

Strong net income improvement in 2019

- Over-proportionate net income growth by 1.9x vs LY
- Net debt reduced from N288.9bn to N37.1bn (-87.2% vs LY) further to the divestment from South Africa and successful rights issue in 2019
- Proposed dividend of N1.00 per share

PERFORMANCE OVERVIEW

Group Quarter 4 and Full Year

	Q4 2019	Q4 2018	Var. (±%)	FY 2019	FY 2018	Var. (±%)
Net sales (N'mn) ¹	49,942	52,186	-4.3%	212,999	217,813	-2.2%
Recurring EBITDA (pre-IFRS 16 (N'mn) ¹	3,831	12,214	-68.6%	50,426	57,715	-12.6%
Recurring EBITDA margin (%)	8%	23%		24%	26%	
Recurring EBITDA (post-IFRS 16 (N'mn) ¹	6,994	-	-	63,648	-	
Operating profit/loss (N'mn)	(628)	7,078		34,910	38,528	-9.4%
Net income from continued operations (N'mn) ¹	(5,056)	7,880	-	15,518	8,097	91.6%
Net income/(loss) from discontinued operations (N'mn) ²	-	(6,180)		99,587	(16,899)	
Total net income	(5,056)	1,700		115,104	(8,802)	
EPS (N/share) ³	-	-		96	93	2.8%
Net financial debt (post-IFRS 16 (N'mn)	-	-	-	37,081	288,900	-87.2%

¹ Excludes Lafarge South Africa

² Net profit and loss from Lafarge South Africa

³ From continuing operations

Khaled El Dokani, CCEO of Lafarge Africa stated: “Our turnaround and cost-reduction strategy in FY 2019 and the divestment of the South African business, have delivered strong results. The decrease in net debt has significantly strengthened our balance sheet and has placed us in a vantage position to face the future.”

OUTLOOK 2020

As the Coronavirus (COVID-19) pandemic now impacts Nigeria, Lafarge Africa has taken the necessary measures to protect the health of its employees, customers, suppliers and other stakeholders.

The construction sector and construction sites are generally more resilient than other sectors and Lafarge Africa has a strengthened balance sheet and is well equipped to weather the storm. However, we are closely monitoring the evolving situation and the impact of the COVID-19 pandemic on the Nigerian market. The Nigerian cement industry growth momentum is expected to slow down in FY 2020 compared to 2019 on the back of the COVID-19 pandemic and the challenging global macro-economic environment.

We have launched an action plan “HEALTH, COST & CASH” and will continue to focus on the implementation of our cost optimisation initiatives during this period to minimise the impact on the business.”

-END-

About Lafarge Africa Plc

Lafarge Africa Plc, a leading Sub-Saharan Africa building materials company is a subsidiary of LafargeHolcim, a world leader in building materials. Listed on the Nigerian Stock Exchange, Lafarge Africa is actively participating in the urbanisation and economic growth of Nigeria, the largest economy in Africa.

Lafarge Africa has the widest footprint in Nigeria with cement operations in the South West (Ewekoro and Sagamu in Ogun State), North East (Ashaka, in Gombe State), South East (Mfamosing, Cross Rivers State) with Ready-Mix operations in Lagos, Abuja and Port Harcourt. Lafarge Africa has a current installed cement production capacity of 10.5Mtpa.

Lafarge Africa leverages on its innovative expertise to provide value-added products and services solutions in the building and construction industry in Nigeria. Additional information is available on the web site at www.lafarge.com.ng

About LafargeHolcim

LafargeHolcim is the global leader in building materials and solutions. We are active in four business segments: Cement, Aggregates, Ready-Mix Concrete and Solutions & Products. With leading positions in all regions of the world and a balanced portfolio between developing and mature markets, LafargeHolcim offers a broad range of high-quality building materials and solutions. LafargeHolcim experts solve the challenges that customers face around the world, whether they are building individual homes or major infrastructure projects. Demand for LafargeHolcim materials and solutions are driven by global population growth, urbanization, improved living standards and sustainable construction. Around 75,000 people work for the company in around 80 countries.

CONTACT

Folashade Ambrose-Medebem

Director, Communications, Public Affairs and Sustainable Development

Folashade.ambrose-medebem@lafargeholcim.com