | any                     |
|---|-------------------------|-------------------------|-------------------------|-------------------------|
|   | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 |
| Loss before tax from continuing operations      |                         |                         |                         |                         |
| before income tax credit/(expense)              | (19,508,228)            | (34,032,277)            | (7,408,583)             | (7,098,191)             |
| Tax calculated at statutory tax rate of 32%,    |                         |                         |                         |                         |
| 28% for LSAH                                    | (5,852,468)             | (9,919,899)             | (2,222,575)             | (2,271,421)             |
| Impact of disallowable expenses for tax purpose |                         | 8,815,663               | 1,393,836               | 6,636,055               |
| Impact of non taxable income                    | (639,595)               | (1,049,072)             | (575,209)               | (1,182,119)             |
| Changes in estimate relating to prior year      | (71,020)                | 460,719                 | (17,700)                | 681,199                 |
| Impact of education tax rule                    | 113,278                 | -                       | -                       | -                       |
| Impact of unrecognised tax losses               | 917,053                 | -                       | -                       | -                       |
| Effect of tax exemption - Netherlands           | -                       | (4,848,359)             | -                       | (4,848,359)             |
| Effect of pioneer status (Note 14.8.1)          | (6,245,575)             | -                       | (6,245,575)             | -                       |
| Recognition of previously unrecognised          | 4404 00=1               |                         | (0.000.000)             |                         |
| deductible temporary differences (Note 14.8.2)  | (181,697)               | -                       | (3,968,000)             | -                       |
| Impact of capital gains tax                     | 84,876                  | 116,326                 | 84,876                  | 116,326                 |
| Share of profit of equity accounted investees   | -                       | 35,915                  | -                       | 35,915                  |
| Impact of changes in pioneer status             | -                       | 6,670,167               | -                       | 6,670,167               |
| Effect of lower tax rates in South Africa       | 350,702                 | -                       |                         | -                       |
| Income tax (credit)/expense recognised          | (40.700.500)            | 004 400                 | (44 550 047)            | F 007 700               |
| In profit or loss                               | (10,706,502)_           | 281,460                 | (11,550,347)            | 5,837,763               |
| Effective tax rate                              | 55%                     | -1%                     | 156%_                   | -82%                    |

#### 14.4 Income tax recognised in other comprehensive income

|   | Group                   |                         | Company                 |                         |
|---|-------------------------|-------------------------|-------------------------|-------------------------|
|   | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 | 31 Dec<br>2018<br>N'000 | 31 Dec<br>2017<br>N'000 |
| Deferred tax arising on:<br>Remeasurement of defined benefit obligation | (54,401)_               | (96,854)                | (17,700)_               | (58,384)                |

#### 14.5 Current tax asset

|  | 2018                                 | 2017                                 | 2018        | 2017        |
|--|--------------------------------------|--------------------------------------|-------------|-------------|
| At 1 January   | <b>N'000</b><br>917,797              | N'000<br>487,279                     | N'000<br>-  | N'000<br>-  |
| Charge for the year Company income tax Prior year over-provision Charge for the year | (309,334)                            | (209,878)<br>(16,228)<br>(226,106)   | -<br>-<br>- | -<br>-<br>- |
| Payments during the year Exchange rate difference At 31 December                     | 83,836<br>(34,008)<br><b>658,291</b> | 203,127<br>453,497<br><b>917,797</b> |             | -<br>-      |

#### 14.6 Current tax liabilities

|   | 31 Dec<br>2018<br>N'000         | 31 Dec<br>2017<br>N'000 | 31 Dec<br>2018<br>N'000     | 31 Dec<br>2017<br>N'000 |
|---|---------------------------------|-------------------------|-----------------------------|-------------------------|
| Balance at 1 January                                  | 3,251,525                       | 1,311,906               | 1,544,949                   | 363,625                 |
| Transfer through internal merger Charge for the year: | -                               | -                       | -                           | 271,163                 |
| Company income tax Education tax                      | 841,754<br>113,278              | 1,177,335<br>935,459    | -                           | -<br>821,406            |
| Capital gains tax<br>Minimum tax                      | 84,876                          | 116,326<br>287,672      | 84,876<br>-                 | 116,326<br>287,672      |
| Reclassification to non-income tax liabilities        | <u>(1,287,527)</u><br>3,003,906 | 3,828,698               | <u>(841,319)</u><br>788,506 | 1,860,192               |
| Payment during the year<br>Withholding tax utilised   | (1,803,650)<br>(44,025)         | (568,930)<br>(8,243)    | (587,307)                   | (307,000) (8,243)       |
| At 31 December  | 1,156,231                       | 3,251,525               | 201,199                     | 1,544,949               |

#### 14.7 In the statement of cash flows, Income taxes paid comprise:

|  | 31 Dec                                 | 31 Dec                              | 31 Dec                 | 31 Dec                 |
|--|--|-------------------------------------|------------------------|------------------------|
|  | 2018                                   | 2017                                | 2018                   | 2017                   |
|  | N'000                                  | N'000                               | N'000                  | N'000                  |
| urrent income tax asset paid (Note 14.5)<br>urrent income tax liabilities paid (Note 14.6)<br>otal current income taxes paid | (83,836)<br>(1,803,650)<br>(1,887,486) | (203,127)<br>(568,930)<br>(772,057) | (587,307)<br>(587,307) | (307,000)<br>(307,000) |

Group

Cu Cu

**Deferred taxation** 

14.8

The analysis of deferred tax assets/(liabilities) is as follows:

Company

| Gre           | oup           | Comp          | any           |
|---------------|---------------|---------------|---------------|
| 31 Dec        | 31 Dec        | 31 Dec        | 31 Dec        |
| 2018<br>N'000 | 2017<br>N'000 | 2018<br>N'000 | 2017<br>N'000 |
| 28,720,032    | 17,514,432    | 27,950,907    | 16,333,384    |
| (10,200,112)  | (11,025,943)  | -             | -             |
| 18,519,920    | 6,488,489     | 27,950,907    | 16,333,384    |

Deferred tax assets Deferred tax liabilities

### Deferred tax assets net

### Group

| Deferred tax liabilities/(assets): | At 1 January 2018 | (Credit)/<br>charge to P/L | (Credit)/<br>charge to OCI | rate<br>differences | December<br>2018 |
|------------------------------------|-------------------|----------------------------|----------------------------|---------------------|------------------|
|                                    | N'000             | N'000                      | N'000                      | N'000               | N'000            |
| Property, plant and equipment      | 24,725,234        | (5,011,254)                | -                          | (746,346)           | 18,967,634       |
| Provisions and other liabilities   | (6,407,725)       | (3,041,388)                | -                          | 124,735             | (9,324,378)      |
| Unutilised tax losses              | (19,038,136)      | (5,066,123)                | -                          | 527,722             | (23,576,537)     |
| Employment benefit obligation      | (131,065)         | 176,953                    | 54,401                     | 66,931              | 167,220          |
| Prepayments                        | 83,776            | (82,649)                   | -                          | (1,127)             | -                |
| Unrealised exchange differences    | (5,720,573)       | 966,714                    | -                          | -                   | (4,753,859)      |

(12,057,747)

(6,488,489)

Total deferred tax (assets)/liabilities

| Property, plant and equipment           |
|---|
| Provisions and other liabilities        |
| Unutilised tax losses                   |
| Employment benefit obligation           |
| Prepayments                             |
| Unrealised exchange differences         |
| Total deferred tax (assets)/liabilities |

| At 1 January<br>2017<br>N'000 | (Credit)/<br>charge to P/L<br>N'000 | (Credit)/<br>charge to OCI<br>N'000 | Exchange<br>rate<br>differences<br>N'000 | At 31<br>December<br>2017<br>N'000 |
|-------------------------------|-------------------------------------|-------------------------------------|--|------------------------------------|
| 19,524,049                    | (455,042)                           | -                                   | 5,656,227                                | 24,725,234                         |
| (5,445,108)                   | 389,449                             | -                                   | (1,352,066)                              | (6,407,725)                        |
| (2,567,337)                   | (15,333,984)                        | -                                   | (1,136,815)                              | (19,038,136)                       |
| (211,050)                     | (41,987)                            | 96,854                              | 25,118                                   | (131,065)                          |
| 38,737                        | 8,102                               | -                                   | 36,937                                   | 83,776                             |
| _(18,980,294)                 | 13,259,721                          |                                     | _  | (5,720,573)                        |
| (7,641,003)                   | (2,173,741)                         | 96,854                              | 3,229,401                                | (6,488,489)                        |

54,401

(28,085)

(18,519,920)

## Company

# Deferred tax liabilities/(assets):

Property, plant and equipment Unutilised tax losses Provisions and other liabilities Unrealised exchange differences Employment benefit obligation Total deferred tax (assets)/liabilities

| At 1 January<br>2018<br>N'000 | Arising from<br>reorganisation<br>N'000 | (Credit)/<br>charge to P/L<br>N'000 | (Credit)/<br>charge to OCI<br>N'000 | At 31<br>December<br>2018<br>N'000 |
|-------------------------------|---|-------------------------------------|-------------------------------------|------------------------------------|
| 3,756,535                     | -                                       | (5,193,802)                         | -                                   | (1,437,267)                        |
| (11,684,826)                  | -                                       | (4,088,947)                         | -                                   | (15,773,773)                       |
| (2,699,231)                   | -                                       | (3,082,116)                         | -                                   | (5,781,347)                        |
| 5,511,209)                    | -                                       | 552,689                             | -                                   | (4,958,520)                        |
| (194,653)                     | -                                       | 176,953_                            | 17,700                              |                                    |
| (16,333,384)                  | -                                       | (11,635,223)                        | 17,700                              | (27,950,907)                       |

# Deferred tax liabilities/(assets):

Property, plant and equipment
Unutilised tax losses
Provisions and other liabilities
Unrealised exchange differences
Post employment benefit obligation
Total deferred tax liabilities/(assets)

| At 1 January<br>2017<br>N'000 | Arising from<br>reorganisation<br>N'000 | (Credit)/<br>charge to P/L<br>N'000 | (Credit)/<br>charge to OCI<br>N'000 | At 31<br>December<br>2017<br>N'000 |
|-------------------------------|---|-------------------------------------|-------------------------------------|------------------------------------|
| 19,400,045                    | (16,958,882)                            | 1,315,372                           | -                                   | 3,756,535                          |
| (69,671)                      | (1,504,625)                             | (10,110,530)                        | -                                   | (11,684,826)                       |
| (1,736,816)                   | (1,230,691)                             | 268,276                             | -                                   | (2,699,231)                        |
| 581,825                       | (19,561,934)                            | 13,468,900                          | -                                   | (5,511,209)                        |
| (144,050)                     | (67,000)                                | (41,987)                            | 58,384                              | (194,653)                          |
| 18,031,333                    | (39,323,132)                            | 4,900,031                           | 58,384                              | (16,333,384)                       |

Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and unutilised tax losses can be utilised. The Group has unrecognised deferred tax asset of approximately N3.8 billion (2017: Nil) arising mainly from unutilised tax deductible capital allowances on property, plant and equipment and unutilised tax losses. The deferred tax asset has not been recognised in current year in the financial statements due to the uncertainties relating to the amount and timing of future taxable profits. This amount is available for offset against future income tax liabilities and can be carried forward indefinitely.

### 14.8.1 Pioneer status incentive

Included in the deferred tax asset is an amount of \( \mathbb{H} 6.2 \) billion arising from the pioneer tax relief granted on one of the Company's production lines in Mfamosing Plant. The Company was granted a pioneer tax status for 3 years with an effective production date from 1 January 2018 duly certified by the relevant regulatory authority via a letter dated 15 March 2019, which formed the basis of the deferred tax computation. The Company thereby recognized the resulting additional deferred tax asset of \( \mathbb{H} 6.2 \) billion in the books.

### 14.8.2 Road tax credit

The Company has further recognised an additional deferred tax asset of **N**3.2billion arising from the cost of the Company's evacuation road impaired in prior year. The impairment expense which was previously disallowed for tax purposes has now been treated as tax deductible which resulted in the additional deferred tax asset recognised in the books. This treatment is based on a letter which the Company has obtained from the Federal Inland Revenue Service (FIRS) confirming that the cost can be treated as a tax deductible expense and amortized over a period of seven (7) years, pending a tax audit by the FIRS to verify the expense incurred by the Company as well as certification of the cost by the Federal Ministry of Power, Works and Housing.

### 15 Loss before minimum tax

|  | Gr   | oup   | Co   | mpany  |
|--|--|---|--|--|
|  | 31 Dec<br>2018<br>N'000  | 31 Dec<br>2017<br>N'000   | 31 Dec<br>2018<br>N'000  | 31 Dec<br>2017<br>N'000  |
| Loss before minimum tax is stated after charging/(crediting):  | (19,508,228)   | (34,032,277)  | (7,408,583)  | (7,098,191)  |
| Depreciation of property, plant and equipment (Note 16)  Amortisation and impairment of intangible assets  | 22,288,279   | 22,181,159  | 16,369,888   | 16,304,267   |
| (Note 7)<br>Impairment of property, plant and equipment (Note 16)<br>Write off of assets (Note 11)   | 494,990<br>925,207<br>956,511                                      | 392,693<br>19,178,254<br>800,720  | 2,280<br>219,000<br>304,398  | -<br>12,394,270<br>383,812   |
| Directors emoluments (Note 39.7) Audit fees (Note 9) Technical service fees (Note 9) Gain on disposal of PPE (Note 10) Foreign exchange loss/(gain) (Note 12b) Interest income on current account (Note 12a) Impairment of investment in Subsidiaries (Note18.1.1) | 548,482<br>206,640<br>9,338,888<br>936,326<br>8,446,386<br>798,754 | 336,838<br>221,264<br>9,774,168<br>2,373,837<br>13,475,507<br>1,324,165 | 548,482<br>98,500<br>5,816,679<br>926,622<br>8,147,195<br>798,754<br>3,174,874 | 336,838<br>85,000<br>5,078,844<br>2,321,399<br>12,342,523<br>1,047,462 |

# 16. Property, plant and equipment

|  | Leasehold<br>Land | Buildings                | Production<br>Plant        | Capitalised<br>Spares | Furniture                     | Motor<br>Vehicles     | Computer<br>Equipment | Ancillary Plant<br>& Machinery | Construction<br>Expenditure | Total                      |
|--|-------------------|--------------------------|----------------------------|-----------------------|-------------------------------|-----------------------|-----------------------|--------------------------------|-----------------------------|----------------------------|
| Group  | <del>N</del> '000 | <del>N</del> '000        | ₩'000                      | N'000                 | <del>N</del> '000             | <del>N</del> '000     | <del>N</del> '000     | <del>N</del> '000              | ₩'000                       | <del>N</del> '000          |
| Cost:  |                   |                          |                            |                       |                               |                       |                       |                                |                             |                            |
| As at 1 January 2017                         | 7,957,750         | 108,053,194              | 339,148,428                | 2,365,440             | 6,528,639                     | 2,744,347             | 1,450,221             | 556,533                        | 42,121,744                  | 510,926,296                |
| Capital expenditure Construction expenditure | -                 | -                        | 550,721                    | -                     | -                             | -                     | -                     | -                              | 19,800,622                  | 20,351,343                 |
| capitalised (Note 16.1)                      | _                 | 1,860,054                | 18,977,437                 | 2,304,142             | 3,774,003                     | 209,104               | 153,987               | 457,414                        | (27,736,141)                | _                          |
| Reclassification                             | -                 | 178,541                  | -                          | -                     | 22,901                        | -                     | 1,649                 | 357,856                        | (560,947)                   | -                          |
| Disposals                                    | -                 | (1,802,191)              | (19,554)                   | -                     | (157,846)                     | (5,894)               | (20,595)              | -                              | -                           | (2,006,080)                |
| Write-offs                                   | -                 | (517,655)                | (207,183)                  | -                     | (7,747)                       | (517,917)             | (1,267)               | -                              | -                           | (1,251,769)                |
| Effect of movements in exchange rates        | _                 | 4,456,516                | 40,612,793                 | _                     | 835,841                       | _                     | _                     | _                              | 505,012                     | 46,410,162                 |
| exchange rates                               |                   | 4,400,010                | 40,012,700                 |                       | 000,041                       |                       |                       |                                | 000,012                     | 40,410,102                 |
| As at 31 December 2017                       | 7,957,750         | 112,228,459              | 399,062,642                | 4,669,582             | 10,995,791                    | 2,429,640             | 1,583,995             | 1,371,803                      | 34,130,290                  | 574,429,952                |
| Cost:  |                   |                          |                            |                       |                               |                       |                       |                                |                             |                            |
| As at 1 January 2018                         | 7,957,750         | 112,228,459              | 399,062,642                | 4,669,582             | 10,995,791                    | 2,429,640             | 1,583,995             | 1,371,803                      | 34,130,290                  | 574,429,952                |
| Capital expenditure                          | -                 | -                        | -                          | -                     | -                             | -                     | -                     | -                              | 21,654,504                  | 21,654,504                 |
| Transfer from inventory                      | -                 | -                        | 5,362,466                  | 1,211,285             | -                             | -                     | -                     | -                              | -                           | 6,573,751                  |
| Construction expenditure                     |                   | E E70 704                | 10 COE EC4                 | E00.200               | 241 526                       | 2.245.276             | 272.624               | 120.057                        | (10.700.100)                |                            |
| capitalised<br>Reclassification              | -                 | 5,572,794                | 10,635,564                 | 592,282               | 341,526<br>45,562             | 2,245,276<br>(45,562) | 272,634               | 130,057                        | (19,790,133)                | -                          |
| Disposals                                    | (1,110)           | (9,099)                  | (347,503)                  | _                     | (749,297)                     | (198,162)             | -                     | -                              | _                           | (1,305,171)                |
| Write-offs                                   | (150,182)         | (492,404)                | (553,146)                  | (87,306)              | (2,657,045)                   | (130,996)             | (785,110)             | (6,161)                        | (458,882)                   | (5,321,232)                |
| Effect of movements in                       |                   | (000,005)                | /F 700 400\                |                       | (007 504)                     |                       |                       |                                | 70.744                      | 10 707 005                 |
| exchange rates  As at 31 December 2018       | 7,806,458         | (693,665)<br>116,606,085 | (5,769,463)<br>408,390,560 | 6,385,843             | (337,581)<br><b>7,638,956</b> | 4,300,196             | 1,071,519             | 1,495,699                      | 72,744 35,608,523           | (6,727,965)<br>589,303,839 |
| As at 31 December 2010                       | 7,000,430         | 110,000,000              | 400,330,300                | 0,305,043             | 7,030,330                     | 4,300,130             | 1,071,018             | 1,433,033                      | 33,000,323                  | 303,303,033                |

| Group   | Leasehold<br>Land<br><del>N</del> '000                | Buildings<br><del>N</del> '000  | Production<br>Plant<br>N'000   | Capitalised<br>Spares<br><del>N</del> '000            | Furniture<br><del>N</del> '000   | Motor<br>Vehicles<br><del>N</del> '000                              | Computer Equipment N'000                        | Ancillary Plant<br>& Machinery<br>N'000                | Construction Expenditure N'000                             | Total  |
|---|---|---|--|---|--|---|---|--|--|--|
| Accumulated depreciation and impairment losses: As at 1 January 2017 Charge for the year On disposals Write-offs Impairment loss Effect of movements in exchange rates As at 31 December 2017 | 3,674,163<br>411,161<br>-<br>-<br>-<br>-<br>4,085,324 | 17,560,487<br>3,210,468<br>(1,142,990)<br>(170,768)<br>212,210<br>1,519,952<br>21,189,359 | 89,508,679<br>15,819,837<br>(40,065)<br>(68,601)<br>3,007,891<br>19,471,713<br>127,699,454 | 1,267,225<br>523,415<br>-<br>-<br>-<br>-<br>1,790,640 | 4,763,802<br>1,809,362<br>(40,478)<br>(7,703)<br>186,285<br>(319,077)<br>6,392,191 | 2,599,559<br>184,276<br>(5,894)<br>(446,774)<br>-<br>-<br>2,331,167 | 1,055,561<br>93,401<br>(20,595)<br>(1,108)<br>- | 256,004<br>129,239<br>-<br>-<br>-<br>-<br>-<br>385,243 | -<br>-<br>-<br>15,771,868<br>-<br>5,513<br>-<br>15,777,381 | 120,685,480<br>22,181,159<br>(1,250,022)<br>(694,954)<br>19,178,254<br>20,678,101<br>180,778,018 |
| As at 1 January 2018 Charge for the year On disposals Write-offs Impairment loss Effect of movements in exchange rates  | 4,085,324<br>239,762<br>-<br>(27,293)<br>-            | 21,189,359<br>3,382,529<br>(5,586)<br>(99,718)<br>-<br>(280,991)                          | 127,699,454<br>16,219,591<br>(340,261)<br>(489,648)<br>498,971<br>(3,121,094)              | 1,790,640<br>765,515<br>-<br>(87,306)<br>-            | 6,392,191<br>1,260,489<br>(727,498)<br>(2,657,045)                                 | 2,331,167<br>224,111<br>(198,162)<br>(130,996)<br>-                 | 1,127,259<br>94,156<br>-<br>(785,110)           | 385,243<br>102,126<br>-<br>(6,161)<br>-                | 15,777,381<br>-<br>-<br>-<br>426,236<br>(4,462)            | 180,778,018<br>22,288,279<br>(1,271,507)<br>(4,283,277)<br>925,207<br>(3,621,645)                |
| As at 31 December 2018  Carrying amount As at 31 December 2018  At 31 December 2017   | 3,508,665<br>3,872,426                                | 92,420,492<br>91,039,100  | 267,923,547<br>271,363,188   | 2,468,849<br>3,916,994<br>2,878,942                   | 4,053,039<br>3,585,917<br>4,603,600  | 2,226,120<br>2,074,076<br>98,473                                    | 436,305<br>635,214<br>456,736                   | 481,208<br>1,014,491<br>986,560                        | 19,409,368<br>18,352,909                                   | <u>194,815,075</u><br><u>394,488,764</u><br><u>393,651,934</u>                                   |

# 16. Property, plant and equipment

|   | Leasehold<br>Land | Buildings                 | Production<br>Plant        | Capitalised<br>Spares | Furniture                | Motor<br>Vehicles      | Computer<br>Equipment | Ancillary Plant<br>& Machinery | Construction Expenditure       | Total                         |
|---|-------------------|---------------------------|----------------------------|-----------------------|--------------------------|------------------------|-----------------------|--------------------------------|--------------------------------|-------------------------------|
| Company   | ₩'000             | <del>N</del> '000         | ₩'000                      | ₩'000                 | <del>N</del> '000        | <del>N</del> '000      | <del>N</del> '000     | ₩'000                          | <del>N</del> '000              | ₩'000                         |
| As at 1 January 2017<br>Capital expenditure                             | 2,370,573<br>-    | 3,021,987                 | <b>137,112,353</b> 550,721 | 2,365,440             | 2,430,011<br>-           | 1,322,156              | 1,450,221<br>-        | 556,533<br>-                   | <b>5,163,670</b><br>11,984,645 | <b>155,792,944</b> 12,535,366 |
| Construction expenditure capitalised Internal merger through            | -                 | 1,203,917                 | 19,607,018                 | 2,304,142             | 9,412                    | 163,670                | 152,338               | 99,557                         | (23,540,054)                   | -                             |
| business combinations<br>Disposals                                      | 5,436,994<br>-    | 74,973,776<br>(1,802,191) | 126,621,618<br>(5,388)     | -                     | 2,352,169<br>(43,737)    | 897,922<br>(5,894)     | 119,428<br>(20,595)   | -                              | 28,144,907                     | 238,546,814<br>(1,877,805)    |
| Write-offs  | -                 | (517,655)                 | (207,183)                  | -                     | (7,747)                  | (517,917)              | (1,267)               | -                              | -                              | (1,251,769)                   |
| As at 31 December 2017  | 7,807,567         | 76,879,834                | 283,679,139                | 4,669,582             | 4,740,108                | 1,859,937              | 1,700,125             | 656,090                        | 21,753,168                     | 403,745,550                   |
| Cost: As at 1 January 2018 Capital expenditure Construction expenditure | 7,807,567<br>-    | 76,879,834                | 283,679,139<br>-           | 4,669,582<br>-        | 4,740,108<br>-           | 1,859,937<br>-         | 1,700,125<br>-        | 656,090<br>-                   | 21,753,168<br>10,512,487       | 403,745,550<br>10,512,487     |
| capitalised Transfer from Inventory                                     |                   | 2,774,466                 | 7,282,876<br>5,362,466     | 592,282<br>-          | 26,034                   | 2,084,519              | 272,634<br>-          | 130,057<br>-                   | (13,162,868)                   | 5,362,466                     |
| Disposals<br>Write-offs   | (1,110)<br>-      | (8,967)<br>-              | (131,743)<br>(472,719)     | (87,306)              | (477,846)<br>(2,465,186) | (157,758)<br>(125,796) | (785,110)             | (6,161)                        | (369,037)                      | (777,424)<br>(4,311,315)      |
| As at 31 December 2018  | 7,806,457         | 79,645,333                | 295,720,019                | 5,174,558             | 1,823,110                | 3,660,902              | 1,187,649             | 779,986                        | 18,733,750                     | 414,531,764                   |

|   | Leasehold<br>Land<br><del>N</del> '000 | Buildings<br><del>N</del> '000 | Production<br>Plant<br><del>N</del> '000 | Capitalised<br>Spares<br><del>N</del> '000 | Furniture                | Motor<br>Vehicles<br><del>N</del> '000 | Computer<br>Equipment<br><del>N</del> '000 | Ancillary Plant<br>& Machinery<br>N'000 | Construction Expenditure N'000 | Total                     |
|---|--|--------------------------------|--|--|--------------------------|--|--|---|--------------------------------|---------------------------|
| Accumulated depreciation and                    |  |                                | <del>11</del> 000                        | 14 000                                     | <del>14</del> 000        | 14 000                                 | 14 000                                     | F¥ 000                                  | ₩ 000                          | <del>14</del> 000         |
| As at 1 January 2017<br>Internal merger through | 19,171                                 | 1,033,734                      | 34,081,776                               | 1,267,225                                  | 2,359,612                | 1,102,561                              | 1,055,561                                  | 256,004                                 | -                              | 41,175,644                |
| business combinations Charge for the year       | 3,614,460<br>400,916                   | 10,784,642<br>2,160,386        | 26,461,517<br>12,747,784                 | -<br>523,415                               | 1,048,764<br>81,807      | 891,741<br>171,010                     | 107,655<br>89,710                          | -<br>129,239                            | -                              | 42,908,779<br>16,304,267  |
| Impairment loss<br>Disposals                    | -<br>-                                 | (1,142,990)                    | (5,278)                                  | -<br>-                                     | (40,478)                 | (5,894)                                | (20,595)                                   | · +                                     | 12,394,270<br>-                | 12,394,270<br>(1,215,235) |
| Write-offs As at 31 December 2017               | 4,034,547                              | (170,768)<br>12,665,004        | (68,601)_<br>73,217,198                  | 1,790,640                                  | (7,703)<br>3,442,002     | (446,774)_<br>1,712,644                | (1,108)<br>1,231,223                       | 385,243                                 | 12,394,270                     | (694,954)<br>110,872,771  |
| As at 1 January 2018                            | 4,034,547                              | 12,665,004                     | 73,217,198                               | 1,790,640                                  | 3,442,002                | 1,712,644                              | 1,231,223                                  | 385,243                                 | 12,394,270                     | 110,872,771               |
| Charge for the year<br>Impairment loss          | 235,623                                | 2,312,814                      | 12,304,820<br>219,000                    | 493,297                                    | 596,786                  | 202,436                                | 93,550                                     | 130,562                                 | -<br>-                         | 16,369,888<br>219,000     |
| Disposals<br>Write-offs                         | - 4 070 470                            | (5,455)                        | (131,056)<br>(466,289)                   | (87,306)                                   | (477,846)<br>(2,465,186) | (157,758)<br>(125,796)                 | (782,774)                                  | (6,161)                                 | -                              | (772,115)<br>(3,933,512)  |
| As at 31 December 2018  Carrying amount         | 4,270,170                              | 14,972,363                     | 85,143,673                               | 2,196,631                                  | 1,095,756                | 1,631,526                              | 541,999                                    | 509,644                                 | 12,394,270                     | 122,756,032               |
| As at 31 December 2018                          | 3,536,287                              | 64,672,970                     | 210,576,346                              | 2,977,927                                  | 727,354                  | 2,029,376                              | 645,650                                    | 270,342                                 | 6,339,480                      | 291,775,732               |
| At 31 December 2017                             | 3 ,773,020                             | 64,214,830                     | 210,461,941                              | 2,878,942                                  | 1,298,106                | 147,293                                | 468,902                                    | 270,847                                 | 9,358,898                      | 292,872,779               |

### 16.1 Property, plants and equipment under constructions

Capitalised work in progress at the end of the year is analysed as follows;

Buildings Production Plant Computer Equipment

| up         | Company   |  |  |  |  |  |
|------------|---|--|--|--|--|--|
| 31 Dec     | 31 Dec  | 31 Dec   |  |  |  |  |
| 2017       | 2018  | 2017   |  |  |  |  |
| ₩'000      | <del>N</del> '000   | <del>N</del> '000  |  |  |  |  |
| 3,504,585  | 167,956   | 1,856,976  |  |  |  |  |
| 14,734,316 | 6,155,125   | 7,387,913  |  |  |  |  |
| 114,008    | 16,399  | 114,009  |  |  |  |  |
| 18,352,909 | 6,339,480   | 9,358,898  |  |  |  |  |
|            | 31 Dec<br>2017<br>N'000<br>3,504,585<br>14,734,316<br>114,008 | 31 Dec 2017 2018 N'000 N'000 3,504,585 14,734,316 114,008 16,399 |  |  |  |  |

### 16.2 Reconciliation of acquisition of property, plant and equipment in the statements of cash flows:

Acquisition of property, plant and equipment Property, plant and equipment accrual Reclassification from deferred revenue (Note 32) Property, plant and equipment paid in the statement of cash flows

| GIC               | ρup               | Company           |                   |  |  |  |  |
|-------------------|-------------------|-------------------|-------------------|--|--|--|--|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec            |  |  |  |  |
| 2018              | 2017              | 2018              | 2017              |  |  |  |  |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |  |  |  |  |
| 21,654,504        | 20,351,343        | 10,512,487        | 12,535,366        |  |  |  |  |
| -                 | (5,072,849)       | -                 | (2,175,311)       |  |  |  |  |
| 190,047           | -                 | -                 | -                 |  |  |  |  |
| 21,844,551        | 15,278,494        | 10,512,487        |                   |  |  |  |  |

### 16.3 Impairment of exploration and evaluation costs

The Group recognised an impairment loss on Exploration and Evaluation cost relating to coal and limestone drilling project in AshakaCem plant. The total impairment charge of N426 million has been recognised as at 31 December 2018 (2017: Nil)

### 16.4 Impairment of property plant and equipment from mothballed sites

# 16.5 Impairment of Crusher in Mfamosing plant

As at 31 December 2018, the Group has expended N219 million on Mfamosing crusher from Eastern Nigerian operations in Calabar. The company installed a new crusher in its Mfamosing plant, leading to the idleness of the existing crusher. The Company carried out an impairment assessement of the Crusher and an impairment charge of N219 million, which represents the cost of relocation and installation of the crusher at the AshakaCem Plant, has been recognised as at 31 December 2018.

# 16.6 Assets pledged as security

The Group has no assets pledged as security as at 31 December 2018 (2017: Negative pledge on assets amounting with NBV of N195.5 billion)

# 16.7 Construction work in progress and Capital commitments

For capital commitments, refer to Note 36. Construction work in progress are the Group's projects on maintaining and developing plants and the office structure

# 16.8 Capitalised borrowing costs

No borrowing costs were capitalised during the year (2017:Nil)

# 16.9 Depreciation

| Depresiation for the year has been showed as falls     |                   |                   |            |            |  |
|--|-------------------|-------------------|------------|------------|--|
| Depreciation for the year has been charged as follows: | ows: Gr           | oup               | Comp       | any        |  |
|  | 31 Dec            | 31 Dec 31 Dec     |            | 31 Dec     |  |
|  | 2018              | 2017              | 2018       | 2017       |  |
|  | <del>N</del> '000 | <del>N</del> '000 | ₩'000      | ₩'000      |  |
|  |                   |                   |            |            |  |
| Cost of sales  | 21,649,458        | 21,447,285        | 16,265,935 | 15,815,377 |  |
| Administrative expenses                                | 638,821           | 733,874           | 103,953    | 488,890    |  |
|  | 22,288,279        | 22,181,159        | 16,369,888 | 16,304,267 |  |

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| Intangible assets  |   | Group                  |   |  |  |
|--|---|------------------------|---|--|--|
| Cost   | Intangible<br>assets<br><del>N</del> '000               | Work in progress N'000 | Total   |  |  |
| Balance at 1 January 2017 Additions Effect of movements in exchange rates Balance at 31 December 2017                      | 2,914,806<br>228,192<br>1,959,343<br>5,102,341          | -<br>-<br>-<br>-       | 2,914,806<br>228,192<br>1,959,343<br>5,102,341          |  |  |
| Balance at 1 January 2018 Additions Effect of movements in exchange rates Balance at 31 December 2018                      | 5,102,341<br>1,106,247<br>(313,523)                     | 3,114,037              | 5,102,341<br>4,220,284<br>(313,523)                     |  |  |
| Accumulated Amortisation   | 5,895,065   | 3,114,037              | 9,009,102   |  |  |
| Balance at 1 January 2017 Charge for the year Impairment Effect of movements in exchange rates Balance at 31 December 2017 | 1,351,307<br>166,023<br>226,670<br>724,015<br>2,468,015 | -<br>-<br>-            | 1,351,307<br>166,023<br>226,670<br>724,015<br>2,468,015 |  |  |
| Balance at 1 January 2018 Charge for the year Effect of movements in exchange rates Balance at 31 December 2018            | 2,468,015<br>494,990<br>(148,421)<br>2,814,584          | -<br>-<br>-<br>-<br>-  | 2,468,015<br>494,990<br>(148,421)<br>2,814,584          |  |  |
| Carrying amount At 31 December 2018  | 3,080,481   | 3,114,037              | 6,194,518   |  |  |
| At 31 December 2017  | 2,634,326   |                        | 2,634,326   |  |  |
|  |   |                        |   |  |  |

|   | Company                                   |  |                            |
|---|---|--|----------------------------|
|   | Intangible<br>assets<br><del>N</del> '000 | Work in<br>progress<br><del>N</del> '000 | Total<br><del>N</del> '000 |
| Balance at 1 January 2017<br>Additions  | -   | -  | -                          |
| Balance at 31 December 2017   | -   |  | -                          |
| Balance at 1 January 2018<br>Additions<br>Balance at 31 December 2018           | 92,748<br>92,748                          | 3,114,037<br>3,114,037                   | 3,206,785<br>3,206,785     |
| Accumulated Amortisation  |   |  |                            |
| Balance at 1 January 2017<br>Charge for the year<br>Balance at 31 December 2017 | -<br>-<br>-                               | -<br>-<br>-                              | -<br>-<br>-                |
| Balance at 1 January 2018 Charge for the year Balance at 31 December 2018       | 2,280<br>2,280                            | -<br>-                                   | 2,280<br>2,280             |
| Carrying amount At 31 December 2018   | 90,468                                    | 3,114,037                                | 3,204,505                  |
| At 31 December 2017   | -   | -  | -                          |

Intangible assets represents mineral rights and computer software in the Group's operations. The Work in Progress in the Company's books represent the cost of computer software, (SAP), which was in development state at the end of the year. Ammortisation of intangible assets is included in Note 15.

#### 18 Interests in other entities

#### 18.1 Investment in subsidiaries

The Group's principal subsidiaries at 31 December 2018 are set out below. Unless otherwise stated, they have share capital consisting solely of ordinary shares that are held directly by the Group, and the proportion of ownership interests held equals the voting rights held by the Group. The place of incorporation is also their principal place of business.

31 December 2018 Name of entity Lafarge Ready Mix Nigeria Limited

Lafarge South Africa Holdings (PTY) Limited (Note 18.1.1)

Ashaka Cement Limited Wapsila Nigeria Limited

31 December 2017 Name of entity Lafarge Ready Mix Nigeria Limited

Lafarge South Africa Holdings (PTY) Limited

Ashaka Cement Limited

| Principal activities       | Place of      | Proportion | Cost                  |
|----------------------------|---------------|------------|-----------------------|
| activities                 | Incorporation | %          | <del>N</del> '000     |
| Aggregate and<br>Concrete  | Nigeria       | 100        | 50,000                |
| Building Materials         | South Africa  | 100        | 114,966,665           |
| Cement<br>Power Generation | Nigeria       | 100        | 63,896,867            |
| and Sale                   | Nigeria       | 100        | 10,000<br>178,923,532 |

| Principal              | Place of      | Proportion | Cost                      |
|------------------------|---------------|------------|---------------------------|
| activities             | Incorporation | %          | <del>N</del> '000         |
| Aggregate and Concrete | Nigeria       | 100        | 50,000                    |
| Building<br>Materials  | South Africa  | 100        | 118,141,539               |
| Cement                 | Nigeria       | 100        | 63,896,867<br>182,088,406 |

### 18.1.1 Impairment of investment in LSAH

Investments in Subsidiaries is carried at cost less impairment in the accompanying separate financial statements of the Company. The cost of the Company's investment in Lafarge South Africa Holdings (LSAH), a subsidiary of the Company, was N118 billion (2017: N118 billion). LSAH was identified and assessed by management as a separate Cash Generating Unit (CGU).

LSAH has continued to incur operating losses such that the carrying value of the Company's investment in this entity materially exceeds the entity's net assets. Consequently, management performed an assessment at the end of the reporting period to determine whether the Investment in LSAH may be impaired.

Management has estimated the recoverable amount of the CGU based on its fair value less costs of disposal which was significantly higher than its value-in-use.

Management determined the fair value of the investment to be the negotiated and agreed sales price in respect of the planned disposal of the total equity interest held by the Company in LSAH to Caricement B.V., a related party within the LafargeHolcim Group, based on an agreed Term sheet between both parties (See subsequent events Note 40.3 for further details on the sales transaction).

The fair value as at 31 December 2018 has been calculated based on the sales price of USD 316,289,061 translated to Naira at the exchange rate prevailing as at the reporting date as further analysed below:

Fair Value in USD Exchange Rate Fair Value in Naira Costs of disposal Recoverable amount 31 December 2018 316,289,061 364.18 115,186,150,235 (219,485,000) 114,966,665,235

The impact of fluctuations in exchange rates between the reporting date and the effective date of the transaction on the fair value is shown below:

Increase in exchange rate by 2% Decrease in exchange rate by 2%

2,303,723,005 (2,303,723,005)

The carrying amount of the CGU exceeded the estimated recoverable amount by N3.2 billion (2017: Nil) and accordingly, the Company has recorded an impairment loss to adjust the carrying amount of its investment in subsidiary to the recoverable amount as shown below.

| Investment in LSAH (Note 18.1.1) |
|----------------------------------|
| Opening balance                  |
| Impairment loss (Note13)         |
| Net investment in LSAH           |

| Gro    | oup    | Comp        |             |
|--------|--------|-------------|-------------|
| 31 Dec | 31 Dec | 31 Dec      | 31 Dec      |
| 2018   | 2017   | 2018        | 2017        |
| N'000  | N'000  | N'000       | N'000       |
|        |        |             |             |
|        | -      | 118,141,539 | 118,141,539 |
| -      | -      | (3,174,874) | -           |
|        | -      | 114,966,665 | 118,141,539 |

# 18.2 Investment in joint ventures

| Investment in Qala (Note 18.2.1) Opening balance Share of loss Exchange difference in OCI              |
|--|
| Investment in CBI Ghana (Note18.2.2)<br>Opening balance<br>Share of loss<br>Exchange difference in OCI |
| Total interest in joint venture<br>Opening balance<br>Share of loss<br>Exchange difference in OCI      |

| Gro                                 | oup                                 | Comp                                | any                                 |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| -<br>-<br>-                         | 16,418<br>(28,027)<br>11,609        | -<br>-<br>-                         | -                                   |
| -                                   | -                                   |                                     | -                                   |
|                                     | 70 100                              |                                     | 72 122                              |
| -<br>-<br>-                         | 73,133<br>(112,236)<br>39,103       |                                     | 73,133<br>(112,236)<br>39,103       |
|                                     | -                                   |                                     | -                                   |
| -<br>-<br>-                         | 89,551<br>(140,263)<br>50,712       | -<br>-<br>-                         | 73,133<br>(112,236)<br>39,103       |
| _                                   | -                                   |                                     | -                                   |

### 18.2.1 Investment in Qala

The Group has a 50% interest in Qala, a joint venture involved in aggregate business, located in South Africa. The Group's interest in Qala is accounted for using the equity method in the consolidated financial statements.

Information on the aggregate amount of its share of the joint venture's profit or loss and other comprehensive income is set out below:

Summarised statement of financial position of Qala Resources (pty) Limited:

Current assets (including cash and cash equivalent and prepayments) Non current assets Current liabilities, including tax payable Non-current liabilities Net (liabilities)/asset (100%) Group's carrying amount of the investment / share of net assets (50%)

| 31 Dec            | 31 Dec            |
|-------------------|-------------------|
| 2018              | 2017              |
| <del>N</del> '000 | <del>N</del> '000 |
| 434,305           | 153,135           |
| 429,681           | 400,156           |
| (505,703)         | (68,222)          |
| (422,831)         | (481,214)         |
| (64,548)          | 3,855             |
| (32,274)          | 1,928             |

|  | 31 Dec    | 31 Dec    |
|--|-----------|-----------|
|  | 2018      | 2017      |
|  | ₩'000     | ₩'000     |
| Summarised statement of comprehensive income of Qala Resources (pty) Limited |           |           |
| Revenue  | 661,470   | 525,988   |
| Cost of sales  | (352,743) | (562,060) |
| Administrative expenses  | (421,427) | (311)     |
| Other operating income   | 19,432    | 12,616    |
| Other operating expenses   | (67,254)  | (1,614)   |
| Finance income   | 2,542     | 1,875     |
| Finance costs  | (23)      | (2,637)   |
| Loss before tax  | (158,003) | (26,143)  |
| Income tax expense   | 27,693    | (57,718)  |
| Loss for the year  | (130,310) | (83,861)  |
| Other comprehensive income, net of tax                                       | 9.284     | 23.218    |
| Exchange differences on translation Other comprehensive income, net of tax   | 9,284     | 23,218    |
| Other comprehensive income, her or tax                                       | 3,204     | 23,210    |
| Total comprehensive loss (100%)  | (121,026) | (60,643)  |
| Group's share of loss for the year (50%)                                     | (65,155)  | (41,931)  |
| Group's share of other comprehensive loss, net of tax for the year (50%)     | 4.642     | 11,609    |
| Total comprehensive loss (50%)   | (60,513)  | (30,322)  |
| Group's unrecognised share of loss for the year                              | -         | (13,904)  |
| Group's recognised share of loss for the year                                | (65,155)  | (28,027)  |
|  | (65,155)  | (41,931)  |

The Group has recognised share of losses from its joint venture, Qala Resources, for the period against receivables from the Joint venture contributing the loss to the business. In prior year, the group did not recognise share of losses for the period that exceeds its carrying amount on the investment. The cumulative unrecognised share of loss as at 31st December 2018 is nil (2017: \text{\tex{

# 18.2.2 Investment in joint venture - Continental Blue Investment, Ghana

The Group has a 35% interest in Continental Blue Investment (CBI), a Company involved in development, financing and operation of a cement grinding plant in Ghana. The Group and Company's interest in CBI is accounted for using the equity method in the consolidated and separate financial statements. Information on the aggregate amount of its share of the joint venture's profit or loss and other comprehensive income is set out below:

| Summarised statement of financial position of Continental Blue Investment, Ghana:   | 31 Dec<br>2018<br><del>N</del> '000   | 31 Dec<br>2017<br><del>N</del> '000   |
|---|---|---|
| Current assets (including cash and cash equivalent and prepayments) Non current assets Current liabilities, including tax payable Non-current liabilities Net assets (100%) Group's carrying amount of the investment / share of net assets/(liabilities) (35%) | 2,253,198<br>14,278,044<br>(3,377,188)<br>13,937,950<br>27,092,004<br>9,482,201 | 1,427,375<br>7,826,325<br>(5,357,556)<br>(4,155,302)<br>(259,158)<br>(90,705) |
| Summarised statement of comprehensive income of Continental Blue Investment, Ghana:   | 31 Dec<br>2018<br><del>N</del> '000   | 31 Dec<br>2017<br><del>N</del> '000   |
| Revenue Cost of sales Other operating income Operating expenses Loss before tax Income tax expense  | 3,566,158<br>(3,917,599)<br>38,888<br>(323,773)<br>(636,326)                    | 1,579,515<br>(1,671,131)<br>5,147<br>(407,219)<br>(493,688)                   |
| Loss for the year Other comprehensive income, net of tax Exchange differences on translation Other comprehensive income, net of tax   | (636,326)<br>62,217<br>62,217   | (493,688)<br>111,722<br>111,722   |
| Total comprehensive loss (100%)   | (574,109)   | (381,966)   |
| Share of loss for the year (35%) Share of other comprehensive income, net of tax for the year (35%)   | (222,714)<br>21,776   | (172,791)<br>39,103   |
| Total comprehensive loss (35%)  | (200,937)   | (133,688)   |
| Company's unrecognised share of loss Company's recognised share of loss   | (222,714)   | (60,555)<br>(112,236)   |
|   | (222,714)   | (172,791)   |

The Company did not recognise share of losses for the period that exceeds its carrying amount on the investment. The cumulative unrecognised share of loss as at 31st December 2018 is N222.7 million. (2017: N60.6 million).

### 18.3 Disclosure of Entity with Non- Controlling Interest within the group

Summary of financial position and performance of Ash Resources (Pty) Ltd as at 31 December 2018 is shown below:

| Name Ash Resources Pty Ltd NCI Percentage  | Country of incorporation and operation South Africa | <b>2018</b> 25.00%   | 2017<br>0.00%  |
|--|---|--|--|
| Non-current assets Current assets Non-current liabilities Current liabilities Net Assets   |   | 31 Dec<br>2018<br>N'000<br>1,234,267<br>2,748,928<br>(666,385)<br>(1,667,374)<br>1,649,436 | 31 Dec<br>2017<br>N'000<br>1,426,271<br>2,363,610<br>(1,036,148)<br>(2,024,031)<br>729,702 |
| Net Assets attributable to NCI  Summarised Statement of comprehensive in Revenue  Profit Other Comprehensive income/(loss) Total Comprehensive Income Profit allocated to NCI  | ocome   | 7,950,642 1,184,753 36,536 1,221,289 296,188   | 8,722,876<br>624,096<br>15,587<br>639,683  |
| OCI allocated to NCI  Summarised Statement of Cash Flows  Net cashflows from operating activities Net cashflows from investing activities Net cashflows from financing activities Net increase or decrease in Cash and Cash eq | uivalent  | 9,134<br>305,322<br>837,465<br>56,129<br>(763,463)<br>130,131                              | 875,201<br>(154,311)<br>(710,002)<br>10,888  |

The Principal activity of the company is the processing and sale of fly ash into the local and export markets. In June 2018, the minority shareholders of Ash Resources fully repaid the loan attached to the acquisition of the shares of the company. From this date the ownership has been recognised due to the condition precedent having been met. The minority shareholders, Peotona Group Holdings, own 25% of the company.

Prior year non-controlling interest represents the interest of non-members of the Group in AshakaCem Ltd and Caricement BV in NCH as at 2017.

| _  |                        |   |
|----|------------------------|---|
| 19 | Other financial assets | _ |
| 19 | Ulner linancial assers |   |
|    |                        |   |

Non-current:

Available for sale assets (Note 19.1) Other financial assets (Note 19.2)

Current:

Other financial assets (Note 19.3)

# 19.1 Available for sale assets

Unquoted entities Business Partners Limited Pietersburg Mixed Concrete (Proprietary) Limited Rand Park Golf Club

| Group                                     |                                      | Company                             |                                     |
|---|--------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000       | 31 Dec<br>2017<br><del>N</del> '000  | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| 166,091<br>                               | 11,471<br>1,571,151<br>1,582,622     | 1,134,509<br>1,134,509              | 1,556,738<br>1,556,738              |
| 1,140,956<br>2,442,104                    | 592,538<br><b>2,175,160</b>          | 605,230<br>1,739,739                | 326,635<br>1,883,373                |
| 31 Dec<br>2018<br><del>N</del> '000       | 31 Dec<br>2017<br><del>N</del> '000  |                                     |                                     |
| 164,697<br>1,170<br><u>224</u><br>166,091 | 11,124<br>267<br><u>80</u><br>11,471 |                                     |                                     |

These are the Group's investments in a number of businesses across South Africa. They are owned and managed by Lafarge South Africa Holdings. All Group's investment in unquoted equities are classified as available for sale instruments and are carried at cost because their fair values cannot be measured reliably. There were therefore no gains or losses recognised in other comprehensive income.

# 19.2 Other financial assets - Non current

Loan to CBI Ghana (Note 19.2.1) Receivable from third parties

| Group     |           | Company   |           |
|-----------|-----------|-----------|-----------|
| 31 Dec    | 31 Dec    | 31 Dec    | 31 Dec    |
| 2018      | 2017      | 2018      | 2017      |
| ₩'000     | ₩'000     | ₩'000     | ₩'000     |
|           |           |           |           |
| 1,134,509 | 1,370,832 | 1,134,509 | 1,370,832 |
| 548       | 200,319   | -         | 185,906   |
| 1,135,057 | 1,571,151 | 1,134,509 | 1,556,738 |

### 19.2.1 Loan to CBI Ghana

Included in loan receivable from CBI Ghana is USD1.39 million loan granted by Lafarge Africa Plc to CBI Ghana in October, 2016 for the development of its grinding and related activities. The loan was given at an interest rate of LIBOR 12Months + 11% (per annum) and the loan is expected to be repaid within a period of seven years with a moratorium period of two years from draw down date on October 6, 2016. The loan has been converted at NAFEX rate as at the reporting period. The non-current portion of the loan including interest is valued at N1.13 billion. The interest is repaid monthly.

### 19.3 Other financial assets - Current

Staff loans Short term receivables Loan to CBI Ghana (Note 19.3.1)

| Group             |                   | Company           |                   |
|-------------------|-------------------|-------------------|-------------------|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec            |
| 2018              | 2017              | 2018              | 2017              |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |
| -                 | 15,334            | -                 | 15,334            |
| 535,726           | 362,406           | -                 | 96,503            |
| 605,230           | 214,798           | 605,230           | 214,798           |
| 1,140,956_        | 592,538           | 605,230           | 326,635           |

# 19.3.1 Loans to CBI Ghana

This represents the current portion of the USD1.39 million loan granted to CBI, Ghana in October, 2016 for the development of its grinding and related activities. The loan was given at an interest rate of LIBOR 12 Months + 11% (per annum) and the loan was expected to be repaid within a period of seven years with a moratorium period of two years commencing on October 6, 2016. The loan has been converted at NAFEX rate as at 31st December 2018. The interest is repaid monthly.

### 20 Derivative financial instruments

The Group/Company's derivative financial instruments arose from Non-deliverable foreign exchange forward (NDF) contracts with commercial banks that were yet to mature as at reporting date, and includes:

Caricement B.V Holderfin B.V

| Group             |                   |                   |                   |  |
|-------------------|-------------------|-------------------|-------------------|--|
| 31 De             | 31 Dec 2018       |                   | : 2017            |  |
| Assets            | Liabilities       | Assets            | Liabilities       |  |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |  |
| 95,573            | 244,176           | 135,286           | 4,212,406         |  |
| -                 | -                 | 504,805           | -                 |  |
| 95,573            | 244,176           | 640,091           | 4,212,406         |  |

| 31 De             | c 2018            | 31 Dec            | 2017        |
|-------------------|-------------------|-------------------|-------------|
| Assets            | Liabilities       | Assets            | Liabilities |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | ₩'000       |
| 95,573            | 244,176           | 135,286           | 4,212,406   |
| -                 | -                 | 504,805           | -           |
| 95,573            | 244,176           | 640,091           | 4,212,406   |

Company

Caricement B.V Holderfin B.V

The Group/Company's derivative asset and liability represents the fair value change on Non-Deliverable Forward (NDF) contracts with the intention of hedging against exchange rate volatility of loans received from Caricement B.V which is a related party. At the end of the year, the company had a total payable of USD 315 million payable to Caricement B.V. See note 30

The full fair value of a derivative is classified as a non-current asset or liability if the remaining maturity of the derivative is more than 12 months and, as a current asset or liability, if the maturity of derivative is less than 12 months.

The fair value of the futures and forward contracts have been determined using market-related input as follows:

- \* Exchange rate of N364.18/ USD (NAFEX year end rate)
- \* Average discount rate of 15.51% determined based on the NIBOR and LIBOR rates.
- \* The value of the forward is the discounted value of the cash flow to be obtained using the difference between the strike price and the estimated foreign exchange rate at maturity date

There are no significant unobservable inputs, thus the valuation is categorised as level 2 in the fair value hierarchy. Holding all other variables constant, a change by 100 basis point in the NIBOR, LIBOR and 1000 basis point in exchange rates will result in the following variations in the derivative assets and liabilities;

Derivative

| N'000 N'0  | 000   |
|--|---|
| Base derivative liability/asset 95,573 244,7   | 176   |
| 100 basis point increase in NIBOR Rates 100 basis point increase in USD LIBOR Rates 100 basis point decrease in NIBOR Rates 100 basis point decrease in USD LIBOR Rates 100 basis point decrease in USD LIBOR Rates 11,040 1000 basis point increase in Exchange Rates 1000 basis point decrease in Exchange Rates | -   |
| Group Company  |   |
| 2018 2017 2018 2   | Dec<br>017<br>000   |
| Non current Current       16,671,760 10,594,409 15,162,092 27,266,169       20,803,113 15,073,457 14,984,7 10,679,8 15,162,092 23,735,360 25,664,8   | 505   |
|  | 293<br>188<br>096<br>-<br>291<br>161<br>960<br>32<br>287<br>- |
| Other assets <u>339,722</u> 108,376 - 27,266,169 35,965,205 23,735,360 25,664,   | <br>252   |

# 21.1 Prepayment for Gas

21

The Company has a contract with a vendor for gas supply which has a take or pay clause. The prepayment for gas relates to payment made for unutilised gas as at end of the year. The contract is for a period of 20 years from 2012 to 2032 and the company is entitled to utilise the amount prepaid anytime within the contract period with an extension of 2 years after the expiration of the contract.

Subsequent to year end, an amount of N2.1billion which was in dispute with the gas vendor as at year end was settled sequel to resolution of the dispute through expert determination. If this payment had been made before the end of the year, the prepayment for gas balance would have increased to N13.9billion, this would have also led to a corresponding reduction in cash and cash equivalent by N2.1billion.

## 21.2 Advance payment to transporters

In 2017, the Group and Company made an advance payment of N9.1 billion naira to different transporters for the transportation of cement from its plant located in Mfamosing, Calabar to different destinations. The amount advanced is utilized on a monthly basis through the provision of haulage service by the transporters. The agreement with the various transporters span between 10 - 39 months. As at year end, the balance yet to be utilised by the Group and Company amounted to N5.9 billion (2017: N8.5 billion).

### 22 Inventories

Raw materials Work in progress Finished goods Spare parts Other supplies (Note 22.1)

| Group             |                   | Company           |                   |
|-------------------|-------------------|-------------------|-------------------|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec            |
| 2018              | 2017              | 2018              | 2017              |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |
| 10,493,583        | 12,702,259        | 9,139,734         | 10,653,843        |
| 11,480,616        | 10,860,537        | 601,308           | 435,337           |
| 9,070,787         | 12,357,522        | 8,539,220         | 11,787,460        |
| 12,937,064        | 19,115,915        | 8,951,553         | 14,146,953        |
| 3,174,471         | 3,230,233         | 1,689,652         | 2,034,238         |
| 47,156,521        | 58,266,466        | 28,921,467        | 39,057,831        |

The cost of inventories recognised as an expense during the year and included in 'cost of sales' was N52.7 billion (2017: N59.7 billion) and N34.7 billion (2017: N59.7 billion) and N59.7 billion (2017: N59.

Inventory write down recognised during the year was N1.3 billion (2017: N1.62 billion) and N820 million (2017: N1.12 billion) for the Group and Company respectively.

Inventory write off recognised during the year was N973 million (2017: N293 million) for the Group and Company respectively.

# 22.1 Other supplies

Other supplies consists of safety equipment, packaging materials and production materials.

### 23 Trade and other receivables

Trade receivables: Third party sales Related party sales (Note 39.4)

Impairment on trade receivables (Note 23.3) Net trade receivables

Other receivables

Due from related parties (Note 39.5)

Net other receivables Total trade and other receivables

| Group                                   |  | Comp   | any   |
|---|--|--|---|
| 31 Dec                                  | 31 Dec   | 31 Dec   | 31 Dec  |
| 2018                                    | 2017   | 2018   | 2017  |
| <del>N</del> '000                       | <del>N</del> '000  | <del>N</del> '000  | <del>N</del> '000   |
| 14,321,302                              | 20,123,998   | 2,070,277  | 2,458,322   |
| -                                       | 814,668  | 204,722  | 1,301,250   |
| 14,321,302                              | 20,938,666   | 2,274,999  | 3,759,572   |
| (764,220)                               | (954,963)  | (149,573)  | (127,621)   |
| 13,557,082                              | 19,983,703   | 2,125,426  | 3,631,951   |
| 5,950,565<br>1,656,347<br>7,606,912<br> | 3,479,803<br>1,646,610<br>5,126,413<br>5,126,413<br>25,110,116 | 4,608,588<br>4,433,691<br>9,042,279<br>9,042,279<br>11,167,705 | 1,411,158<br>10,887,861<br>12,299,019<br>12,299,019<br>15,930,970 |

The Group and Company's exposure to credit and foreign exchange risks related to trade and other receivables are disclosed in Note 4.

# 23.1 Analysis of other receivables

Other current receivables (Note 23.2) Insurance claim receivable Staff advances Accrued interest receivables

| Group                               |                                     | Company                             |                                     |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| 5,693,145<br>-<br>252,043<br>       | 2,671,078<br>623,259<br>185,466     | 4,422,694<br>185,894                | 657,542<br>623,259<br>130,357       |
| 5,950,565                           | 3,479,803                           | 4,608,588                           | 1,411,158                           |

See Note 4.1.1 on credit risk of trade receivables, which explains how the Group manages and measures credit quality of trade receivables that are neither past due nor impaired.

### 23.2 Other current receivables

WHT receivable VAT receivable Receivable from Registrar Short term receivables

| Group                               |                                     | Company                             |                                     |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| 552,078                             | 410,619                             | 478,668                             | 402,687                             |
| -                                   | 1,178,297<br>514 <i>.</i> 713       | -                                   | 254.855                             |
| 5,141,067                           | 567,449                             | 3,944,026                           | 204,600                             |
| 5,693,145                           | 2,671,078                           | 4,422,694                           | 657,542                             |

## 23.3 Movement in impairment allowance on trade receivables

At 1 January
Impairment losses recognised
Impairment losses written back\*\*
Reclassification from other receivables
Exchange difference
At 31 December

| Group   |  | Company                                |  |
|---|--|--|--|
| 31 Dec<br>2018<br><del>N</del> '000             | 31 Dec<br>2017<br><del>N</del> '000              | 31 Dec<br>2018<br><del>N</del> '000    | 31 Dec<br>2017<br><del>N</del> '000    |
| 954,963<br>74,325<br>(234,758)<br>-<br>(30,310) | 95,548<br>862,779<br>(43,784)<br>5,078<br>35,342 | 127,621<br>44,834<br>(22,882)<br>-<br> | 71,860<br>75,741<br>(43,784)<br>23,804 |
| 764,220   | 954,963  | 149,573                                | 127,621                                |

<sup>\*\*</sup>Impairment losses written back relate to recoveries made during the year.

### 23.4 Movement in impairment on other receivables

At 1 January
Reclassification to trade receivables\*\*\*

| Group  |                   | Company |        |
|--------|-------------------|---------|--------|
| 31 Dec | 31 Dec            | 31 Dec  | 31 Dec |
| 2018   | 2017              | 2018    | 2017   |
| ₩'000  | <del>N</del> '000 | ₩'000   | ₩'000  |
| -      | 23,804            | -       | -      |
|        | (23,804)          |         | -      |
| -      | -                 | -       | -      |

Impairment of trade on other receivables was reclassified in the prior period to impairment of trade receivables.

# 24 Cash and cash equivalents

Restricted cash (Note 24.1) Cash in hand and at bank (Note 24.2) Cash and cash equivalents in the statement of financial position

| Group             |                   | Company           |            |
|-------------------|-------------------|-------------------|------------|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec     |
| 2018              | 2017              | 2018              | 2017       |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | N'000      |
| 1,077,794         | 20,481,593        | 1,077,794         | 20,481,593 |
| 11,472,903        | 29,933,164        | 9,099,982         | 21,217,261 |
| 12,550,697        | 50,414,757        | 10,177,776        | 41,698,854 |

# 24.1 Restricted cash

As at year end, cash and cash equivalents comprised of restricted cash which represents unclaimed dividend amounting to N1.07 billion (2017: N1.07 billion).

Included in Cash and cash equivalents for 2017 is N19.4 billion representing proceeds from right issue of shares to minority shareholders who took up 456,830,344 rights in the Rights issue offer concluded in 2018.

The Group and Company's exposure to credit risk, interest rate risk and a sensitivity analysis for financial assets and liabilities is disclosed in Note 4.

Group

#### 24.2 Cash and cash equivalents in the statement of cash flows

For the purpose of cash flow statement, cash and cash equivalents comprises:

Cash in hand and at bank Less: bank overdrafts (Note 4.1.2a) Cash and cash equivalents in the statement of cash flows

| 31 Dec       | 31 Dec       | 31 Dec       | 31 Dec       |
|--------------|--------------|--------------|--------------|
| 2018         | 2017         | 2018         | 2017         |
| ₩'000        | ₩'000        | ₩'000        | ₩'000        |
| 11,472,903   | 29,933,164   | 9,099,982    | 21,217,261   |
| (35,280,945) | (31,081,780) | (16,862,345) | (15,037,780) |
|              |              |              |              |
| (23,808,042) | (1,148,616)  | (7,762,363)  | 6,179,481    |

#### 25 Share capital and Share premium

#### 25.1 Share capital

Authorised:

20,000,000,000 ordinary shares of 50k each (2017: 10,000,000,000 ordinary shares of 50k each)

Issued and fully paid Ordinary shares of 50k each

At 1 January 2018 Issued during the year At 31 December 2018

At 1 January 2017 Issued during the year At 31 December 2017

| Gro        | up                | Comp       | oany              |
|------------|-------------------|------------|-------------------|
| 31 Dec     | 31 Dec            | 31 Dec     | 31 Dec            |
| 2018       | 2017              | 2018       | 2017              |
| ₩'000      | <del>N</del> '000 | ₩'000      | <del>N</del> '000 |
|            |                   |            |                   |
|            |                   |            |                   |
| 10,000,000 | 5,000,000         | 10,000,000 | 5,000,000         |

| No of shares<br>'000 | Share capital N'000 |
|----------------------|---------------------|
| 5,575,776            | 2,787,888           |
| 3,097,653            | 1,548,827           |
| 8,673,429            | 4,336,715           |
| 5,480,734            | 2,740,367           |
| 95,042               | 47,521              |
| 5,575,776            | 2,787,888           |

Company

Addition of shares during the year represent the allotment of shares to share capital following rights issue which commenced in 2017 and was concluded in 2018 (See note 27).

#### 25.2 Share premium

At 1 January 2018 Issued during the year Right issue costs At 31 December 2018

At 1 January 2017 Issued during the year At 31 December 2017

| promilim                     |
|------------------------------|
| premium<br><del>N</del> '000 |
| 070 100                      |
| 2,272,108<br>0,101,427       |
| ,427,787)                    |
| ),945,748                    |
| 7,528,456                    |
| 1,743,652                    |
| ,272,108                     |
|                              |

#### 26 Basic earnings per share

Basic earnings per share is calculated by dividing the profit/(loss) attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding at the end of the reporting period.

|  | Group                               |                                     | Company                             |                                     |
|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
|  | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| Loss/(profit) attributable to equity holders of the Company  | (9,107,048)                         | (35,009,407)                        | 4,141,764                           | (13,223,626)                        |
| Weighted average number of ordinary shares in issue (Basic) Weighted average number of ordinary shares | 8,673,429                           | 5,499,834                           | 8,673,429                           | 5,499,834                           |
| in issue (diluted)   | 8,673,429                           | 5,547,762                           | 8,673,429                           | 5,547,762                           |
| Basic earnings per share (Kobo) Diluted earnings per share (Kobo)                                      | (105)<br>(105)                      | (637)<br>(631)                      | 48<br>48                            | (240)<br>(238)                      |

The effect of the right issues have been considered in computing the weighted average number of ordinary shares in issue for the diluted earnings per share.

#### 27 Deposit for shares

In 2017, the Company launched an offer to raise \$\frac{\text{\text{N}}}{131.6}\$ billion by way of a Rights Issue of 3,097,653,023 ordinary shares of 50 kobo each at \$\frac{\text{\text{\text{N}}}{42.50}\$ per share to existing shareholders on the basis of five (5) new ordinary shares for every nine (9) existing ordinary shares held. At the conclusion of the offer, the Rights Issue was 100% subscribed and the Board of Directors on 28th December, 2017 passed a resolution to approve the basis of allotment.

In the same year, LafargeHolcim Group, majority shareholder, re-organised its shareholding in the Company. Prior to this re-organisation, LafargeHolcim equity interest was held via six (6) of its subsidiaries i.e Associated International Cement UK, Financiere Lafarge SAS, Holcibel SA, Lafarge Nigeria UK Ltd, Lafarge Associated Nigeria Ltd and Lafarge Cement International BV. At the conclusion of the re-organisation via the nominal transfer window of the Nigerian Stock Exchange (NSE), the shares held by Lafarge Nigeria UK Ltd (427,453,603 units) were transferred to Associated International Cement UK while the shares held by Financiere Lafarge SAS (797,234,683 units), Holcibel S.A (454,493,279 units) and Lafarge Cement International B.V (318,145,295 units) were transferred to Caricement BV, a subsidiary company of LafargeHolcim Group.

Both Associated International Cement UK and Lafarge Associated Nigeria Ltd also traded their Rights; 431,433,751 units and 906,656,548 units respectively to Caricement BV. Including its own Rights (872,151,809 units), Caricement BV subscribed to a total of 2,210,242,107 units. Additional 430,580,572 units of shares, not taken up by the minority shareholders, was also taken up by Caricement B.V, resulting to a total of 2,640,822,679 rights taken up.Quasi-Equity loan due to Caricement B.V. was converted for the purchase of these rights in a debt-for-equity conversion amounting to  $\frac{1}{12}$ 112.23 billion.Cash received for rights issue represents proceeds from right issue of shares to minority shareholders who took up 456,830,344 rights out of the total available rights of 3,097,653,023 at the rights issue price of 842.50 amounting to 842.50 amountin

On December 4, 2018 the Company launched a Rights Issue to raise  $\frac{1}{2}$ 89.2 billion by way of issue of 7,434,367,256 Ordinary Shares of 0.50 Kobo each at  $\frac{1}{2}$ 12.00 per share on the basis of six (6) new Ordinary shares for every seven (7) existing Ordinary Shares held by qualified shareholders. Approval was yet to be obtained from Securities and Exchange commission (SEC) and hence, no deposit has been recorded for the rights issue.

Cash received for rights issue Quasi equity loan converted for right issue Right issue costs

| Gro               | oup         | Comp   | any         |
|-------------------|-------------|--------|-------------|
| 31 Dec            | 31 Dec      | 31 Dec | 31 Dec      |
| 2018              | 2017        | 2018   | 2017        |
| <del>N</del> '000 | ₩'000       | ₩'000  | ₩'000       |
| =                 | 19,415,289  | -      | 19,415,289  |
| -                 | 112,234,964 | -      | 112,234,964 |
| -                 | (1,233,381) | -      | (1,233,381) |
| -                 | 130,416,872 |        | 130,416,872 |

|  |   | Group                                     |                                     | Comp                                      | any                                 |  |  |
|--|---|---|-------------------------------------|---|-------------------------------------|--|--|
| 27.1 Reconciliation of Casl rights issue   | n Received from                             | 31 Dec<br>2018<br><del>N</del> '000       | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000       | 31 Dec<br>2017<br><del>N</del> '000 |  |  |
| Cash received into officash transferred from Transfer to loans Restricted Cash                   | er proceed account<br>offer proceed account | 19,415,289<br>(37,005)<br>-<br>19,378,284 | 19,415,289                          | 19,415,289<br>(37,005)<br>-<br>19,378,284 | 19,415,289                          |  |  |
| 2017 Right issue paid<br>2017 Right issue costs<br>2018 Right issue cost<br>Net Cash payments fo | s paid in 2018                              | (853,044)<br>(702,384)<br>(1,555,428)     | 574,743<br>574,743                  | (853,044)<br>(702,384)<br>(1,555,428)     | 574,743<br><br>574,743              |  |  |

Costs incurred on the 2018 right issue project amounting to N702million has been recorded in prepayment pending the conclusion of the rights issue project and approval by securities and exchange commission (SEC).

#### 28 Foreign currency translation reserve

This represents exchange differences arising from the recognition of investment in joint venture from Continental Blue Investment, Ghana and the translation of the financial statements of Lafarge South Africa to the Group's reporting currency which is Naira.

#### 29 Other reserves arising on business combination and re-organisations

The other reserves arising on business combination and re-organisation is used to recognise the adjustments arising from business combination/re-organisation for entities under common control, when the pooling of interest method has been used.

Group

Company

#### 30 Loans and borrowings

2

|   | 31 Dec<br>2018<br><del>N</del> '000   | 31 Dec<br>2017<br><del>N</del> '000  | 31 Dec<br>2018<br><del>N</del> '000                                 | 31 Dec<br>2017<br><del>N</del> '000                                 |
|---|---|--|---|---|
| Non-current   | 172,373,209   | 68,715,378   | 144,391,743   | 64,900,757  |
| Current Total loans and borrowings  | 93,833,850<br><b>266,207,059</b>  | 187,831,582<br>256,546,960   | 105,685,719<br>250,077,462  | 190,724,579<br>255,625,336  |
| Split into: Power fund (Note 30.1) Bond (Note 30.2) Bank Loans (Note 30.3) Related party loan (Note 30.4) Lafarge Gypsum S.A Pty Ltd Total loans and borrowings | 11,345,910<br>60,249,338<br>53,884,892<br>140,411,911<br>315,008<br>266,207,059 | 7,698,505<br>59,842,611<br>44,275,864<br>144,391,559<br>338,421<br>256,546,960 | 5,946,467<br>60,249,338<br>53,884,893<br>129,996,764<br>250,077,462 | 7,698,505<br>59,842,611<br>44,275,864<br>143,808,356<br>255,625,336 |

30.1 Power Fund: Lafarge Africa Plc accessed NGN12.4billion from the CBN/BOI Power and Aviation Intervention Fund through Guaranty Trust Bank (GTB). Principal and Interest are paid quarterly. The loan is secured by the assets of the Company as per Note 16. Principal repayment commenced in October 2012. The facility has a 10-year tenure with a fixed interest rate of 7% and an effective interest rate of 8.7%. The outstanding balance disclosed in the company's books amounts to N5.9 billion which is the amortised cost to date.

In the current year, the group also assessed an additional CBN/BOI intervention fund through Zenith Bank. The loan assessed amounted to N6.4 billion. Principal repayment is expected to commence in December 2019. The facility has a 7.5 years tenure and an interest rate of 9%. The outstanding balance, at amortised cost, amounts to N5.3 billion.

- 30.2 Bond: By a resolution dated 17th March 2016, the Board of Directors resolved to raise the sum of N60 billion in two tranches of N26.38 billion and N33.61 billion at interest rate of 14.25% and 14.75% maturing in 2019 and 2021 respectively. The effective interest rate is 14.69% and 14.93% respectively. Interest is paid bi-annually and principal is repaid at end of the tenure.
- 30.3 Bank Loans: These represent commercial papers and short term loans from various commercial banks for 90 days received in the current year with varying maturity dates ending 2019 at interest rate of 15%-21%. In 2017, these were commercial papers due to First Bank of Nigeria with varying maturity dates ending September 2018 at interest rate of 16.53%-17.01%.

30.4 Related party loan: Intercompany loan balance is made up of USD 315 million loans recieved from Caricement BV in prior year together with its accumulated interest of USD 7.3 million. This amount was received at an interest rate of US 1 year Libor + 5.71% and was previously hedged with FMDQ at N387.33/dollar to be settled in 2018. In current year, USD 293 million out of this loan balance was converted to a long term loan with a tenure of 7 years and an interest rate of US 1 year Libor + 6.3%. The cumulative accrued interest on the long term portion of the loan amounts to USD 7.3 million.

The remaining USD 22million of the loan balance has been retained as a short term loan, payable on demand at an interest rate of US 1 year Libor + 5.71. The cumulative interest on short term portion of the loan amounts to USD 20,236 as at year end. The Non Deliverable Future (NDF) on the loan has been hedged with FMDQ and will be settled at N365.3/dollar.

#### 30.5 Movement in loans and borrowings

At 1 January Transfer through business re-organisation Additions: Loan received

Interest expensed
Interest paid
Principal repaid
Conversion of Quasi-equity
Reclassification (Note 32)
Converted for Right Issue (Note 27)
Exchange (gain) / loss
At 31 December

Less than one year Between one and two years Between two to five years After five years

#### 31 Provisions

Non current (Note 31.1) Current (Note 31.2)

#### 31.1 Non current Site restoration cost

At 1 January
Transfer through business re-organisation
Provision made during the year
Utilised
Change in estimate
Reclassification
Unwinding of discount (Note12(b))
Exchange difference
At 31 December

| Group        |               | Company      |               |  |
|--------------|---------------|--------------|---------------|--|
|              |               |              |               |  |
| 31 Dec       | 31 Dec        | 31 Dec       | 31 Dec        |  |
| 2018         | 2017          | 2018         | 2017          |  |
| ₩'000        | ₩'000         | ₩'000        | ₩'000         |  |
| 256,546,960  | 104,709,619   | 255,625,336  | 106,380,681   |  |
| -            | -             | -            | 2,781,482     |  |
| _            | _             | _            |               |  |
| 99.712.346   | 195.099.306   | 81.266.692   | 187.310.535   |  |
| 356,259,306  | 299,808,925   | 336,892,028  | 296,472,698   |  |
| 000/200/000  |               |              |               |  |
| 29.602.641   | 22,067,619    | 28.673.150   | 24,782,932    |  |
| (30,435,129) | (16,746,868)  | (28,065,325) | (14,919,980)  |  |
| (87,925,710) | (138,981,397) | (88,528,977) | (138,646,769) |  |
| -            | 199.453.879   | -            | 199,453,879   |  |
| (1,536,599)  | (1,698,932)   | -            | (1,250,365)   |  |
| -            | (112,234,964) | -            | (112,234,964) |  |
| 242.550      | 4.878.698     | 1.106.586    | 1.967.905     |  |
| 266,207,059  | 256,546,960   | 250,077,462  | 255,625,336   |  |
|              |               |              |               |  |
| 114,252,584  | 147,391,414   | 103,322,047  | 146,808,210   |  |
| 38,086,589   | 103,308,150   | 36,713,209   | 103,308,151   |  |
| 4,694,750    | 5,847,396     | 869,071      | 5,508,975     |  |
| 109,173,136  |               | 109,173,135  |               |  |
| 266,207,059  | 256,546,960   | 250,077,462  | 255,625,336   |  |

| Gr        | oup       | Comp      | any               |
|-----------|-----------|-----------|-------------------|
| 31 Dec    | 31 Dec    | 31 Dec    | 31 Dec            |
| 2018      | 2017      | 2018      | 2017              |
| ₩'000     | ₩'000     | ₩'000     | <del>N</del> '000 |
| 3,645,751 | 3,472,388 | 618,970   | 909,320           |
| 1,281,247 | 1,166,217 | 845,328   | 895,268           |
| 4,926,998 | 4,638,605 | 1,464,298 | 1,804,588         |

| Group                               |                                     | Comp                                | any                                 |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| 3,472,388                           | 2,200,640                           | 909,320                             | 563,468                             |
| -                                   | -                                   | -                                   | 104,053                             |
| 468,368                             | 297,192                             | 26,034                              | 311,000                             |
| (97,965)                            | (14,470)                            | (45,733)                            | -                                   |
| (669,948)                           | (390,479)                           | (520,923)                           | (187,613)                           |
| 126,429                             | (40,753)                            | -                                   | -                                   |
| 456,084                             | 182,154                             | 250,272                             | 118,412                             |
| (109,605)                           | 1,238,104                           | -                                   | -                                   |
| 3,645,751                           | 3,472,388                           | 618,970                             | 909,320                             |

The provision for site restoration represents an estimate of the costs involved in restoring production sites at the end of the expected life of the quarries. The provision is an estimate based on reclamation closure expert valuation and management's reassessment. The cost would be unwound for a period of 5-15 years for the Group and Company. The long term inflation and discount rates used in the estimate for Nigerian entities was 12.4% and 15.5% respectively (2017: 8.0% and 8.1%) while for South African entities the long term inflation and discount rates used was 5.5% and 6.5% respectively. (2017: 2.0% and 6.6%).

#### 31.2 Current Group

At 1 January 2017 Reclassification Provision made during the year Payment in the year At 31 December 2017

At 1 January 2018 Reclassification Provision made during the year Payment in the year At 31 December 2018

#### Company

At January 2017 Transfer through business re-organisation Provision made during the year Payment in the year At 31 December 2017

At January 2018 Provision made during the year Payment in the year At 31 December 2018

| Productivity               | Total             |
|----------------------------|-------------------|
| bonus<br><del>N</del> '000 | <del>N</del> '000 |
| 1,176,910                  | 1,176,910         |
| (34,544)                   | (34,544)          |
| 2,384,904                  | 2,384,904         |
| (2,361,053)                | (2,361,053)       |
| 1,166,217                  | 1,166,217         |
|                            |                   |
| 1,166,217                  | 1,166,217         |
| (427, 126)                 | (427,126)         |
| 1,490,761                  | 1,490,761         |
| (948,605)                  | (948,605)         |
| 1,281,247                  | 1,281,247         |

| Productivity bonus N'000 | Total       |
|--------------------------|-------------|
| 841,526                  | 841,526     |
| 124,479                  | 124,479     |
| 1,989,016                | 1,989,016   |
| (2,059,753)              | (2,059,753) |
| 895,268                  | 895,268     |
| 005.000                  | 005.000     |
| 895,268                  | 895,268     |
| 673,400                  | 673,400     |
| (723,340)                | (723,340)   |
| 845,328                  | 845,328     |

The provision for productivity bonus is based on employee performance during the year. It is payable in the year 2019.

#### 32 Deferred income

Non-current Current

| Group     |                   | Company   |                   |
|-----------|-------------------|-----------|-------------------|
| 31 Dec    | 31 Dec            | 31 Dec    | 31 Dec            |
| 2018      | 2017              | 2018      | 2017              |
| ₩'000     | <del>N</del> '000 | ₩'000     | <del>N</del> '000 |
| 2,597,602 | 1,518,467         | 1,455,770 | 1,518,467         |
| 315,452   | 110,732           | 110,732   | 110,732           |
| 2,913,054 | 1,629,199         | 1,566,502 | 1,629,199         |

| Opening balance                           |
|---|
| Transfer through business re-organisation |
| Addition                                  |
| Impact of restructuring (Note 16.2)       |
| Grant released to profit or loss          |
| Closing balance                           |

| Gro                                 | up                                  | Comp                                | any                                 |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| 1,629,199                           | 1,789,391                           | 1,629,199                           | 752,600                             |
| 1,536,599                           | -                                   | -                                   | 1,036,791<br>-                      |
| (190,047)<br>(62,697)<br>2,913,054  | (160,192)<br>1,629,199              | (62,697)<br>1,566,502               | (160,192)<br>1,629,199              |

The deferred revenue is as a result of the benefit received from a below-market-interest rate government loan (CBN/BOI Intervention Fund loans) disclosed in Note 30.1. The revenue is recognised in profit or loss over the useful life of the asset financed with the loan.

#### 33 Employee benefit obligations

#### Defined contribution plan - Pension

The employees of the Nigerian entities (Lafarge Africa Plc, Ready Mix Nigeria Limited and Ashaka Cement Ltd) are members of a state arranged Pension scheme (Pension reform act, 2014) regulated by the government but managed by several private sector service providers. The Group is required to contribute a specified percentage of payroll costs to the retirement benefit scheme to fund the benefits. The only obligation of the Group with respect to the defined contribution plan is to make the specified contributions to the third party organizations, which are responsible for the financial and administrative management of the funds.

Lafarge South Africa facilitates and contribute to the provision of retirement benefits for all permanent employees in accordance with the South African Pension Funds Act, 1956. The balance represents statutory deductions yet to be remitted to statutory authorities. The pension costs of these plans, corresponding to the contribution paid, are expensed as incurred.

#### Defined benefits plan - Gratuity

At 31 December 2015, the Group discontinued the gratuity scheme for all qualifying staff except for the South African operations.

#### Lafarge South Africa Holdings (Pty) Limited

The entity provides for health care and gratuity benefits of retired employees and their eligible dependents. The benefits apply only to qualifying employees who were in the employment of the company at the end of 1995. The cost of the benefits is actuarially determined over the employees' working lives. The actuarial valuations of the present value of the defined benefit obligation were carried out at 31 December 2018 by Aon Hewitt Limited.

#### Lafarge Africa Plc

The plans had two components: the "Normal" gratuity for all exiting employees with service of 5 years and above, and an additional "In-house" gratuity for employees above 50 years of age and service of above 10 years. The retirement age is 60 years and no other post-retirement benefits are provided to these employees. This is a non-funded benefit scheme as the obligation is paid as and when due. The "in house" gratuity will be paid to qualifying staff on exit. However, no further liability will be accrued as from 31 December 2015. Subsequent to the discontinuation of the scheme, the remaining liability was reclassified to other payables in Note 34. The actuarial valuations of the present value of the defined benefit obligation were carried out at 31 December 2018 by EY (FRC registration number:000000000738). The present value of the defined benefit obligation, and the related current service cost, were measured using the Projected Unit Credit Method.

Below are the details of movements and amounts recognised in the financial statements:

#### Non current

Employee long service award scheme (Note 33.1) Staff gratuities (Note 33.2)

| Group             |                   | Comp              | any               |
|-------------------|-------------------|-------------------|-------------------|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec            |
| 2018              | 2017              | 2018              | 2017              |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |
| 1,412,777         | 1,350,849         | 1,137,419         | 1,008,443         |
| 3,316,406         | 3,566,082         | 473,992           | 608,290           |
| 4,729,183         | 4,916,931         | 1,611,411         | 1,616,733         |

#### 33.1 Employee long service award scheme

The amount arising from the Group and Company's obligations in respect of its employee long service award schemes is as follows:

Opening balance
Transfer through business re-organisation

Service cost Interest cost (Note12b) Total amount recognised in profit or loss

| Gro               | oup               | Comp              | any               |
|-------------------|-------------------|-------------------|-------------------|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec            |
| 2018              | 2017              | 2018              | 2017              |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |
| 1,350,849         | 1,157,953         | 1,008,443         | 741,775           |
| -                 | -                 | -                 | 143,183           |
| 165,387           | 148,514           | 132,043           | 120,174           |
| 236,308           | 167,137           | 161,322           | 127,147           |
| 401,695           | 315,651           | <b>293,365</b>    | 247,321           |

Employee long service award scheme (cont'd)

Remeasurements: Plan amendment Loss from change in assumptions Experience adjustment gains Total amount recognised in profit or loss Benefits paid Closing balance

| Gro  | oup                           | Comp                            | any                           |
|--|-------------------------------|---------------------------------|-------------------------------|
| 31 Dec                                       | 31 Dec                        | 31 Dec                          | 31 Dec                        |
| 2018   | 2017                          | 2018                            | 2017                          |
| <del>N</del> '000                            | <del>N</del> '000             | <del>N</del> '000               | <del>N</del> '000             |
| (56,551)<br>(126,611)<br>27,868<br>(155,294) | 64,265<br>(70,138)<br>(5,873) | (108,186)<br>17,338<br>(90,848) | 45,635<br>(52,589)<br>(6,954) |
| (184,473)                                    | (116,882)                     | (73,541)                        | (116,882)                     |
| 1,412,777                                    | 1,350,849                     | 1,137,419                       | 1,008,443                     |

#### **Key assumptions**

The key actuarial assumptions used for the purpose of the actuarial valuation are as follows:

Below are key assumptions for Nigerian entities:

Financial assumptions

Discount rate-per annum (p.a) Inflation rate Salary inflation (p.a) Benefit escalation rate Normal retirement age

| Comp<br>31 Dec 31 Dec<br>2018 2017 |          |
|------------------------------------|----------|
| 15.0%                              | 14.0%    |
| 12.0%                              | 12.0%    |
| 14.0%                              | 14.0%    |
| 6.0%                               | 6.0%     |
| 60 years                           | 60 years |

There was no long service award scheme for Lafarge South Africa PTY.

A quantitative sensitivity analysis for significant assumptions as at 31 December is as shown below:

Sensitivity analysis for the Company

| Base                     |
|--------------------------|
| Discount rate            |
| 0.5% increase            |
| 0.5% decrease            |
| Salary increase rate     |
| 0.5% increase            |
| 0.5% decrease            |
| Benefit escalation rate  |
| 0.5% increase            |
| 0.5% decrease            |
| Mortality experience     |
| Age rated up by 1 year   |
| Age rated down by 1 year |
|                          |

| 31 Dec            | 31 Dec            |
|-------------------|-------------------|
| 2018              | 2017              |
| <del>N</del> '000 | <del>N</del> '000 |
| 1,136,334         | 1,008,443         |
| 1,097,788         | 971,975           |
| 1,177,194         | 1,047,194         |
| 1,177,767         | 1,046,842         |
| 1,096,981         | 972,048           |
| 1,137,500         | 1,009,758         |
| 1,135,195         | 1,007,160         |
| 1,131,677         | 1,004,194         |
| 1,140,535         | 1,012,275         |

#### Sensitivity analysis for the Group

| Base                     |
|--------------------------|
| Discount rate            |
| 0.5% increase            |
| 0.5% decrease            |
| Salary increase rate     |
| 0.5% increase            |
| 0.5% decrease            |
| Benefit escalation rate  |
| 0.5% increase            |
| 0.5% decrease            |
| Mortality experience     |
| Age rated up by 1 year   |
| Age rated down by 1 year |
|                          |

| 31 Dec            | 31 Dec            |
|-------------------|-------------------|
| 2018              | 2017              |
| <del>N</del> '000 | <del>N</del> '000 |
| 1,370,233         | 1,350,849         |
| 1,325,052         | 1,234,820         |
| 1,418,061         | 1,399,692         |
| 1,418,428         | 1,398,655         |
| 1,324,399         | 1,305,482         |
| 1,371,806         | 1,352,917         |
| 1,368,694         | 1,348,829         |
| 1,364,564         | 1,345,262         |
| 1,375,350         | 1,355,892         |

The weighted average liability duration for the Plan is 8.24 years. The average weighted duration of the longest Nigerian Government bond as at 20th December 2018 was 5.91 years with a gross redemption yield of 15.54%.

#### 33.2 Staff gratuities

The amount arising from the Group's obligations in respect of its staff gratuities is as follows:

|  | Gro   | up   | Comp                                    | Company                             |  |
|--|---|--|---|-------------------------------------|--|
|  | 31 Dec<br>2018<br><del>N</del> '000                   | 31 Dec<br>2017<br><del>N</del> '000                  | 31 Dec<br>2018<br><del>N</del> '000     | 31 Dec<br>2017<br><del>N</del> '000 |  |
| Opening balance<br>Transfer through business re-organisation   | 3,566,082   | 2,622,209  | 608,290<br>-                            | 838,532<br>223,330                  |  |
| Service cost Interest cost Plan amendment Curtailment (gains) / losses Total amount recognised in profit or loss | (52,031)<br>367,897<br>173,844<br>(88,188)<br>401,522 | 38,642<br>372,786<br>110,647<br>(102,496)<br>419,579 | (85,810)<br>76,512<br>-<br>-<br>(9,298) | 108,529<br>-<br>-<br>108,529        |  |
| Remeasurement:   |   |  |   |                                     |  |
| Gain/(loss) from change in assumptions<br>Experience adjustment loss/(gain)<br>Total amount recognised in other  | (202,440)<br>16,049                                   | 23,334 (343,091)                                     | (16,989)<br>(38,325)                    | 23,334 (205,783)                    |  |
| comprehensive income Benefits paid (Note 35.1.6) Benefits payable** Exchange difference                          | (186,391)<br>(208,876)<br>-<br>(255,931)              | (319,757)<br>(505,682)<br>(45,820)<br>1,395,553      | (55,314)<br>(69,686)                    | (182,449)<br>(333,832)<br>(45,820)  |  |
| Closing balance  | 3,316,406   | 3,566,082  | 473,992                                 | 608,290                             |  |

<sup>\*\*</sup> This relates to benefits payable to employees who met the vesting conditions of 10 years in service and 50 years of age as at year end but were settled subsequent to year end. This amount was reclassified to other payables as at the end of 2017.

The significant actuarial assumptions were as follows:

Below are key assumptions for Nigerian entities:

| Financial assumptions  | 2018                                     | 2017                                     |
|--|--|--|
| Average rate of inflation (p.a) Discount rate  | 0.12<br>0.15                             | 0.12<br>0.14                             |
| Average pay increase<br>Normal retirement age  | -<br>60 years                            | -<br>60 years                            |
| Below are key assumptions for Lafarge South Africa PTY:<br>Financial assumptions                             | 31 Dec<br>2018                           | 31 Dec<br>2017                           |
| Discount rate- per annum (p.a) Inflation rate Salary inflation (p.a) Net discount rate Normal retirement age | 9.7%<br>5.9%<br>7.4%<br>2.2%<br>63 years | 9.1%<br>5.8%<br>7.3%<br>1.8%<br>63 years |

i) The rates of mortality assumed for employees are the rates published in the A67/70 Ultimate Tables, published jointly by the Institute and Faculty of Actuaries in the UK.

| Age | Number of deaths in year In the year out of 10,000 lives. |
|-----|---|
| 25  | 7   |
| 30  | 7_  |
| 35  | 9   |
| 40  | 14_   |
| 45  | 26  |

Through its defined benefit plans (pension scheme) the Group is exposed to asset volatility risk and mortality risk.

#### ii) Withdrawal from Service

| Age band                                 | Rate      |
|--|-----------|
| Less than or equal to 30                 | Rate 0.04 |
| 31 - 39                                  | 0.03      |
| 40 - 44                                  | 1%        |
| 45 - 54                                  | 1%        |
| 31 - 39<br>40 - 44<br>45 - 54<br>55 - 59 | 0%        |

iii) A quantitative sensitivity analysis for significant assumptions as at 31 December is as shown below:

Sensitivity analysis for the Company

|  | 2018<br><del>N</del> '000 | 2017<br><del>N</del> '000 |
|--|---------------------------|---------------------------|
| Base   | 455,703                   | 590,001                   |
| Discount rate: 0.5% increase 0.5% decrease Mortality experience: | 447,636<br>464,051        | 578,119<br>602,337        |
| Age rated up by 1 year Age rated down by 1 year                  | 454,907<br>456,416        | 588,970<br>590,921        |

31 Dec

31 Dec

The weighted average liability duration for the Plan is 4.63 years. The average weighted duration of the longest Nigerian Government bond as at 20th December 2018 was 5.91 years with a gross redemption yield of 15.54%.

The discount rate for the South African entities is set with reference to yields obtained from the zero coupon yield curve published by the Bond Exchange, converted to annual effective rates, given that the high quality Corporate Bond market in South Africa is not very deep. The duration of the arrangement is around 7 years.

| Sensitivity analysis for the Group                                    | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
|---|-------------------------------------|-------------------------------------|
| Base  | 542,138                             | 689,233                             |
| Discount rate: 0.5% increase 0.5% decrease                            | 530,214<br>554,676                  | 674,463<br>704,591                  |
| Mortality experience: Age rated up by 1 year Age rated down by 1 year | 454,907<br>456,416                  | 588,970<br>590,921                  |

The weighted average liability duration for the Plan is 3.6 years. The average weighted duration of the longest Nigerian Government bond as at 20th December 2018 was 5.91 years with a gross redemption yield of 15.54%.

Expected contribution to post-employment benefit plans for the year ending 31 December 2018 is N86 million.

| 34 | Trade and other payables                                | Group             |            | Company    |            |
|----|---|-------------------|------------|------------|------------|
|    | 1 /   | 31 Dec            | 31 Dec     | 31 Dec     | 31 Dec     |
|    |   | 2018              | 2017       | 2018       | 2017       |
|    |   | <del>N</del> '000 | ₩'000      | ₩'000      | ₩'000      |
|    | Trade payables  | 29,289,814        | 40,149,875 | 15,027,354 | 19,777,538 |
|    | Related party - technical service fee (Note 34.1, 39.4) | 13,560,223        | 27,981,758 | 9,039,281  | 18,273,023 |
|    |   | 42,850,037        | 68,131,633 | 24,066,635 | 38,050,561 |
|    | Other payables:   |                   |            |            |            |
|    | Customers' deposits                                     | 3,639,077         | 3,804,619  | 3,209,782  | 2,750,491  |
|    | Related companies (Note 39.5)                           | 7,927,401         | 10,264,271 | 5,561,294  | 7,226,888  |
|    | Withholding tax payable                                 | 1,155,829         | 1,185,171  | 770,600    | 1,071,661  |
|    | Value added tax payable                                 | 1,824,632         | 1,592,063  | 1,685,967  | 1,574,929  |
|    | Accrued interest  | -                 | 451,799    | -          | -          |

#### Trade payables (cont'd)

Employee provisions and other liabilities Rent received in advance Professional fees Accruals (Note 34.2) Other payables Dividend payable (Note 34.3)

| Group                               |                                     | Comp                                | any                                 |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| 666,664                             | 143,149<br>1.729                    | 340,368                             | 108,619<br>1.729                    |
| 128,432<br>11,279,953               | 94,870<br>20.499.103                | 128,432<br>5.103.031                | 85,870<br>13.075.698                |
| 6,845,195                           | 3,679,146                           | 4,834,473                           | 2,830,981                           |
| 4,220,596<br>37,687,779             | 3,152,627<br>44,868,547             | 4,220,596<br>25,854,543             | 3,152,627<br>31,879,493             |
|                                     |                                     |                                     |                                     |
| 80,537,816                          | 113,000,180                         | 49,921,178                          | 69,930,054                          |

#### 34.1 LafargeHolcim Technical service fees

This represents the outstanding liability on the Industrial Franchise Agreement with LafargeHolcim of Switzerland. The terms of the agreements include:

- The right for Lafarge Africa Plc to use technical research and development information relating to production and distribution of cement products;
- The provision by LafargeHolcim of technical and operational support through the secondment of suitably qualified expatriate personnel, as requested by Lafarge Africa Plc and approved by the Federal Government of Nigeria.
- The guarantee by LafargeHolcim of the achievement of raw material reserves and production targets by Lafarge Africa Plc.
- The Industrial Franchise Agreement has been registered with National Office for Technology Acquisition and Promotion (NOTAP) in Nigeria. It represents 2% (AshakaCem), 3.5% (Company) of net sales and 2% of profit before tax if greater than zero for technical knowhow, business support and licensing arrangement.

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2018

Group

#### 34.2 Accruals

Litigation
Unbilled technical fee/ rebate
Freight/ logistics
Rent/ depot
Quarry/landed cost
Plant accruals
Power
Tax
Employee related accrual
Fuel
Others

| ₩'000      | <del>N</del> '000 | 000' <del>∥</del> | ₩'000      |
|------------|-------------------|-------------------|------------|
|            |                   |                   |            |
| 249,815    | 206,820           | 119,142           | 80,043     |
| 876,887    | 3,033,089         | 446,704           | 2,862,354  |
| 411,638    | 1,235,467         | 411,638           | 1,091,895  |
| 117,961    | 83,291            | 101,669           | 71,322     |
| 582,110    | 589,286           | 469,512           | 403,033    |
| 712,702    | 3,161,260         | 446,920           | 2,463,122  |
| 985,609    | 741,750           | 154,906           | 204,882    |
| 365,362    | 1,129,346         | 365,363           | 1,129,347  |
| 251,479    | 157,081           | 246,511           | 157,082    |
| 5,638,110  | 3,345,438         | 1,912,723         | 3,375,523  |
| 1,088,280  | 6,816,275         | 427,943           | 1,237,095  |
| 11,279,953 | 20,499,103        | 5,103,031         | 13,075,698 |
|            |                   |                   |            |

31 Dec

2017

Company

2017

31 Dec

2018

#### 34.3 Dividend payable

At 1 January
Dividend declared
Payment to the equity holders of the parent
Return to registrar
Dividend to be (paid to)/refunded by registrars
At 31 December

| Group             |                   | Comp              | any               |
|-------------------|-------------------|-------------------|-------------------|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec            |
| 2018              | 2017              | 2018              | 2017              |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |
| 3,152,627         | 13,459,412        | 3,152,627         | 13,459,412        |
| 13,010,143        | 5,754,771         | 13,010,143        | 5,754,771         |
| (11,845,272)      | (16,280,825)      | (11,845,272)      | (16,280,825)      |
| (219,269)         | -                 | (219,269)         | -                 |
| 122,367           | 219,269           | 122,367           | 219,269           |
| 4,220,596         | 3,152,627         | 4,220,596         | 3,152,627         |

The balance on dividend payable is due to Lafarge Associated Nigeria Limited and other local shareholders for the years 2015, 2016 and 2017

|      |   | Gro                                 | oup                                 | Comp                                | any                                 |
|------|---|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 34.4 | Dividend paid The following dividend were approved by the shareholders and subsequently paid during the year: | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
|      | Lafarge Africa Plc<br>Paid to Non Controlling Interest  | 11,845,272                          | 16,280,825<br>41,863                | 11,845,272<br>-                     | 16,280,825                          |
|      | Total   | 11,845,272                          | 16,322,688                          | 11,845,272                          | 16,280,825                          |

#### 35 Additional cash flow information

#### 35.1 Working capital adjustments:

Increase in inventories Increase in trade and other receivables Increase in other assets (Increase)/decrease in other financial assets (Decrease)/increase in trade and other payables

| Group             |                   | Comp              | oany              |  |
|-------------------|-------------------|-------------------|-------------------|--|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec            |  |
| 2018              | 2017              | 2018              | 2017              |  |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |  |
| 4,536,194         | (13,285,941)      | 4,773,898         | (6,768,259)       |  |
| 5,156,873         | (16,140,245)      | 5,751,744         | 2,682,223         |  |
| 8,699,036         | (13,716,514)      | 1,928,892         | (16,986,660)      |  |
| (266,944)         | (840,121)         | 143,634           | (903,810)         |  |
| (34,256,124)      | 307,363           | (21,356,428)      | (24,488,138)      |  |
| (16,130,965)      | (43,675,458)      | (8,758,260)       | (46,464,644)      |  |

#### 35.1.1 Reconciliation of changes in inventories included in statement of cash flows:

Movement in inventories Reclassification to Property, plant and equipment (Note16.2) Movement as per cash flow

| Group                               |                                     | Comp                                | any                                 |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>№</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| 11,109,945                          | -                                   | 10,136,364                          | -                                   |
| (6,573,751)<br>4,536,194            |                                     | (5,362,466)<br>4,773,898            | -                                   |

#### 35.1.2 Reconciliation of changes in trade and other receivables included in statement of cash flows:

| Movement in trade and other receivables       |
|---|
| Arising from re-organisation                  |
| Reclassification of Impairment provision      |
| on trade receivables (Note 23.3)              |
| WHT utilised                                  |
| Interest receivable                           |
| 2018 Rights issue cost recorded in prepayment |
| Movement as per cash flow                     |

| Group                                    |                                     | Comp                                | any                                 |
|--|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000      | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| 3,946,122<br>-                           | 859,415<br>-                        | 4,763,265<br>-                      | 31,957<br>187,546                   |
| (74,325)<br>44,025<br>538,667<br>702,384 | (862,779)<br>8,243<br>58,457        | (44,834)<br>-<br>330,929<br>702,384 | (75,741)<br>8,243<br>58,431         |
| 5,156,873                                | 63,336                              | 5,751,744                           | 210,436                             |

#### 35.1.3 Reconciliation of changes in other assets included in statement of cash flows:

Movement in other assets Arising from re-organisation Movement as per cash flow

| Group |           | Company |           |                   |
|-------|-----------|---------|-----------|-------------------|
|       | 31 Dec    | 31 Dec  | 31 Dec    | 31 Dec            |
|       | 2018      | 2017    | 2018      | 2017              |
|       | ₩'000     | ₩'000   | ₩'000     | <del>N</del> '000 |
|       | 8,699,036 | -       | 1,928,892 | -                 |
|       |           |         |           | 4,842,993         |
|       | 8,699,036 |         | 1,928,892 | 4,842,993         |

#### 35.1.4 Reconciliation of changes in other financial assets included in statement of cash flows:

| Group             |                | Company           |                |
|-------------------|----------------|-------------------|----------------|
| 31 Dec<br>2018    | 31 Dec<br>2017 | 31 Dec<br>2018    | 31 Dec<br>2017 |
| <del>N</del> '000 | ₩'000          | <del>N</del> '000 | ₩'000          |
| (266,944)         | -              | 143,634           | -              |
|                   |                |                   | (29,975,597)   |
| (266,944)         |                | 143,634           | (29,975,597)   |

Movement in other financial assets Arising from re-organisation Movement as per cash flow

#### 35.1.5 Reconciliation of changes in trade and other payables included in statement of cash flows:

|  | Group                               |                                     | Company                             |                                     |
|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
|  | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| Movement in trade and other payables               | (32,462,364)                        | (10,306,785)                        | (20,008,876)                        | (10,306,785)                        |
| Arising from re-organisation                       | -                                   | -                                   | -                                   | (45,974,887)                        |
| Reclassification of dividend payable               | (1,164,871)                         | 10,306,785                          | (1,164,871)                         | 10,306,785                          |
| Reclassification of tripartite                     |                                     |                                     |                                     |                                     |
| guarantee from borrowings                          | -                                   | -                                   | -                                   | -                                   |
| Reclassification from borrowings                   |                                     | (1,698,932)                         |                                     | (1,250,365)                         |
| Unclaimed dividend from registrars                 | -                                   | (1,066,304)                         | -                                   | (1,066,304)                         |
| Accruals on Property plant and Equipment (Note 16) | -                                   | (5,072,849)                         | -                                   | (2,175,311)                         |
| Reclassification of benefit payable (Note 33.2)    | -                                   | (45,820)                            | -                                   | (45,820)                            |
| Transaction costs accrued                          | -                                   | (658,638)                           | -                                   | (658,638)                           |
| Right issue cost paid during the year              | 658,638                             |                                     | 658,638                             |                                     |
| Reclassification from Current income tax           |                                     |                                     |                                     |                                     |
| (Note 14.6) liabilities                            | (1,287,527)                         | _                                   | (841,319)                           |                                     |
| Movement as per cash flow                          | (34,256,124)                        | (8,542,543)                         | (21,356,428)                        | (51,171,325)                        |
|  |                                     |                                     |                                     |                                     |

#### 35.1.6 Provisions and net movement on employee benefit

|  | Gro                                 | oup                                 | Comp                                | any                                 |
|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
|  | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| Retirement benefit obligations - service cost<br>Retirement benefit obligations - Plan | (52,031)                            | 38,642                              | (85,810)                            | -                                   |
| amendment/curtailment<br>Long service awards - Plan                                    | 85,656                              | 8,151                               | -                                   | -                                   |
| amendment/curtailment  | (56,551)                            | -                                   | -                                   | _                                   |
| Employee Long Service Award - service cost   | 165,387                             | 148,514                             | 132,043                             | 120,174                             |
| Employee profit share scheme payment   | -                                   | -                                   | -                                   | _                                   |
| Productivity bonus payment   | (948,605)                           | (2,361,053)                         | (723,340)                           | (2,059,753)                         |
| Staff gratuity benefits paid (Note 33.2)   | (208,876)                           | (505,682)                           | (69,686)                            | (333,832)                           |
| Employee Long service award benefits paid  | (184,473)                           | (116,882)                           | (73,541)                            | (116,882)                           |
| Remeasurement (gains) / losses - Long service awa                                      | rds (98,743)                        | (5,873)                             | (90,848)                            | (6,954)                             |
| Provision for productivity bonus for the year  | 1,063,635                           | 2,384,904                           | 673,400                             | 1,989,016                           |
| Employee Profit Share Scheme   |                                     | _                                   |                                     |                                     |
|  | (234,601)                           | (409,279)                           | (237,782)                           | (408,231)                           |

#### 35.2 In the statement of cash flows, profit on sale of property, plant and equipment (PPE) comprise:

|  | 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec            |
|--|-------------------|-------------------|-------------------|-------------------|
|  | 2018              | 2017              | 2018              | 2017              |
|  | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |
| Proceeds on disposal<br>Net book value of property, plant and      | 969,990           | 3,129,895         | 931,931           | 2,983,969         |
| equipment disposed Profit on sale of property, plant and equipment | (33,664)          | (756,058)         | (5,309)           | (662,570)         |
|  | 936,326           | 2,373,837         | 926,622           | 2,321,399         |

Group

35.3 Other non cash items

Write offs for Property, plant and equipment Gain on sale of property plant and equipment Gain on sale of intangible assets Impairment provision on trade receivables Movement in site restoration cost Government grants

| Group             |                   | Comp              | any               |
|-------------------|-------------------|-------------------|-------------------|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec            |
| 2018              | 2017              | 2018              | 2017              |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 |
| 1,037,955         | 556,815           | 377,803           | 556,815           |
| (936,326)         | (2,373,837)       | (926,622)         | (2,321,399)       |
| 74,325            | 862,779           | 44,834            | 75,741            |
| (173,116)         | (148,510)         | (540,622)         | 123,387           |
| (62,697)          | (160,192)         | (62,697)          | (160,192)         |
| (59,859)          | (1,262,945)       | (1,107,304)       | (1,725,648)       |

Company

#### 36 Commitments for expenditure

Capital expenditure contracted for at the reporting period end but not recognised in the financial statements is as follows:

| TOHOWS:   | GIC         | λαρ         | Company     |             |  |
|---|-------------|-------------|-------------|-------------|--|
|   | 31 Dec      | 31 Dec      | 31 Dec      | 31 Dec      |  |
|   | 2018        | 2017        | 2018        | 2017        |  |
|   | ₩'000       | ₩'000       | ₩'000       | ₩'000       |  |
|   |             |             |             |             |  |
| Capital expenditure commitments                 |             |             |             |             |  |
| Approved and contracted for                     | 15,513,811  | 235,680     | 3,904,755   | _           |  |
| Approved and contracted for                     | 15,513,811  | 235,680     | 3,904,755   |             |  |
|   | 13,313,011  | 233,000     | 3,304,733   |             |  |
| Operating expenditure commitments               |             |             |             |             |  |
|   | 100 600 001 | 117 256 000 | 110 040 001 | 117 256 000 |  |
| Commitments for the supply of gas (Note 36.1)   | 120,692,031 | 117,356,000 | 119,242,031 | 117,356,000 |  |
| Commitments for the supply of power (Note 36.2) | 8,277,036   | 10,081,480  | 8,056,497   | 10,081,480  |  |
| Commitments for advance payment of              |             |             |             |             |  |
| taxes (Note 36.3)                               | 2,800,000   | 5,600,000   | 2,800,000   | 5,600,000   |  |
| Share Holder's Gurantee (Note 36.4)             | 3,377,725   | .,,         | 3.377.725   | .,,         |  |
| Other commitments: Non-cancelable               | 0,011,120   |             | 0,011,120   |             |  |
|   | 0.40,000    | 0.000.700   |             |             |  |
| operating lease commitment                      | 342,662     | 3,620,783   |             |             |  |
|   | 135,489,454 | 136,658,263 | 133,476,253 | 133,037,480 |  |

- 36.1 This represents the total commitments with respect to termination payment clause on gas contracts. This amount is made up of N47.52 billion relating to gas supply contract with a vendor for the supply of gas to Mfamosing Plant, N72.15 billion relating to another gas supply contract with a vendor for the supply of gas to Ewekoro and Shagamu Plants and N1.45 billion relating to a bank guarantee to Standard Chartered Bank with respect to the Mfamosing gas contract.
- 36.2 Commitments for the supply of power represents the fixed cost commitment on a monthly basis for the supply of power to the Shagamu plant for ten years starting in 2011.
- 36.3 This represents commitment to a State Government for the advance payment of taxes and levies for the next one (1) year.
- 36.4 Lafarge Africa Plc provided a shareholder's guarantee to one of its investments, CBI Ghana for a construction project. The value of the guarantee is USD 9.42million and this was executed through a deed of guarantee effective on 5 February 2018 and runs up unto the project completion date.

#### 37 Contingent liabilities

#### Lafarge Africa Plc

Various litigations and claims (Note 37.1) Letters of credit (Note 37.2)

Lafarge South Africa Holdings Limited Suretyship to Standard Bank on overdraft Utilities guarantees (Note 37.3) Rehabilitation guarantees (Note 37.4)

| Group                               |                                     | Comp                                | oany                                |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| 224,930<br>9,926,162                | 1,017,483,867<br>10,741,833         | 224,930<br>9,926,162                | 1,016,788,090<br>10,741,833         |
| 248,900                             | 267,400                             | -                                   | -                                   |
| 880,456<br>2,769,868                | 732,489<br>891.271                  | -                                   | -                                   |
|                                     | 1,030,116,860                       | 10,151,092                          | 1,027,529,923                       |

- 37.1 The Group and Company are engaged in law suits that have arisen in the normal course of business. The contingent liabilities in respect of pending litigations and other claims amounted to N225 million (2017: N1.02 trillion) for the Group and Company respectively.
  - The Directors are of the opinion that it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation. Thus the possible obligation has not been provided for in the financial statements.
- 37.2 This represents letters of credit which have been opened but shipment of items has not been initiated and as such risks and rewards have not been transferred to the Group and Company as at year end.
- 37.3 The Utilities guarantees are for the benefit of various municipalities and are held with numerous financial institutions.
- 37.4 These guarantees are with Rand Merchant Bank Limited held on behalf of the Department of Mineral Resources.

The Group and Company are currently involved in a compliance exercise by the tax authority. The amount of the assessment has not been disclosed because management has appealed the assessment in its entirety. The appeal is due to the fact that the information used is not based on the audited financial statements. Reconciliation meetings have been scheduled with the tax authorities but no revised assessment has been issued as at the date these financial statement were approved. In the opinion of the Directors, the liabilities, if any, are not likely to be material but the amount cannot be determined with sufficient reliability.

#### 38 Operating lease arrangements

Operating lease payments charged to income:

Land and buildings Plant and machinery Other tangible assets

| Group      |           | Company           |           |  |
|------------|-----------|-------------------|-----------|--|
| 31 Dec     | 31 Dec    | 31 Dec            | 31 Dec    |  |
| 2018       | 2017      | 2018              | 2017      |  |
| ₩'000      | ₩'000     | 000' <del>∥</del> | ₩'000     |  |
| 1,285,416  | 1,758,860 | 896,614           | 887,676   |  |
| 1,699,004  | 1,427,869 | 1,044,185         | 285,830   |  |
| 11,651,351 | 345,038   | 11,651,351        | 243,132   |  |
| 14,635,771 | 3,531,767 | 13,592,150        | 1,416,638 |  |

Operating lease commitments represent rentals payable by the Group and Company for certain of its office properties, plant and machinery and other tangible assets. The key replacement lease for the Group headquarters, commencing towards the end of 2010, is for a ten-year period, with an escalation clause of 10% per annum. The costs of these leases are expensed on a straight-line basis over the period of the leases when fixed escalation clauses are stipulated.

Future minimum rentals payable under non-cancellable operating leases as at 31 December are, as follows:

Within one year After one year but not more than five years More than five years

| Gro        | oup       | Comp       | any     |
|------------|-----------|------------|---------|
| 31 Dec     | 31 Dec    | 31 Dec     | 31 Dec  |
| 2018       | 2017      | 2018       | 2017    |
| ₩'000      | ₩'000     | ₩'000      | ₩'000   |
| 8,564,457  | 1,310,125 | 7,590,260  | 254,433 |
| 20,259,711 | 2,313,768 | 17,790,864 | 285,606 |
| 1,484,466  | 2,089,009 | 451,930    | -       |
| 30,308,634 | 5,712,902 | 25,833,054 | 540,039 |

#### 39 Related party transactions

#### 39.1 Parent entity

The ultimate parent of the Group is LafargeHolcim, incorporated in Switzerland.

In the normal course of business, Lafarge Africa Plc sells cement to other subsidiaries of the ultimate shareholder.

The Company receives technical assistance from the majority shareholder which is paid for under the Industrial Franchise Agreement (see Note 9.4).

#### 39.2 Subsidiaries

Subsidiaries are set out in Note 18.1.

#### 39.3 Transactions with related parties

The following transactions occurred with related parties during the year:

Sales of goods and services

Lafarge Ready Mix Nigeria Limited Lafarge Holcim Trading Total transaction value

| Gro       | oup       | Company   |                   |  |
|-----------|-----------|-----------|-------------------|--|
| 31 Dec    | 31 Dec    | 31 Dec    | 31 Dec            |  |
| 2018      | 2017      | 2018      | 2017              |  |
| ₩'000     | ₩'000     | ₩'000     | <del>N</del> '000 |  |
| -         | -         | 3,171,340 | 2,413,243         |  |
| 1,253,532 | 1,020,850 | 1,253,532 | 1,020,850         |  |
| 1,253,532 | 1,020,850 | 4,424,872 | 3,434,093         |  |

#### Purchase of goods and services

Lafarge Holcim Trading Lafarge Energy Solution Total transaction value

| Gro    | oup         | Comp              | any       |
|--------|-------------|-------------------|-----------|
| 31 Dec | 31 Dec      | 31 Dec            | 31 Dec    |
| 2018   | 2017        | 2018              | 2017      |
| ₩'000  | ₩'000       | <del>N</del> '000 | ₩'000     |
| -      | 199,769     | -                 | 199,769   |
|        | - 3,180,105 |                   | 3,180,105 |
| -      | 3,379,874   | -                 | 3,379,874 |

Goods were sold to related parties during the year based on the price lists in force and terms that would be available to third parties. All other transactions were made on normal commercial terms and conditions and at market rates.

|   |                                 | Gro       | oup               | Comp      | anv               |
|---|---------------------------------|-----------|-------------------|-----------|-------------------|
|   |                                 | 31 Dec    | 31 Dec            | 31 Dec    | 31 Dec            |
|   | Ni-to                           | 2018      | 2017              | 2018      | 2017              |
| Otherna                                   | Nature of                       | ₩'000     | <del>N</del> '000 | ₩'000     | <del>N</del> '000 |
| Others                                    | transaction                     |           |                   |           |                   |
| AshakaCem Limited                         | Dividends received -            |           |                   |           | 294,055           |
| Lafarge South Africa Pty                  | Subsidiary Dividends received - | -         | -                 | -         | 294,000           |
| Lalarge South Africa Fty                  | Joint venture                   | _         | 1,767             | _         | _                 |
| Lafarge Energy Solution                   | Fuel                            | _         | 3,179,721         | _         | 3,179,721         |
| Cimenteries Du Cameroun                   | Employee Related                | _         | 20,678            | _         | 20,678            |
| Lafarge Industries                        | 2p.ic y co : iciatos.           |           | 20/07.0           |           | 20,0.0            |
| South Africa (Pty) Ltd                    | Employee Related                | 50,094    | 33,867            | 50,094    | 26,452            |
| Holcim (Schweiz) Ag                       | Services Related                | -         | 7,314             | -         | 7,314             |
| Holcim Group Services Ltd                 | Services Related                | -         | 28,301            | -         | 28,301            |
| Lafarge Canada Inc. (West)                | Services Related                | -         | 41,875            | -         | 41,875            |
| Lafarge International                     |                                 |           |                   |           |                   |
| Services Singapore Pte Ltd                | Employee Related                | 691,043   | 1,030,544         | 691,043   | 1,030,544         |
| Lafargeholcim Middle East                 |                                 |           |                   |           |                   |
| & Africa It Service Center                | IT Services                     | 1,681,551 | 228,006           | 1,681,551 | 225,250           |
| Lafarge S.A Paris                         | Employee related, capex         | 201,559   | 521,577           | 201,559   | 302,524           |
| Lafarge Building Materials                | Employee Related                | 31,199    | 59,174            | 31,199    | 59,175            |
| Lafargeholcim Maroc Afrique               | Employee Related                | -         | 122,029           | -         | 122,029           |
| Technical Center                          |                                 | 400.050   | 10.000            | 400.050   | 40.004            |
| Europe-Africa                             | Services Related                | 139,859   | 18,833            | 139,859   | 16,621            |
| Lafargetechnical Center                   | Carriago Dalatad                |           | 07                |           |                   |
| Vienna Gmbh                               | Services Related                | 10,040    | 27<br>2,416       | -         | _                 |
| Lafarge Cement Syria Mbeya Cement Company | Employee Related                | 10,040    | 2,410             | -         | -                 |
| Limited                                   | Employee Related                | 1,320     |                   | 1,320     |                   |
| Holcim Trading S.A.                       | Fuel                            | 3,978,168 | 277,298           | 3,978,168 | 277,298           |
| Lafarge Cement Egypt Sae                  | Payroll and other               | 3,370,100 | 277,200           | 3,370,100 | 277,200           |
| Laidigo Comont Egypt Guo                  | personnel recharges             | (4,426)   | _                 | _         | _                 |
| Lafarge Malaysia                          | Services Related                | -         | 15,145            | -         | 15,145            |
| Lafarge Building Materials Ltd            | Employee Related                | 14,511    | 31,901            | 14,511    | 31,901            |
| Lafarge Cementos S.A.U                    | Employee Related                | -         | 4,158             | -         | 4,158             |
| Bamburi Cement Limited                    | Employee Related                | (730)     | -                 | -         | -                 |
| Lafarge (Beijing) Building                |                                 | · ·       |                   |           |                   |
| Materials Technical Service               |                                 |           |                   |           |                   |
| Co, Ltd                                   | Employee Related                | 2,257     | 23,672            | 2,257     | 15,619            |
| Lafarge S. A Paris                        | Technical Fees                  | 5,687,341 | 3,251,786         | 5,687,341 | 2,816,494         |
| Holcim Technology Ltd                     | Technical Fees                  | 5,711,682 | 2,262,350         | 3,875,115 | 2,262,350         |
| Holcim (Maroc) S.A.                       | Fuel                            | 123,183   | -                 | 123,183   | _                 |
| Holcim Group Services Ltd                 | Employee Related                | 1,080,110 | -                 | 416,058   | -                 |
| Lafarge Mea Building                      | F   D                           | 170 500   |                   | 170 500   |                   |
| Materials S.A.E                           | Employee Related                | 178,598   | -                 | 178,598   | -                 |
| Lafarge Industries S.A. (Pty)             | Employee Related                | 864       | -                 | 864       | -                 |
| Lafarge Associated Nig Ltd                | IT Services                     | 315,250   | -                 | 315,250   | -                 |
| Lafargeholcim Energy Solutions            | Employee Related                | (6,740)   |                   | (6,740)   |                   |
| 3010110115                                | Employee Related                | (0,740)   | <del>-</del>      | (0,740)   | -                 |
|   |                                 |           |                   |           |                   |

|   |                                       | Gro               | up     | Comp              | any               |
|---|---------------------------------------|-------------------|--------|-------------------|-------------------|
|   |                                       | 31 Dec            | 31 Dec | 31 Dec            | 31 Dec            |
|   | Nature of                             | 2018              | 2017   | 2018              | 2017              |
| Others  | transaction                           | <del>N</del> '000 | ₩'000  | <del>N</del> '000 | <del>N</del> '000 |
| Hima Cement Rwanda Ltd                          | Employee Related                      | 1,618             |        | 1,618             |                   |
| Bamburi Cement Ltd                              | Employee Related                      | (2,228,436)       | -      | (2,228,436)       |                   |
| Lafarge Cement                                  | Employee Related                      | 7,909             | -      | 7,909             | -                 |
| Société Financière Immobilière                  |                                       |                   |        | ,                 |                   |
| Et Mobilière "Sofimo"                           | Employee Related                      | (239)             | -      | (239)             | -                 |
| Lafarge Cameroun Cement                         | Employee Related                      | 3,132             | -      | 3,132             | -                 |
| Associated International                        | Francisco - Dalata d                  | 101 100           |        | 101 100           |                   |
| Cement Ltd Lafargeholcim Building               | Employee Related                      | 161,103           | -      | 161,103           | -                 |
| Materials (China)                               | Employee Related                      | 8,053             | _      | _                 | _                 |
| Lafarge Sa (Paris) - Pay                        | Fuel                                  | 1,637,251         | -      | _                 | -                 |
| Lafarge Tcea                                    | Employee Related                      | 11,318            | -      | -                 | -                 |
| Lafarge Middle East                             | ,                                     | ,                 |        |                   |                   |
| And Africa                                      | Employee Related                      | 112               | -      | -                 | -                 |
| Lafarge Intern Serv                             |                                       |                   |        |                   |                   |
| Singapore                                       | Employee Related                      | 8,271             | -      | -                 | -                 |
| Readymix Gulf Limited Lafarge Concrete Malaysia | Employee cost Technical Fees          | 629<br>2,747      | -      | -                 | -                 |
| Bazian Cement Co Ltd                            | Technical Fees                        | (42,966)          | -      | -                 |                   |
| Holcim (Azerbaijan) Ojsc                        | Payroll and other                     | (42,500)          |        |                   |                   |
| Treferri (, izersaljari, ejec                   | personnel recharges                   | (37,520)          | _      | _                 | -                 |
| Holcim (Bulgaria) Ad                            | Payroll and other                     | , , ,             |        |                   |                   |
|   | personnel recharges                   | (16,649)          | -      | -                 | -                 |
| Holcim (Deutschland) Gmbh                       | Payroll and other                     |                   |        |                   |                   |
| 11.1.2.711.11                                   | personnel recharges                   | 6,103             | -      | -                 | -                 |
| Holcim (Us) Inc.                                | Payroll and Personnel                 | 71 175            |        |                   |                   |
| Lafarge Canada (West)                           | recharges Payments Payroll and other  | 71,175            | -      | -                 | -                 |
| Lalarge Carlada (VVest)                         | personnel recharges                   | 48,810            | _      | _                 | _                 |
| Lafarge Cement Egypt Sae                        | Payroll and other                     | 10,010            |        |                   |                   |
|   | personnel recharges                   | (4,426)           | -      | -                 | -                 |
| Lafarge Cement Zimbabwe                         | Payroll and Personnel                 |                   |        |                   |                   |
|   | recharges                             | 10,323            | -      | -                 | -                 |
| Lafarge International Services                  |                                       | 40.005            |        |                   |                   |
| Lafarge Mea Building                            | personnel recharges Payroll and other | 16,605            | -      | -                 | -                 |
| Material Sae                                    | personnel recharges                   | (13,796)          |        | _                 | _                 |
| Lafarge SA                                      | Group Insurance                       | 1,263,765         | -      | _                 | _                 |
| Lafarge Zambia Plc                              | Payroll and Personnel                 | 1,200,700         |        |                   |                   |
| S   | recharges                             | (130)             | -      | -                 | -                 |
| Lafargeholcim (Brasil) S.A.                     | Payroll and other                     |                   |        |                   |                   |
|   | personnel recharges                   | (42,490)          | -      | -                 | -                 |
| Lafargeholcim Mea It                            | IT :                                  | (4,000,074)       |        |                   |                   |
| Services Cente                                  | IT services                           | (1,902,374)       | -      | -                 | -                 |
| Lafargeholcim North America                     | recharges Payments                    | 113,710           |        |                   |                   |
| Peotona Ash Resources                           | Techarges rayments                    | 113,710           |        | _                 |                   |
| (Pty)Ltd  | Group Insurance                       | (1,261)           | _      | -                 | -                 |
| Associated Pan                                  | Payroll, personnel                    | ( ) - /           |        |                   |                   |
| Malaysia Cement Sdn                             | costs recharges                       | (16,354)          | -      | -                 | -                 |
| Cimencam  | Training                              | 2,291             | -      | -                 | -                 |
| Hima Cement Ltd                                 | Payroll, personnel                    | (05)              |        |                   |                   |
| Lafarga Compant Malausi                         | costs recharges                       | (85)              | -      | -                 | -                 |
| Lafarge Cement Malawi                           | Payroll, personnel costs recharges    | (2,128)           |        |                   |                   |
| Lafarge Mea Building                            | Payroll, personnel                    | (∠, 1∠0)          | -      | -                 | -                 |
| Materials                                       | costs recharges                       | 16,191            | _      | -                 | _                 |
|   |                                       |                   |        |                   |                   |

|   |                                    | Group                               |                                     | Company                             |                                     |  |
|---|------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--|
| Others  | Nature of transaction              | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |  |
| Lafarge S. A.                                 | Payroll, personnel costs recharges | (83,339)                            | -                                   | -                                   | _                                   |  |
| Lafarge Zambia                                | Payroll, personnel costs recharges | (17,173)                            | -                                   | -                                   | -                                   |  |
| Lafargeholcim Ltd.                            | Geocycle project/<br>Branding      | 16,527                              | -                                   | -                                   | -                                   |  |
| Lafargeholcim Mea It                          | Payroll, personnel costs recharges | 320,115                             | -                                   | -                                   | -                                   |  |
| LH Trading Ltd                                | Payroll, personnel costs recharges | 453                                 | -                                   | -                                   | -                                   |  |
| Mibeya Cement                                 | Payroll, personnel costs recharges | 53,441                              | -                                   | -                                   | _                                   |  |
| Sa Technical Center<br>Europa Africa          | Payroll, personnel costs recharges | 32,110                              | -                                   | -                                   | -                                   |  |
| Holcim (ESPANIA) S. A Total transaction value | Services Related                   | 19,291,129                          | 38,381<br>11,200,820                | 15,326,317                          | 38,381<br>10,815,885                |  |

#### 39.4 Outstanding balances arising from sales/purchases of goods and services

The following balances are outstanding at the end of the reporting period in relation to transactions with related parties:

|                                   | Gro        | oup        | Company           |                   |
|-----------------------------------|------------|------------|-------------------|-------------------|
|                                   | 31 Dec     | 31 Dec     | 31 Dec            | 31 Dec            |
|                                   | 2018       | 2017       | 2018              | 2017              |
| Trade receivables:                | ₩'000      | ₩'000      | <del>N</del> '000 | <del>N</del> '000 |
| AshakaCem Limited                 | -          | -          | -                 | 41,286            |
| Lafarge Holcim Trading            | -          | 814,668    | -                 | 814,668           |
| Lafarge Ready Mix Nigeria Limited |            | _          | 204,722           | 445,296           |
|                                   |            | 814,668    | 204,722           | 1,301,250         |
|                                   |            |            |                   |                   |
| Technical fees:                   |            |            |                   |                   |
| Lafarge S.A Paris                 | 11,297,873 | 22,778,564 | 6,776,931         | 13,069,829        |
| Holcim Technology Ltd             | 2,262,350  | 5,203,194  | 2,262,350         | 5,203,194         |
|                                   | 13,560,223 | 27,981,758 | 9,039,281         | 18,273,023        |

The sale of goods to/from related parties were carried out on commercial terms and conditions and hence the Directors are of the opinion that there is no conflict of interests. The amounts outstanding are unsecured and will be settled in cash. No guarantees have been given or received. No expense has been recognised in the current or prior years for bad or doubtful debts in respect of the amounts owed by related parties.

#### 39.5 Other receivables from and payables to related parties

|  |                      |                                   | Gro                                 | oup                                 | Comp                                | any                                 |
|--|----------------------|-----------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Other receivables                            |                      |                                   | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| AshakaCem Ltd                                | Subsidiary           | Back end<br>expenses.<br>Back end | -                                   | -                                   |                                     | 5,477,031                           |
| Lafarge Ready Mix<br>Limited<br>Lafarge S.A. | Subsidiary<br>Fellow | expenses.  Back end               | -                                   | -                                   | 4,158,766                           | 4,602,277                           |
| Lafarge Cement                               | subsidiary<br>Fellow | expenses.<br>Back end             | -                                   | 138,059                             | -                                   | -                                   |
| Zimbabwe<br>Lafarge Cement                   | subsidiary<br>Fellow | expenses.<br>Back end             | -                                   | 7,434                               | -                                   | -                                   |
| Malawi<br>Hima Cement                        | subsidiary<br>Fellow | expenses. Back end                | -                                   | 2,701                               | -                                   | -                                   |
| Limited                                      | subsidiary           | expenses.                         | -                                   | 1,805                               | -                                   | 1,564                               |

|                                 |                      |                       | Cua               |                   | Comn           | any.       |
|---------------------------------|----------------------|-----------------------|-------------------|-------------------|----------------|------------|
|                                 |                      |                       | Gro<br>31 Dec     | 31 Dec            | Comp<br>31 Dec | 31 Dec     |
|                                 |                      |                       | 2018              | 2017              | 2018           | 2017       |
| Other receivables (co           | ont'd)               |                       | <del>N</del> '000 | <del>N</del> '000 | ₩'000          | ₩'000      |
| Mbeya cement                    | Fellow               | Back end              |                   | 45.000            |                | =0.4       |
| Lafauna aamiiaa                 | subsidiary           | expenses.             | -                 | 45,893            | -              | 784        |
| Lafarge service group           | Fellow<br>subsidiary | Back end expenses.    | _                 | 16,926            | _              |            |
| LafargeHolcim                   | Fellow               | Back end              |                   | 10,020            |                |            |
| Energy Solutions                | subsidiary           | expenses.             | 73,843            | 28,276            | 73,843         | 28,277     |
| Cementia Holding AG             | Fellow               | Back end              |                   |                   |                |            |
|                                 | subsidiary           | expenses.             | -                 | 185,382           | -              | 180,997    |
| Climenteries DU                 | Fellow               | Back end              |                   | 775               |                |            |
| Cameroun<br>Associated          | subsidiary<br>Fellow | expenses.             | -                 | 775               | -              | -          |
| International                   | subsidiary           | Back end              |                   |                   |                |            |
| Cement Ltd                      | , , ,                | expenses.             | -                 | 3,360             | _              | 3,360      |
| Lafarge Cementos                | Fellow               | Back end              |                   |                   |                |            |
| S.A.U                           | subsidiary           | expenses.             | -                 | 1,235             | -              | 1,235      |
| Lafarge Associated              | Fellow               | Back end              | 180,397           | 428,421           | 180,397        | 428,421    |
| Nigeria Ltd<br>LafargeHolcim    | subsidiary<br>Fellow | expenses.<br>Back end | 100,337           | 420,421           | 100,337        | 420,421    |
| Middle East & Africa            |                      | expenses.             |                   |                   |                |            |
| IT Service Center               | ,                    |                       | 1,105,680         | 572,603           | 1,641          | 1,463      |
| Associated Pan                  |                      |                       |                   |                   |                |            |
| Malaysia Cement                 | Fellow               | Back end              |                   | 10 170            |                |            |
| Sdn Bhd                         | subsidiary<br>Fellow | expenses.<br>Back end | -                 | 19,173            | -              | -          |
| Lafarge Zambia Plc              | subsidiary           | expenses.             | _                 | 455               | _              | _          |
| Holcim Group                    | Fellow               | Back end              |                   | 100               |                |            |
| Services Ltd                    | subsidiary           | expenses.             | 29,345            | 23,210            | -              | -          |
| Lafarge MEA Building            |                      | Back end              |                   |                   |                |            |
| Materials S.A.E                 | subsidiary           | expenses.             | 24,069            | 170,902           | -              | 162,452    |
| MBEYA Cement<br>Company Limited | Fellow<br>subsidiary | Back end expenses.    | 95,428            |                   | _              |            |
| CIMENTERIES DU                  | Fellow               | Back end              | 00,420            |                   |                |            |
| CAMEROUN                        | subsidiary           | expenses.             | 2,290             | -                 | _              | -          |
| Lafarge SA                      | Fellow               | Back end              |                   |                   |                |            |
| Llines Comment                  | subsidiary           | expenses.             | 45,175            | -                 | -              | -          |
| Hima Cement<br>Rwanda Limited   | Fellow<br>subsidiary | Back end expenses.    | 10,332            |                   | 10,332         |            |
| Lafarge Zambia Plc              | Fellow               | Back end              | 10,002            |                   | 10,552         |            |
| Lararge Larrisia i io           | subsidiary           | expenses.             | 10,781            | -                 | 8,712          | -          |
| Lafarge Services                | Fellow               | Back end              |                   |                   |                |            |
| Group                           | subsidiary           | expenses.             | 15,761            | -                 | -              | -          |
| LafargeHolcim Ltd               | Fellow<br>subsidiary | Back end              | 18,219            |                   |                |            |
| Lafarge Cement                  | Fellow               | expenses.<br>Back end | 10,219            | -                 | -              | _          |
| Malawi Ltd                      | subsidiary           | expenses.             | 373               | -                 | _              | -          |
| Associated Pan                  | ,                    |                       |                   |                   |                |            |
| Malaysia Cement                 | Fellow               | Back end              |                   |                   |                |            |
| Sdn Bhd                         | subsidiary           | expenses.             | 1,469             | -                 | -              | -          |
| Hima Cement<br>Limited Uganda   | Fellow<br>subsidiary | Back end              | 124               |                   |                |            |
| Technical Center                | Fellow               | expenses.<br>Back end | 124               | -                 | -              | _          |
| Europe-Africa                   | subsidiary           | expenses.             | 32,108            | -                 | -              | _          |
| LH Trading Ltd                  | Fellow               | Back end              |                   |                   |                |            |
|                                 | subsidiary           | expenses.             | 4,530             | -                 | -              | -          |
| Holcim Technology               | Fellow               | Back end              | E 700             |                   |                |            |
| Ltd<br>Bamburi Cement Ltd       | subsidiary<br>Fellow | expenses.<br>Back end | 5,700             | -                 | -              | -          |
| Damban Comont Eta               | subsidiary           | expenses.             | 723               | _                 | -              | _          |
|                                 | ,                    |                       | 1,656,347         | 1,646,610         | 4,433,691      | 10,887,861 |
|                                 |                      |                       |                   |                   |                |            |

|   |                      |                       | Gra       | oup               | Comp      | any        |
|---|----------------------|-----------------------|-----------|-------------------|-----------|------------|
|   |                      |                       | 31 Dec    | 31 Dec            | 31 Dec    | 31 Dec     |
|   |                      |                       | 2018      | 2017              | 2018      | 2017       |
| Other payables                          |                      |                       | ₩'000     | <del>N</del> '000 | ₩'000     | N'000      |
| Lafarge S.A                             | Subsidiary           | Back end              |           |                   |           |            |
| Lalarge 3.A                             | Subsidially          | expenses.             | _         | 2,119,198         | _         | 1,117,548  |
| Holcim technology                       | Fellow               | Back end              |           | _, ,              |           | .,,        |
| limited                                 | subsidiary           | expenses.             | -         | 2,194,428         | -         | 2,194,428  |
| Lafarge Cement                          | Fellow               | Back end              |           | 27 220            |           |            |
| Zimbabwe<br>Ashakacem Ltd               | subsidiary<br>Fellow | expenses.<br>Back end | -         | 37,330            | -         | -          |
| / torialadorri Eta                      | subsidiary           | expenses.             | -         |                   | 1,433,135 |            |
| Lafarge North                           | Fellow               | Back end              |           |                   |           |            |
| America                                 | subsidiary           | expenses.             | -         | 113,164           | -         | -          |
| Bazian Cement Co Ltd                    | subsidiary           | Back end expenses.    | _         | 13,637            |           |            |
| Lafarge Beocinka                        | Fellow               | Back end              |           | 10,007            |           |            |
| Fabrika Cementa                         | subsidiary           | expenses.             | -         | 508               | -         | -          |
| Lafarge Canada                          | Fellow               | Back end              |           | 55,000            |           | 0.040      |
| Lafarga Comont                          | subsidiary           | expenses.             | -         | 55,083            | -         | 2,646      |
| Lafarge Cement<br>Cameroun              | Fellow<br>subsidiary | Back end expenses.    | _         | 40,859            | _         | 40,859     |
| Lafarge Malaysia                        | Fellow               | Back end              |           | 10,000            |           | 10,000     |
|   | subsidiary           | expenses.             | 8,663     | -                 | 8,663     | -          |
| Holcim Group                            | Fellow               | Back end              | 200.004   | 001 450           | 204 555   | 201 450    |
| Services Ltd<br>Lafarge S.A. U          | subsidiary<br>Fellow | expenses.<br>Back end | 368,664   | 331,458           | 324,555   | 331,458    |
| Lalarge J.A. U                          | subsidiary           | expenses.             | -         | -                 | -         | _          |
| Lafarge Building                        | Fellow               | Back end              |           |                   |           |            |
| Materials Holding                       | subsidiary           | expenses.             | -         | 412,258           | -         | 404,205    |
| Lafarge MEA Building<br>Materials S.A.E | subsidiary           | Back end expenses.    | 101,406   | 357,324           | 74,033    | 336,200    |
| Hima Cement                             | Fellow               | Back end              | 101,400   | 337,324           | 74,033    | 330,200    |
| Limited Uganda                          | subsidiary           | expenses.             | -         | 401               | -         | -          |
| Bamburi Cement Ltd                      |                      | Back end              |           | 00.040            |           |            |
| Holcim (Maroc) S.A.                     | subsidiary           | expenses.<br>Back end | 57,734    | 22,243            | 57,734    | 22,243     |
| Holeitti (iviatoc) 3.A.                 | subsidiary           | expenses.             | 7,460     | 64,100            | 7,460     | 64,100     |
| Lafarge Cement                          | Fellow               | Back end              | .,        | 0.,.00            | ,,        | 0 ., . 0 0 |
| Syria                                   | subsidiary           | expenses.             | -         | 10,040            | -         | -          |
| Lafarge Beijing                         | Fellow<br>subsidiary | Back end              |           | 44 246            |           | 44,246     |
| Building Materials<br>Lafarge Cement    | Fellow               | expenses.<br>Back end | -         | 44,246            | -         | 44,240     |
| Egypt S.A.E.                            | subsidiary           | expenses.             | -         | 3,289             | -         | -          |
| Holcim Trading S.A.                     | Fellow               | Back end              | 004.007   | 4 707 400         | 004.007   | 4 707 400  |
| L oforgo Holoim                         | subsidiary<br>Fellow | expenses.             | 324,287   | 1,767,122         | 324,287   | 1,767,122  |
| LafargeHolcim<br>(Brasil) S.A.          | subsidiary           | Back end expenses.    | _         | 30,751            | _         | _          |
| Technical Center                        | Fellow               | Back end              |           | 00,701            |           |            |
| Europe-Africa                           | subsidiary           | expenses.             | 134,293   | 196,941           | 134,293   | 191,350    |
| Lafarge Shipping                        | Fellow               | Back end              |           | 610               |           | 610        |
| Services Limited<br>LafargeHolcim       | subsidiary           | expenses.             | -         | 619               | -         | 619        |
| Middle East & Africa                    | Fellow               | Back end              |           |                   |           |            |
| IT Service Center                       | subsidiary           | expenses.             | 4,610,636 | 1,788,683         | 1,156,813 | 211,611    |
| Lafarge Associated                      | Fellow               | Back end              |           | 266.025           |           | 266.025    |
| Nigeria Ltd<br>Holcim (Deutschland)     | subsidiary           | expenses.<br>Back end |           | 266,025           | -         | 266,025    |
| GmbH                                    | Subsidiary           | expenses.             | -         | 16,178            | -         | _          |
| Lafarge International                   |                      |                       |           |                   |           |            |
| Services Singapore                      | Fellow               | Back end              | 107.045   | 170.004           | 00 001    | 100.000    |
| Pte Ltd                                 | subsidiary           | expenses.             | 127,245   | 176,824           | 98,321    | 123,292    |

|  |                      |                           | Gro               | oup               | Comp                | any               |
|--|----------------------|---------------------------|-------------------|-------------------|---------------------|-------------------|
|  |                      |                           | 31 Dec            | 31 Dec            | 31 Dec              | 31 Dec            |
|  |                      |                           | 2018              | 2017              | 2018                | 2017              |
| Other payables (con  | ıt'd)                |                           | <del>N</del> '000 | 000' <del>H</del> | <del>N</del> '000   | <del>N</del> '000 |
| Lafarge ReadyMix   | Fellow               | Back end                  |                   |                   |                     |                   |
| Nigeria  | subsidiary           | expenses.                 | _                 | _                 | 47,477              | 9,628             |
| Holcim (US) Inc.   | Fellow               | Back end                  |                   |                   | 77,777              | 0,020             |
|  | subsidiary           | expenses                  | -                 | 69,631            | -                   |                   |
| Holcim Bulgaria AD   |                      | Back end                  |                   | ,                 |                     |                   |
|  | subsidiary           | expenses.                 | -                 | 32,409            | -                   | -                 |
| Lafarge Zambia Plc   |                      | Back end                  |                   |                   |                     |                   |
|  | subsidiary           | expenses.                 | -                 | 214               | -                   | -                 |
| Holderfin Netherland   |                      | Back end                  |                   |                   |                     |                   |
| Lafarga Industrias   | subsidiary<br>Fellow | expenses.                 | -                 | -                 | -                   | -                 |
| Lafarge Industries<br>South Africa (PTY) Ltd   |                      | Back end expenses.        | 60,229            | 99,308            | 60,229              | 99,308            |
| Lafarge Building   | Fellow               | Back end                  | 00,220            | 33,300            | 00,220              | 33,300            |
| Materials Limited  | subsidiary           | expenses.                 | 46,164            | _                 | 46,164              | _                 |
| Lafarge SA   | Fellow               | Back end                  | .,                |                   | ,                   |                   |
| , and the second | subsidiary           | expenses                  | -                 | -                 | -                   | -                 |
| Holcim Technology  | Fellow               | Back end                  |                   |                   |                     |                   |
| Ltd  | subsidiary           | expenses.                 | 1,548,482         | -                 | 1,467,851           | -                 |
| Lafargeholcim  | Fellow               | Back end                  | 00.000            |                   | 00.000              |                   |
| España, S.A.U.   | subsidiary           | expenses.                 | 26,960            | -                 | 26,960              | -                 |
| Lafargeholcim<br>Building Materials  | Fellow               | Back end                  |                   |                   |                     |                   |
| (China) Co., Ltd   | subsidiary           | expenses.                 | 11,528            | _                 | 11,528              | _                 |
| LH Trading Ltd   | Fellow               | Back end                  | 11,020            |                   | 11,020              |                   |
| 2.1 maamig 2ta   | subsidiary           | expenses.                 | 208,397           | -                 | 208,397             | -                 |
| Lafargeholcim  | Fellow               | Back end                  | ·                 |                   |                     |                   |
| Maroc  | subsidiary           | expenses.                 | 3,895             | -                 | 3,895               | -                 |
| Lafarge Cement   | <b>-</b>             | 5 .                       |                   |                   |                     |                   |
| Technical Center   | Fellow               | Back                      | 2.005             |                   | 2.005               |                   |
| Vienna Gmbh<br>Lafarge Material UK   | subsidiary           | end expenses.<br>Back end | 2,095             | -                 | 2,095               | -                 |
| Latarge Material OK  | subsidiary           | expenses.                 | 57,404            | _                 | 57,404              | _                 |
| Holcim Azerbaijan  | Fellow               | Back end                  | 07,404            |                   | 07,404              |                   |
| . rorom r .zor.zanjan  | subsidiary           | expenses.                 | 39,700            | -                 | -                   | -                 |
| Lafargeholcim  | Fellow               | Back end                  |                   |                   |                     |                   |
| Bangladesh Limited   |                      | expenses.                 | 20,310            | -                 | -                   | -                 |
| Holcim Belgique  | Fellow               | Back end                  |                   |                   |                     |                   |
|  | subsidiary           | expenses.                 | 18,506            | -                 | -                   | -                 |
| Holcim Bulgaria Ad   | Fellow               | Back end                  | 22.020            |                   |                     |                   |
| Lafargeholcim  | subsidiary<br>Fellow | expenses.<br>Back end     | 22,028            | -                 | -                   | -                 |
| (Brasil) S.A.  | subsidiary           | expenses.                 | 45,773            | _                 | _                   | _                 |
| Holcim   | Fellow               | Back end                  | 10,770            |                   |                     |                   |
| (Deutschland) Gmbh   |                      | expenses.                 | 13,217            | -                 | -                   | -                 |
| Lafarge Cement   | Fellow               | Back end                  |                   |                   |                     |                   |
| Egypt S.A.E.   | subsidiary           | expenses.                 | 7,193             | -                 | -                   | -                 |
| Bazian Cement  | Fellow               | Back end                  | 47.040            |                   |                     |                   |
| Co Ltd   | subsidiary<br>Fellow | expenses.                 | 47,913            | -                 | -                   | -                 |
| Lafarge Beocinska<br>Fabrika Cementa   | subsidiary           | Back end                  | 946               |                   |                     |                   |
| Hima Cement  | Fellow               | expenses.<br>Back end     | 340               | -                 | -                   | -                 |
| Limited Uganda   | subsidiary           | expenses.                 | 423               | _                 | _                   | _                 |
| Lafarge Cement   | Fellow               | Back end                  | .20               |                   |                     |                   |
| Zimbabwe Ltd   | subsidiary           | expenses.                 | 5,526             | -                 | -                   | -                 |
| Lafarge Zambia Plc   | Fellow               | Back end                  |                   |                   |                     |                   |
|  | subsidiary           | expenses.                 | 324               | -                 | -                   | -                 |
| Wapsila Nigeria  | Fellow               |                           |                   |                   | 10.000              |                   |
| Limited  | subsidiary           |                           | 7,927,401         | 10,264,271        | 10,000<br>5,561,294 | 7,226,888         |
|  |                      |                           | 1,321,401         | 10,204,271        | 3,301,234           | 1,220,000         |

<sup>\*\*\*</sup>Back end expenses relates to charge back of employee related costs, IT services and other administrative expenses.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Other related party transactions:

Chapel Hill Denham acted as the Issuing House for the Company's rights issue in both current year and prior year. The Chief Executive Officer of the firm is Mr. Mobolaji Balogun, and he is a non-executive director and the Chairman of the Board of Directors of Lafarge Africa Plc. The amount paid to Chapel Hill partners in the current year was N165 million. (2017: N236 million). There are no outstanding amounts due to Chapel Hill Denham at the end of the year (2017: Nil).

| 39.6 | Loans | from | related | parties |
|------|-------|------|---------|---------|
|      |       |      |         |         |

AshakaCem Ltd
Caricement B.V.
Holderffin Netherland
ReadyMix
Cemasco, Netherlands

| Gro                                 | up                                  | Company                             |                                     |  |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |  |
| -                                   | -                                   | 12,732,554                          | 11,103,553                          |  |
| 117,264,211                         | 97,596,432<br>34,505,103            | 117,264,210                         | 97,596,432<br>34,505,103            |  |
| -                                   | -                                   | -                                   | 603,268                             |  |
| 23,147,700                          | 12,290,024                          |                                     |                                     |  |
| 140,411,911                         | 144,391,559                         | 129,996,764                         | 143,808,356                         |  |

#### 39.7 Key management personnel compensation

Executive
Non-executive
Fees
Other allowances and expenses
Short term employee benefits
Other key management personnel
Salaries and other short term employee benefits
Post-employment benefits
Total

| Gro                                 | Group Compa                         |                                     |                                     |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 | 31 Dec<br>2018<br><del>N</del> '000 | 31 Dec<br>2017<br><del>N</del> '000 |
| -                                   | 26.000                              | -                                   | 26.000                              |
| 548,482                             | 26,000<br>310,838                   | 548,482                             | 26,000<br>310,838                   |
| 548,482                             | 336,838                             | 548,482                             | 336,838                             |
| 1,894,996<br>105,610<br>2,000,606   | 1,702,842<br>78,700<br>1,781,542    | 1,525,518<br>105,610<br>1,631,128   | 1,702,842<br>78,700<br>1,781,542    |

The remuneration of directors and key executives is determined by the remuneration committee having regard to the performance of individuals and market trends. There are no post-employment benefits due to key management.

#### 39.8 Directors and employees

Directors

Directors' emolument comprise: Fees

Salaries and other emoluments

Fees and other emoluments disclosed above include amount paid to:

| Gro     | oup               | Comp              | any     |
|---------|-------------------|-------------------|---------|
| 31 Dec  | 31 Dec            | 31 Dec            | 31 Dec  |
| 2018    | 2017              | 2018              | 2017    |
| ₩'000   | <del>N</del> '000 | <del>N</del> '000 | ₩'000   |
|         |                   |                   |         |
| 249,614 | 170,662           | 249,614           | 170,662 |
| 289,288 | 166,176           | 289,288_          | 166,176 |
| 538,902 | 336,838           | 538,902           | 336,838 |
|         |                   |                   |         |

| Salaries/Fees Sitting allowance Other benefits  |         |
|---|---------|
| 2018 2017 2018 2017 2018 2017 2018  | 2017    |
| N'000 N'000 N'000 N'000 N'000 N'000 N'000   | N'000   |
| Executive Director  | 057.700 |
| Michel Puchercos 228,614 144,662 83,718 113,046 312,332   | 257,708 |
| Non- Executive Directors  |         |
| Mobolaji Balogun 5,000 4,000 6,600 11,600   | 10.150  |
| Adebayo Jimoh - 2,000 1,270 6,140 70,000 - 71,270   | 8.140   |
| Adebode Adefioye 4,000 2,000 6,100 6,755 10,100   | 8.755   |
| Adenike Ogunlesi 4,000 2,000 4,300 5,140 8,300  | 7,140   |
| Elenda Giwa- Amu 4,000 - 4,700 8,700  | -       |
| Jean-Carlos Angulo - 2,000 2,300 2,550 2,300  | 4,550   |
| Shamsuddeen Üsman 4,000 2,000 6,400 5,740 10,400  | 7,740   |
| Slyvie Rochier - 2,000 3,100 4,450 3,100  | 6,450   |
| Umaru Kwairanga         -         2,000         800         4,120         100,000         -         100,800 | 6,120   |
| Guillaume Roux - 4,000 - 9,780  | 13,780  |
| Oludewa Edodo-Thorpe - 2,000 - 1,555  | 3,555   |
| Thierry Metro   | 2,750_  |
| 249,614 170,662 35,570 53,130 253,718 113,046 538,902   | 336,838 |

Salaries/Fees represent annual remuneration, bonus paid, long term benefits and pensions while other benefits are related to Benefits in Nigeria

#### Employees

The average number of employees employed during the year:

Managerial staff Senior staff Junior staff

The aggregate payroll costs:

Wages, salaries, allowances and other benefits Pension and social benefits Staff training

| Gro               | oup               | Comp              | any    |
|-------------------|-------------------|-------------------|--------|
| 31 Dec            | 31 Dec            | 31 Dec            | 31 Dec |
| 2018              | 2017              | 2018              | 2017   |
| <del>N</del> '000 | <del>N</del> '000 | <del>N</del> '000 | ₩'000  |
| 151               | 405               | 116               | 261    |
| 1,299             | 1,262             | 905               | 722    |
| 1,514             | 1,668             | 93                | 103    |
| 2,964             | 3,335             | 1,114             | 1,086  |

| Gro               | oup        | Comp       | any        |
|-------------------|------------|------------|------------|
| 31 Dec            | 31 Dec     | 31 Dec     | 31 Dec     |
| 2018              | 2017       | 2018       | 2017       |
| <del>N</del> '000 | ₩'000      | ₩'000      | ₩'000      |
| 36,205,104        | 29,512,604 | 15,121,809 | 14,687,390 |
| 837,651           | 2,307,089  | 809,531    | 782,940    |
| 121,568           | 861,379    | 121,568    | 404,356    |
| 37,164,323        | 32,681,072 | 16,052,908 | 15,874,686 |

The number of higher paid employees with gross emoluments within the ranges below were:

Range (N) Up to 1,000,000 1,000,001 - 3,000,000 3,000,001 - 5,000,000 5,000,001 - 7,000,000 7,000,001 - 10,000,000 Above 10,000,000

| Gro                                   | up                                      | Company                              |                                |  |
|---------------------------------------|---|--------------------------------------|--------------------------------|--|
| 31 Dec<br>2018<br>Number              | 31 Dec<br>2017<br>Number                | 31 Dec<br>2018<br>Number             | 31 Dec<br>2017<br>Number       |  |
| 38<br>833<br>827<br>507<br>285<br>474 | 45<br>782<br>416<br>188<br>102<br>1,802 | 2<br>223<br>398<br>221<br>114<br>156 | 360<br>343<br>168<br>94<br>121 |  |
| 2,964                                 | 3,335                                   | 1,114                                | 1,086                          |  |

#### 40 Events after the reporting period

#### 40.1 Rights Issue

On 4 December 2018 the Company launched a Rights Issue to raise N89.2 billion by way of issue of 7,434,367,256 Ordinary Shares of 50 Kobo each at N12 per share on the basis of 6 new Ordinary shares for every 7 Ordinary Shares held by qualified shareholders. The offer closed on January 28, 2019.

The offer at close on 28 January 2019 was fully subscribed. Subsequent to the closure of the offer, the Board of Directors at its meeting held on 15 February 2019 resolved that the Allotment Proposal presented by the Joint Issuing House mandated on the Rights Issue be approved and authorised them to submit the Allotment Proposal for clearance by the Securities and Exchange Commission (SEC). On the 8th of March 2019, SEC cleared the basis of Allotment as proposed by the Board of Directors and the Rights Issue shares were listed for trading on the floor of the Nigerian Stock Exchange on 26 March 2019.

#### 40.2 Merger of Ready Mix with Lafarge Africa Plc

Subsequent to year end, the Company sought and obtained board approval to merge with Readymix Nigeria Ltd, a wholly owned subsidiary. The merger which is being executed in order to streamline the Group structure will be effected in 2019 with the operational integration of the entities resulting in additional synergies within the Group. The net assets of the subsidiary will be transferred to the Lafarge Africa Plc at no purchase consideration and recognised in other reserves in accordance with the Group's accounting policy.

#### 40.3 Disposal of Subsidiary

On 24th May 2019, the board of Lafarge Africa Plc approved the disposal of the Company's investment in Lafarge South Africa Holdings (LSAH) via a planned sale of the total equity interest held by the Company in LSAH to Caricement B.V., a related party within the LafargeHolcim Group. The disposal was negotiated and the sales price was agreed at USD 316,289,061 based on an agreed Term sheet between both parties including a Fairness opinion by Messrs. PricewaterhouseCoopers, an independent expert as well as applicable regulatory approvals.

The disposal is part of the Group's decision to reorganize its structure and achieve better synergies. The Transaction is being executed in line with the Nigerian Stock Exchange Related Party Rules and is expected to be completed by 31 July 2019 after shareholders' approval at the Annual General Meeting.

#### 40.4 Interest Waiver on Loan due to Cemasco

Subsequent to year end, on 15 May 2019 there was an amendment to a long term loan agreement effected on 18 April 2018 between the South African subsidiary of the Group and another related party within the Lafarge Holcim Group. The amendment renders the loan to be non-interest bearing and effectively waives interest accrued on the loan from inception. The Term of the loan was also amended from the original maturity date of 20 February 2021 to the revised maturity of 31 July 2019. This has been treated as non-adjusting subsequent event given that the amendment was approved and signed subsequent to the reporting date. The impact of the amendment would be accounted for in the 2019 financial statements

#### 40.5 Fire Outbreak at the Ikeja Office

Subsequent to year end, there was a fire outbreak at the Company's Ikeja office. The outbreak affected a part of the facility which was under an active fire insurance policy. The Directors have estimated the cost to restore the facility to its initial state to be N477.5 million and this cost will be borne by the insurance Company.

#### 41 Changes in presentation and classification of comparatives

Certain changes were made to the presentation and classification of line items on the statement of profit or loss, statement of financial position. The changes were made in order to achieve fairer presentation. Further details are shown below:

#### i) Consolidated and separate statements of profit or loss

|      |                  |                | Group             |                 |   | Company           |                 |
|------|------------------|----------------|-------------------|-----------------|---|-------------------|-----------------|
|      |                  | As reported in | Reclassification/ | 2017            | As reported in                          | Reclassification/ | 2017            |
|      |                  | 2017 financial | Presentation      | comparative re- | 2017 financial                          | Presentation      | comparative re- |
|      |                  | year           |                   | presentation    | year                                    |                   | presentation    |
|      |                  | N'000          | N'000             | N'000           | N'000                                   | N'000             | N'000           |
| 41.1 | Cost of sales    | (248,393,638)  | ) (1,785,254)     | (250,178,892)   | (124,130,812)                           | (1,805,743)       | (125,936,555)   |
|      | Impact on        |                |                   |                 |   |                   |                 |
|      | Gross profit     | (248,393,638   | 3) (1,785,254)    | (250,178,892)   | (124,130,812)                           | (1,805,743)       | (125,936,555)   |
| 41.2 | Selling and mark | ketina         |                   |                 |   |                   |                 |
|      | expenses         | (3,685,666     | (1,025,463)       | (4,711,129)     | (1,308,561)                             | (1,021,679)       | (2,330,240)     |
| 41.3 | Administrative   |                |                   |                 |   |                   |                 |
| 41.0 | expenses         | (41,594,520    | 3,186,343         | (38,408,177)    | (22,247,690)                            | 3,203,048         | (19,044,642)    |
|      | '                |                |                   | , , , , , , ,   | , |                   |                 |
| 41.4 | Other income     | 4,069,524      | (375,626)         | 3,693,89        | 4,181,947                               | (375,626)         | 3,806,321       |
|      | Impact on        |                |                   |                 |   |                   |                 |
|      | operating profit | (289,604,300   | <u> </u>          | (289,604,300)   | (143,505,116)                           |                   | (143,505,116)   |

During the year, Lafarge Africa Plc modified the classification of items within Cost of Sales, Selling and Marketing expenses, Administrative expense and other income to achieve fairer representation. Comparative amounts in the statement of profit or loss were reclassified for consistency. As a result, N1.7 billion for the Group and N1.8 billion for the Company were reclassified from administrative expenses to cost of sales. Also, N1.02 billion for the Group and Company was reclassified from Administrative expenses to Selling and Marketing Expenses while N375million has been reclassified from other Income to Cost of Sales.

#### ii) Consolidated and Separate Statements of Financial Position

|   | As reported in<br>2017 financial<br>year<br>N'000 | Group<br>Reclassification/<br>Presentation<br>N'000 | 2017<br>comparative re-<br>presentation<br>N'000 |
|---|---|---|--|
| Assets                                  |   |   |  |
| Non-current assets                      |   |   |  |
| Deferred tax assets                     | 7,951,595   | 9,562,837   | 17,514,432                                       |
| Total impact on non-current assets      | 7,951,595   | 9,562,837   | 17,514,432                                       |
| Impact on total assets                  | 7,951,595   | 9,562,837   | 17,514,432                                       |
| Liabilities                             |   |   |  |
| Deferred tax liabilities                | 1,463,106   | 9,562,837   | 11,025,943                                       |
| Total impact on non-current liabilities | 1,463,106   |   | 11,025,943                                       |
| Impact on total liabilities             | 1,463,106   | 9,562,837   | 11,025,943                                       |

Changes were made to the presentation and classification of deferred tax liabilities and deferred tax assets comparative balances on the statement of financial position. The changes were made in order to achieve fairer presentation as shown above.

## Consolidated and Separate Statements of Value Added for the year ended 31 December 2018

| Group   | 31 Dec<br>2018<br><del>N</del> '000          | %                    | 31 Dec<br>2017<br><del>N</del> '000          | %                          |
|---|--|----------------------|--|----------------------------|
| Revenue<br>Bought in materials and services<br>Local<br>Imported          | 308,425,456<br>(205,274,250)<br>(15,885,814) | 341<br>(227)<br>(18) | 299,153,305<br>(184,741,039)<br>(68,328,877) | 580<br>-<br>(359)<br>(132) |
| Other income and finance income   | 3,103,161                                    | 4                    | 5,508,504                                    | 11                         |
| Value added   | 90,368,553                                   | 100                  | 51,591,893                                   | 100                        |
| Applied as follows:   |  |                      |  |                            |
| To pay employees<br>Wages, salaries and other benefits                    | 37,164,323                                   | 41                   | 32,681,072                                   | 63                         |
| To pay providers of capital:<br>Finance costs                             | 34,146,148                                   | 38                   | 28,709,847                                   | 56                         |
| To pay government:<br>Income tax expense                                  | 1,351,245                                    | 1                    | 2,455,201                                    | 5                          |
| Retained in the business  |  |                      |  |                            |
| To maintain and replace:  |  |                      |  |                            |
| Property, plant and equipment<br>Intangible assets<br>To deplete reserves | 22,288,279<br>4,220,284<br>(8,801,726)       | 25<br>5<br>(10)      | 22,181,159<br>166,023<br>(34,601,409)        | 43<br>-<br>(67)            |
| Value added   | 90,368,553                                   | 100                  | 51,591,893                                   | 100                        |

# Consolidated and Separate Statements of Value Added for the year ended 31 December 2018

| Company  | 31 Dec<br>2018<br><del>N</del> '000 | %            | 31 Dec<br>2017<br><del>N</del> '000 | %            |
|--|-------------------------------------|--------------|-------------------------------------|--------------|
| Revenue<br>Bought in materials and services<br>Local               | 187,043,475<br>(99,452,106)         | 260<br>(138) | 177,170,362<br>(93,964,561)         | 367<br>(194) |
| Imported   | (18,193,495)                        | (25)         | (40,270,526)                        | (84)         |
| Other income and finance income                                    | 2,610,393                           | 4            | 5,289,423                           | 11           |
| Value added  | 72,008,267                          | 101          | 48,224,698                          | 100          |
| Applied as follows:  |                                     |              |                                     |              |
| To pay employees<br>Wages, salaries and other benefits             | 16,052,908                          | 22           | 15,874,686                          | 33           |
| To pay providers of capital:<br>Finance costs                      | 32,152,046                          | 45           | 28,331,639                          | 59           |
| To pay government:<br>Income tax expense                           | 84,876                              | -            | 937,732                             | 2            |
| Retained in the business   |                                     |              |                                     |              |
| To maintain and replace:   |                                     |              |                                     |              |
| Depreciation of plant, property and equipment<br>Intangible assets | 16,369,888<br>3,206,785             | 23<br>4      | 16,304,267                          | 34           |
| To deplete reserves  | 4,141,764                           | 7            | (13,223,626)                        | (28)         |
| Value added  | 72,008,267                          | 101          | 48,224,698                          | 100          |

#### Five year Financial Summary for the year ended 31 December 2018

|   |   |  | IF  | R S  |   |
|---|---|--|---|--|---|
| Group   | 2018<br><del>N</del> '000   | 2017<br><del>N</del> '000  | 2016<br><del>N</del> '000   | 2015<br><del>N</del> '000  | 2014<br><del>N</del> '000   |
| Financial position  |   |  |   |  |   |
| Capital employed: Ordinary share capital Share premium Retained earnings Deposit for shares Foreign currency translation reserve Other reserves on business combination and re-organisation | 4,336,715<br>350,945,748<br>138,272,355<br>-<br>9,364,261<br>(368,683,312)                                  | 2,787,888<br>222,272,108<br>160,257,556<br>130,416,872<br>9,935,643<br>(368,683,312)                             | 2,740,367<br>217,528,456<br>102,842,886<br>-<br>(8,660,486)<br>(256,899,951)            | 2,277,451<br>186,419,988<br>100,992,758<br>-<br>(10,156,641)<br>(162,185,111)                            | 2,202,088<br>173,997,568<br>87,206,392<br>(1,341,036)<br>(161,689,548)                              |
| Non-controlling interest Total equity   | 305,322<br>134,541,089  | 156,986,755  | 191,401,276<br>248,952,548  | 58,803,285<br>176,151,730  | 75,204,485<br>1 <b>75,579,949</b>   |
| Represented by: Property, plant & equipment Intangible assets Investment in joint ventures Other financial assets Other assets Deferred tax assets Restricted cash Net current liabilities  | 394,488,764<br>6,194,518<br>-<br>1,301,148<br>16,671,760<br>28,720,032<br>-<br>(119,289,276)<br>328,086,946 | 393,651,934<br>2,634,326<br>-<br>1,582,622<br>20,803,113<br>17,514,432<br>-<br>(189,550,565)<br>-<br>246,635,862 | 390,240,816<br>1,563,499<br>89,551<br>423,921<br>9,790,605<br>7,641,003<br>(85,039,599) | 364,397,318<br>1,548,927<br>27,410<br>9,980,526<br>291,765<br>2,188,089<br>(20,477,577)                  | 331,257,236<br>2,196,926<br>43,208<br>6,255,605<br>1,587,096<br>294,629<br>2,097,687<br>(3,505,724) |
| Borrowings Deferred tax liabilities Provisions Deferred revenue Employee benefits obligation Other long term liabilities Net assets   | (172,373,209)<br>(10,200,112)<br>(3,645,751)<br>(2,597,602)<br>(4,729,183)                                  | (68,715,378)<br>(11,025,943)<br>(3,472,388)<br>(1,518,467)<br>(4,916,931)  | (68,221,773)<br>(2,200,640)<br>(1,554,673)<br>(3,780,162)<br>-<br>248,952,548           | (135,465,180)<br>(32,937,323)<br>(2,576,567)<br>(2,133,748)<br>(7,542,345)<br>(1,149,565)<br>176,151,730 | (116,001,592)<br>(34,172,979)<br>(3,124,736)<br>(2,368,466)<br>(8,978,941)                          |
| Net assets per share (Naira)  | 1,551_  | 2,816  | 4,542   | 3,867  | 3,987   |

Net assets per share is calculated by dividing net assets of the Group by the number of ordinary shares outstanding at the end of the reporting period.

| Financial result<br>Revenue   | 2018<br><del>N</del> '000<br>308,425,456 | 2017<br>N'000<br>299,153,305               | 2016<br><del>N</del> '000<br>219,714,112 | 2015<br>N'000<br>267,234,239           | 2014<br>N'000<br>260,810,463           |
|---|--|--|--|--|--|
| (Loss)/profit before minimum tax<br>(Loss)/profit for the year<br>Dividend proposed               | (19,508,228)<br>(8,801,726)              | (34,032,277)<br>(34,601,409)<br>13,010,143 | (22,818,718)<br>16,898,781<br>5,754,771  | 29,286,847<br>27,162,969<br>14,904,233 | 40,358,133<br>33,820,372<br>15,855,034 |
| Per share data (Kobo) Earnings - Basic Dividend proposed (kobo) Dividend cover (times) Net assets | (105)<br>-<br>-<br>1,551                 | (637)<br>105<br>(6)<br>2,816               | 315<br>105<br>3<br>4,542                 | 574<br>300<br>2<br>3,867               | 767<br>360<br>2<br>3,987               |

Earnings per share (EPS) is calculated by dividing the profit attributable to equity holders of the Group by the weighted average number of ordinary shares outstanding at the end of the reporting period.

#### Five year Financial Summary for the year ended 31 December 2018

|   | IFRS  |   |   |  |   |
|---|---|---|---|--|---|
| Company   | 2018<br><del>N</del> '000   | 2017<br><del>N</del> '000   | 2016<br><del>N</del> '000   | 2015<br><del>N</del> '000  | 2014<br><del>N</del> '000   |
| Capital employed: Ordinary share capital Share premium Retained earnings Deposit for shares Foreign currency translation reserve Other reserves on business combination and re-organisation                 | 4,336,715<br>350,945,748<br>92,140,223<br>-<br>39,103<br>(191,718,064)  | 2,787,888<br>222,272,108<br>100,970,988<br>130,416,872<br>39,103<br>(191,718,064)                             | 2,740,367<br>217,528,456<br>119,825,320<br>-<br>-   | 2,277,451<br>186,419,988<br>113,904,430<br>-<br>-                                      | 2,202,088<br>173,997,568<br>100,464,682<br>-<br>-                                   |
| Total equity  | 255,743,725   | 264,768,895   | 340,094,143   | 302,601,869  | 276,664,338   |
| Represented by: Property, plant & equipment Intangible assets Investment in subsidiaries Investment in joint venture Other financial assets Other assets Deferred tax assets Net current liabilities/assets | 291,775,732<br>3,204,505<br>178,923,532<br>-<br>1,134,509<br>15,073,457<br>27,950,907<br>(114,241,023)<br>403,821,619 | 292,872,779<br>-<br>182,088,406<br>-<br>1,556,738<br>14,984,747<br>16,333,384<br>(174,121,882)<br>333,714,172 | 114,617,300<br>-<br>243,891,263<br>73,133<br>92,143,118<br>-<br>(25,718,849)<br>425,005,965 | 118,251,256<br>-<br>211,903,225<br>-<br>18,139,971<br>-<br>(14,578,906)<br>333,715,546 | 120,154,329<br>-<br>198,173,967<br>-<br>-<br>-<br>-<br>(11,227,214)<br>307,101,082  |
| Borrowings Deferred tax liabilities Provisions Deferred revenue Employee benefits obligation  Net assets  | (144,391,743)<br>(618,970)<br>(1,455,770)<br>(1,611,411)<br>255,743,725   | (64,900,757)<br>(909,320)<br>(1,518,467)<br>(1,616,733)<br>264,768,895  | (64,014,218)<br>(18,031,333)<br>(563,468)<br>(722,496)<br>(1,580,307)<br>340,094,143        | (5,672,992)<br>(18,900,873)<br>(792,578)<br>(752,600)<br>(4,994,634)<br>302,601,869    | (7,057,436)<br>(18,021,055)<br>(742,123)<br>(782,704)<br>(3,833,426)<br>276,664,338 |
| Net assets per share (Naira)  | 2,949   | 6,205   | 6,205   | 8,553  | 8,079   |

Net assets per share is calculated by dividing net assets of the Group by the number of ordinary shares outstanding at the end of the reporting period.

|   | IFRS                          |   |                                       |  |  |
|---|-------------------------------|---|---------------------------------------|--|--|
| Financial result  | 2018<br><del>N</del> '000     | 2017<br><del>N</del> '000                 | 2016<br><del>N</del> '000             | 2015<br><del>N</del> '000              | 2014<br><del>N</del> '000              |
| Revenue   | 187,043,475                   | 177,170,362                               | 87,198,416                            | 114,558,245                            | 105,848,657                            |
| (Loss)/profit before minimum tax<br>(Loss)/profit for the year<br>Dividend proposed | (7,408,583)<br>4,141,764<br>- | (7,098,191)<br>(13,223,626)<br>13,010,143 | 19,888,762<br>20,778,348<br>5,754,771 | 30,918,773<br>29,837,395<br>14,904,233 | 32,352,996<br>28,360,146<br>15,855,034 |
| Per share data (Kobo)   |                               |   |                                       |  |  |
| Earnings - Basic  | 48                            | (240)                                     | 394                                   | 594                                    | 826                                    |
| Dividend proposed (kobo)  | -                             | 150                                       | 105                                   | 300                                    | 360                                    |
| Dividend cover (times)  | -                             | (2)                                       | 4                                     | 3                                      | 2                                      |
| Net assets  | 2,949                         | 4,749                                     | 6,205                                 | 8,553                                  | 8,079                                  |

Earnings per share (EPS) is calculated by dividing the profit attributable to equity holders of the Group by the weighted average number of ordinary shares outstanding at the end of the reporting period.

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#### LAFARGE AFRICA PLC

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# NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that the 60th Annual General Meeting (AGM) of Lafarge Africa Plc will hold at the Grand Banquet Hall, of the Civic Centre, Ozumba Mbadiwe Road, Victoria Island, Lagos, on Monday, 22nd July 2019 at 10am to transact the following businesses:

#### AGENDA

#### **ORDINARY BUSINESS**

- 1. To lay the Audited Financial Statements for the year ended 31st December 2018 together with the Report of the Directors, External Auditors and Audit Committee thereon;
- 2. To approve the appointment of the following Non-Executive Directors:
  - a. Mr. Jean-Philippe Benard
  - b. Ms. Karine Uzan Mercie
- 3. To re-elect the following Non Executive Directors:
  - a. Mr. Adebode Adefioye
  - b. Mrs. Elenda Giwa-Amu
  - c. Mrs. Adenike Ogunlesi
- 4. To authorise the Directors to fix the remuneration of the External Auditors.
- 5. To elect Members of the Audit Committee.

#### SPECIAL BUSINESS

#### **Ordinary Resolutions:**

- 6. To fix the remuneration of the Directors.
- 7. Approval of Related Party Transaction

To consider and, if thought fit, to pass, with or without amendment, the following resolutions:

a. "That the Company be and is hereby authorized to enter into a related party transaction involving the sale by the Company of its 33,823,992 ordinary shares in Lafarge South Africa Holdings Proprietary Limited ("LSAH") to Caricement B.V, a subsidiary of LafargeHolcim group (the

- "Purchaser") for a Consideration no less than US\$316,289,060.61 (Three Hundred and Sixteen Million, Two Hundred and Eighty Nine Thousand, Sixty Dollars Sixty One Cents) ("Consideration");
- b. That the Company be and is hereby authorized to receive the Consideration or any portion of it by a set-off of the Company's total indebtedness to the Purchaser under the existing Inter-Group Loan Agreements between the Company and the Purchaser as at the closing date of the share purchase agreement between the Company and the Purchaser;
- c. That the general mandate given to the Company to enter into recurrent transactions with related parties for the Company's day-to-day operations, including the procurement of goods and services, on normal commercial terms in compliance with the Nigerian Stock Exchange Rules Governing Transactions with Related Parties or Interested Persons, be and is hereby renewed."

#### 8. Other Acts

- a. "The Directors of the Company be and are hereby authorised to approve, sign and/or execute all documents, as may be necessary to give effect to the above resolutions, including without limitation, complying with the directives of any regulatory authority and all acts carried out, steps taken and documents executed (or to be executed), by the Directors of the Company in connection with the above resolutions be and are hereby approved and/or ratified as the case may be;
- b. The Company Secretary be and is hereby authorised to take all steps to give effect to these resolutions and, where applicable, to file and/or register same with the Corporate Affairs Commission."

#### NOTES

#### Related Party Circular

In accordance with The Nigerian Stock Exchange's Rules Governing Transactions with Related Parties or Interested Persons, the details of the proposed related party transactions are contained on pages 144 – 150 and Page 151 for the General Mandate.

#### **Proxy**

A member of the Company entitled to attend and vote at the Annual General Meeting can appoint a proxy to



attend and vote instead of him/her. A proxy need not be a member of the Company. A proxy form is enclosed in this Annual Report. For the instrument of proxy to be valid for the purpose of the meeting it must be completed, duly stamped by the Commissioner of Stamp Duties in accordance with the Stamp Duties Act (Cap S8 Laws of the Federation of Nigeria 2004) and deposited at the office of the Registrar of the Company, Cardinal Stone Registrars Limited, located at 358 Herbert Macaulay Road, Yaba, Lagos, not later than 48 hours before the time for holding the meeting.

#### E-dividend

Notice is hereby given to all shareholders to open bank accounts, stockbroking accounts and CSCS accounts for the purpose of dividend. Detachable application forms for e-dividend is attached to the Annual Report to enable all shareholders furnish particulars of their accounts to the Registrar as soon as possible. We request our Shareholders to use the e-dividend payment portal that will serve as an online verification and communication medium for e-dividend mandate processing through the new e-dividend mandate management system jointly introduced by the Central Bank of Nigeria, Securities and Exchange Commission, Nigeria Inter-Bank Settlement Systems Plc and the Institute of Capital Market Registrars. A detachable edividend payment mandate and change of address form is attached to the Annual Report to enable shareholders furnish particulars of their bank and CSCS account numbers to the Registrar.

#### Closure of Register of Members

In accordance with section 89 of the Companies and Allied Matters Act (CAMA), please note that the Register of Members and Transfer Books of the Company will be closed from Monday, 24th June 2019 to Friday, 28th June 2019 (both dates inclusive) to enable the Registrar to update its records.

#### Nominations for the Audit Committee

In accordance with Section 359 (5) of CAMA, any shareholder may nominate another shareholder for appointment to the Audit Committee. Such nomination should be in writing and must reach the Company Secretary not less than twenty-one (21) days before the AGM. The Securities and Exchange Commission's Code of Corporate Governance for public companies indicates that some of the members of the Audit Committee should have basic financial literacy and be knowledgeable in internal control processes.

We therefore request that nominations must be accompanied by a copy of the nominee's curriculum vitae.

#### **Unclaimed Dividend**

Shareholders are hereby informed that a number of share certificates and dividend warrants have been returned to the Registrars as "unclaimed". Any member affected by this notice is advised to write to or call the office of the Company's Registrar, Cardinal Stone Registrars Limited. The list of unclaimed dividend can be accessed at the Registrars' office or via the Company's website: www.lafarge.com.ng

#### Right To Ask Questions

Pursuant to Rule 19.12 (c) of the Nigerian Stock Exchange Rule Book 2015, it is the right of shareholders of the Company to ask questions not only at the Annual General Meeting but also in writing prior to the meeting. We urge that such questions be submitted to the Company Secretariat not later than one week before the Annual General Meeting or by email to investorrelations.ng.tech@lafargeholcim.com

The profile of Directors for re-election can be accessed on the Company's website: www.lafarge.com.ng.

#### BY ORDER OF THE BOARD

Adewunmi Alode (Mrs.)
Company Secretary
FRC/2018/ICSAN/00000017796
Dated this 18th of June 2019
27B Gerrard Road,
Ikoyi, Lagos.



#### THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

If you are in any doubt about the contents of this document or any action to be taken, you should consult your Stockbroker, Solicitor, or any other independent professional adviser duly registered under the Investment and Securities Act (No. 29 of 2007) immediately.

If you have sold or otherwise transferred all your shares in Lafarge Africa Plc, please give this document and the accompanying proxy forms to the purchaser or transferee or to the Stockbroker or other agent through whom the sale or transfer was effected, for transmission to the purchaser or transferee.

The receipt of this document or of any information contained in it or supplied with it or subsequently communicated to any person does not constitute investment advice to a shareholder from Lafarge Africa Plc or to any other person by the Company or its directors and the Company does not commit to providing shareholders with any other information, updates or corrections to this document or the information contained herein.

### **EXPLANATORY NOTE**





## LAFARGE AFRICA PLC

RC 1858

ON THE PROPOSED RELATED PARTY TRANSACTION WITH CARICEMENT B.V.

A SUBSIDIARY OF LAFARGEHOLCIM LIMITED



# **DEFINITIONS**

| Annual General Meeting                   | means the 60th Annual General Meeting of the Company, schedule hold on July 22, 2019;   |  |  |
|--|---|--|--|
| Board of Directors or Board or Directors | means the board of directors of the Company;  |  |  |
| CAMA                                     | means the Companies and Allied Matters Act Cap C24, Laws of the Federation of Nigeria;  |  |  |
| Caricement                               | means Caricement B.V., a wholly owned subsidiary of LH;   |  |  |
| Chairman's Statement                     | means a Statement from the Chairman of the Board of Directors of<br>Company set out in the Annual Report;   |  |  |
| Closing Date                             | means July 31, 2019;  |  |  |
| Company                                  | means Lafarge Africa PLC;   |  |  |
| Consideration                            | means the payment by Caricement for the Sale Shares through a set-<br>off of all the outstanding amounts due by the Company to Caricement<br>under the Inter-Group Loan Agreements at the Closing Date; |  |  |
| Explanatory Statement                    | means this Explanatory Statement;   |  |  |
| Fairness Opinion Advisers                | means PricewaterhouseCoopers Limited;   |  |  |
| Financial Advisers                       | means Standard Chartered Securities (Nigeria) Limited;  |  |  |
| Group Independent                        | means the Lafarge Africa PLC Group;   |  |  |
| Valuation Adviser                        | means Standard Chartered Capital and Advisory Limited and Standard Chartered Bank, Johannesburg ("together SCB");   |  |  |
| Inter-Group Loans                        | means the inter-group loans between the Company (as borrower) and Caricement (as lender) pursuant to the Inter-Group Loan Agreements;   |  |  |
| Inter-Group Loan Agreements              | means the inter-group loan agreements entered into between the Company (as borrower) and Caricement (as lender) [as listed in Appendix 1;   |  |  |
| Legal Advisers                           | means Aluko & Oyebode;  |  |  |
| <br>LH                                   | means LafargeHolcim and its group entities;   |  |  |
| LSAH                                     | means Lafarge South Africa Holdings (Pty) Limited;  |  |  |
| Minority Shareholders                    | means the shareholders of the Company other than LH;  |  |  |
| N or Naira                               | means the lawful currency of the Federal Republic of Nigeria;   |  |  |
| NSE or The NSE                           | means The Nigerian Stock Exchange;  |  |  |
| NSE Rules                                | means the Rules and Regulations of The NSE;   |  |  |
| Proposed Sale                            | means the proposed sale of 100% of the issued share capital in LSAH by the Company to LH;   |  |  |
| Related Party Rules                      | means The Nigerian Stock Exchange's Rules Governing Transactions with Related Parties or Interested Persons;  |  |  |
| Sale Shares                              | means the 33,823,992 ordinary shares in LSAH held by the Company constituting 100% of the issued share capital of LSAH.   |  |  |

# EXPLANATORY NOTE TO SHAREHOLDERS OF LAFARGE AFRICA PLC ON THE PROPOSED RELATED PARTY TRANSACTIONS WITH CARICEMENT B.V. SUBSIDIARY OF LAFARGEHOLCIM LIMITED, PURSUANT TO THE NIGERIAN STOCK EXCHANGE RULES GOVERNING TRANSACTIONS WITH RELATED PARTIES OR INTERESTED PERSONS

This Explanatory Note has been prepared to provide all the material information to all the Shareholders of Lafarge Africa Plc ("Lafarge Africa" or "the Company"), in respect of the proposed sale of a 100% equity interest held by the Company in Lafarge South Africa Holdings (Pty) Limited ("LSAH") to Caricement B.V. ("Caricement"), an indirect subsidiary of LafargeHolcim Limited ("LafargeHolcim" or "LH") and the repayment of the Inter-Group Loans (the "Transaction").

The Transaction is subject to the NSE Related Party Rules. Lafarge Africa will present the terms of the Transaction to the shareholders for consideration at the 60th Annual General Meeting of the Company, as Special Business, which will be voted on by way of an ordinary resolution in accordance with CAMA.

#### 1. Background

LSAH, a member of the LafargeHolcim Group, was established in 1998 and manufactures and supplies cement, aggregates, ready-mix concrete and fly ash in South Africa. LSAH became a wholly owned subsidiary of Lafarge Africa following the Company's acquisition of a 100% stake in LSAH in 2014. The consideration that Lafarge Africa paid for the acquisition of LSAH was settled by way of cash of US\$200 million and the allotment of 724,758,803 ordinary shares in Lafarge Africa; to Financiere Lafarge SAS.

Lafarge Africa's ownership of 100% of LSAH, represents an indirect average holding of 72.40% in the underlying principal operating companies in South Africa, including Lafarge Industries South Africa, Lafarge Mining South Africa and Ash Resources. In line with the objectives of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003) the remaining shares in Lafarge Industries South Africa and Lafarge Mining South Africa are (or will be) held by the employees of these companies and Sinako Holdings (one of LSAH's Black Economic Empowerment Partners) and in the case of Ash Resources by its employees and Peotona Group Holdings (one of LSAH's Black Economic Empowerment Partners).

LSAH's operations have been subjected to shrinking demand in South Africa - an aggressively competitive market. Between 2000 and 2007, demand was fueled by increasing infrastructure spend which tapered off and eventually declined quite sharply. Low growth indicators, growing budget deficits, declining infrastructure spend and reduced consumer discretionary income continue to constrain industry volumes; and characterize the downward trend in South Africa's building materials sector. The competitive environment, slow recovery and struggle to defend market share have heightened market pressure to reduce prices, significantly impacting LSAH's operating margins in recent years.

The Board of Directors of Lafarge Africa ("the Board") have continued to deliberate on the impact of LSAH's performance on the Company and are now constrained to effect a sale of LSAH, in order to halt further erosion of shareholder value and restore profitability to your company.

#### The Proposal

#### 2.1. The Proposed Sale

As part of its audit exercise with respect to the 2018 accounts, KPMG Professional Services as auditors of the Company, informed the Company's management that, based upon its assessment of the 2018 performance of LSAH, the valuation of LSAH in the accounts of the Company would have to be impaired to a tune of N 70 billion (the Potential Impairment). The Board, acting within its regulatory duties, delayed the approval of the 2018 accounts whilst seeking the optimal resolution of this significant issue which had a potential major impact on shareholders' value in the Company. During deliberations by the Board on this matter, various options were considered including exit from South Africa, the Board then arrived at the conclusion that the disposal of LSAH as the best option for halting the Potential Impairment. In addition and based on well considered metrics and the very limited time to explore other options, the Board concluded that a buy-back by LH was the most appropriate means of deriving the best value from the proposed sale in the interest of all stakeholders and most especially the Minority Shareholders. Understanding the implication of the Potential Impairment on the Company, LH acted timeously by entering into negotiations with the Company with respect to the Potential

In order to ensure a transparent and arm's length Transaction, the Board took the following steps:

- Set up of an Independent Committee made up of some members of the board who are not employees or officers of LH together with the Chairman of the Audit Committee in attendance.
  - 1. Mr. Adebode Adefioye
  - 2. Mrs. Elenda Giwa-Amu
  - 3. Mrs. Adenike Ogunlesi
  - 4. Mr. Olawale Oyedele
- Board member
- Board member
- Board member
- Chairman Audit Committee (In Attendance)

The Independent Committee along with the Chairman of the Board (In Attendance) negotiated the Proposed Sale with the LH team;

- ii. Appointment of separate professional advisers (financial and legal advisers) to advise the Board on the proposed transaction;
- iii. Appointment of a Fairness Opinion Adviser to provide a fairness opinion with respect to the transaction, in line with the Related Party Rules;
- iv. Recusal from voting on the Transaction by Board members who are employees or officers of LH; and
- Engagement of the services of Standard Chartered Bank Johannesburg and Standard Chartered Capital and Advisory (Nigeria) Limited (both referred to as "SCB" in

this Explanatory Notes) to conduct a "fair value" valuation of LSAH.

Following the discussions and various negotiations on the Proposed Sale, LafargeHolcim agreed to purchase the Sale Shares for the Consideration being a set-off of all the outstanding amounts due by the Company to Caricement under the Inter-Group Loan Agreements at the Closing Date which is July 31, 2019. The value of the Consideration at the closing date is US\$316,289,061.00 (three hundred and sixteen million, two hundred and eighty nine thousand and sixty one United State Dollars) being the sum total of the principal sum of US\$293,000,000.00 plus all accrued interest of US\$23,289,061 as at July 31, 2019.

#### 2.2. The Set-Off

At the 59th AGM of the Company, the minority Shareholders approved the restructuring of the then existing US\$315.2 million balance of inter-group company loan between the Company and LH through Caricement as lender. Pursuant to the approved loan restructuring,

- i. the loans were restructured to a 7.5 year tenor with two years repayment moratorium. The summary of the approved restructured loan is attached as Appendix 1
- ii. the outstanding amounts due to Caricement was split into separate facilities (the "Split Transactions") to facilitate repayment by the Company as and when the Company's cashflows permit; and
- iii. US\$22.2 million was repaid from the proceeds of the N89.2 billion Rights Issue concluded in March 2019;

Following the negotiations with LH by the Independent Committee of the Board and offer by LH to purchase the Sale Shares for the Consideration, the Transaction will therefore involve a set-off off the purchase price due under the Proposed Sale with the outstanding amounts due and payable by the Company under the Inter-Group Loan Agreements.

#### 3. The Valuation

SCB's valuation reflects an intrinsic enterprise value range of US\$217 million - US\$249 million and equity value range of US\$85 million - US\$117 million based on LSAH's management business plan. Based on certain parameters, SCB estimated current market value at US\$50 million or less (bottom end of EV/2020 EBITDA range, plus estimated value of tax losses). It noted that in the near term, the Market Value could increase to US\$100 million - US\$140 million, if LSAH demonstrates progress towards its 2021 financial projections.

As at May 31, 2019, LSAH's carrying value on the books of Lafarge Africa is a historical cost of N118.10 billion (c.US\$328.05 million).

#### 4. Independent Fairness Opinion

The Rules - in particular, Rule 20.7 (d) 1 (A) and (B) - require that an Independent Financial Adviser provide an opinion on whether the related party transaction "is executed on normal commercial terms" or whether it "is prejudicial to the interest of the Issuer (in this case, Lafarge Africa) and its minority shareholders".

Pursuant to the Rules, Lafarge Africa appointed PricewaterhouseCoopers ("PwC") for the purposes of obtaining an Independent Fairness Opinion on the Sale.

An extract of the report issued by PwC on May 21, 2019 is provided below:

"PwC has assumed and relied, without any responsibility for independent verification, upon the accuracy and completeness of all financial and other information, which was provided to it or is publicly available....Our Opinion is based on economic, monetary and market conditions as they exist as at the date of this Opinion..."

"...Based upon and subject to the foregoing, PwC is of the opinion that, as at the date hereof, the Offer Price for the shares of LSAH – USD316,289,061.00 – is fair and reasonable."

The full text of PwC's Independent Fairness Opinion is set out in Appendix 2 hereto.

#### 5. Benefits of the Transaction

The Proposed Sale is expected to enhance the value of shareholders' investments in Lafarge Africa, which is of utmost importance to the Board. In addition, following the conclusion of the Proposed Sale, Lafarge Africa's shareholder loan of US\$293,000,000.00 as at July 31, 2019 ("Shareholder Loan"), which represents the only existing foreign currency loan in the books of the Company will be completely extinguished. This full repayment of the Shareholder Loan will protect and preserve Lafarge Africa's net Income and cash flows considering the resulting decrease sums to be applied towards debt service as on the overall the Company's debt will be reduced by c.N115 billion and an additional c.N47 billion by the eventual deconsolidation of LSAH. The improvement in cashflow and net income, resulting from the reduction in debt service outflows, will enable Lafarge Africa to consider additional investments in cement production capacity to improve its market share in Nigeria. The Sale is expected to boost the Company's profitability, through positive cash flow generation.

In summary, the conclusion of the Sale is expected to:

- a. boost Lafarge Africa's cashflow and net income, given the reduction in debt service outflows;
- cut annual interest expense by c.N9.1 billion on account of the full repayment of the foreign currency intercompany loan;
- c. enable Lafarge Africa to reinvest in (and expand) operations in existing plants;
- d. enable the management of Lafarge Africa to devote attention to Lafarge Africa's operations with higher profitability and prospects;
- e. strengthen Lafarge Africa's Balance Sheet and position the Company to improve overall profitability; and
- f. enable the re-rating of the Company's share price.

Subsequent to the conclusion of the transaction, the only remaining debt on the books of the Company will be the 2nd Tranche of the Corporate Bond (N33.8 billion) with maturity in June 2021, and the CBN Power Intervention funds through Bank of Industry (N19.9 billion).



#### 6. Concurrence of Lafarge Africa's Audit Committee

The Company has provided the Audit Committee with copies of the term sheet and agreements that Lafarge Africa proposes to execute with Caricement, a subsidiary of LafargeHolcim Ltd. The Independent Fairness Opinion prepared by PwC has also been presented to the Audit Committee

At a meeting of the Company's Audit Committee held on May 24, 2019, the members of the Audit Committee discussed the Sale and confirmed their concurrence with the Independent Fairness Opinion expressed by PwC; and consequently, the Audit Committee will not be issuing a separate opinion on the Related Party Transaction.

#### 7. Impact of the Transaction

The Transaction will become effective following receipt of all requisite regulatory approvals and upon the fulfilment of all other conditions precedent as agreed by Lafarge Africa and Caricement. From the effective date of the Sale, Lafarge Africa will cease to own the 100% equity interest in LSAH; which will be transferred and relinquished to Caricement. Accordingly, from that date, Lafarge Africa will have no obligations or interests regarding LSAH and the accounts of LSAH will no longer form part of Lafarge Africa's consolidated accounts. In addition, the Company's liabilities under the Inter-Group Loan Agreements will be extinguished.

#### 8. Recommendation

The Board has considered the Independent Fairness Opinion provided by PwC and the concurrence of the Audit Committee. [Board members who are employees or officers of LafargeHolcim recused themselves from these discussions.]

Based on the foregoing, the Board believes that, under the circumstances and given the likelihood that LSAH's continued operational and financial performance would have required Lafarge Africa to take a very significant impairment on its investment, the Consideration of US\$316,289,061.00 represents a favorable outcome. The Board, therefore strongly recommends the Transaction for consideration by the shareholders of Lafarge Africa and urges the shareholders to approve the Transaction.

On the back of this recommendation by the Board and the clearance of the transaction by The NSE under its rule governing transactions with Related Party and Interested Persons the impairment of the investment in LSAH that is recognised in the 2018 audited Financial Statements is c.N3.2 billion which represents the difference between the carrying value of the investment (N118.1 billion) and the net sales proceeds translated from US\$ to Naira based on the prevailing exchange rate as at 31 December 2018. Given that July 31, 2019 is the effective date of the Share Purchase Agreement (SPA), the accounts of the Company will continue to reflect the operations of LSAH until the end of Q2 2019.

#### 9. Shareholder Approval

Lafarge Holcim is Lafarge Africa's parent company and owns 83.8% of the Company through the following wholly owned subsidiaries: Caricement B.V., Associated International Cement Ltd (UK) and Lafarge Associated Nigeria Limited. The counter party to the Proposed Sale and the Set-Off is Caricement; based on the provisions of the NSE Rules, the Transaction is a related party transaction and therefore governed by the Related Party Rules. Under the Related Party Rules, the approval of the Minority Shareholders is required for the consummation of the Transaction.

The 60th Annual General Meeting of Lafarge Africa is scheduled to hold on July 22, 2019 at 10.00am ("the AGM"). At the AGM, the shareholders of Lafarge Africa will consider and, if thought fit, approve the Related Party Transaction which will authorize Lafarge Africa to execute such agreements as will be required to effect the Transaction.

#### 10. Voting at the Meeting

Each shareholder is eligible to vote at the AGM and will be entitled to cast votes in respect of the Transaction.

However, the LafargeHolcim Group - the majority shareholder in Lafarge Africa, in compliance with the requirements of The NSE Rules Relating to Board Meetings and General Meetings of Issuers – has informed the Company that, as a related party, LafargeHolcim (its nominee, subsidiaries, associate, related party, or other party acting in concert with LafargeHolcim that hold shares in the Company), will not exercise its right to vote at the AGM on matters pertaining to the Transaction.

#### APPENDIX 1 - SUMMARY OF APPROVED RESTRUCTURED INTER-GROUP LOANS

| Lender             | Amount<br>- mUs\$ | Interest Rate          | Interest Rate - Post<br>Moratorium | Tenor     | Moratorium        | Maturity                |
|--------------------|-------------------|------------------------|------------------------------------|-----------|-------------------|-------------------------|
| A. Caricement B. V | 7.2               | 1 Month Libor + 5.71%  | Not Applicable                     | 1 Month   | Not<br>Applicable | 27th December,<br>2018* |
| B. Caricement B. V | 220.0             |                        |                                    |           |                   |                         |
| Part A - 1         | 25.0              | 12 Month Libor + 6.35% | 12 Month Libor + 6.35%             | 7.5 years | 2 years + 1 day   | 26 February, 2026       |
| Part A - 2         | 25.0              | 12 Month Libor + 6.35% | 12 Month Libor + 6.35%             | 7.5 years | 2 years + 1 day   | 26 February, 2026       |
| Part A -3          | 25.0              | 12 Month Libor + 6.35% | 12 Month Libor + 6.35%             | 7.5 years | 2 years + 1 day   | 26 February, 2026       |
| Part A - 4         | 25.0              | 12 Month Libor + 6.35% | 12 Month Libor + 6.35%             | 7.5 years | 2 years + 1 day   | 26 February, 2026       |
| Part A - 5         | 25.0              | 12 Month Libor + 6.35% | 12 Month Libor + 6.35%             | 7.5 years | 2 years + 1 day   | 26 February, 2026       |
| Part A - 6         | 30.0              | 12 Month Libor + 6.35% | 12 Month Libor + 6.35%             | 7.5 years | 2 years + 1 day   | 26 February, 2026       |
| Part A - 7         | 50.0              | 12 Month Libor + 6.35% | 12 Month Libor + 6.35%             | 7.5 years | 2 years + 1 day   | 26 February, 2026       |
| Part A - 8*        | 15.0              | 3 Month Libor + 5.71%  | Not Applicable                     | 3 Month   | Not applicable    | 27 December, 2018*      |
| C. Caricement B. V | 88.0              | 12 Month Libor + 6.35% | 12 Month Libor + 6.35%             | 7.5 years | 2 years + 1 day   | 26 February, 2026       |

<sup>\*</sup> December 27, 2018 or any other date as may be agreed by parties



The Board of Directors, Lafarge Africa Plc 27B Gerrard Road Ikoyi, Lagos.

21 May 2019

Dear Sirs,

Fairness and reasonableness opinion on the price to be paid by LafargeHolcim Group ("LafargeHolcim") to Lafarge Africa Plc ("Lafarge Africa") for its 100% equity ownership of Lafarge South Africa Holdings ("LSAH")

#### Introduction

LSAH, a subsidiary of Lafarge Africa is involved in the manufacturing and marketing of cement, ready-mix concrete, aggregates and gypsum products in South Africa.

We understand that Lafarge Africa, due to the poor financial performance of LSAH and a potential substantial impairment required by the auditors in the 2018 financial statements, has decided to dispose of its 100% equity interest in LSAH, hereinafter referred to as "The Transaction". Standard Chartered Bank ("SCB") has been hired as a financial advisor by Lafarge Africa to conduct a valuation of LSAH and advise its Board of Directors. Lafarge Africa has approached LafargeHolcim to buy back Lafarge Africa's equity interest in LSAH and has negotiated a price of USD 316,289,061 for the Transaction (the "Offer Price").

Based on the documents received from Lafarge Africa and LSAH, LSAH's value is driven by its interest in the following operating entities:

- 73.0% of the equity shareholding in Lafarge Mining South Africa (Pty) Limited ("Lafarge Mining")
- 79.7% of the equity shareholding in Lafarge Industries South Africa (Pty) Limited ("Lafarge Industries")
- 70.1% of the equity shareholding in Ash Resources (Pty) Limited ("Ash Resources")

In addition, there are four other non-operating entities (Qala Quarry, Marang Tyre Processing, Laf Gypsum Holdings and AFR) owned by LSAH, whose values are negligible.

Lafarge Africa has requested the opinion ("Opinion") of PricewaterhouseCoopers Limited ("PwC") as to the fairness, from a financial view, of the Offer Price to Lafarge Africa.

#### Responsibility

To the fullest extent permitted by law, PwC accepts no duty of care to any third party in connection with the provision of this Opinion and/or any related information or explanation (together, the "Information"). Accordingly, regardless of the form of action, whether in contract, tort (including, without limitation, negligence) or otherwise, and to the extent permitted by applicable law, PwC accepts no liability of any kind to any third party and disclaims all responsibility for the consequences of any third party acting or refraining to act in reliance on the Information.

The information used by PwC in preparing this Opinion has been obtained from a variety of sources as indicated within the Opinion. While our work has involved analysis of financial information and/or accounting records, it has not included an audit in accordance with generally accepted auditing standards.

#### Definition of the term "fair"

For the purpose of this Opinion, we define "fair market value" as the price which might reasonably be expected to be obtained in money or money's worth, in a sale between a willing buyer and a willing seller, each of whom is deemed to be acting for self-interest and gain and both of whom are equally well informed about the business and the markets in which this business operates. The valuation used in determining the Offer Price for this Transaction may be considered fair if it is not less than the fair value.

#### **Procedures**

In rendering our Opinion, we have considered the following:

a. A valuation report on LSAH prepared by Standard Chartered Bank dated May 2019;



- Information relating to LSAH, its subsidiaries (Lafarge Industries, Lafarge Mining and Ash Resources) including audited financial statements for the periods 31 December 2014 to 31 December 2018 and year-to-date March 2019 management accounts;
- c. Management plan detailing management assumptions, forecast financial information, etc. relating to LSAH;
- d. LSAH's estimates of the following as at 31 December 2018
  - Pension liabilities & provisions
  - Overdue payables and adjustments
- e. Our assessment of the indicative values of LSAH using the Discounted Cash Flow ("DCF"), market-based and cost valuation methodologies; and
  - Discussions with representatives of the management of Lafarge Africa and LSAH and other industry
    experts with respect to the economic outlook of South Africa and the current state and future prospects
    of the South African cement industry

### Assumptions and limitations

PwC has assumed and relied, without any responsibility for independent verification, upon the accuracy and completeness of all financial and other information, which was provided to it or is publicly available. In rendering this Opinion, PwC has not provided, obtained or reviewed any legal, tax, regulatory, accounting, actuarial or other advice and accordingly, PwC assumes no liability or responsibility in respect thereof. Our Opinion is based on economic, monetary and market conditions as they exist as at the date of this Opinion. Subsequent developments in the aforementioned conditions may affect the Opinion and the assumptions on which it is based. PwC is not obliged to update, revise or reaffirm the Opinion should such conditions change.

While our work has involved analysis of financial information and/or accounting records, it has not included an audit in accordance with generally accepted auditing standards and accordingly, we do not express an opinion on the financial data or other information used in arriving at our Opinion.

PwC has adopted valuation methodologies such as: Discounted Cash Flow method; Market-based methods (Enterprise Value to Capacity ("EV/Capacity)); and the Cost method (Replacement Cost Approach).

This Opinion is given as of 21 May 2019. PwC disclaims any undertakings or obligations to advise any person of any change in fact or matter affecting this Opinion, which may occur after the date of this Opinion. In the event that there is any material change in any fact or matter affecting this opinion after the date hereof, PwC reserves the right, but will be under no obligation, to change, modify or withdraw this Opinion. In addition, PwC reserves the right, but will be under no obligation, to complete any additional analysis that might be subsequently required, following the receipt of additional information.

### Opinion

Based upon and subject to the foregoing, PwC is of the opinion that, as at the date hereof, the Offer Price for the shares of LSAH – USD 316,289,061 – is fair and reasonable.

This Opinion shall be governed by and construed in accordance with Nigerian Law and any claims or disputes arising out of, or in connection with, this Opinion, shall be resolved by arbitration in accordance with the provisions of the Arbitration and Conciliation Act Cap. A18 by a sole arbitrator appointed by the Chairman, Chartered Institute of Arbitrators UK (Nigeria branch).

If you require any clarification or further information, please do not hesitate to contact either Andrei Ugarov on +234 815 839 0798 or Gbolahan Ashagbe on +234 802 832 0636.

Yours sincerely,

For: PricewaterhouseCoopers Limited

Andrei Ugarov Partner

# INFORMATION IN RESPECT OF GENERAL MANDATE

In accordance with the Rules on Transactions with Related Parties recently issued by the Nigerian Stock Exchange, the Company is seeking the renewal of the general mandate from shareholders as per item 7 on the Agenda for the Annual General Meeting slated for Monday, 22nd July 2019.

It is envisaged that the Company and its subsidiaries (together, the "LAP Group") which are considered to be "entities at risk" within the meaning of Chapter 20 of the NSE Rulebook on the Rules Governing Transactions with Related Parties or Interested Persons (the Related Party Rules) will, in the ordinary course of their businesses, continue to enter into Interested Person Transactions with Interested Persons (as Defined by the Related Party Rules). Such transactions are likely to occur with some degree of frequency, and could arise at any time and as such the approval of the shareholders of the company is required to permit the LAP Group to enter into such transactions in compliance with the Related Party Rules.

#### 1. The class of Interested Persons

The class of interested persons with which the Company will be transacting during the next financial year are Lafarge Africa Plc Group and members of the Lafargeholcim Group, its subsidiaries and associated companies;

#### 2. The Nature of the Transactions

The General Mandate approval is sought for a range of transactions arising in the normal course of business operations of the LAP Group including a) Trading Arrangements; b) Procurement Activities c) Human Resources d) Information Technology f) Technical and Consultancy Services; and g) Industrial Franchise.

### 3. Price Determination

The LAP Group complies with the applicable transfer pricing regulations and has internal control procedures to ensure that all Interested Person Transactions are undertaken on normal commercial terms and are not prejudicial to the interests of the Company and its minority Shareholders.

### 4. Voting

The LafargeHolcim Group, in compliance with the requirements of The NSE Rules Relating to Board Meetings and General Meetings of Issuers – has informed the Company that, as a related party, LafargeHolcim (its nominee, subsidiaries, associate, related party, or other party acting in concert with LafargeHolcim that hold shares in the Company), will not exercise its right to vote at the AGM on matters pertaining to the General Mandate.

## SHARE CAPITAL HISTORY Lafarge Africa Plc as at 31st December 2018

|      | AL            | JTHORIZED     | FULLY         | FULLY PAID UP |               |                   |
|------|---------------|---------------|---------------|---------------|---------------|-------------------|
| YEAR | NUMBER OF     | VALUE         | NOMINAL       | NUMBER        | VALUE         |                   |
|      | SHARES        | (NAIRA)       | VALUE         | ISSUED        | (NAIRA)       | REMARKS           |
| 1959 | 3,000,000     | 6,000,000     | AT N2.00 EACH | 2,000,000     | 4,000,000     | -                 |
| 1960 | 3,000,000     | 6,000,000     | AT N2.00 EACH | 2,000,000     | 4,000,000     | -                 |
| 1961 | 3,000,000     | 6,000,000     | AT N2.00 EACH | 2,000,000     | 4,000,000     | -                 |
| 1962 | 3,000,000     | 6,000,000     | AT N2.00 EACH | 2,000,000     | 4,000,000     | -                 |
| 1963 | 3,000,000     | 6,000,000     | AT N2.00 EACH | 2,000,000     | 4,000,000     | -                 |
| 1964 | 3,000,000     | 6,000,000     | AT N2.00 EACH | 2,000,000     | 4,000,000     | -                 |
| 1965 | 3,000,000     | 6,000,000     | AT N2.00 EACH | 2,000,000     | 4,000,000     | -                 |
| 1966 | 3,000,000     | 6,000,000     | AT N2.00 EACH | 2,000,000     | 4,000,000     | -                 |
| 1967 | 3,000,000     | 6,000,000     | AT N2.00 EACH | 2,000,000     | 4,000,000     | -                 |
| 1968 | 12,000,000    | 6,000,000     | AT N0.50 EACH | 8,000,000     | 4,000,000     | SHARE SPLIT       |
| 1969 | 14,000,000    | 7,000,000     | AT N0.50 EACH | 14,000,000    | 7,000,000     | -                 |
| 1970 | 14,000,000    | 7,000,000     | AT N0.50 EACH | 14,000,000    | 7,000,000     | -                 |
| 1971 | 14,000,000    | 7,000,000     | AT N0.50 EACH | 14,000,000    | 7,000,000     | -                 |
| 1972 | 14,000,000    | 7,000,000     | AT N0.50 EACH | 14,000,000    | 7,000,000     | -                 |
| 1973 | 14,000,000    | 7,000,000     | AT N0.50 EACH | 14,000,000    | 7,000,000     | -                 |
| 1974 | 14,000,000    | 7,000,000     | AT N0.50 EACH | 14,000,000    | 7,000,000     | -                 |
| 1975 | 36,000,000    | 18,000,000    | AT N0.50 EACH | 36,000,000    | 18,000,000    | PREFERENCE SHARE  |
| 1976 | 36,000,000    | 18,000,000    | AT N0.50 EACH | 36,000,000    | 18,000,000    | -                 |
| 1977 | 72,000,000    | 36,000,000    | AT N0.50 EACH | 60,300,000    | 30,150,000    | SPECIAL ALLOTMENT |
| 1978 | 72,000,000    | 36,000,000    | AT N0.50 EACH | 60,300,000    | 30,150,000    | -                 |
| 1979 | 72,000,000    | 36,000,000    | AT N0.50 EACH | 60,300,000    | 30,150,000    | -                 |
| 1980 | 72,000,000    | 36,000,000    | AT N0.50 EACH | 60,300,000    | 30,150,000    | -                 |
| 1981 | 72,000,000    | 36,000,000    | AT N0.50 EACH | 60,300,000    | 30,150,000    | -                 |
| 1982 | 72,000,000    | 36,000,000    | AT N0.50 EACH | 60,300,000    | 30,150,000    | -                 |
| 1983 | 101,450,000   | 50,725,000    | AT N0.50 EACH | 90,450,000    | 45,225,000    | BONUS             |
| 1984 | 101,450,000   | 50,725,000    | AT N0.50 EACH | 90,450,000    | 45,225,000    | -                 |
| 1985 | 101,450,000   | 50,725,000    | AT N0.50 EACH | 90,450,000    | 45,225,000    | -                 |
| 1986 | 101,450,000   | 50,725,000    | AT N0.50 EACH | 90,450,000    | 45,225,000    | -                 |
| 1987 | 101,450,000   | 50,725,000    | AT N0.50 EACH | 90,450,000    | 45,225,000    | -                 |
| 1988 | 120,600,000   | 60,300,000    | AT N0.50 EACH | 120,600,000   | 60,300,000    | BONUS             |
| 1989 | 120,600,000   | 60,300,000    | AT N0.50 EACH | 120,600,000   | 60,300,000    | -                 |
| 1990 | 120,600,000   | 60,300,000    | AT N0.50 EACH | 120,600,000   | 60,300,000    | -                 |
| 1991 | 120,600,000   | 60,300,000    | AT N0.50 EACH | 120,600,000   | 60,300,000    | -                 |
| 1992 | 241,200,000   | 120,600,000   | AT N0.50 EACH | 241,200,000   | 120,600,000   | BONUS             |
| 1993 | 241,200,000   | 120,600,000   | AT N0.50 EACH | 241,200,000   | 120,600,000   | -                 |
| 1994 | 321,600,000   | 160,800,000   | AT N0.50 EACH | 321,600,000   | 160,800,000   | BONUS             |
| 1995 | 321,600,000   | 160,800,000   | AT N0.50 EACH | 321,600,000   | 160,800,000   | -                 |
| 1996 | 428,800,000   | 214,400,000   | AT N0.50 EACH | 428,800,000   | 214,400,000   | BONUS             |
| 1997 | 428,800,000   | 214,400,000   | AT N0.50 EACH | 428,800,000   | 214,400,000   |                   |
| 1998 | 600,000,000   | 300,000,000   | AT N0.50 EACH | 571,733,334   | 285,866,667   | BONUS             |
| 1999 | 600,000,000   | 300,000,000   | AT N0.50 EACH | 571,733,334   | 285,866,667   | -                 |
| 2000 | 600,000,000   | 300,000,000   | AT N0.50 EACH | 571,733,334   | 285,866,667   |                   |
| 2001 | 1,142,806,000 | 571,403,000   | AT N0.50 EACH | 1,143,466,668 | 571,733,334   | BONUS             |
| 2002 | 4,573,866,672 | 2,286,933,336 | AT N0.50 EACH | 1,715,200,000 | 857,700,001   | BONUS             |
| 2003 | 4,573,866,672 | 2,286,933,336 | AT N0.50 EACH | 1,715,200,000 | 857,700,001   | -                 |
| 2004 | 4,573,866,672 | 2,286,933,336 | AT N0.50 EACH | 1,715,200,000 | 857,700,001   |                   |
| 2005 | 4,573,866,672 | 2,286,933,336 | AT N0.50 EACH | 3,001,600,004 | 1,500,800,002 | RIGHTS ISSUE      |
| 2006 | 4,573,866,672 | 2,286,933,336 | AT N0.50 EACH | 3,001,600,004 | 1,500,800,002 | -                 |
|      |               |               |               |               |               |                   |

|      | Al             | AUTHORIZED FULLY PAID UP |               |                |               |                  |
|------|----------------|--------------------------|---------------|----------------|---------------|------------------|
| YEAR | NUMBER OF      | VALUE                    | NOMINAL       | NUMBER         | VALUE         |                  |
|      | SHARES         | (NAIRA)                  | VALUE         | ISSUED         | (NAIRA)       | REMARKS          |
| 2007 | 4,573,866,672  | 2,286,933,336            | AT N0.50 EACH | 3,001,600,004  | 1,500,800,002 | -                |
| 2008 | 4,573,866,672  | 2,286,933,336            | AT N0.50 EACH | 3,001,600,004  | 1,500,800,002 |                  |
| 2009 | 4,573,866,672  | 2,286,933,336            | AT N0.50 EACH | 3,001,600,004  | 1,500,800,002 | -                |
| 2010 | 4,573,866,672  | 2,286,933,336            | AT N0.50 EACH | 3,001,600,004  | 1,500,800,002 | -                |
| 2011 | 4,573,866,672  | 2,286,933,336            | AT N0.50 EACH | 3,001,600,004  | 1,500,800,002 | -                |
| 2012 | 4,573,866,672  | 2,286,933,336            | AT N0.50 EACH | 3,001,600,004  | 1,500,800,002 | -                |
| 2013 | 4,573,866,672  | 2,286,933,336            | AT N0.50 EACH | 3,001,600,004  | 1,500,800,002 | -                |
| 2014 | 4,573,866,672  | 2,286,933,336            | AT N0.50 EACH | 4,404,175,988  | 2,202,087,994 | ALLOTMENT OF     |
|      |                |                          |               |                |               | SHARES           |
| 2015 | 10,000,000,000 | 5,000,000,000            | AT N0.50 EACH | 4,554,902,014  | 2,277,451,007 | ASHAKACEM MTO    |
| 2016 | 10,000,000,000 | 5,000,000,000            | AT N0.50 EACH | 4,968,077,723  | 2,484,038,861 | ALLOTMENT OF     |
|      |                |                          |               |                |               | SHARES           |
|      |                |                          |               |                |               | TO HOLCIBEL S.A  |
| 2016 | 10,000,000,000 | 5,000,000,000            | AT N0.50 EACH | 4,983,926,597  | 2,491,963,298 | ASHAKACEM VTO    |
| 2016 | 10,000,000,000 | 5,000,000,000            | AT N0.50 EACH | 5,480,734,369  | 2,740,367,185 | BONUS 2016       |
| 2017 | 10,000,000,000 | 5,000,000,000            | AT N0.50 EACH | 5,490,514,222  | 2,745,257,111 | ASHAKA DELISTING |
|      |                |                          |               |                |               | TRANSACTION      |
| 2017 | 10,000,000,000 | 5,000,000,000            | AT N0.50 EACH | 5,575,775,442  | 2,787,887,721 | ASHAKA DELISTING |
|      |                |                          |               |                |               | EINAL            |
| 2017 | 10,000,000,000 | 5,000,000,000            | AT N0.50 EACH | 8,673,428,465  | 4,336,714,233 | RIGHTS 2017      |
| 2018 | 20,000,000,000 | 10,000,000,000           | AT N0.50 EACH | 16,107,795,721 | 8,053,897,861 | RIGHTS 2018      |

| Note | 2 | SI | IМ | M | ΔΙ | RV | ٠. |
|------|---|----|----|---|----|----|----|

| INITIAL SHARE CAPITAL  | 4,404,175,988  |
|------------------------|----------------|
| ASHAKACEM MTO          | 150,726,026    |
| ALLOTMENT OF SHARES    |                |
| TO HOLCIBEL S.A        | 413,175,709    |
| ASHAKACEM VTO          | 15,848,874     |
| BONUS 2016             | 496,807,772    |
| ASHAKA DELISTING       |                |
| TRANSACTION            | 9,779,853      |
| ASHAKA DELISTING FINAL | 85,261,220     |
| RIGHTS 2017            | 3,097,653,023  |
| RIGHTS 2018            | 7,434,367,256  |
| PAID UP SHARE CAPITAL  | 16,107,795,721 |

### **Note 3 Bonus History**

| YEAR | BONUS ISSUES | VALUE       | RATIO |  |  |  |  |
|------|--------------|-------------|-------|--|--|--|--|
| 1983 | 30,150,000   | 15,075,000  | 1:2   |  |  |  |  |
| 1988 | 30,150,000   | 15,075,000  | 1:3   |  |  |  |  |
| 1992 | 120,600,000  | 60,300,000  | 1:1   |  |  |  |  |
| 1994 | 80,400,000   | 40,200,000  | 1:3   |  |  |  |  |
| 1996 | 107,200,000  | 53,600,000  | 1:3   |  |  |  |  |
| 1998 | 142,934,000  | 71,467,000  | 1:3   |  |  |  |  |
| 2001 | 571,733,334  | 285,866,667 | 1:1   |  |  |  |  |
| 2002 | 571,733,334  | 285,866,667 | 1:2   |  |  |  |  |
| 2016 | 496,807,772  | 248,403,886 | 1:10  |  |  |  |  |

### **SHAREHOLDING ANALYSIS**

The Registrar has advised that the range of shareholding as at 31st December 2018 was as follows:

| Range       |                    | No of   |         |               |         |
|-------------|--------------------|---------|---------|---------------|---------|
|             |                    | Holders | Percent | Unit          | Percent |
| 1           | 500                | 47,214  | 39.27   | 11,931,339    | 0.14    |
| 501         | 5,000              | 59,393  | 49.40   | 94,224,198    | 1.09    |
| 5,001       | 50,000             | 11,889  | 9.89    | 162,625,356   | 1.88    |
| 50,001      | 500,000            | 1,491   | 1.24    | 198,576,820   | 2.29    |
| 500,001     | 5,000,000          | 198     | 0.16    | 285,343,235   | 3.29    |
| 5,000,001   | 50,000,000         | 35      | 0.03    | 566,478,576   | 6.53    |
| 50,000,001  | 500,000,000        | 7       | 0.01    | 734,990,464   | 8.47    |
| 500,000,001 | 8,673,428,465      | 3       | 0.00    | 6,619,258,477 | 76.32   |
|             | <b>Grand Total</b> | 120,230 | 100.00  | 8,673,428,465 | 100.00  |

## UNCLAIMED DIVIDEND REPORT

| DIVIDEND ACCOUNTS              | PAYABLE<br>DATE | UNCLAIMED<br>AMOUNT | RETURN TO<br>CLIENTS | RETURN FROM<br>CLIENTS | CASH BALANCE   |
|--------------------------------|-----------------|---------------------|----------------------|------------------------|----------------|
| LAFARGE AFRICA PLC DIVIDEND 24 | 24-May-07       | 74,106,415.02       | 72,434,262.31        | 6,168,158.16           | 7,840,310.87   |
| LAFARGE AFRICA PLC DIVIDEND 25 | 23-May-08       | 72,165,607.16       | 72,132,540.95        | 7,897,271.53           | 7,930,337.74   |
| LAFARGE AFRICA PLC DIVIDEND 26 | 27-May-09       | 40,137,061.71       | 41,598,721.90        | 5,872,827.75           | 4,411,167.56   |
| LAFARGE AFRICA PLC DIVIDEND 27 | 26-May-10       | 7,437,172.39        | 8,031,460.07         | 1,425,268.91           | 830,981.23     |
| LAFARGE AFRICA PLC DIVIDEND 28 | 20-May-11       | 19,263,653.88       | 21,542,325.65        | 4,569,949.44           | 2,291,277.67   |
| LAFARGE AFRICA PLC DIVIDEND 29 | 23-May-12       | 56,280,011.64       | 61,453,002.33        | 11,289,169.33          | 6,116,178.64   |
| LAFARGE AFRICA PLC DIVIDEND 30 | 30-May-13       | 85,581,495.36       | 93,396,174.23        | 17,181,119.16          | 9,366,440.29   |
| LAFARGE AFRICA PLC DIVIDEND 31 | 10-Jul-14       | 202,871,017.35      | 216,110,810.16       | 35,279,817.15          | 22,040,024.34  |
| LAFARGE AFRICA PLC DIVIDEND 32 | 25-May-15       | 233,712,461.20      | 238,429,600.56       | 29,903,647.60          | 25,186,508.24  |
| LAFARGE AFRICA PLC DIVIDEND 33 | 27-Jun-16       | 266,124,191.06      | 268,862,898.28       | 29,567,641.58          | 26,828,934.36  |
| LAFARGE AFRICA PLC DIVIDEND 34 | 7-Jun-17        | 94,341,545.90       | 84,816,287.32        |                        | 9,525,258.58   |
|                                |                 | 1,152,020,632.67    | 1,178,808,083.76     | 149,154,870.61         | 122,367,419.52 |

# COMPLAINTS MANAGEMENT POLICY OF LAFARGE AFRICA PLC

#### 1. Preamble

This Complaint Management Policy ("the Policy") has been prepared pursuant to the requirements of the Securities & Exchange Commission's Rules Relating to the Complaints Management Framework of the Nigerian Capital Market ("SEC Rules") issued on 16th February, 2015 and The Nigerian Stock Exchange Directive (NSE/LARD/ LRD/CIR6/ 15/04/22)to all Listed Companies ("the NSE Directive") issued on 22nd April, 2015.

Furthermore, this policy has been prepared in recognition of the importance of effective engagement in promoting shareholder/investor confidence in the company.

This Policy sets out the broad framework by which Lafarge Africa Plc ("Lafarge" or "the Company") and its Registrar will provide assistance regarding shareholder issues and concerns. It also provides the opportunity for Lafarge's shareholders to provide feedback to the Company on matters that affect shareholders.

This Policy only relates to the Company's shareholders and does not extend to its customers, suppliers or other stakeholders.

### 2. Objective

This Policy is designed to ensure that complaints and enquiries from the Company's shareholders are managed in a fair, impartial, efficient and timely manner.

### 3. Lafarge's Commitment

Lafarge is committed to providing high standards of services for shareholders, including:

 Providing a platform for efficient handling of shareholder complaints and enquiries;

- Enabling shareholders to have shareholder related matters acknowledged and addressed;
- Providing sufficient resources to ensure that shareholders' complaints and enquiries are dealt with adequately, and in an efficient and timely manner;
- Facilitating efficient and easy access to shareholder information.

### 4. Procedure for Shareholder Complaints/Enquiries

Shareholders can make complaints/ enquiries and access relevant information about their shareholdings in the following manner:

a) Contact the Registrar: Share-holders who wish to make a complaint/enquiry shall in the first instance contact the Registrar (see the contact details set out in section 8 of this Policy). The Registrar manages all the registered information relating to all shareholdings, including shareholder name(s), shareholder address and dividend payment instructions amongst others.

Upon receipt of a complaint or an enquiry, the Registrar shall immediately provide the relevant details of such complaint or enquiry to Lafarge for monitoring, record keeping and reporting purposes.

In resolving complaints or enquiries, the Registrar shall be guided by the timelines stipulated in clause 5 (c-f) of this Policy.

b) Contact Lafarge's Company Secretary: If the Registrar is unable to satisfactorily address shareholders' enquiries and resolve their complaints then shareholders should contact the office of the Company Secretary (see the contact details set out in section 9 of this policy).

### 5. Complaints/Enquiries received directly by Lafarge

Where a complaint or an enquiry is sent to Lafarge directly, the Company upon receipt of the complaint or enquiry, shall use its best endeavours to ensure that:

- a) relevant details of the complaint or enquiry are immediately recorded.
- b) a response is provided by the Company or the Registrar within the time frame set out in sub-clauses c-f below.
- c) complaints or enquiries received by e-mail are acknowledged within two (2) working days of receipt.
- d) complaints or enquiries received by post are responded to within five (5) working days of receipt.
- e) complaints or enquiries are resolved within ten (10) working days of receipt.
- f) The Nigerian Stock Exchange is notified, within two (2) working days, of the resolution of a complaint or enquiry.
- g) where a complaint / enquiry cannot be resolved within the stipulated time frame set out above, the shareholder shall be notified that the matter is being investigated. Delays may be experienced in some situations, including where documents need to be retrieved from storage.

h) the same or similar medium that was used for the initial enquiry is used in providing a response (whether by email, phone, post or fax), unless otherwise notified to or agreed with the shareholder.

## 6. Electronic Complaints Register and Quarterly Reporting Obligations

Lafarge shall maintain an electronic complaints register. The electronic complaints register shall include the following information:

The date that the enquiry or complaint was received.

- Complainant's information (including name, address.
   Telephone number, e-mail address).
- Nature and Details of the enquiry or complaint.
- Action Taken/ Status.
- Date of the Resolution of the complaint.

Lafarge shall also provide information on the details and status of complaints to the Securities and Exchange Commission or The Nigerian Stock Exchange on a quarterly basis.

#### 7. Liaison with the Registrar

During the course of investigating a shareholder's enquiry, complaint or feedback, Lafarge may liaise with the Registrar. Lafarge's engagement with the Registrar will include:

- Determining the facts;
- Determining what action has been undertaken by the Registrar (if any); and

• Coordinating a response with the assistance of the Registrar.

### 8. Contact Details of the Registrar

The Registrar may be contacted as follows:

Cardinal Stone Registrars limited 358 Herbert Macaulay Way Yaba, Lagos.

Telephone: +23417120090 Email:

registrars@cardinalstone.com Website:

www.cardinalstoneregistrars.com

### 9. Contact Details of Lafarge's Company Secretary

Shareholders seeking to escalate unresolved complaints are invited to contact the Company Secretary as follows:

Office of the Company Secretary 27B Gerrard Road Ikoyi, Lagos

Telephone: +2342713990 Website: <u>www.lafarge.com.ng</u>

### 10. Shareholder Access to this Policy

Shareholders will have access to this policy through the following avenues:

Lafarge's website (www.lafarge.com.ng); A copy of the Policy may be requested by contacting the Office of the Company Secretary.

The Policy shall be made available to shareholders of the Company through the Annual Report and Account

### 11. Fees and Charges

Wherever possible, and subject to statutory requirements, Lafarge will not charge shareholders for making enquiries, giving feedback, providing a response or for any aspect in the course of resolving a shareholder matter.

Shareholders are informed that in some circumstances the Registrar may charge shareholders a fee (for example, to resend previous dividend statements upon request by the shareholder).

### 12. Amendment/Review of this Policy

Lafarge may from time to time review this Policy and the procedures concerning shareholder enquiries, complaints and feedback.

Any changes or subsequent versions of this Policy will be published on Lafarge's website (www.lafarge.com.ng).



# Photo Reel



Breast Cancer Awareness.



Chairman, Lafarge Africa Plc greeting shareholders at the 2018 AGM.



Activity during Global Health and Safety Days.



Chairman Lafarge Africa Plc, Mr. Mobolaji Balogun along with Company Secretary, Mrs. Adewunmi Alode and MD/CCEO, Mr. Michel Puchercos, at the 2018 Shareholders Forum.



Chairman, Lafarge Africa Plc discussing with shareholders at the 2018 AGM.



Chairman Lafarge Africa Plc, Mobolaji Balogun, Head, Corporate Finance and Treasury, Victory Olumuyiwa and Company Secretary, Adewunmi Alode receiving the award for the largest corporate bond issuer on FMDQ from Vice Chairman, FMDQ OTC Securities Exchange, Jibril Aku at the 2018 FMDQ Gold Awards in Lagos.



Celebrating Women's Day in Mfamosing.



Presentation at Sagamu Community Day.



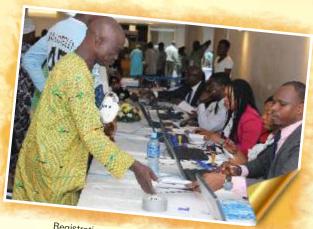
Monitoring activities at our Control Room at Ewekoro Alternative Fuel Plant.



Lafarge Road Summit.



Ashaka Community Day.



Registration of guests at the 2018 AGM.



Celebrating World Environment Day 2018.



Celebrating National Day.



Lafarge Volunteer teaching primary school student to read.



### Affix Current Passport

(To be stamped by Bankers)

Write your name at the back of your passport photograph

### E-DIVIDEND MANDATE ACTIVATION FORM

| Only Clearing Banks are acceptable  | TICK | NAME OF COMPANY           | SHAREHOLDER'S ACCOUNT NO. |
|---|------|---------------------------|---------------------------|
| To demonstrate  |      | ACORN PET. PLC            |                           |
| Instruction Please complete all section of this form to make it eligible for processing |      | AFRIK PHARMECEUTICALS PLC |                           |
| and return to the address below   |      | AG HOMES SAVINGS & LOANS  |                           |
| The Registrar,  |      | AG LEVENTIS               |                           |
| Cardinal Stone Registrars, Limited<br>358, Herbert Macaulay Way, Yaba,                  |      | ARBICO PLC                |                           |
| P. O. Box 9117, Marina, Lagos   |      | BANKERS WAREHOUSE         |                           |
| Nigeria.  |      | BETA GLASS                |                           |
| I/We hereby request that henceforth, all my/our Dividend Payment(s)                     |      | CAPITAL HOTEL PLC         |                           |
| due to me/us from my/our holdings in all the companies ticked at the                    |      | ELLAH LAKES               |                           |
| right hand column be credited directly to my/our bank detailed below:                   |      | EVANS MED PLC             |                           |
| Bank Verification Number  |      | FCMB BOND                 |                           |
| Bank Name   |      | FCMB GROUP PLC            |                           |
|   |      | FIDSON BOND               |                           |
| Bank Account Number   |      | G. CAPPA PLC              |                           |
| Account Opening Date  |      | GUINEA INSURANCE PLC      |                           |
| Shareholder Account Information   |      | IMB ENERGY MASTER FUND    |                           |
| Shareholder Account information   |      | JOS INT. BREWERIES PLC    |                           |
| Surname / Company Name First Name Other Names   |      | KOGI SAVINGS & LOAN LTD   |                           |
|   |      | LAFARGE AFRICA PLC        |                           |
| Address:  |      | LAFARGE BOND              |                           |
|   |      | LAW UNION & ROCK PLC      |                           |
|   |      | LEGACY FUND               |                           |
|   |      | LIVESTOCK FEEDS PLC       |                           |
| City State Country  |      | MORISON PLC               |                           |
|   |      | MRS OIL PLC               |                           |
| Previous Address (if any)   |      | NAHCO BOND                |                           |
|   |      | NAHCO PLC                 |                           |
| CHN (if any)  |      | NEWPAK PLC                |                           |
|   |      | N.G.C PLC                 |                           |
| Mobile Telephone 1 Mobile Telephone 2   |      | NPF MICROFINANCE BANK PLC |                           |
| Mobile lelephone 1  |      | NULEC INDUSTRIES PLC      |                           |
| Foreit Address  |      | OKOMU OIL PALM PLC        |                           |
| Email Address   |      | REAN PLC                  |                           |
| Simpature(a)  |      | TOTAL NIG. PLC            |                           |
| Signature(s) Company Seal (if applicable)   |      | TRANEX PLC                |                           |
|   |      | WOMEN INVESTMENT FUND     |                           |
| Joint/Company's Signatories   |      |                           |                           |

Help Desk Telephone No/Contact Centre Information for Issue resolution or clarification: 01-7120090



The Registrar Cardinal Stone (Registrars) Limited 358, Herbert Macaulay Road Yaba, Lagos P. O. Box 9117, Lagos Nigeria

### **PROXY FORM**

LAFARGE AFRICA PLC 60TH ANNUAL GENERAL MEETING TO BE HELD ON MONDAY, 22ND JULY 2019 AT GRAND BANQUET HALL, OF THE CIVIC CENTRE, OZUMBA MBADIWE ROAD, VICTORIA ISLAND, LAGOS, AT 10AM.

| I/We      |   |  | being                              | a member/   | members o                        |
|-----------|---|--|------------------------------------|---|----------------------------------|
| Or fa     | ge Africa Plc hereby appoint***<br>ling him the Chairman of the Meeting as my/our p<br>ld onAdjournment   | •  | e Annual Gene                      | ral Meeting of th   | ne Company to                    |
| Date      | d this day of 201   | 9 Shareholder's Signature  |                                    |   |                                  |
| RES       | OLUTIONS  |  | FOR                                | AGAINST   | ABSTAIN                          |
| ORE       | INARY BUSINESS  To lay the Report of the Directors, the Audited for the year ended 31st December 2018 toget the External Auditors and Audit Committee th  | her with the Report of   |                                    |   |                                  |
| 2.        | To approve the appointment of the following N<br>a. Mr. Jean-Philippe Benard  | Non-Executive Directors:   |                                    |   |                                  |
|           | b. Ms. Karine Uzan Mercie   |  |                                    |   |                                  |
| 3.        |   | tors:  |                                    |   |                                  |
|           | a) Mrs Adanika Ogunlasi   |  |                                    |   |                                  |
| 4.        | To fix the remuneration of External Auditors  |  |                                    |   |                                  |
| 5.        | To elect members of the Audit Committee   |  |                                    |   |                                  |
| SPE<br>6. | CIAL BUSINESS  To fix the remuneration of the Directors.  |  |                                    |   |                                  |
|           | INARY RESOLUTIONS   |  |                                    |   |                                  |
| 7.        | Approval of Related Party Transaction   |  |                                    |   |                                  |
|           | To consider and, if thought fit, to pass, with or v resolutions:  |  |                                    |   |                                  |
|           | a. That the Company be and is hereby autho<br>transaction involvingthe sale by the Compan<br>in Lafarge South Africa Holdings Proprietan<br>B.V, a subsidiary of LafargeHolcim group (th<br>no less than US\$316,289,060.61 (Three H<br>Hundred and Eighty Nine Thousan<br>Cents)("Consideration").     | y of its 33,823,992 ordinary shares<br>y Limited ("LSAH") to Caricement<br>e "Purchaser") for a Consideration<br>undred and Sixteen Million, Two       |                                    |   |                                  |
|           | b. That the Company be and is hereby authoriz<br>any portion of it by a set-off of the Com<br>Purchaser under the existing Inter-Group<br>Company and the Purchaser as at the cla<br>agreement between the Company and the Purchaser  | pany's total indebtedness to the<br>Loan Agreements between the<br>osing date of the share purchase  |                                    |   |                                  |
|           | c. "That the general mandate given to the of<br>transactions with related parties for the C<br>including the procurement of goods and serv<br>in compliance with the Nigerian Stock Excha<br>with Related Parties or Interested Persons, be   | Company's day-to-day operations, vices, on normal commercial terms ange Rules Governing Transactions   |                                    |   |                                  |
| 8.        | Other Acts  |  |                                    |   |                                  |
|           | a. The Directors of the Company be and are h<br>and/or execute all documents, as may be ne<br>resolutions, including without limitation, cor<br>regulatory authority and all acts carried out, ste<br>(or to be executed), by the Directors of the Cor<br>resolutions be and are hereby approved and/or | cessary to give effect to the above mplying with the directives of any eps taken and documents executed mpany in connection with the above             |                                    |   |                                  |
|           | b. The Company Secretary be and is hereby a effect to these resolutions and, where appli with the Corporate Affairs Commission.   | 1 0  |                                    |   |                                  |
|           | se indicate "X" in the appropriate space how verwise instructed, the proxy will vote or abstair   |  |                                    | s set out above   | . Unless                         |
| OTES:     | reach the address overleaf not later than 48 hours before the time of holding the meeting.  | Shareholder's name to be inserted in BLOCK LETTERS please. In case of joint shareholders, any one of such may complete this form, but the names of all | form to ensure<br>to act as your p | e meeting has been<br>that someone will b<br>proxy, but you may in<br>a name of any perso | e at the Meeting<br>nsert in the |

LAFARGE AFRICA PLC

### 60TH ANNUAL GENERAL MEETING

SHAREHOLDERS' ADMISSION CARD

Please admit the shareholder on this form or his/her duly appointed proxy to the Annual General Meeting to be held at the Grand Banquet Hall, of the Civic Centre, Ozumba Madiwe Road, Victoria Island, Lagos on 22nd July 2019 at 10am.

| Name of Shareholder:           |
|--------------------------------|
| Number of Shares Held:         |
| Signature of Person attending: |

The Registrar Cardinal Stone (Registrars) Limited 358, Herbert Macaulay Road Yaba, Lagos P. O. Box 9117, Lagos Nigeria

## LIST OF DISTRIBUTORS

| NO         | NAME   | LOCATION                 | NO         | NAME   | LOCATION                  |
|------------|--|--------------------------|------------|--|---------------------------|
| 1.         | A.J UZOMA INVESTMENT LIMITED                                   | OWERRI                   | 81.        | MAYOR UNIVERSAL VENTURES LIMITED                                 |                           |
| 2.         | ANGEL ONYEBUCHI OGU BIZ VENTURES                               | AWKA<br>MBO              | 82.<br>83. | NUHU SHEHU DAN MAHAWAYI<br>RASHBELLO INTEGRATED VENTURES         | KADUNA<br>KATCHA          |
| 3.<br>4.   | ARIMAE CEMENT VENTURES ASKON PROGRESSIVE NIG. COMPANY          | OBUDU                    | 83.        |  | ABUJA                     |
| 5.         | AWARD COMMUNICATION & LINK                                     | ABAKALIKI                | 85.        | SABO DAN KOLI & SONS LIMITED                                     | KANO                      |
| 6.         | B C NWABUOBI ENT   | ENUGU                    | 86.        | SABI'U DAYYAB VENTURES   | KANO                      |
| 7.         | BATOFRAMOJ E. ENTERPRISES                                      | UYO                      | 87.        |  | GOMBE                     |
| 8.<br>9.   | BEN CHUCKS VENTURES BLESSED PATTOSA GLOBAL RES. LTD            | OWERRI<br>BENIN CITY     | 88.<br>89. | SRUM & ASSOCIATES LTD TEE QUE ZEE EXCEL LTD                      | KUBUWA<br>ABUJA           |
| 10.        | BUYUOT GOLD NIG LTD  | ABAKILIKI                | 90.        | UMAR NA-BURARI MAI KAWU  | GOMBE                     |
| 11.        | C. U UYAELUMOH & SONS  | AWKA                     | 91.        | UZOKAS INTERNATIONAL COMPANY LTD                                 | MINNA                     |
| 12.        |  | ENUGU                    | 92.        | Y. M. KYARI NIG LTD  | KANO                      |
| 13.<br>14. | CHICO TRUST (NIG.)<br>CHINASA ASOGWA VENTURES                  | BENIN CITY<br>UMUAHIA    | 93.<br>94. | ALHAJI MOH'D SHIRA MAI KWAKWA<br>ZAKARI BABAJI USMAN             | KANO<br>GOMBE             |
| 15.        | CHRIS-SUNNYNWODO BUSINESS EMPIRE                               |                          | 95.        |  | IBADAN/ ELEYELE           |
| 16.        | CHY-KENS & SONS VENTURES LTD                                   | ONITSHA                  | 96.        |  | IBADAN/ ELEYELE           |
| 17.        | DAVIDSON GLOBAL NIG ENT  | OWERRI                   | 97.<br>98. |  | AKURE                     |
| 18.<br>19. | DIVINE NICK & SONS<br>EKEFIRE                                  | OGOJA<br>OWERRI          | 99.        |  | ADO-EKITI<br>IKIRE        |
| 20.        | ELIDEDE GLOBAL SERVICES  | WARRI                    |            | ALHAJA JOKE OJOGBEDE   | MOWE                      |
| 21.        | ESTRA MARKS VENTURES   | PORT HARCOURT            |            | CAROLINE AKINNUSI AND COMPANY                                    | OKITI PUPA                |
| 22.<br>23. | ETIM E. OKON & CO.NIG  | CALABAR<br>ORLU          |            | DAGUNRO IBILE VENTURES   | OYO<br>AKURE              |
| 23.        | FAVOUR GLOBAL CONCEPT<br>F. JOGA NIG. CO                       | WARRI                    |            |  | AMUWO ODOFIN              |
| 25.        | FUGLE NIGERIA LIMITED  | CALABAR                  | 105.       | EVOMEC GLOBAL SERVICES LTD                                       | PORT-HARCOURT             |
| 26.        | GLOBAL 50:50 CONCEPT NIG. LTD                                  | OWERRI                   |            |  | ADO-EKITI                 |
| 27.<br>28. | GLOBAL SNCO (WA) LIMITED GLOJOESAM INVESTMENT LTD              | ENUGU<br>ABA             |            |  | ADO-EKITI<br>IJEBU-ODE    |
| 29.        | GRACEMEKUS ENTERPRISE  | CALABAR                  | 100.       |  | IKIRUN                    |
| 30.        | INFOR & BROS NIGERIA LIMITED                                   | UMUAHIA                  | 110.       | ITE PROJEKTS LTD   | OREGUN                    |
| 31.        | IVANATE NIG LTD  | ORLU                     |            |  | AKUTE                     |
| 32.<br>33. | JANNY & SONS VENTURES LIMITED<br>JOHN JEFF NIG. LTD            | AWKA<br>WARRI            | 112.       | LEKAN ADEYEMI<br>MABOS AYOK INV. CO. LTD.                        | AKURE<br>OBANTOKO         |
| 34.        | K.E.O MERCHANDISING COMPANY                                    | EKET                     | 114.       |  | ISEYIN                    |
| 35.        | KPAKSBUDDY NIGERIA LIMITED                                     | UYO                      | 115.       | MASELIZ ENTERPRISES  | AWOYAYA                   |
| 36.        | MCEVANS VENTURES LTD   | ABA                      | 116.       | MRS S. A. FALANA   | AKURE                     |
| 37.<br>38. | MEKUSGAMBA NIGERIA ENTERPRISES<br>MYSTAN GLOBAL SERVICES       | OGIDI<br>ORLU            |            | OYINBASHY ENTERPRISES<br>RAFLYM NIGERIA LIMITED                  | OTTA<br>IBADAN/ ELEYELE   |
| 39.        | NACOM CONCEPTS NIGERIA LIMITED                                 | EFFURUN                  |            | S.O.J ENT.   | IBADAN/ ELEYELE           |
| 40.        | NICK N CHRISBLE NIG LTD  | UYO                      |            | STELLA DEE GLOBAL SERVICES LTD                                   | OSOGBO                    |
| 41.<br>42. | NILS NIG ENT.<br>OBI LINKS ENTERPRISE                          | WARRI<br>ENUGU           |            | SUCCESS LINK<br>TEMI TOPE OIL NIG. LTD.                          | IFE<br>BADAGRY            |
| 43.        | OBIOMA ENTERPRISES NIG. LTD.                                   | UMUAHIA                  | 123.       | TITO VENTURES  | IBADAN/ ELEYELE           |
| 44.        | OGEROSE INTEGRATED SERVICES                                    | PORT HARCOURT            | 124.       | TRIDAC ENTERPRISES   | OPIC IBAFO                |
| 45.<br>46. | OSASCO OGIEMWONYI NIG. LTD RAYMOND OKOYE                       | BENIN CITY<br>ABA        |            |  | ILISHAN<br>ISEYIN         |
| 47.        | RUFPRIS VENTURES LTD   | CALABAR                  |            | AUNTY BOSE STORES  | EPE                       |
| 48.        | TAMARK NIG. LTD  | ORON                     |            | ISMAILA AWOYINKA   | ORE                       |
| 49.        | U. MEKASON TRADING STORES UWANI,                               |                          |            | KESMORAH AND SONS LTD  | ILORIN                    |
| 50.<br>51. | UBOTEX NIG. LTD. UCHE COLLINS GLOBAL VENTURES                  | UYO<br>NSUKKA            |            | B AND S VENTURES<br>BLESSED CEMENT DEPOT                         | ABEOKUTA<br>IBADAN NORTH  |
| 52.        | UNEGBE VENTURES LTD  | ENUGU                    |            | ENTERPRISES GROWTH LTD   | VICTORIA ISLAND           |
| 53.        | GAB OKOYE NIG. ENTERPRISES                                     | AWKA                     |            | LUKAMED CHARITY VENTURES   | IWO                       |
| 54.<br>55. | MEGA UCHECHI & SONS RESOURCES O.K. ISOKARIARI & SONS (NIG) LTD | IHIALA<br>PORT-HARCOURT  |            | MORASH VENTURES NIG. ENT. MRS ODEYEMI OMOLAYO                    | IKORODU<br>IKORODU        |
| 56.        | OILSERV LIMITED  | PORT HARCOURT            |            | OLLA ADAMS ENT.  | LAGOS                     |
| 57.        | SALTY RIVERS CEMENT STORE                                      | WARRI                    | 137.       | POSU GOLDEN APPLE ENTERPRISES                                    | ABEOKUTA                  |
| 58.<br>59. | TOMBIM SERVICES LIMITED FESTY BASE ENT                         | PORT HARCOURT<br>UYO     |            | ROGLADE NIG. LTD.<br>SKYTEE NIGERIA LIMITED                      | AYOBO<br>IJEBU ODE        |
| 60.        | NKANTA & SONS NIG LTD  | UYO                      |            | VIHANO VENTURES  | AGBARA                    |
| 61.        | ADAMU MOHAMMED ABBA  | BAUCHI                   | 141.       | B-26 NIG. LTD  | ABEOKUTA                  |
| 62.<br>63. | AL-AMIR ENTERPRISES AL-BABELLO NIG. LTD                        | BAJOGA<br>SABON-GARI     |            | BOLU INTERNATIONAL SERVICES LTD TAI - DEM & SONS                 | IKIRE<br>ABULE-EGBA       |
| 64.        | ALH ALI BALARABE   | KANO                     |            | EWEKORO WORKS STAFF CO-OPERATIVE                                 |                           |
| 65.        | ALH. UMARU KAFIYEL BAJOGA,                                     | GOMBE STATE              | 145.       | ABUKAASSEM ENT   | PORT HARCOURT             |
| 66.<br>67  | ALHAJI LAWAN JIBRIN  | KANO                     |            | IGWEMADU OGUADIMMA   | ABA                       |
| 67.        | ALHAJI MUHAMMAD<br>LAWAN                                       | NASARAWA,<br>KANO STATE  |            | JAMIN ENTERPRISES NIG.<br>NGOMEG VENTURES                        | OBUDU<br>PORT HARCOURT    |
| 68.        | ALI S KUDU ASHAKA  |                          | 149.       | PRIME SOURCES LIMITED  | LAGOS ISLAND              |
| 69.        | BABANGIDA MOHAMMED INTER LTD                                   | ASHAKA                   |            | ABUBAKAR JIBRIN  | ASHAKA                    |
| 70.<br>71. | BUBA MAGAJI "&" SONS<br>CHUMON NIG LTD                         | GOMBE<br>BUKURU          |            | AHMED GOJE ENTERPRISES AL-MANAS PETRO GAS LTD                    | GOMBE<br>ASHAKA, FUNAKAYE |
| 72.        | ELEGANCE CONSTRUCTION LTD                                      | DAMATURU                 |            | KBJAMIU TRADING COMPANY  | GOMBE                     |
| 73.        | GIANT BRIDGE NIG LTD   | KANO                     | 154.       | BUKS GENERAL ENTERPRISES   | MOWE                      |
| 74.        | HAMMAMU YUSUF KALIFA   | ASHAKA                   |            | I. J. ATOFOLAKI NIGERIA LIMITED<br>MAKINTOSH MAKINDE NIGERIA LTD | OKOKOMAIKO<br>IJOKO TOWN  |
| 75.<br>76. | IFECO HERITAGE NIG ENTERPRISE LAB ASSIST NIGERIA LIMITED       | KANO<br>ABUJA            |            | MRS ONISAROTU MULIKAT ABIODUN                                    | OKOKOMAIKO                |
| 77.        | MADUWA ROADS & CONSTRUCTION NIG                                |                          | 158.       | SAMAD KUNLE INVESTMENT LIMITED                                   | AGO PALACE, OKOTA         |
| 78.        | MAI-IYALE NIG. LTD GOMBE                                       | DALICUI TOVA/AICUID      |            | KABEC NIG. LTD PASTOR SYLVANUS MBACHU                            | OHAFIA<br>OWERRI          |
| 79.<br>80. | MAIYAKI GENERAL MERCHANT LTD<br>MAMU OIL NIGERIA LIMITED       | BAUCHI TOWNSHIP<br>ZARIA |            | SIMPURE TRANSPORT SERVICES                                       | IDIROKO ROAD              |
|            |  |                          |            |  |                           |